

**COOPERATIVE PURCHASING PROGRAM
WIRELESS AND VOIP TELECOMMUNICATION EQUIPMENT AND SERVICES**

Background

H-GAC received and opened six competitive proposals for Wireless and VoIP Telecommunication Equipment and Services on June 4, 2019. The following companies submitted Proposals:

Granite Telecommunications, LLC	Quincy, MA
Infrastructure Networks Government Services, Inc.	Houston, TX
Scientel Solutions LLC	Lombard, IL
Silk Worldwide, Inc. dba SignalBoosters	Stafford, TX
Sprint Solutions, Inc. dba Sprint	Reston, VA
United States Cellular Corporation dba USCC Services, LLC *	Chicago, IL

***JOINT BID**

Current Situation

All proposals have been evaluated by H-GAC staff. Six proposals (consisting of 7 vendors) are being recommended for award. Request authorization to negotiate contracts with each respondent listed in the Contract Award Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period.

Funding Source: Participating local government purchases
Budgeted: NA

Action Requested

Request authorization to negotiate contracts with each respondent listed in the Contract Award Recommendation Table for Wireless and VoIP Telecommunication Equipment and Services.

CW10-19 Award Recommendation Table

<u>PROPOSER</u>	<u>SERVICES</u>
Granite Telecommunications, LLC	LTE Radio, Internet Access, Mobile Internet Access, VoIP ATA, Tower Climbing Services
Infrastructure Networks Government Services, Inc.	Private Secure LTE Data Networks, for reliable Remote data and Voice Connectivity with local Field Sales & Service Technicians and 24/7/365 Network Operations Support, Tower Network Maintenance and Support, Video cameras and data analytics, Emergency Response, Disaster Recovery and Network Redundancy Communications
Scintel Solutions LLC	Licensed and Unlicensed Microwave Wireless Networks, which include; Point to Point (PTP) Point to Multi-Point (PTMP), Fixed Wireless, Video and Data Management
Silk Worldwide, Inc. dba SignalBoosters	Wireless Equipment, Broadcast Antenna, Cellular Signal Booster, Cellular Coverage Network, Outdoor Cable, Backup Battery
Sprint Solutions, Inc. dba Sprint	Mobile Hot Spots, 4G LTE Embedded Tablets, Basic Handsets and Smartphones, Devices, Mobile Application Delivery, Java-enabled Devices, Wi-Fi Calling and Calling Plus, GPS Technology, Text and Email Messaging, Web Access, Sprint Direct Connect Plus
Crexendo Business Solutions, Inc. dba Crexendo, Inc. United States Cellular Corporation dba USCC Services, LLC	Desktop Phone Devices, Softphone Applications, Mobile Applications, Call Center, Analytics, Collaboration, Video-Conferencing, SMS and MMS Text Messaging, Voice Mail Integration with Email, Screen Pops, Toll-Free Services, Conference Bridges, Call Recording, Disaster Recovery, Network Services and Dial Tone