

HGACBUY - RADIO COMMUNICATIONS/EMERGENCY RESPONSE EQUIPMENT

Background

The H-GAC Cooperative Purchasing Program (H-GACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received and opened twenty-one proposals for Radio Communications/Emergency Response Equipment on April 15, 2021. The following companies submitted a proposal:

Activu Corporation	Rockaway, NJ
All Points Communication, Inc. dba Advantage Communications	Kerrville, TX
BK Technologies, Inc.	West Melbourne, FL
DAMM Cellular Systems, Inc.	Broomfield, CO
E.F. Johnson Company	Irving, TX
Cloud Dock Solutions LLC dba First In Software	Cypress, TX
Freedom Communication Technologies, Inc.	Kilgore, TX
Icom America, Inc.	Kirkland, WA
IPKeys Power Partners, Inc.	Tinton Falls, NJ
JPS Interoperability Solutions, Inc.	Raleigh, NC
L3Harris Technologies, Inc.	Melbourne, FL
Microwave Networks, Inc.	Stafford, TX
Mobile Communications America, Inc.	Spartanburg, SC
Motorola Solutions, Inc.	Chicago, IL
Nokia of America Corporation dba Nokia Innovations US LLC	Murray Hill, NJ
Northwest Communications, Inc. dba NW Radio	Houston, TX
Power Products Unlimited LLC	Alpharetta, GA
PowerTrunk, Inc.	Jersey City, NJ
SIAE Microelettronica, Inc.	Rochester, NY
Tait North America, Inc. dba Tait Communications	Houston, TX
Zetron, Inc.*	Redmond, WA

*Joint Bid

Current Situation

This contract is a continuation of an existing contract in our portfolio, consisting of various types of radio communications/emergency response equipment. Northwest Communications did not receive an award because their response did not meet the minimum threshold score. All proposals have been evaluated by H-GAC staff. Twenty are being recommended for award. Request authorization to negotiate contracts with each respondent listed in the Award Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period.

Funding Source: Participating local government purchases

Budgeted: NA

Action Requested

Request authorization to negotiate contracts with the respondent listed in the Contract Award Recommendation Table for Radio Communications/Emergency Response Equipment.

H-GAC Product Categories

A: Radio Communication Equipment

B: Emergency Response Command and Control Equipment

C: Mobile Command Interoperable Communication Equipment

D: Services

RA05-21 Award Recommendation Table

Proposal	Product Category
Activu Corporation	WB
All Points Communication, Inc. dba Advantage Communications	AP, XD
BK Technologies, Inc.	XA
DAMM Cellular Systems, Inc.	XA
E.F. Johnson Company	FD, NA
Cloud Dock Solutions LLC dba First In Software	HA, HB
Freedom Communication Technologies, Inc.	XA
Icom America, Inc.	JA
IPKeys Power Partners, Inc.	D
JPS Interoperability Solutions, Inc.	MC
L3Harris Technologies, Inc.	GA
Microwave Networks, Inc.	OA
Mobile Communications America, Inc.	XC, PA, BA, XD, AA, XA
Motorola Solutions, Inc.	PA, PB, PC PD
Nokia of America Corporation dba Nokia Innovations US LLC	AA, AD
Power Products Unlimited LLC	XA
PowerTrunk, Inc.	XA, SA, XD
SIAE Microelettronica, Inc.	XA
Tait North America, Inc. dba Tait Communications	TA, TD
Zetron, Inc. Huffman Communications Sales, Inc.	VA, VD