

PRICING TIER	1	2	3	4	5
AGENCY OPERATING BUDGET	<\$100 Mil	<\$350 Mil	<\$500 Mil	<\$1 Billion	<\$2 Billion

NOTE: With the Colony model, an agency is defined as having its own Financial Accounting System and requiring the ability to manage its own catalogs, functionality apart from the parent agency. In such cases, each agency would need to have its own license.

**SpendManagerPro, ProRFx and ContractFX**

**Annual Base Module License Pricing (in USD).**

SpendManagerPro, ProRFx and ContractFX (ContractFX license fee is included if all three (3) are purchased.)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
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SpendManagerPro (eProcurement)	*This VENDOR FEE PAID proposal reduces cost to the agency by assessing the vendor a fee of of the order value (excluding taxes and shipping) capped at \$500.00 for certified DBE.				
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ProRFx (eSourcing - RFP, RFI, ITB, SOQ, SOW)	\$4.95 to bid, No Award fee				
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ProRFx (eSourcing - RFQ, Reverse Auction, Straight Auction)	*This VENDOR FEE PAID proposal reduces cost to the agency by assessing the vendor a fee of of the award/order value (excluding taxes and shipping) capped at \$500.00 for certified DBE for non-certified DBE.				
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All other pricing is outline in the below sections for the respective offerings. (i.e. Hosting, Training, Implementation services, etc.)

**SpendManagerPro (eProcurement)**

**Annual Module Pricing (in USD)**

SpendManagerPro (eProcurement)	*This VENDOR FEE PAID proposal reduces cost to the agency by assessing the vendor a fee of of the order value (excluding taxes and shipping) capped at \$500.00 for certified DBE.				
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Non-catalog, i.e. manual, Requisitioning and Change Orders (optional)	\$5,000.00	\$5,000.00	\$6,000.00	incl.	incl.
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SpendManagerPro™ Price Comparison Shopping  
 (Configurable functionality ensures user is purchasing  
 lowest priced item across contracts and/or vendors)

incl.                      incl.                      incl.                      incl.                      incl.

Included: SaaS Mission Critical Hosting in Tier IV  
 datacenter with SAS70 Type II, PCI, HIPPA compliant  
 architecture and ISO/TR Bank level equivalent security.  
 Includes full redundancy and backup. Seven (7) years  
 of data available at all times.

\$0.00                      \$0.00                      \$0.00                      \$0.00                      \$0.00

NOTE: Standard Implementation includes two (2) each  
 eight (8) hour days of onsite or webinar Train-the-  
 Trainer sessions and three (3) one (1) hour Train-the-  
 Trainer webinars during implementation. Travel  
 expenses for onsite training are extra. Additional  
 training options would be billed at a rate of: \$65.00/hr  
 (plus expenses).

\$0.00                      \$0.00                      \$0.00                      \$0.00                      \$0.00

Supplier Catalog Enablement Fees (Supplier price per  
 catalog). No charge for Catalog Enablement for  
 unlimited number of Catalogs.

\$0.00                      \$0.00                      \$0.00                      \$0.00                      \$0.00

Maintenance Fees Included

\$0.00                      \$0.00                      \$0.00                      \$0.00                      \$0.00

**Additional Services Pricing**

Implementation Services (on average 1-3 months)                      \$20,000/month                      \$25,000/month                      \$30,000/month                      \$45,000/month                      \$45,000/month

Depending on complexity and implementation requirements, it may take multiple months. If agency wishes to use out of the box, which should mean less than a month to implement, and/or a specific scope is defined we are willing to quote a fixed implementation price. (Includes project mgmt, sourcing workshops, assistance with configuration of the system, and self-pace training program. NOTE: Assumes agency performs FAS interface using existing SpendManagerPro™ API. On-site travel expenses are extra)

Tiered Implementation Costs for Colony configuration. If three (3) or more agencies signup under the Colony(parent agency),  
 20% Discount;  
 Price Per Agency;  
 Applicable to three (3) agencies and above;  
 Includes Communication up to SpendManagerPro API;  
 Travel & Reimbursable Expenses Additional.

\$16,000/month   \$20,000/month   \$24,000/month   \$36,000/month   \$36,000/month

## ProRFx (eSourcing)

### Annual Module Pricing (in USD)

ProRFx (eSourcing - RFP, RFI, ITB, SOQ, SOW)

\$4.95 to bid, No Award fee

ProRFx (eSourcing - RFQ, Reverse Auction, Straight Auction)

No Cost to Bid, Only Awardee pays \*1%

\*This VENDOR FEE PAID proposal reduces cost to the agency by assessing the vendor a fee of of the award/order value (excluding taxes and shipping) capped at \$500.00 for certified DBE for non-certified DBE.

Workflow Module (Included)

\$0.00                      \$0.00                      \$0.00                      \$0.00                      \$0.00

Included: SaaS Mission Critical Hosting in Tier IV datacenter with SAS70 Type II, PCI, HIPPA compliant architecture and ISO/TR Bank level equivalent security. Includes full redundancy and backup. Seven (7) years of data available at all times.

\$0.00      \$0.00      \$0.00      \$0.00      \$0.00

Standard Provision Training: Train the Trainer  
 NOTE: Standard Implementation includes two (2) each two (2) hours of remote webinar Train-the-Trainer sessions. Additional training options would be billed at a rate of: \$65.00/hr.

\$0.00      \$0.00      \$0.00      \$0.00      \$0.00

Maintenance Fees Included

\$0.00      \$0.00      \$0.00      \$0.00      \$0.00

**Additional Services Pricing**

Implementation Services

\$3,000.00      \$6,000.00      \$8,000.00      \$10,000.00      \$15,000.00

(Includes project mgmt, sourcing workshops, assistance with configuration of the system, and self-pace training program.

Does not include any on-site activities, bulk-loads of suppliers, or complex hierarchy/security)

If a specific scope is defined we are willing to requote a fixed implementation price.

**ContractFX**

**Annual Module Pricing (in USD) NOTE: Multi-Year Discount of 10% off base license fee if term is more than three (3) years.**

ContractFX      \$12,500.00      \$15,000.00      \$24,000.00      \$30,000.00      \$30,000.00

Included: SaaS Mission Critical Hosting in Tier IV datacenter with SAS70 Type II, PCI, HIPPA compliant architecture and ISO/TR Bank level equivalent security. Includes full redundancy and backup. Seven (7) years of data available at all times.

\$0.00      \$0.00      \$0.00      \$0.00      \$0.00

Standard Provision Training: Train the Trainer  
 NOTE: Standard Implementation includes two (2) each two (2) hours of remote webinar Train-the-Trainer sessions. Additional training options would be billed at a rate of: \$65.00/hr.

	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Maintenance Fees Included	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

**Additional Services Pricing**

Implementation Services	\$3,000.00	\$5,000.00	\$6,000.00	\$8,000.00	\$10,000.00
(Includes project mgmt, sourcing workshops, assistance with configuration of the system, and self-pace training program. Does not include any on-site activities, bulk-loads of suppliers, or complex hierarchy/security.)					