

Executive Summary

Our company was formed and incorporated in Sharon, Pennsylvania in 1961 as N/S Car Wash Enterprises, Inc. then renamed to N/S Corporation in 1970. In the last 63 years N/S Corporation has grown from a small operation to arguably one of the largest and leading manufacturing companies of vehicle wash systems in the wash industry. N/S Corporation specializes in designing and manufacturing vehicle cleaning equipment for bus, car, truck, and rail operations, fulfilling the consumer demand in three segments: transit, fleet, and commercial car washing.

As of 2024, N/S Corporation has relocated its headquarters to a state-of-the-art Facility at 28309 Avenue Crocker, Valencia, California 91355. Our CEO, Tiffany Altschul, proudly represents our company as a certified Women Owned Business (WBE).

N/S Corporation Scope of Work: Design, Manufacture, Installation, Maintenance, and Service of Vehicle Wash Systems, Components and Spare Parts.

Company Employees

N/S Corporation employed 86 staff members that spans various roles, from Mechanical and Electrical Engineers, Welders, Accountants, Foreman's, Project Managers, Field Technicians, Marketing personal, Parts Specialists, Consultants to floor staff and office professionals. With a remarkably low turnover rate, we have the best individuals for each position, resulting in a workforce representing over 10 nationalities.

Our sales force comprises four staff members at the factory office, along with three sales staff at satellite offices in Philadelphia, Cleveland and Texas. Additionally, we have two dedicated sales administrative support personnel that support our sales department. Our team is further strengthened by ten factory technicians, including three of them stationed on the East Coast, yet all travel through the nation with their expertise.

The N/S Engineering Department has 8 full-time engineers, both electrical and mechanical, with four of them specializing in transit operations, both as design and project engineers. N/S Corporation uses AutoCAD and Solid Works to produce accurate equipment design, to-scale site plans and detailed equipment layouts.

Services and Equipment

N/S Corporation designs, manufactures, and erects wash equipment ranging from simple drive-through car wash systems, as used extensively in the rental car industry, to large full-service commercial car wash operations. N/S is arguably the largest supplier of large vehicle wash systems including bus, truck and train wash systems, water recycling, pH neutralizing systems, reverse osmosis spot-free rinse systems, chassis wash systems and air blower systems.

Services

- Maintenance Services
- Training: Operational and Maintenance
- Demolition
- Rehabilitation of Wash Systems
- Erection of Vehicle Washing Equipment
- Installation
- Warranty and Extended Warranty
- Engineering and Advance Engineering
- Seismic Calculations and Anchoring Calculations
- Submittals

HGAC FL10-24 Fleet Services Equipment
Proposer: N/S Corporation

List of N/S Corp. Equipment Product Line:

- Bus Wash Systems
- Truck Wash Systems
- Drive Thru Car Wash Systems
- Conveyorized Commercial Car Wash Systems
- Rollover Gantry Systems
- Under Carriage Wash Systems
- Water Reclamation Systems
- Air Blower Systems
- Chassis Super Blaster System
- Robotics Exhaust Removal System
- Train Manufacture Leaks Test Systems
- Interior Vacuum Cleaning Systems
- PH Neutralizing Systems
- Electric Control Panel (N/S Electrical Shop Is UL Approved).

Experience

Current Projects/Contracts/Orders:

- Amtrak – Chicago, Illinois
- San Jose Airport- San Jose, California
- Houston Metro S&I Facility – Houston, Texas
- Santa Barbara MTD – Santa Barbara, California
- Madison County Transit – Madison, Wisconsin
- University of Washington – Seattle, Washington
- Bush Airport – Houston, Texas
- Jarrell ISD – Jarrell, Texas
- More if requested.

Past Projects/Contracts/Orders

- LA USD Business Garage – Los Angeles, California
- MV Transportation – Phoenix, Arizona
- SamTrans – San Mateo, California
- TARTA Toledo Area Regional Authority – Toledo, Ohio
- Cypress Fairbanks ISD – Texas
- Katy ISD – Katy, Texas
- Maricopa Fueling Station – Arizona
- NYCTA Coney Island Train Depot, Pelham Yard Train Depot , 239th Street Yard Train Depot and Concourse Yard Train Depot – New York
- (LAX) Los Angeles Airport – Los Angeles, California

Patents for Innovation

For nearly 60+ years, N/S Corporation has been on the cutting edge of innovation in our industry. Many of today's industry standards have been designed and patented by N/S Corporation, such as:

- Single-arm Flex-A-Round™ Brushes
- Counter-weighted top brush scrubber
- Single-action front-to-rear mitting curtains
- Water Filtration systems
- LAMMSCloth cleaning material
- Double-time brush arm movement
- Above ground Reclaim

Licenses and Certifications

Licenses

N/S Corporation holds a Class B General Building Contractors license and regularly designs and builds turn-key commercial car wash facilities. This involves design from the ground up, overseeing subcontractors, interfacing with government regulatory bodies and project funding. N/S Corporation has conducted General Contracting operations and holds concurrent licensing in other states such as California, Nevada, Oregon, and Louisiana. Contractor's License, Business License, Public Works & Highways, Business Tax / Sales Tax License.

Certifications

1. Women's Business Enterprise (WBE Certified)
 - a. Requirement: Control and Operate as a women-owned business
 - b. Status: Newly held, our CEO Tiffany Altchul proudly employs over 80 employees.
2. Buy America
 - a. N/S Corporation manufactures in America using US Steel and Aluminum
 - b. Our equipment adheres and complies to Buy America requirements.
3. UL Certification for Electrical Equipment:
 - a. Requirement: Adherence to safety standards for electrical equipment.
 - b. Status: Currently held, demonstrating our dedication to producing electrical equipment that meets rigorous safety and reliability criteria.
 - c. UL 508A, Standard for Industrial Control Equipment and Panels C22.2 No. 14-10
4. City of Los Angeles Electrical Testing Laboratory Certified
 - a. Requirement: Advance equipment tested and comply with LAPC and LAMC codes.
 - b. Status: Currently held.

We strictly adhere to above reference guidelines throughout our production process and maintain relevant certifications to underscore our commitment to ensuring total customer satisfaction, quality, and standards in our systems, which not only meet mandatory requirements but also reflect our proactive stance in upholding high-quality standards and guaranteeing the reliability and safety of our products.

Quality Control

Our dedication to quality control is matched only by our commitment to quality support. Our in-house Quality Assurance Manager, Jim Boyce has over 6 years of experience and oversees all equipment before its shipped to the customer. N/S Corporation's pride continues through to the manufacturing process, where every piece of equipment, and each individual component, is manufactured, assembled with the highest quality standards utilizing CNC equipment and rigorous quality controls, trained technicians and certified welders. Our team of project managers and technicians receive Safety Training and OSHA training. Most importantly, replacement parts are always readily available.

Certification / Attestation

I, Michael Howlett, Transit Sales Manager for N/S Corporation certify that all statements and information prepared and submitted in the response to this Solicitation are current, complete, and accurate, as well as meet all the requirements of this Solicitation.