

1. *Executive Summary*

REI looks forward to partnering with HGACBuy on this solicitation. Based on the requirements of this solicitation and REI's experience, REI is proposing the REI HD6 series DVR for this project. REI's proposal includes:

- Three (3) year warranty with no-cost exchange program – receive replacement in two (2) business days – freight paid by REI
- Dedicated 24/7/365 technical support hotline with live in-house technicians
- Free Technical Support for the life of the product
- Free System and Software training for HGACBuy technicians and staff
- Maintenance free equipment – no periodical maintenance required
- System is modular and expandable – HGACBuy can add additional hardware and features in the future

REI is a U.S.-based company with a solid financial position and a history of satisfying its customers. REI introduced our first camera surveillance systems to the school bus industry in 1990 and has deployed over 400,000 surveillance systems on buses in North America. The REI breadth of experience and technology is unmatched, and we back that up with the best customer service and technical support in the industry.

Given the bid requirements, REI's HD6 system design allows our customers to effectively manage video and data, expand the system with new hardware and software features and integrate with other systems. The high-quality performance and comprehensive features of our HD6 platform have been field tested for over five (5) years and are the standard for thousands of school bus, transit, and other transportation operators.

The key advantages of the REI HD6 system are:

- **Most advanced hard drive stabilization and temperature control**
- **Field Tested for more than five (5) years** and the system of choice by many large school districts including Dallas TX, Atlanta GA, and San Antonio TX.
- DVR Performance with a video recording bit rate of 80Mbps that is the **highest bit rate for a six or twelve-channel DVR offered in the industry**
- DVR Recording supporting high-definition cameras up to 4K resolution
- DVR is **military specification MIL-STD 810F Quality Standard compliant**
- **Most Advanced Camera Technology** with Wide Dynamic Range (WDR), intelligent infrared to provide clear images in complete darkness and audio microphone with digital noise reduction
- Stringent System Design and Testing Standards

REI is committed to exceeding expectations while providing the requested services and certifies that all statements and information prepared and submitted in the response is current, complete, and accurate.