

Attachment A
Alpha Facilities Solutions, LLC
Office Management Software Solutions
Contract No: OM03-21

ALPHA FACILITIES SOLUTIONS PRICING - 2020

Software Solutions							
APPS Software Licensing - Public K12 Schools							
SKU	Product	# of Students	Unit	List Unit Price (USD)	Contract Unit Price (USD)	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
APPS-K12PB-001	APPS Software - Public K12 Schools	0 - 750	Lump Sum/YR	\$ 1,467.10	\$ 1,247.04	\$ 1,921.90	\$ 1,633.62
APPS-K12PB-002	APPS Software - Public K12 Schools	751 - 1500	Lump Sum/YR	\$ 2,040.52	\$ 1,734.44	\$ 2,673.08	\$ 2,272.12
APPS-K12PB-003	APPS Software - Public K12 Schools	1501 - 3000	Lump Sum/YR	\$ 2,406.92	\$ 2,045.88	\$ 3,153.06	\$ 2,680.10
APPS-K12PB-004	APPS Software - Public K12 Schools	3001 - 4000	Lump Sum/YR	\$ 3,409.60	\$ 2,898.16	\$ 4,466.57	\$ 3,796.59
APPS-K12PB-005	APPS Software - Public K12 Schools	4001 - 6000	Lump Sum/YR	\$ 4,894.22	\$ 4,160.09	\$ 6,411.43	\$ 5,449.72
APPS-K12PB-006	APPS Software - Public K12 Schools	6001 - 8000	Lump Sum/YR	\$ 6,836.99	\$ 5,811.44	\$ 8,956.46	\$ 7,612.99
APPS-K12PB-007	APPS Software - Public K12 Schools	8001 - 10,000	Lump Sum/YR	\$ 6,897.60	\$ 5,862.96	\$ 9,035.85	\$ 7,680.48
APPS-K12PB-008	APPS Software - Public K12 Schools	10,001 - 15,000	Lump Sum/YR	\$ 9,349.61	\$ 7,947.17	\$ 12,247.99	\$ 10,410.79
APPS-K12PB-009	APPS Software - Public K12 Schools	15,001 - 20,000	Lump Sum/YR	\$ 11,722.54	\$ 9,964.16	\$ 15,356.53	\$ 13,053.05
APPS-K12PB-010	APPS Software - Public K12 Schools	20,001 - 25,000	Lump Sum/YR	\$ 14,991.07	\$ 12,742.41	\$ 19,638.30	\$ 16,692.56
APPS-K12PB-011	APPS Software - Public K12 Schools	25,001 - 30,000	Lump Sum/YR	\$ 15,972.97	\$ 13,577.02	\$ 20,924.59	\$ 17,785.90
APPS-K12PB-012	APPS Software - Public K12 Schools	30,001 - 35,000	Lump Sum/YR	\$ 17,102.09	\$ 14,536.78	\$ 22,403.74	\$ 19,043.18
APPS-K12PB-013	APPS Software - Public K12 Schools	35,001 - 45,000	Lump Sum/YR	\$ 20,547.43	\$ 17,465.32	\$ 26,917.14	\$ 22,879.57
APPS-K12PB-014	APPS Software - Public K12 Schools	45,001 - 55,000	Lump Sum/YR	\$ 24,557.50	\$ 20,873.88	\$ 32,170.33	\$ 27,344.78
APPS-K12PB-015	APPS Software - Public K12 Schools	55,001 - 65,000	Lump Sum/YR	\$ 28,913.19	\$ 24,576.21	\$ 37,876.28	\$ 32,194.84
APPS-K12PB-016	APPS Software - Public K12 Schools	65,001 - 75,000	Lump Sum/YR	\$ 33,324.90	\$ 28,326.16	\$ 43,655.62	\$ 37,107.27
APPS-K12PB-017	APPS Software - Public K12 Schools	75,001 - 85,000	Lump Sum/YR	\$ 37,669.40	\$ 32,018.99	\$ 49,346.91	\$ 41,944.87
APPS-K12PB-018	APPS Software - Public K12 Schools	85,001 - 95,000	Lump Sum/YR	\$ 42,101.09	\$ 35,785.93	\$ 55,152.43	\$ 46,879.56
APPS-K12PB-019	APPS Software - Public K12 Schools	95,001 - 105,000	Lump Sum/YR	\$ 46,532.78	\$ 39,552.87	\$ 60,957.95	\$ 51,814.25
APPS-K12PB-020	APPS Software - Public K12 Schools	>105,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

APPS Software Licensing - Private K12 Schools (Non-Boarding)							
SKU	Product	# of Students	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
APPS-K12PV-001	APPS Software - Private K12 Schools (Non-Boarding)	0 - 750	Lump Sum/YR	\$ 2,291.42	\$ 1,947.71	\$ 3,001.76	\$ 2,551.50
APPS-K12PV-002	APPS Software - Private K12 Schools (Non-Boarding)	751 - 1500	Lump Sum/YR	\$ 2,380.75	\$ 2,023.63	\$ 3,118.78	\$ 2,650.96
APPS-K12PV-003	APPS Software - Private K12 Schools (Non-Boarding)	1501 - 3000	Lump Sum/YR	\$ 3,135.00	\$ 2,664.75	\$ 4,106.85	\$ 3,490.82
APPS-K12PV-004	APPS Software - Private K12 Schools (Non-Boarding)	3001 - 4000	Lump Sum/YR	\$ 3,800.00	\$ 3,230.00	\$ 4,978.00	\$ 4,231.30
APPS-K12PV-005	APPS Software - Private K12 Schools (Non-Boarding)	4001 - 6000	Lump Sum/YR	\$ 5,586.00	\$ 4,748.10	\$ 7,317.66	\$ 6,220.01
APPS-K12PV-006	APPS Software - Private K12 Schools (Non-Boarding)	6001 - 8000	Lump Sum/YR	\$ 7,144.62	\$ 6,072.93	\$ 9,359.46	\$ 7,955.54
APPS-K12PV-007	APPS Software - Private K12 Schools (Non-Boarding)	8001 - 10,000	Lump Sum/YR	\$ 8,550.00	\$ 7,267.50	\$ 11,200.50	\$ 9,520.43
APPS-K12PV-008	APPS Software - Private K12 Schools (Non-Boarding)	10,001 - 15,000	Lump Sum/YR	\$ 11,400.00	\$ 9,690.00	\$ 14,934.00	\$ 12,693.90

APPS Software Licensing - Higher Education w/ Housing, Private Boarding							
SKU	Product	# of Students	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
APPS-HED-001	APPS Software - Higher Ed w/ Housing, Private Boarding	0 - 750	Lump Sum/YR	\$ 2,457.80	\$ 2,089.13	\$ 3,219.72	\$ 2,736.76
APPS-HED-002	APPS Software - Higher Ed w/ Housing, Private Boarding	751 - 1500	Lump Sum/YR	\$ 2,822.02	\$ 2,398.71	\$ 3,696.84	\$ 3,142.32
APPS-HED-003	APPS Software - Higher Ed w/ Housing, Private Boarding	1501 - 3000	Lump Sum/YR	\$ 4,011.83	\$ 3,410.05	\$ 5,255.49	\$ 4,467.17
APPS-HED-004	APPS Software - Higher Ed w/ Housing, Private Boarding	3001 - 4000	Lump Sum/YR	\$ 4,622.63	\$ 3,929.23	\$ 6,055.64	\$ 5,147.30
APPS-HED-005	APPS Software - Higher Ed w/ Housing, Private Boarding	4001 - 6000	Lump Sum/YR	\$ 6,153.50	\$ 5,230.47	\$ 8,061.08	\$ 6,851.92
APPS-HED-006	APPS Software - Higher Ed w/ Housing, Private Boarding	6001 - 8000	Lump Sum/YR	\$ 8,277.39	\$ 7,035.79	\$ 10,843.39	\$ 9,216.88
APPS-HED-007	APPS Software - Higher Ed w/ Housing, Private Boarding	8001 - 10,000	Lump Sum/YR	\$ 8,310.90	\$ 7,064.27	\$ 10,887.28	\$ 9,254.19
APPS-HED-008	APPS Software - Higher Ed w/ Housing, Private Boarding	10,001 - 15,000	Lump Sum/YR	\$ 10,989.99	\$ 9,341.49	\$ 14,396.89	\$ 12,237.36
APPS-HED-009	APPS Software - Higher Ed w/ Housing, Private Boarding	15,001 - 20,000	Lump Sum/YR	\$ 14,391.53	\$ 12,232.80	\$ 18,852.90	\$ 16,024.96
APPS-HED-010	APPS Software - Higher Ed w/ Housing, Private Boarding	20,001 - 25,000	Lump Sum/YR	\$ 17,747.89	\$ 15,085.71	\$ 23,249.74	\$ 19,762.28
APPS-HED-011	APPS Software - Higher Ed w/ Housing, Private Boarding	25,001 - 30,000	Lump Sum/YR	\$ 18,323.76	\$ 15,575.20	\$ 24,004.13	\$ 20,403.51
APPS-HED-012	APPS Software - Higher Ed w/ Housing, Private Boarding	30,001 - 35,000	Lump Sum/YR	\$ 19,950.00	\$ 16,957.50	\$ 26,134.50	\$ 22,214.33
APPS-HED-013	APPS Software - Higher Ed w/ Housing, Private Boarding	>35,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

APPS Software Licensing - Government							
SKU	Product	Population	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
APPS-GOV-001	APPS Software - Government	0 - 20,000	Lump Sum/YR	\$ 2,337.00	\$ 1,986.45	\$ 3,061.47	\$ 2,602.25
APPS-GOV-002	APPS Software - Government	20,001 - 50,000	Lump Sum/YR	\$ 2,850.00	\$ 2,422.50	\$ 3,733.50	\$ 3,173.48
APPS-GOV-003	APPS Software - Government	50,001 - 115,000	Lump Sum/YR	\$ 4,151.50	\$ 3,528.78	\$ 5,438.47	\$ 4,622.70
APPS-GOV-004	APPS Software - Government	115,001 - 170,000	Lump Sum/YR	\$ 5,006.50	\$ 4,255.53	\$ 6,558.52	\$ 5,574.74
APPS-GOV-005	APPS Software - Government	170,001 - 200,000	Lump Sum/YR	\$ 6,650.00	\$ 5,652.50	\$ 8,711.50	\$ 7,404.78
APPS-GOV-006	APPS Software - Government	200,001 - 270,000	Lump Sum/YR	\$ 8,721.00	\$ 7,412.85	\$ 11,424.51	\$ 9,710.83
APPS-GOV-007	APPS Software - Government	270,001 - 400,000	Lump Sum/YR	\$ 9,500.00	\$ 8,075.00	\$ 12,445.00	\$ 10,578.25
APPS-GOV-008	APPS Software - Government	400,001 - 525,000	Lump Sum/YR	\$ 11,471.25	\$ 9,750.56	\$ 15,027.34	\$ 12,773.24
APPS-GOV-009	APPS Software - Government	525,001 - 650,000	Lump Sum/YR	\$ 14,202.50	\$ 12,072.13	\$ 18,605.28	\$ 15,814.48
APPS-GOV-010	APPS Software - Government	650,001 - 800,000	Lump Sum/YR	\$ 17,480.00	\$ 14,858.00	\$ 22,898.80	\$ 19,463.98
APPS-GOV-011	APPS Software - Government	800,001 - 950,000	Lump Sum/YR	\$ 20,757.50	\$ 17,643.88	\$ 27,192.33	\$ 23,113.48
APPS-GOV-012	APPS Software - Government	950,001 - 1,100,000	Lump Sum/YR	\$ 24,035.00	\$ 20,429.75	\$ 31,485.85	\$ 26,762.97
APPS-GOV-013	APPS Software - Government	1,100,001 - 1,300,000	Lump Sum/YR	\$ 28,405.00	\$ 24,144.25	\$ 37,210.55	\$ 31,628.97
APPS-GOV-014	APPS Software - Government	1,300,001 - 1,450,000	Lump Sum/YR	\$ 31,682.50	\$ 26,930.13	\$ 41,504.08	\$ 35,278.46
APPS-GOV-015	APPS Software - Government	1,450,001 - 1,600,000	Lump Sum/YR	\$ 34,960.00	\$ 29,716.00	\$ 45,797.60	\$ 38,927.96
APPS-GOV-016	APPS Software - Government	>1,600,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

APPS Software Licensing - Healthcare							
SKU	Product	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
APPS-HCR-001	APPS Software - Healthcare	0 - 100,000	Lump Sum/YR	\$ 2,337.00	\$ 1,986.45	\$ 3,061.47	\$ 2,602.25
APPS-HCR-002	APPS Software - Healthcare	100,001 - 240,000	Lump Sum/YR	\$ 2,850.00	\$ 2,422.50	\$ 3,733.50	\$ 3,173.48
APPS-HCR-003	APPS Software - Healthcare	240,001 - 600,000	Lump Sum/YR	\$ 4,151.50	\$ 3,528.78	\$ 5,438.47	\$ 4,622.70
APPS-HCR-004	APPS Software - Healthcare	600,001 - 875,000	Lump Sum/YR	\$ 5,006.50	\$ 4,255.53	\$ 6,558.52	\$ 5,574.74
APPS-HCR-005	APPS Software - Healthcare	875,001 - 1,000,000	Lump Sum/YR	\$ 6,650.00	\$ 5,652.50	\$ 8,711.50	\$ 7,404.78
APPS-HCR-006	APPS Software - Healthcare	1,000,001 - 1,400,000	Lump Sum/YR	\$ 8,721.00	\$ 7,412.85	\$ 11,424.51	\$ 9,710.83
APPS-HCR-007	APPS Software - Healthcare	1,400,001 - 2,100,000	Lump Sum/YR	\$ 9,500.00	\$ 8,075.00	\$ 12,445.00	\$ 10,578.25
APPS-HCR-008	APPS Software - Healthcare	2,100,001 - 2,800,000	Lump Sum/YR	\$ 11,471.25	\$ 9,750.56	\$ 15,027.34	\$ 12,773.24
APPS-HCR-009	APPS Software - Healthcare	2,800,001 - 3,500,000	Lump Sum/YR	\$ 14,202.50	\$ 12,072.13	\$ 18,605.28	\$ 15,814.48
APPS-HCR-010	APPS Software - Healthcare	3,500,001 - 4,200,000	Lump Sum/YR	\$ 17,480.00	\$ 14,858.00	\$ 22,898.80	\$ 19,463.98
APPS-HCR-011	APPS Software - Healthcare	4,200,001 - 5,000,000	Lump Sum/YR	\$ 20,757.50	\$ 17,643.88	\$ 27,192.33	\$ 23,113.48
APPS-HCR-012	APPS Software - Healthcare	5,000,001 - 5,800,000	Lump Sum/YR	\$ 24,035.00	\$ 20,429.75	\$ 31,485.85	\$ 26,762.97
APPS-HCR-013	APPS Software - Healthcare	5,800,001 - 6,600,000	Lump Sum/YR	\$ 28,405.00	\$ 24,144.25	\$ 37,210.55	\$ 31,628.97
APPS-HCR-014	APPS Software - Healthcare	6,600,001 - 7,400,000	Lump Sum/YR	\$ 31,682.50	\$ 26,930.13	\$ 41,504.08	\$ 35,278.46
APPS-HCR-015	APPS Software - Healthcare	7,400,001 - 8,200,000	Lump Sum/YR	\$ 34,960.00	\$ 29,716.00	\$ 45,797.60	\$ 38,927.96
APPS-HCR-016	APPS Software - Healthcare	>8,200,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

MPPPrime Software Licensing - Public K12 Schools							
SKU	Product	# of Students	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
MPP-K12PB-001	MPPPrime Software - Public K12 Schools	0 - 750	Lump Sum/YR	\$ 1,235.45	\$ 1,050.13	\$ 1,618.44	\$ 1,375.68
MPP-K12PB-002	MPPPrime Software - Public K12 Schools	751 - 1500	Lump Sum/YR	\$ 1,718.33	\$ 1,460.58	\$ 2,251.01	\$ 1,913.36
MPP-K12PB-003	MPPPrime Software - Public K12 Schools	1501 - 3000	Lump Sum/YR	\$ 2,026.88	\$ 1,722.85	\$ 2,655.21	\$ 2,256.93
MPP-K12PB-004	MPPPrime Software - Public K12 Schools	3001 - 4000	Lump Sum/YR	\$ 2,871.24	\$ 2,440.55	\$ 3,761.33	\$ 3,197.13
MPP-K12PB-005	MPPPrime Software - Public K12 Schools	4001 - 6000	Lump Sum/YR	\$ 4,121.45	\$ 3,503.23	\$ 5,399.10	\$ 4,589.23
MPP-K12PB-006	MPPPrime Software - Public K12 Schools	6001 - 8000	Lump Sum/YR	\$ 5,757.47	\$ 4,893.85	\$ 7,542.28	\$ 6,410.94
MPP-K12PB-007	MPPPrime Software - Public K12 Schools	8001 - 10,000	Lump Sum/YR	\$ 5,808.50	\$ 4,937.23	\$ 7,609.14	\$ 6,467.77
MPP-K12PB-008	MPPPrime Software - Public K12 Schools	10,001 - 15,000	Lump Sum/YR	\$ 7,873.35	\$ 6,692.35	\$ 10,314.09	\$ 8,766.98
MPP-K12PB-009	MPPPrime Software - Public K12 Schools	15,001 - 20,000	Lump Sum/YR	\$ 9,871.61	\$ 8,390.87	\$ 12,931.81	\$ 10,992.04
MPP-K12PB-010	MPPPrime Software - Public K12 Schools	20,001 - 25,000	Lump Sum/YR	\$ 12,624.06	\$ 10,730.45	\$ 16,537.52	\$ 14,056.89
MPP-K12PB-011	MPPPrime Software - Public K12 Schools	25,001 - 30,000	Lump Sum/YR	\$ 13,450.92	\$ 11,433.28	\$ 17,620.71	\$ 14,977.60
MPP-K12PB-012	MPPPrime Software - Public K12 Schools	30,001 - 35,000	Lump Sum/YR	\$ 14,401.76	\$ 12,241.50	\$ 18,866.31	\$ 16,036.36
MPP-K12PB-013	MPPPrime Software - Public K12 Schools	35,001 - 45,000	Lump Sum/YR	\$ 17,303.10	\$ 14,707.64	\$ 22,667.06	\$ 19,267.00
MPP-K12PB-014	MPPPrime Software - Public K12 Schools	45,001 - 55,000	Lump Sum/YR	\$ 20,680.00	\$ 17,578.00	\$ 27,090.80	\$ 23,027.18
MPP-K12PB-015	MPPPrime Software - Public K12 Schools	55,001 - 65,000	Lump Sum/YR	\$ 24,347.95	\$ 20,695.76	\$ 31,895.82	\$ 27,111.44
MPP-K12PB-016	MPPPrime Software - Public K12 Schools	65,001 - 75,000	Lump Sum/YR	\$ 28,063.07	\$ 23,853.61	\$ 36,762.62	\$ 31,248.23
MPP-K12PB-017	MPPPrime Software - Public K12 Schools	75,001 - 85,000	Lump Sum/YR	\$ 31,721.60	\$ 26,963.36	\$ 41,555.29	\$ 35,322.00
MPP-K12PB-018	MPPPrime Software - Public K12 Schools	85,001 - 95,000	Lump Sum/YR	\$ 35,453.55	\$ 30,135.52	\$ 46,444.15	\$ 39,477.53

MPPrime Software Licensing - Public K12 Schools							
SKU	Product	# of Students	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
MPP-K12PB-019	MPPrime Software - Public K12 Schools	95,001 - 105,000	Lump Sum/YR	\$ 39,185.50	\$ 33,307.68	\$ 51,333.01	\$ 43,633.06
MPP-K12PB-020	MPPrime Software - Public K12 Schools	>105,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

MPPPrime Software Licensing - Private K12 Schools (Non-Boarding)							
SKU	Product	# of Students	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
MPP-K12PV-001	MPPPrime Software - Private K12 Schools (Non-Boarding)	0 - 750	Lump Sum/YR	\$ 1,929.62	\$ 1,640.18	\$ 2,527.80	\$ 2,148.63
MPP-K12PV-002	MPPPrime Software - Private K12 Schools (Non-Boarding)	751 - 1500	Lump Sum/YR	\$ 2,004.84	\$ 1,704.11	\$ 2,626.34	\$ 2,232.39
MPP-K12PV-003	MPPPrime Software - Private K12 Schools (Non-Boarding)	1501 - 3000	Lump Sum/YR	\$ 2,640.00	\$ 2,244.00	\$ 3,458.40	\$ 2,939.64
MPP-K12PV-004	MPPPrime Software - Private K12 Schools (Non-Boarding)	3001 - 4000	Lump Sum/YR	\$ 3,200.00	\$ 2,720.00	\$ 4,192.00	\$ 3,563.20
MPP-K12PV-005	MPPPrime Software - Private K12 Schools (Non-Boarding)	4001 - 6000	Lump Sum/YR	\$ 4,704.00	\$ 3,998.40	\$ 6,162.24	\$ 5,237.90
MPP-K12PV-006	MPPPrime Software - Private K12 Schools (Non-Boarding)	6001 - 8000	Lump Sum/YR	\$ 6,016.52	\$ 5,114.05	\$ 7,881.65	\$ 6,699.40
MPP-K12PV-007	MPPPrime Software - Private K12 Schools (Non-Boarding)	8001 - 10,000	Lump Sum/YR	\$ 7,200.00	\$ 6,120.00	\$ 9,432.00	\$ 8,017.20
MPP-K12PV-008	MPPPrime Software - Private K12 Schools (Non-Boarding)	10,001 - 15,000	Lump Sum/YR	\$ 9,600.00	\$ 8,160.00	\$ 12,576.00	\$ 10,689.60
MPP-K12PV-009	MPPPrime Software - Private K12 Schools (Non-Boarding)	>15,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

MPPPrime Software Licensing - Higher Education w/ Housing, Private Boarding							
SKU	Product	# of Students	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
MPP-HED-001	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	0 - 750	Lump Sum/YR	\$ 2,069.73	\$ 1,759.27	\$ 2,711.35	\$ 2,304.64
MPP-HED-002	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	751 - 1500	Lump Sum/YR	\$ 2,376.44	\$ 2,019.97	\$ 3,113.13	\$ 2,646.16
MPP-HED-003	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	1501 - 3000	Lump Sum/YR	\$ 3,378.38	\$ 2,871.62	\$ 4,425.68	\$ 3,761.83
MPP-HED-004	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	3001 - 4000	Lump Sum/YR	\$ 3,892.74	\$ 3,308.83	\$ 5,099.49	\$ 4,334.57
MPP-HED-005	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	4001 - 6000	Lump Sum/YR	\$ 5,181.89	\$ 4,404.61	\$ 6,788.28	\$ 5,770.04
MPP-HED-006	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	6001 - 8000	Lump Sum/YR	\$ 6,970.44	\$ 5,924.87	\$ 9,131.27	\$ 7,761.58
MPP-HED-007	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	8001 - 10,000	Lump Sum/YR	\$ 6,998.65	\$ 5,948.86	\$ 9,168.24	\$ 7,793.00
MPP-HED-008	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	10,001 - 15,000	Lump Sum/YR	\$ 9,254.73	\$ 7,866.52	\$ 12,123.70	\$ 10,305.14
MPP-HED-009	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	15,001 - 20,000	Lump Sum/YR	\$ 12,119.18	\$ 10,301.30	\$ 15,876.12	\$ 13,494.71
MPP-HED-010	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	20,001 - 25,000	Lump Sum/YR	\$ 14,945.59	\$ 12,703.75	\$ 19,578.72	\$ 16,641.92
MPP-HED-011	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	25,001 - 30,000	Lump Sum/YR	\$ 15,430.54	\$ 13,115.96	\$ 20,214.00	\$ 17,181.90
MPP-HED-012	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	30,001 - 35,000	Lump Sum/YR	\$ 16,800.00	\$ 14,280.00	\$ 22,008.00	\$ 18,706.80
MPP-HED-013	MPPPrime Software - Higher Ed w/ Housing, Private Boarding	>35,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

MPPPrime Software Licensing - Government							
SKU	Product	Population	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
MPP-GOV-001	MPPPrime Software - Government	0 - 20,000	Lump Sum/YR	\$ 1,968.00	\$ 1,672.80	\$ 2,578.08	\$ 2,191.37
MPP-GOV-002	MPPPrime Software - Government	20,001 - 50,000	Lump Sum/YR	\$ 2,400.00	\$ 2,040.00	\$ 3,144.00	\$ 2,672.40
MPP-GOV-003	MPPPrime Software - Government	50,001 - 115,000	Lump Sum/YR	\$ 3,496.00	\$ 2,971.60	\$ 4,579.76	\$ 3,892.80
MPP-GOV-004	MPPPrime Software - Government	115,001 - 170,000	Lump Sum/YR	\$ 4,216.00	\$ 3,583.60	\$ 5,522.96	\$ 4,694.52
MPP-GOV-005	MPPPrime Software - Government	170,001 - 200,000	Lump Sum/YR	\$ 5,600.00	\$ 4,760.00	\$ 7,336.00	\$ 6,235.60
MPP-GOV-006	MPPPrime Software - Government	200,001 - 270,000	Lump Sum/YR	\$ 7,344.00	\$ 6,242.40	\$ 9,620.64	\$ 8,177.54
MPP-GOV-007	MPPPrime Software - Government	270,001 - 400,000	Lump Sum/YR	\$ 8,000.00	\$ 6,800.00	\$ 10,480.00	\$ 8,908.00
MPP-GOV-008	MPPPrime Software - Government	400,001 - 525,000	Lump Sum/YR	\$ 9,660.00	\$ 8,211.00	\$ 12,654.60	\$ 10,756.41
MPP-GOV-009	MPPPrime Software - Government	525,001 - 650,000	Lump Sum/YR	\$ 11,960.00	\$ 10,166.00	\$ 15,667.60	\$ 13,317.46
MPP-GOV-010	MPPPrime Software - Government	650,001 - 800,000	Lump Sum/YR	\$ 14,720.00	\$ 12,512.00	\$ 19,283.20	\$ 16,390.72
MPP-GOV-011	MPPPrime Software - Government	800,001 - 950,000	Lump Sum/YR	\$ 17,480.00	\$ 14,858.00	\$ 22,898.80	\$ 19,463.98
MPP-GOV-012	MPPPrime Software - Government	950,001 - 1,100,000	Lump Sum/YR	\$ 20,240.00	\$ 17,204.00	\$ 26,514.40	\$ 22,537.24
MPP-GOV-013	MPPPrime Software - Government	1,100,001 - 1,300,000	Lump Sum/YR	\$ 23,920.00	\$ 20,332.00	\$ 31,335.20	\$ 26,634.92
MPP-GOV-014	MPPPrime Software - Government	1,300,001 - 1,450,000	Lump Sum/YR	\$ 26,680.00	\$ 22,678.00	\$ 34,950.80	\$ 29,708.18
MPP-GOV-015	MPPPrime Software - Government	1,450,001 - 1,600,000	Lump Sum/YR	\$ 29,440.00	\$ 25,024.00	\$ 38,566.40	\$ 32,781.44
MPP-GOV-016	MPPPrime Software - Government	>1,600,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

MPPPrime Software Licensing - Healthcare							
SKU	Product	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
MPP-HCR-001	MPPPrime Software - Healthcare	0 - 100,000	Lump Sum/YR	\$ 1,968.00	\$ 1,672.80	\$ 2,578.08	\$ 2,191.37
MPP-HCR-002	MPPPrime Software - Healthcare	100,001 - 240,000	Lump Sum/YR	\$ 2,400.00	\$ 2,040.00	\$ 3,144.00	\$ 2,672.40
MPP-HCR-003	MPPPrime Software - Healthcare	240,001 - 600,000	Lump Sum/YR	\$ 3,496.00	\$ 2,971.60	\$ 4,579.76	\$ 3,892.80
MPP-HCR-004	MPPPrime Software - Healthcare	600,001 - 875,000	Lump Sum/YR	\$ 4,216.00	\$ 3,583.60	\$ 5,522.96	\$ 4,694.52
MPP-HCR-005	MPPPrime Software - Healthcare	875,001 - 1,000,000	Lump Sum/YR	\$ 5,600.00	\$ 4,760.00	\$ 7,336.00	\$ 6,235.60
MPP-HCR-006	MPPPrime Software - Healthcare	1,000,001 - 1,400,000	Lump Sum/YR	\$ 7,344.00	\$ 6,242.40	\$ 9,620.64	\$ 8,177.54
MPP-HCR-007	MPPPrime Software - Healthcare	1,400,001 - 2,100,000	Lump Sum/YR	\$ 8,000.00	\$ 6,800.00	\$ 10,480.00	\$ 8,908.00
MPP-HCR-008	MPPPrime Software - Healthcare	2,100,001 - 2,800,000	Lump Sum/YR	\$ 9,660.00	\$ 8,211.00	\$ 12,654.60	\$ 10,756.41
MPP-HCR-009	MPPPrime Software - Healthcare	2,800,001 - 3,500,000	Lump Sum/YR	\$ 11,960.00	\$ 10,166.00	\$ 15,667.60	\$ 13,317.46
MPP-HCR-010	MPPPrime Software - Healthcare	3,500,001 - 4,200,000	Lump Sum/YR	\$ 14,720.00	\$ 12,512.00	\$ 19,283.20	\$ 16,390.72
MPP-HCR-011	MPPPrime Software - Healthcare	4,200,001 - 5,000,000	Lump Sum/YR	\$ 17,480.00	\$ 14,858.00	\$ 22,898.80	\$ 19,463.98
MPP-HCR-012	MPPPrime Software - Healthcare	5,000,001 - 5,800,000	Lump Sum/YR	\$ 20,240.00	\$ 17,204.00	\$ 26,514.40	\$ 22,537.24
MPP-HCR-013	MPPPrime Software - Healthcare	5,800,001 - 6,600,000	Lump Sum/YR	\$ 23,920.00	\$ 20,332.00	\$ 31,335.20	\$ 26,634.92
MPP-HCR-014	MPPPrime Software - Healthcare	6,600,001 - 7,400,000	Lump Sum/YR	\$ 26,680.00	\$ 22,678.00	\$ 34,950.80	\$ 29,708.18
MPP-HCR-015	MPPPrime Software - Healthcare	7,400,001 - 8,200,000	Lump Sum/YR	\$ 29,440.00	\$ 25,024.00	\$ 38,566.40	\$ 32,781.44
MPP-HCR-016	MPPPrime Software - Healthcare	>8,200,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Software Training							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
TRN-001	APPS Training - Executive (4 hrs.)	≤10 Students	Course	\$ 2,900.00	\$ 2,668.00	\$ 3,799.00	\$ 3,495.08
TRN-002	APPS Training - User (2 hrs.)	≤10 Students	Course	\$ 2,100.00	\$ 1,932.00	\$ 2,751.00	\$ 2,530.92
TRN-003	APPS Training - Advanced User (2 hrs.)	≤10 Students	Course	\$ 2,100.00	\$ 1,932.00	\$ 2,751.00	\$ 2,530.92
TRN-004	APPS Training - Administration (2 hrs.)	≤10 Students	Course	\$ 2,100.00	\$ 1,932.00	\$ 2,751.00	\$ 2,530.92
TRN-005	APPS Training - Analytics (1 day)	≤10 Students	Course	\$ 4,400.00	\$ 4,048.00	\$ 5,764.00	\$ 5,302.88
TRN-006	MPPPrime Training - User (4 hrs.)	≤10 Students	Course	\$ 2,900.00	\$ 2,668.00	\$ 3,799.00	\$ 3,495.08
TRN-007	On-site Training	--	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Services							
Facility Assessments - Educational Facility Portfolios							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-EDU-001	Virtual Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,125.00	\$ 3,795.00	\$ 5,403.75	\$ 4,971.45
FAC-EDU-002	Virtual Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.055	\$ 0.051	\$ 0.072	\$ 0.066
FAC-EDU-003	Virtual Facility Condition Assessment - Finger Plan School	≤75,000 GSF	Lump Sum	\$ 5,250.00	\$ 4,830.00	\$ 6,877.50	\$ 6,327.30
FAC-EDU-004	Virtual Facility Condition Assessment - Finger Plan School	>75,000 GSF	\$/GSF	\$ 0.070	\$ 0.064	\$ 0.092	\$ 0.084
FAC-EDU-005	Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,125.00	\$ 3,795.00	\$ 5,403.75	\$ 4,971.45
FAC-EDU-006	Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.055	\$ 0.051	\$ 0.072	\$ 0.066
FAC-EDU-007	Facility Condition Assessment - Finger Plan School	≤75,000 GSF	Lump Sum	\$ 6,000.00	\$ 5,520.00	\$ 7,860.00	\$ 7,231.20
FAC-EDU-008	Facility Condition Assessment - Finger Plan School	>75,000 GSF	\$/GSF	\$ 0.080	\$ 0.074	\$ 0.105	\$ 0.096
FAC-EDU-009	Facility Condition Assessment with Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 6,562.50	\$ 6,037.50	\$ 8,596.88	\$ 7,909.13
FAC-EDU-010	Facility Condition Assessment with Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.088	\$ 0.081	\$ 0.115	\$ 0.105
FAC-EDU-011	Facility Condition Assessment with Equipment Inventory - Finger Plan School	≤75,000 GSF	Lump Sum	\$ 8,250.00	\$ 7,590.00	\$ 10,807.50	\$ 9,942.90
FAC-EDU-012	Facility Condition Assessment with Equipment Inventory - Finger Plan School	>75,000 GSF	\$/GSF	\$ 0.110	\$ 0.101	\$ 0.144	\$ 0.133
FAC-EDU-013	Facility Condition Assessment - Portable Structures	≤75,000 GSF	Lump Sum	\$ 6,862.50	\$ 6,313.50	\$ 8,989.88	\$ 8,270.69
FAC-EDU-014	Facility Condition Assessment - Portable Structures	>75,000 GSF	\$/GSF	\$ 0.092	\$ 0.084	\$ 0.120	\$ 0.110
FAC-EDU-015	Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 2,250.00	\$ 2,070.00	\$ 2,947.50	\$ 2,711.70
FAC-EDU-016	Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.030	\$ 0.028	\$ 0.039	\$ 0.036

Services							
Facility Assessments - Educational Facility Portfolios							
FAC-EDU-017	Equipment Barcode Tagging (Note 1)	≤75,000 GSF	Lump Sum	\$ 1,125.00	\$ 1,035.00	\$ 1,473.75	\$ 1,355.85
FAC-EDU-018	Equipment Barcode Tagging (Note 1)	>75,000 GSF	\$/GSF	\$ 0.015	\$ 0.014	\$ 0.020	\$ 0.018
FAC-EDU-019	Data Import Services for 3rd Party CMMS Providers	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-EDU-020	PM Schedule Creation (Note 1)	≤75,000 GSF	Lump Sum	\$ 937.50	\$ 862.50	\$ 1,228.13	\$ 1,129.88
FAC-EDU-021	PM Schedule Creation (Note 1)	>75,000 GSF	\$/GSF	\$ 0.013	\$ 0.012	\$ 0.016	\$ 0.015
FAC-EDU-022	Abbreviated Accessibility Survey	≤75,000 GSF	Lump Sum	\$ 4,500.00	\$ 4,140.00	\$ 5,895.00	\$ 5,423.40
FAC-EDU-023	Abbreviated Accessibility Survey	>75,000 GSF	\$/GSF	\$ 0.060	\$ 0.055	\$ 0.079	\$ 0.072
FAC-EDU-024	Abbreviated Accessibility Survey - Finger Plan School	≤75,000 GSF	Lump Sum	\$ 5,250.00	\$ 4,830.00	\$ 6,877.50	\$ 6,327.30
FAC-EDU-025	Abbreviated Accessibility Survey - Finger Plan School	>75,000 GSF	\$/GSF	\$ 0.070	\$ 0.064	\$ 0.092	\$ 0.084

Facility Assessments - State/Municipal Facility Portfolios							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-MUN-001	Virtual Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,125.00	\$ 3,795.00	\$ 5,403.75	\$ 4,971.45
FAC-MUN-002	Virtual Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.055	\$ 0.051	\$ 0.072	\$ 0.066
FAC-MUN-003	Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,125.00	\$ 3,795.00	\$ 5,403.75	\$ 4,971.45
FAC-MUN-004	Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.055	\$ 0.051	\$ 0.072	\$ 0.066
FAC-MUN-005	Facility Condition Assessment with Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 6,562.50	\$ 6,037.50	\$ 8,596.88	\$ 7,909.13
FAC-MUN-006	Facility Condition Assessment with Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.088	\$ 0.081	\$ 0.115	\$ 0.105
FAC-MUN-007	Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 2,250.00	\$ 2,070.00	\$ 2,947.50	\$ 2,711.70
FAC-MUN-008	Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.030	\$ 0.028	\$ 0.039	\$ 0.036
FAC-MUN-009	Equipment Barcode Tagging (Note 1)	≤75,000 GSF	Lump Sum	\$ 1,125.00	\$ 1,035.00	\$ 1,473.75	\$ 1,355.85
FAC-MUN-010	Equipment Barcode Tagging (Note 1)	>75,000 GSF	\$/GSF	\$ 0.015	\$ 0.014	\$ 0.020	\$ 0.018
FAC-MUN-011	Data Import Services for 3rd Party CMMS Providers	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-MUN-012	PM Schedule Creation (Note 1)	≤75,000 GSF	Lump Sum	\$ 937.50	\$ 862.50	\$ 1,228.13	\$ 1,129.88
FAC-MUN-013	PM Schedule Creation (Note 1)	>75,000 GSF	\$/GSF	\$ 0.013	\$ 0.012	\$ 0.016	\$ 0.015
FAC-MUN-014	Abbreviated Accessibility Survey	≤75,000 GSF	Lump Sum	\$ 4,500.00	\$ 4,140.00	\$ 5,895.00	\$ 5,423.40
FAC-MUN-015	Abbreviated Accessibility Survey	>75,000 GSF	\$/GSF	\$ 0.060	\$ 0.055	\$ 0.079	\$ 0.072
FAC-MUN-016	Equipment Efficiency Audit	≤75,000 GSF	Lump Sum	\$ 3,562.50	\$ 3,277.50	\$ 4,666.88	\$ 4,293.53
FAC-MUN-017	Equipment Efficiency Audit	>75,000 GSF	\$/GSF	\$ 0.048	\$ 0.044	\$ 0.062	\$ 0.057
FAC-MUN-018	ASHRAE Level I Energy Audit (with No Previous FCA)	≤75,000 GSF	Lump Sum	\$ 2,362.50	\$ 2,173.50	\$ 3,094.88	\$ 2,847.29
FAC-MUN-019	ASHRAE Level I Energy Audit (with No Previous FCA)	>75,000 GSF	\$/GSF	\$ 0.032	\$ 0.029	\$ 0.041	\$ 0.038
FAC-MUN-020	ASHRAE Level II Energy Audit (with No Previous FCA)	≤75,000 GSF	Lump Sum	\$ 6,562.50	\$ 6,037.50	\$ 8,596.88	\$ 7,909.13

Facility Assessments - State/Municipal Facility Portfolios							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-MUN-021	ASHRAE Level II Energy Audit (with No Previous FCA)	>75,000 GSF	\$/GSF	\$ 0.088	\$ 0.081	\$ 0.115	\$ 0.105
FAC-MUN-022	ASHRAE Level III Energy Audit (with No Previous FCA)	≤75,000 GSF	Lump Sum	\$ 11,625.00	\$ 10,695.00	\$ 15,228.75	\$ 14,010.45
FAC-MUN-023	ASHRAE Level III Energy Audit (with No Previous FCA)	>75,000 GSF	\$/GSF	\$ 0.155	\$ 0.143	\$ 0.203	\$ 0.187
FAC-MUN-024	ASHRAE Level I Energy Audit (with Previous FCA)	≤75,000 GSF	Lump Sum	\$ 2,250.00	\$ 2,070.00	\$ 2,947.50	\$ 2,711.70
FAC-MUN-025	ASHRAE Level I Energy Audit (with Previous FCA)	>75,000 GSF	\$/GSF	\$ 0.030	\$ 0.028	\$ 0.039	\$ 0.036
FAC-MUN-026	ASHRAE Level II Energy Audit (with Previous FCA)	≤75,000 GSF	Lump Sum	\$ 5,812.50	\$ 5,347.50	\$ 7,614.38	\$ 7,005.23
FAC-MUN-027	ASHRAE Level II Energy Audit (with Previous FCA)	>75,000 GSF	\$/GSF	\$ 0.078	\$ 0.071	\$ 0.102	\$ 0.093
FAC-MUN-028	ASHRAE Level III Energy Audit (with Previous FCA)	≤75,000 GSF	Lump Sum	\$ 9,750.00	\$ 8,970.00	\$ 12,772.50	\$ 11,750.70
FAC-MUN-029	ASHRAE Level III Energy Audit (with Previous FCA)	>75,000 GSF	\$/GSF	\$ 0.130	\$ 0.120	\$ 0.170	\$ 0.157

Facility Assessments - Healthcare Facility Portfolios (Senior Living)							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-HSL-001	Virtual Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,500.00	\$ 4,140.00	\$ 5,895.00	\$ 5,423.40
FAC-HSL-002	Virtual Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.060	\$ 0.055	\$ 0.079	\$ 0.072
FAC-HSL-003	Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,875.00	\$ 4,485.00	\$ 6,386.25	\$ 5,875.35
FAC-HSL-004	Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.065	\$ 0.060	\$ 0.085	\$ 0.078
FAC-HSL-005	Facility Condition Assessment with Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 8,250.00	\$ 7,590.00	\$ 10,807.50	\$ 9,942.90
FAC-HSL-006	Facility Condition Assessment with Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.110	\$ 0.101	\$ 0.144	\$ 0.133
FAC-HSL-007	Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 3,375.00	\$ 3,105.00	\$ 4,421.25	\$ 4,067.55
FAC-HSL-008	Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.045	\$ 0.041	\$ 0.059	\$ 0.054
FAC-HSL-009	Equipment Barcode Tagging (Note 1)	≤75,000 GSF	Lump Sum	\$ 1,125.00	\$ 1,035.00	\$ 1,473.75	\$ 1,355.85
FAC-HSL-010	Equipment Barcode Tagging (Note 1)	>75,000 GSF	\$/GSF	\$ 0.015	\$ 0.014	\$ 0.020	\$ 0.018
FAC-HSL-011	Data Import Services for 3rd Party CMMS Providers	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-HSL-012	PM Schedule Creation	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-HSL-013	Abbreviated Accessibility Survey	≤75,000 GSF	Lump Sum	\$ 5,250.00	\$ 4,830.00	\$ 6,877.50	\$ 6,327.30
FAC-HSL-014	Abbreviated Accessibility Survey	>75,000 GSF	\$/GSF	\$ 0.070	\$ 0.064	\$ 0.092	\$ 0.084

Facility Assessments - Healthcare Facility Portfolios (Hospital)							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-HSP-001	Virtual Facility Condition Assessment	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-HSP-002	Facility Condition Assessment	≤75,000 GSF	Lump Sum	\$ 4,875.00	\$ 4,485.00	\$ 6,386.25	\$ 5,875.35
FAC-HSP-003	Facility Condition Assessment	>75,000 GSF	\$/GSF	\$ 0.065	\$ 0.060	\$ 0.085	\$ 0.078
FAC-HSP-004	Facility Condition Assessment with Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 9,375.00	\$ 8,625.00	\$ 12,281.25	\$ 11,298.75
FAC-HSP-005	Facility Condition Assessment with Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.125	\$ 0.115	\$ 0.164	\$ 0.151
FAC-HSP-006	Equipment Inventory	≤75,000 GSF	Lump Sum	\$ 5,250.00	\$ 4,830.00	\$ 6,877.50	\$ 6,327.30
FAC-HSP-007	Equipment Inventory	>75,000 GSF	\$/GSF	\$ 0.070	\$ 0.064	\$ 0.092	\$ 0.084
FAC-HSP-008	Equipment Barcode Tagging (Note 1)	≤75,000 GSF	Lump Sum	\$ 1,125.00	\$ 1,035.00	\$ 1,473.75	\$ 1,355.85
FAC-HSP-009	Equipment Barcode Tagging (Note 1)	>75,000 GSF	\$/GSF	\$ 0.015	\$ 0.014	\$ 0.020	\$ 0.018
FAC-HSP-010	Data Import Services for 3rd Party CMMS Providers	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-HSP-011	PM Schedule Creation	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-HSP-012	Abbreviated Accessibility Survey	≤75,000 GSF	Lump Sum	\$ 5,625.00	\$ 5,175.00	\$ 7,368.75	\$ 6,779.25
FAC-HSP-013	Abbreviated Accessibility Survey	>75,000 GSF	\$/GSF	\$ 0.075	\$ 0.069	\$ 0.098	\$ 0.090

Facility Assessments - Parks and Recreation Portfolios							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-P&R-001	Comprehensive Data Gathering	Small - Medium (≤ 50 Assets)	Park	\$ 950.00	\$ 874.00	\$ 1,244.50	\$ 1,144.94
FAC-P&R-002	Comprehensive Data Gathering	Medium - Large. (> 50 Assets)	Park	\$ 1,350.00	\$ 1,242.00	\$ 1,768.50	\$ 1,627.02
FAC-P&R-003	Parks Condition Assessment	Small - Medium (≤ 50 Assets)	Park	\$ 1,200.00	\$ 1,104.00	\$ 1,572.00	\$ 1,446.24
FAC-P&R-004	Parks Condition Assessment	Medium - Large. (> 50 Assets)	Park	\$ 1,600.00	\$ 1,472.00	\$ 2,096.00	\$ 1,928.32
FAC-P&R-005	Fixed Equipment Tagging (Note 2)	Small - Medium (≤ 50 Assets)	Park	\$ 250.00	\$ 230.00	\$ 327.50	\$ 301.30
FAC-P&R-006	Fixed Equipment Tagging (Note 2)	Medium - Large. (> 50 Assets)	Park	\$ 325.00	\$ 299.00	\$ 425.75	\$ 391.69
FAC-P&R-007	Geo-Location Services (Note 2)	Small - Medium (≤ 50 Assets)	Park	\$ 375.00	\$ 345.00	\$ 491.25	\$ 451.95
FAC-P&R-008	Geo-Location Services (Note 2)	Medium - Large. (> 50 Assets)	Park	\$ 550.00	\$ 506.00	\$ 720.50	\$ 662.86
FAC-P&R-009	Data Import Services for 3rd Party CMMS Providers	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-P&R-010	PM Schedule Creation	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
FAC-P&R-011	Abbreviated Accessibility Survey	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Facility Assessments - BUILDER-Based Assessment							
SKU	Service	Size	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
FAC-BLD-001	Facility Condition Assessment - BUILDER-Based	Any	\$/GSF	\$ 0.280	\$ 0.258	\$ 0.367	\$ 0.338

Environmental Services - Educational, Residential, Administrative Facilities							
SKU	Service	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
ENV-ERA-001	Baseline Hazmat Survey - Asbestos	≤40,000	\$/GSF	\$ 0.091	\$ 0.084	\$ 0.119	\$ 0.109
ENV-ERA-002	Baseline Hazmat Survey - Asbestos	40,001 - 120,000	\$/GSF	\$ 0.077	\$ 0.071	\$ 0.101	\$ 0.093
ENV-ERA-003	Baseline Hazmat Survey - Asbestos	120,001 - 300,000	\$/GSF	\$ 0.055	\$ 0.051	\$ 0.072	\$ 0.066
ENV-ERA-004	Baseline Hazmat Survey - Asbestos	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-005	Baseline Hazmat Survey - Lead	≤40,000	\$/GSF	\$ 0.217	\$ 0.200	\$ 0.285	\$ 0.262
ENV-ERA-006	Baseline Hazmat Survey - Lead	40,001 - 120,000	\$/GSF	\$ 0.159	\$ 0.146	\$ 0.208	\$ 0.192
ENV-ERA-007	Baseline Hazmat Survey - Lead	120,001 - 300,000	\$/GSF	\$ 0.115	\$ 0.106	\$ 0.151	\$ 0.139
ENV-ERA-008	Baseline Hazmat Survey - Lead	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-009	Baseline Hazmat Survey - Mold	≤40,000	\$/GSF	\$ 0.052	\$ 0.047	\$ 0.068	\$ 0.062
ENV-ERA-010	Baseline Hazmat Survey - Mold	40,001 - 120,000	\$/GSF	\$ 0.030	\$ 0.028	\$ 0.040	\$ 0.036
ENV-ERA-011	Baseline Hazmat Survey - Mold	120,001 - 300,000	\$/GSF	\$ 0.019	\$ 0.018	\$ 0.025	\$ 0.023
ENV-ERA-012	Baseline Hazmat Survey - Mold	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-013	Comprehensive Hazmat Survey - Asbestos	≤40,000	\$/GSF	\$ 0.145	\$ 0.133	\$ 0.189	\$ 0.174
ENV-ERA-014	Comprehensive Hazmat Survey - Asbestos	40,001 - 120,000	\$/GSF	\$ 0.139	\$ 0.128	\$ 0.182	\$ 0.167
ENV-ERA-015	Comprehensive Hazmat Survey - Asbestos	120,001 - 250,000	\$/GSF	\$ 0.085	\$ 0.078	\$ 0.112	\$ 0.103
ENV-ERA-016	Comprehensive Hazmat Survey - Asbestos	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-017	Comprehensive Hazmat Survey - Lead	≤40,000	\$/GSF	\$ 0.338	\$ 0.311	\$ 0.443	\$ 0.408
ENV-ERA-018	Comprehensive Hazmat Survey - Lead	40,001 - 120,000	\$/GSF	\$ 0.240	\$ 0.221	\$ 0.314	\$ 0.289
ENV-ERA-019	Comprehensive Hazmat Survey - Lead	120,001 - 250,000	\$/GSF	\$ 0.178	\$ 0.164	\$ 0.233	\$ 0.215
ENV-ERA-020	Comprehensive Hazmat Survey - Lead	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-021	Comprehensive Hazmat Survey - Mold	≤40,000	\$/GSF	\$ 0.124	\$ 0.114	\$ 0.163	\$ 0.150
ENV-ERA-022	Comprehensive Hazmat Survey - Mold	40,001 - 120,000	\$/GSF	\$ 0.071	\$ 0.065	\$ 0.092	\$ 0.085

Environmental Services - Educational, Residential, Administrative Facilities							
SKU	Service	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
ENV-ERA-023	Comprehensive Hazmat Survey - Mold	120,001 - 250,000	\$/GSF	\$ 0.043	\$ 0.039	\$ 0.056	\$ 0.051
ENV-ERA-024	Comprehensive Hazmat Survey - Mold	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-025	Asbestos Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-026	Asbestos Abatement Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-027	Lead Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-028	Lead Removal Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-029	Mold Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-030	Mold Removal Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-ERA-031	3rd Party Abatement Oversight (Asbestos, Lead, or Mold)	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Environmental Services - Healthcare Facilities							
SKU	Service	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
ENV-HSP-001	Baseline Hazmat Survey - Asbestos	≤40,000	\$/GSF	\$ 0.114	\$ 0.105	\$ 0.150	\$ 0.138
ENV-HSP-002	Baseline Hazmat Survey - Asbestos	40,001 - 120,000	\$/GSF	\$ 0.093	\$ 0.086	\$ 0.122	\$ 0.112
ENV-HSP-003	Baseline Hazmat Survey - Asbestos	120,001 - 300,000	\$/GSF	\$ 0.057	\$ 0.053	\$ 0.075	\$ 0.069
ENV-HSP-004	Baseline Hazmat Survey - Asbestos	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-005	Baseline Hazmat Survey - Lead	≤40,000	\$/GSF	\$ 0.236	\$ 0.218	\$ 0.310	\$ 0.285
ENV-HSP-006	Baseline Hazmat Survey - Lead	40,001 - 120,000	\$/GSF	\$ 0.175	\$ 0.161	\$ 0.229	\$ 0.211
ENV-HSP-007	Baseline Hazmat Survey - Lead	120,001 - 300,000	\$/GSF	\$ 0.128	\$ 0.118	\$ 0.167	\$ 0.154
ENV-HSP-008	Baseline Hazmat Survey - Lead	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-009	Baseline Hazmat Survey - Mold	≤40,000	\$/GSF	\$ 0.059	\$ 0.055	\$ 0.078	\$ 0.072
ENV-HSP-010	Baseline Hazmat Survey - Mold	40,001 - 120,000	\$/GSF	\$ 0.036	\$ 0.033	\$ 0.047	\$ 0.043
ENV-HSP-011	Baseline Hazmat Survey - Mold	120,001 - 300,000	\$/GSF	\$ 0.022	\$ 0.021	\$ 0.029	\$ 0.027
ENV-HSP-012	Baseline Hazmat Survey - Mold	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-013	Comprehensive Hazmat Survey - Asbestos	≤40,000	\$/GSF	\$ 0.112	\$ 0.103	\$ 0.147	\$ 0.135
ENV-HSP-014	Comprehensive Hazmat Survey - Asbestos	40,001 - 120,000	\$/GSF	\$ 0.113	\$ 0.104	\$ 0.148	\$ 0.136
ENV-HSP-015	Comprehensive Hazmat Survey - Asbestos	120,001 - 250,000	\$/GSF	\$ 0.094	\$ 0.087	\$ 0.123	\$ 0.113
ENV-HSP-016	Comprehensive Hazmat Survey - Asbestos	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-017	Comprehensive Hazmat Survey - Lead	≤40,000	\$/GSF	\$ 0.307	\$ 0.282	\$ 0.402	\$ 0.370
ENV-HSP-018	Comprehensive Hazmat Survey - Lead	40,001 - 120,000	\$/GSF	\$ 0.196	\$ 0.180	\$ 0.257	\$ 0.236
ENV-HSP-019	Comprehensive Hazmat Survey - Lead	120,001 - 250,000	\$/GSF	\$ 0.173	\$ 0.159	\$ 0.226	\$ 0.208
ENV-HSP-020	Comprehensive Hazmat Survey - Lead	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-021	Comprehensive Hazmat Survey - Mold	≤40,000	\$/GSF	\$ 0.052	\$ 0.047	\$ 0.068	\$ 0.062
ENV-HSP-022	Comprehensive Hazmat Survey - Mold	40,001 - 120,000	\$/GSF	\$ 0.030	\$ 0.028	\$ 0.040	\$ 0.036

Environmental Services - Healthcare Facilities							
SKU	Service	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
ENV-HSP-023	Comprehensive Hazmat Survey - Mold	120,001 - 250,000	\$/GSF	\$ 0.024	\$ 0.022	\$ 0.031	\$ 0.028
ENV-HSP-024	Comprehensive Hazmat Survey - Mold	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-025	Asbestos Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-026	Asbestos Abatement Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-027	Lead Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-028	Lead Removal Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-029	Mold Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-030	Mold Removal Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-HSP-031	3rd Party Abatement Oversight (Asbestos, Lead, or Mold)	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Environmental Services - Light Industrial Facilities							
SKU	Service	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
ENV-IND-001	Baseline Hazmat Survey - Asbestos	≤40,000	\$/GSF	\$ 0.062	\$ 0.057	\$ 0.081	\$ 0.074
ENV-IND-002	Baseline Hazmat Survey - Asbestos	40,001 - 120,000	\$/GSF	\$ 0.041	\$ 0.038	\$ 0.054	\$ 0.050
ENV-IND-003	Baseline Hazmat Survey - Asbestos	120,001 - 300,000	\$/GSF	\$ 30.255	\$ 27.835	\$ 39.635	\$ 36.464
ENV-IND-004	Baseline Hazmat Survey - Asbestos	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-005	Baseline Hazmat Survey - Lead	≤40,000	\$/GSF	\$ 0.127	\$ 0.116	\$ 0.166	\$ 0.153
ENV-IND-006	Baseline Hazmat Survey - Lead	40,001 - 120,000	\$/GSF	\$ 0.068	\$ 0.063	\$ 0.090	\$ 0.082
ENV-IND-007	Baseline Hazmat Survey - Lead	120,001 - 300,000	\$/GSF	\$ 0.044	\$ 0.040	\$ 0.057	\$ 0.053
ENV-IND-008	Baseline Hazmat Survey - Lead	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-009	Baseline Hazmat Survey - Mold	≤40,000	\$/GSF	\$ 0.037	\$ 0.034	\$ 0.048	\$ 0.045
ENV-IND-010	Baseline Hazmat Survey - Mold	40,001 - 120,000	\$/GSF	\$ 0.022	\$ 0.021	\$ 0.029	\$ 0.027
ENV-IND-011	Baseline Hazmat Survey - Mold	120,001 - 300,000	\$/GSF	\$ 0.012	\$ 0.011	\$ 0.016	\$ 0.015
ENV-IND-012	Baseline Hazmat Survey - Mold	>300,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-013	Comprehensive Hazmat Survey - Asbestos	≤40,000	\$/GSF	\$ 0.100	\$ 0.092	\$ 0.131	\$ 0.120
ENV-IND-014	Comprehensive Hazmat Survey - Asbestos	40,001 - 120,000	\$/GSF	\$ 0.066	\$ 0.061	\$ 0.087	\$ 0.080
ENV-IND-015	Comprehensive Hazmat Survey - Asbestos	120,001 - 250,000	\$/GSF	\$ 0.055	\$ 0.051	\$ 0.072	\$ 0.066
ENV-IND-016	Comprehensive Hazmat Survey - Asbestos	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-017	Comprehensive Hazmat Survey - Lead	≤40,000	\$/GSF	\$ 0.016	\$ 0.014	\$ 0.021	\$ 0.019
ENV-IND-018	Comprehensive Hazmat Survey - Lead	40,001 - 120,000	\$/GSF	\$ 0.089	\$ 0.081	\$ 0.116	\$ 0.107
ENV-IND-019	Comprehensive Hazmat Survey - Lead	120,001 - 250,000	\$/GSF	\$ 0.066	\$ 0.061	\$ 0.087	\$ 0.080
ENV-IND-020	Comprehensive Hazmat Survey - Lead	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-021	Comprehensive Hazmat Survey - Mold	≤40,000	\$/GSF	\$ 0.156	\$ 0.143	\$ 0.204	\$ 0.188
ENV-IND-022	Comprehensive Hazmat Survey - Mold	40,001 - 120,000	\$/GSF	\$ 0.081	\$ 0.074	\$ 0.106	\$ 0.097

Environmental Services - Light Industrial Facilities							
SKU	Service	Size (GSF)	Unit	List Unit Price	Contract Unit Price	List Unit Price (CAD-Note 3)	Contract Unit Price (CAD-Note 3)
ENV-IND-023	Comprehensive Hazmat Survey - Mold	120,001 - 250,000	\$/GSF	\$ 0.048	\$ 0.044	\$ 0.063	\$ 0.058
ENV-IND-024	Comprehensive Hazmat Survey - Mold	>250,000	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-025	Asbestos Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-026	Asbestos Abatement Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-027	Lead Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-028	Lead Removal Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-029	Mold Management Plan	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-030	Mold Removal Project Design	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote
ENV-IND-031	3rd Party Abatement Oversight (Asbestos, Lead, or Mold)	Any	--	Custom Quote	Custom Quote	Custom Quote	Custom Quote

Notes:

Note 1: Price applies when bundled with Equipment Inventory service. If conducted as a stand-alone service, ALPHA will provide a Custom Quote.

Note 2: Price applies when bundled with either the Comprehensive Data Gathering service or the Parks Condition Assessment service. If conducted as a stand-alone service, ALPHA will provide a Custom Quote.

Note 3: Canadian pricing is directly tied to US pricing based on the September 3, 2020 exchange rate of 1.31 CAD per 1.00 USD. Actual pricing for work performed in Canada will be reviewed on the date of purchase, and adjusted if necessary, according to the CAD:USD exchange rate in effect on that date. Alternatively, in collaboration with policies, ALPHA will review and adjust Canadian rates on a quarterly (or other agreeable) basis.

Abbreviations:

CAD	Canadian Dollars
GSF	Gross Square Feet
YR	Year
USD	US Dollars