

**FORM E - PUBLISHED OPTIONS PRICING SHEET****Solicitation #: RA05-21****Respondent Name: Zetron. Inc.****Notes:  
(Important)**

- 1) Use a single **Form E** for ALL Option/Accessory items and quote each on a single, separate line. **DO NOT** use multiple **Form E's**. Add or insert additional lines as necessary.
- 2) Completely describe each item. Include the manufacturer's code or part number. Each item listed **MUST** have a unique code or part number so that it can be identified in any subsequent contract.
- 3) Options which replace standard equipment on a **Form D** Item should be priced net of any credit due for the replaced item.
- 4) Options which are upgrades/downgrades of a **Form D** Item should be priced at the differential amount between the cost of the **Form D** Item and the upgrade/downgrade option.

Code or Part No.	Option Description	Not to exceed Rate or Not to exceed Cost
CC	Command and Control Communication System	10%*
	*10% off the total project price pursuant to the Statement of Work between Zetron and the HGAC Member.	
	Or	
	*10% off list price for standard discountable items	
	*List price on non-discountable items, denoted in Price Book with two asteriks	
	*Service Part numbers may also be included within products on Form D and our attached Zetron Price book/Price list	
VA	Delivery terms are F.O.B Destination 0 Freight Collect	
LMR	Land Mobile Radio - Voted Simulcast Systems	10%**
	**10% off the total project price pursuant to the Statement of Work between Zetron and the HGAC Member.	