

FORM E - PUBLISHED OPTIONS PRICING SHEET		
Solicitation #: RA05-21	Respondent Name: Zetron, Inc.	
Notes: (Important)	<p>1) Use a single <b>Form E</b> for ALL Option/Accessory items and quote each on a single, separate line. <b>DO NOT</b> use multiple <b>Form E</b>'s. Add or insert additional lines as necessary.</p> <p>2) Completely describe each item. Include the manufacturer's code or part number. Each item listed <b>MUST</b> have a unique code or part number so that it can be identified in any subsequent contract.</p> <p>3) Options which replace standard equipment on a <b>Form D</b> Item should be priced net of any credit due for the replaced item.</p> <p>4) Options which are upgrades/downgrades of a <b>Form D</b> Item should be priced at the differential amount between the cost of the <b>Form D</b> Item and the upgrade/downgrade option.</p>	
Code or Part No.	Option Description	Not to exceed Rate or Not to exceed Cost
VD	ACOM - Advanced Communications System Services	10%*
X72-0556	Eventide Engineer on-site - Non-USA destinations (price is per day) (Non-Discountable) - Call for Quote	Call for Quote
X99-M1347	MAX CAD Project Management/Project Engr	Call for Quote
XPS-EXPENSE	Expense Per Day	\$525.00
XPS-FIELD-SRVCS	Field Professional Services	\$230.00
XPS-INHOUSE-SRVCS	Inhouse Professional Services	\$230.00
XPS-INSTALLATION	Cold Installation	\$230.00
XPS-ROUND-TRIP	Round Trip Travel	\$1,800.00
XPS-TRAINING	Training	\$230.00
XMP-0219-RCS	IPFSA-PSP Remote Configuration Services Systems	\$4,875.00
XMP-0343-APM	MAX-PSP After hours phone support 1 time	\$125.00
XMP-0344-APM	MAX-PSP After hours phone support 1 time	\$125.00
XMP-0359-APM	MAX-PSP After hours phone support 1 time	\$125.00
XMP-0348-APM	MAX GIS Map Viewer-PSP After hours phone support 1 time	\$125.00
XMP-0347-APM	MAX CAD & GIS-PSP After hours phone support 1 time	\$125.00
XMP-0219-APM	IPFSA-PSP After hours phone support 1 time	\$125.00
X72-0202	Labor (per hour)	\$325.00
LB-SYS-CONFIG	LABOUR/HR SYSTEMS DEPARTMENT	\$273.00
LB-SYS-SERVICE	LABOUR/HR SERVICE DEPARTMENT	\$273.00
LB-SYS-DESIGN	LABOUR/HOUR FOR SYSTEM DESIGN	\$273.00
930-0344	Location Services Map Feature Set	\$1,250.00
950-1366	Location Services CAD API Bundle	\$1,475.00
XPS-INHOUSE-SRVCS	Inhouse Professional Services	\$230.00
XPS-FIELD-SRVCS	Field Professional Services	\$230.00
X99-M1359	MAX FSA Project Management/Project Engineering - Call for Quote	Call for Quote
X99-M1344	MAX Dispatch Project Management/Project Engineering - Call for Quote	Call for Quote
X99-M1343	MAX Call Taking Project Management/Project Engineering - Call for Quote	Call for Quote
X99-M1347	MAX CAD Project Management/Project Engr - Call for Quote	Call for Quote
X93-163F	S4000 On-site Technical Support (First Day)	\$3,725.00
X93-163A	S4000 On-site Technical Support (Each Additional Day)	\$2,500.00
X72-0530	Enhanced Active Directory Integration - Remote Technical Support (Non-Discountable)	\$2,494.00
X94-284	ACOM Technical Support Incident	\$225.00
X71-0023	Training (onsite per day)	\$1,925.00
X62-1284	Silver Service Plan (1 Year), No Onsite Rapid Response	6% of SLP
X98-9284	Onsite Training, Travel Day	\$1,300.00
X98-284F	Onsite Training, First Day	\$3,900.00
X98-284A	Onsite Training, Additional Day	\$2,600.00
X93-284R	Onsite Support, Travel Day	\$1,300.00
X93-284F	Onsite Support, First Day	\$3,900.00
X93-284A	Onsite Support, Additional Day	\$2,600.00
X71-0106	Onsite 4 Day Training	\$11,492.00
X71-0105	Onsite 3 Day Training	\$8,736.00
X71-0104	Onsite 2 Day Training	\$5,980.00
X63-1284-1	Gold Service Plan (1 Year), Onsite Rapid Response	17% of SLP
X63-1284	Gold Service Plan (1 Year), No Onsite Rapid Response	9% of SLP
LB-SYS-SUP-AIRF	ON-SITE SUPPORT, AIRFARE - Call for Quote	Call for Quote
683-0732	MediaWorks DX with other language GUI (text from Google Translate) - Call for Quote	Call for Quote
CODANCARE PMAINT	CodanCare Preventive Maintenance Add-on - Call for Quote	Call for Quote
CODANCARE ONSITE	CodanCare On-site Repair Add-on - Call for Quote	Call for Quote
CODANCARE ASSURE	CodanCare Information Assurance Add-on - Call for Quote	Call for Quote
CODANCARE	CodanCare GENERAL - Call for Quote	Call for Quote
CODANCARE ADVANCE	CodanCare Advanced RMA - Call for Quote	Call for Quote

CODANCARE24X7	CodanCare 24x7 Add-on - Call for Quote	Call for Quote

	*10% off list price for standard discountable items	
	*List price on non-discountable items, denoted in Price Book with two asteriks	
	*Service part numbers may also be included within products on Form D and our attached Zetron Price book/Price list	
VD	Delivery terms are F.O.B. Destination - Freight Collect.	