

Attachment A ASEDA Enterprises, Inc. Temporary Staffing, Direct-Hire and Other Employer Services Contract No. TS06-21	
FORM D1 - PRICING PAGE #1	
Cost of services, Mark-up (MU) percentage pricing:	
When using the DOL website guidelines, as the Base pricing rate for <u>Temporary Hire</u> :	
1.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Administrative</u> position?	54.70%
2.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Light Industrial</u> position?	51.20%
3.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Heavy Industrial</u> position?	52.70%
4.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>IT</u> position?	56.30%
5.) What is the minumum conversion time in (hours) for a temporary employee to be hired without incurring a conversion or buyout fee?	720 non-profesional; 1040 professional
6.) Are there any liquidation fees if the above conversion hours are not met?	yes/no > > Yes
7.) If there are liquidation fees or charges for the above transaction, what is the fee, percentage or hours charged? Briefly explain.	
fee: > > >	
hours: > > >	
percentage > >	
Explain here:	Liquidation fee will be calculated by taking the remaining conversion hours yet to be worked for person placed, multiplied by the (bill rate minus pay rate), multiplied by .82 = Liquidation Fee.
8.) <b>Direct-Hire</b> annual salary <u>percentage</u> of Mark-up. ** The annual salary must be equal to or less than hourly rate provided in the job descriptions listed on <b>Form D - Page #2</b> , using the multiplier of 2080 hours.	18% - 25%  Depending on Position
9.) <b>Direct-Hire</b> guarantee period in hours.	720

10.) **Payrolling** percentage of Mark-Up.

38% Office  
43% Light Industrial

## Attachment A

**ASEDA Enterprises, Inc.**

Temporary Staffing, Direct-Hire and Other Employer Services

Contract No. TS06-21

**FORM D2 - PRICING PAGE #2.1**

<b>Code</b>	<b>Occupation Description</b>	<b>Pricing Range</b>		<b>Mark-Up %</b>	<b>Total</b>	<b>Total</b>
		<b>Low</b>	<b>High</b>	<b>Please Use a Whole Number as the % (MU). Example 25% = 1.25</b>	<b>Low</b>	<b>High</b>
<b>Accounting:</b>						
A01	Accountant I	\$18.75	\$26.00	1.547	\$29.01	\$40.22
A02	Accountant II	\$23.00	\$31.00	1.547	\$35.58	\$47.96
A03	Financial Analyst I	\$21.50	\$30.00	1.547	\$33.26	\$46.41
A04	Financial Analyst II	\$25.00	\$34.00	1.547	\$38.68	\$52.60
A05	Payroll Clerk	\$15.00	\$20.00	1.547	\$23.21	\$30.94
A06	Cost Accounting Specialist	\$22.00	\$33.00	1.547	\$34.03	\$51.05
A08	Financial / Business Analyst	\$21.25	\$31.00	1.547	\$32.87	\$47.96
A10	Auditor I	\$19.00	\$27.00	1.547	\$29.39	\$41.77
A11	Auditor II	\$23.00	\$35.00	1.547	\$35.58	\$54.15
<b>Administrative Support and Clerical:</b>						
B01	Accounting Clerk I	\$14.00	\$19.50	1.547	\$21.66	\$30.17
B02	Accounting Clerk II	\$15.25	\$20.50	1.547	\$23.59	\$31.71
B03	Accounting Clerk III	\$16.00	\$23.50	1.547	\$24.75	\$36.35
B04	Administrative Assistant	\$12.00	\$20.00	1.547	\$18.56	\$30.94
B05	Call Center Representative	\$12.00	\$20.00	1.547	\$18.56	\$30.94
B06	Copy Machine Operator	\$11.00	\$17.00	1.547	\$17.02	\$26.30
B07	Court Reporter	\$15.00	\$26.00	1.547	\$23.21	\$40.22
B08	Customer Service Representative I	\$11.00	\$16.00	1.547	\$17.02	\$24.75
B09	Customer Service Representative II	\$15.00	\$19.00	1.547	\$23.21	\$29.39
B10	Customer Service Representative III	\$16.00	\$22.00	1.547	\$24.75	\$34.03
B11	Data Entry Operator I	\$12.00	\$16.00	1.547	\$18.56	\$24.75
B12	Data Entry Operator II	\$15.50	\$19.00	1.547	\$23.98	\$29.39
B13	Document Preparation Clerk	\$11.00	\$17.00	1.547	\$17.02	\$26.30
B14	Executive Assistant	\$16.50	\$33.00	1.547	\$25.53	\$51.05
B15	General Clerk I	\$12.00	\$14.00	1.547	\$18.56	\$21.66
B16	General Clerk II	\$13.50	\$16.25	1.547	\$20.88	\$25.14
B17	General Clerk III	\$14.50	\$20.00	1.547	\$22.43	\$30.94
B18	Legal Secretary I	\$15.50	\$18.50	1.547	\$23.98	\$28.62
B19	Legal Secretary II	\$18.00	\$23.50	1.547	\$27.85	\$36.35
B20	Mail Room Clerk	\$11.00	\$14.00	1.547	\$17.02	\$21.66
B21	Messenger Courier	\$11.00	\$14.00	1.547	\$17.02	\$21.66
B22	Personnel Assistant (Employment) I	\$14.00	\$16.50	1.547	\$21.66	\$25.53
B23	Personnel Assistant (Employment) II	\$16.00	\$19.00	1.547	\$24.75	\$29.39
B24	Personnel Assistant (Employment) III	\$19.00	\$25.00	1.547	\$29.39	\$38.68
B25	Production Control Clerk	\$13.50	\$18.00	1.547	\$20.88	\$27.85
B26	Secretary I	\$12.00	\$15.00	1.547	\$18.56	\$23.21
B27	Secretary II	\$14.00	\$18.00	1.547	\$21.66	\$27.85
B28	Secretary III	\$17.00	\$25.00	1.547	\$26.30	\$38.68
B29	Supply Technician	\$12.00	\$17.50	1.547	\$18.56	\$27.07
B30	Receptionist/Switchboard Operator	\$11.00	\$16.00	1.547	\$17.02	\$24.75
B31	Records Management Clerk	\$12.00	\$20.00	1.547	\$18.56	\$30.94
B32	Travel Clerk I	\$16.00	\$18.00	1.547	\$24.75	\$27.85
B33	Travel Clerk II	\$18.00	\$21.00	1.547	\$27.85	\$32.49

B34	Travel Clerk III	\$21.00	\$28.00	1.547	\$32.49	\$43.32
B35	Word Processor I	\$12.00	\$14.00	1.547	\$18.56	\$21.66
B36	Word Processor II	\$13.50	\$16.00	1.547	\$20.88	\$24.75
B37	Word Processor III	\$15.50	\$18.50	1.547	\$23.98	\$28.62
<b>General Services and Materials Handling Support :</b>						
D01	Forklift Operator	\$12.00	\$22.00	1.527	\$18.32	\$33.59
D02	Gardener	\$12.00	\$17.00	1.512	\$18.14	\$25.70
D03	General Maintenance Worker	\$12.00	\$30.00	1.512	\$18.14	\$45.36
D04	Janitor	\$10.00	\$15.00	1.512	\$15.12	\$22.68
D05	Laborer	\$10.00	\$18.00	1.512	\$15.12	\$27.22
D06	Librarian	\$17.50	\$30.00	1.512	\$26.46	\$45.36
D07	Library Aide/Clerk	\$10.00	\$18.00	1.512	\$15.12	\$27.22
D08	Library Technician	\$12.75	\$25.00	1.512	\$19.28	\$37.80
D09	Material Coordinator	\$15.00	\$25.00	1.512	\$22.68	\$37.80
D10	Material Handling Laborer	\$11.00	\$18.00	1.512	\$16.63	\$27.22
D11	Order Filler	\$11.00	\$18.00	1.512	\$16.63	\$27.22
D12	Shipping Packer	\$11.00	\$18.00	1.512	\$16.63	\$27.22
D13	Shipping / Receiving Clerk	\$11.00	\$18.00	1.512	\$16.63	\$27.22
D14	Stock Clerk	\$11.00	\$18.00	1.512	\$16.63	\$27.22
D15	Park Naturalist	\$16.50	\$26.50	1.512	\$24.95	\$40.07
D16	Recreation Specialist	\$14.00	\$22.50	1.512	\$21.17	\$34.02
D17	Warehouse Specialist	\$12.00	\$18.00	1.512	\$18.14	\$27.22
<b>Health:</b>						
E01	Breath Alcohol Technician	\$15.50	\$21.00	1.547	\$23.98	\$32.49
E04	Claims Processor	\$13.00	\$18.50	1.547	\$20.11	\$28.62
E05	Claims Processor (Senior)	\$17.00	\$22.00	1.547	\$26.30	\$34.03
E11	Eligibility / Insurance Verifier	\$15.00	\$20.00	1.547	\$23.21	\$30.94
E12	Eligibility Referral Coordinator	\$13.00	\$20.00	1.547	\$20.11	\$30.94
E14	Insurance Coordinator	\$14.00	\$22.00	1.547	\$21.66	\$34.03
E20	Medical Record Clerk	\$13.00	\$18.50	1.547	\$20.11	\$28.62
E21	Medical Record Technician	\$15.00	\$22.50	1.547	\$23.21	\$34.81
E22	Medical Transcriptionist	\$18.00	\$23.50	1.547	\$27.85	\$36.35
E37	Scheduler (Drug and Alcohol Testing)	\$13.50	\$18.50	1.547	\$20.88	\$28.62
<b>Information Technology:</b>						
F04	Computer Operator I	\$13.00	\$18.50	1.563	\$20.32	\$28.92
F05	Computer Operator II	\$17.50	\$20.00	1.563	\$27.35	\$31.26
F06	Computer Operator III	\$19.00	\$22.00	1.563	\$29.70	\$34.39
F07	Computer Operator IV	\$21.50	\$24.00	1.563	\$33.60	\$37.51
F08	Computer Operator V	\$23.50	\$26.00	1.563	\$36.73	\$40.64
F17	Customer Support Specialist	\$16.00	\$28.00	1.563	\$25.01	\$43.76
F27	Help Desk Specialist	\$20.00	\$26.00	1.563	\$31.26	\$40.64
F28	Help Desk Technician	\$17.00	\$24.00	1.563	\$26.57	\$37.51
F38	Network/Communications Support Clerk	\$17.50	\$25.00	1.563	\$27.35	\$39.08
F53	Support Specialist	\$16.00	\$25.00	1.563	\$25.01	\$39.08
F54	Systems Administrator	\$20.50	\$30.00	1.563	\$32.04	\$46.89
F55	Systems Analyst	\$23.50	\$34.00	1.563	\$36.73	\$53.14
F59	Technical Support Specialist	\$19.00	\$35.00	1.563	\$29.70	\$54.71
F60	Technical Specialist	\$22.00	\$38.00	1.563	\$34.39	\$59.39
<b>Procurement:</b>						
G01	Buyer I	\$18.00	\$25.00	1.547	\$27.85	\$38.68
G02	Buyer II	\$23.00	\$27.00	1.547	\$35.58	\$41.77
G03	Buyer III	\$22.00	\$30.00	1.547	\$34.03	\$46.41
<b>Professional:</b>						
H02	Business Development Manager	\$20.50	\$40.00	1.547	\$31.71	\$61.88
H03	Business Development Sales Rep.	\$15.50	\$35.00	1.547	\$23.98	\$54.15

H04	Contract Administrator	\$19.50	\$34.00	1.547	\$30.17	\$52.60
H05	Contract Specialist	\$18.25	\$30.00	1.547	\$28.23	\$46.41
H06	Community Relations Representative II	\$17.50	\$26.00	1.547	\$27.07	\$40.22
H07	Community Relations Representative III	\$18.50	\$30.00	1.547	\$28.62	\$46.41
H09	Contract Administrator	\$19.50	\$34.00	1.547	\$30.17	\$52.60
H14	Grant Administrator	\$18.50	\$34.00	1.547	\$28.62	\$52.60
H15	Housing Specialist	\$14.00	\$20.00	1.547	\$21.66	\$30.94
H16	Human Resources Coordinatior	\$17.00	\$22.00	1.547	\$26.30	\$34.03
H18	Human Resources Specialist	\$18.50	\$28.50	1.547	\$28.62	\$44.09
H20	Inspection Specialists	\$18.25	\$34.00	1.547	\$28.23	\$52.60
H21	Insurance Specialist I	\$15.00	\$20.00	1.547	\$23.21	\$30.94
H22	Insurance Specialist II	\$16.00	\$23.00	1.547	\$24.75	\$35.58
H23	Insurance Specialist III	\$17.00	\$25.50	1.547	\$26.30	\$39.45
H25	Logistics Specialists	\$12.50	\$25.00	1.547	\$19.34	\$38.68
H26	Logistics Manager	\$20.00	\$42.00	1.547	\$30.94	\$64.97
H27	Marketing Specialist	\$20.00	\$42.00	1.547	\$30.94	\$64.97
H28	Paralegal/Legal Assistant I	\$16.00	\$20.00	1.547	\$24.75	\$30.94
H29	Paralegal/Legal Assistant II	\$22.50	\$25.50	1.547	\$34.81	\$39.45
H30	Paralegal/Legal Assistant III	\$24.50	\$30.00	1.547	\$37.90	\$46.41
H31	Paralegal/Legal Assistant IV	\$31.00	\$35.00	1.547	\$47.96	\$54.15
H33	Presentation Designer	\$20.00	\$26.00	1.547	\$30.94	\$40.22
H35	Proofreader	\$19.50	\$26.00	1.547	\$30.17	\$40.22
H36	Public Assistance Specialist	\$12.50	\$18.00	1.547	\$19.34	\$27.85
H41	Social Media Manager	\$18.00	\$30.00	1.547	\$27.85	\$46.41
H42	Transportation Manager	\$20.00	\$41.00	1.547	\$30.94	\$63.43
H43	Website Designer	\$18.00	\$35.00	1.547	\$27.85	\$54.15
<b>Miscellaneous:</b>						
J01	Cashier	\$10.00	\$14.00	1.547	\$15.47	\$21.66
J02	Desk Clerk	\$10.00	\$15.00	1.547	\$15.47	\$23.21
J04	Park Attendant (Aide)	\$10.00	\$14.00	1.547	\$15.47	\$21.66
J05	Recreation Aide/Health Facility Attendant	\$12.00	\$20.00	1.547	\$18.56	\$30.94
J06	Recreation Specialist	\$12.00	\$20.00	1.547	\$18.56	\$30.94
J07	Sales Clerk	\$10.00	\$18.00	1.547	\$15.47	\$27.85
J10	Load Ticket Data Entry Clerk	\$12.50	\$20.00	1.547	\$19.34	\$30.94