

HGACBuy Solicitation: TS06-25

Response Price List

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|---------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| Respondent: ASEDA Enterprises, Inc. / dba Express Employment Professionals | | | | |
| Catalog Pricing | | | Other/Custom Pricing -Specific Services | |
| Type of Service(s) or Categories of Position(s)/Service(s) | List Price Book Name (e.g. Company Name and Catalog Version). <u>List Price Book Shall be included in Response</u> | Discount % Off List Price | Description of Service(s)/Position(s) | Pricing (clearly show pricing basis e.g. per hour, per month, per project) |
| *** This form shall be completed in its entirety and submitted in its original Excel format (no PDF) *** | | | | |
| *** Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response *** | | | | |
| *** Respondent may include additional pricing on this form in the designated cells (<i>Other Pricing</i>) *** | | | | |
| *** Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) *** | | | | |
| Category | H-GAC Custom Price Book Name | Discount Provided* | EXAMPLES | Bill Rate Per Hour |
| Administrative Personnel | Express Employment Professionals H-GAC Custom Price List @ 8.5% Discount (Evaluation Hire @ 680 Hours Worked) | 8.50% | Entry Level | Between \$22.55 and \$27.06 |
| | | | Mid Level | Between \$29.08 and \$39.80 |
| | | | Executive Level | Between \$38.73 and \$61.96 |
| Light Industrial | Express Employment Professionals H-GAC Custom Price List @ 8.5% Discount (Evaluation Hire @ 680 Hours Worked) | 8.50% | Entry-Level | Between \$24.05 and \$27.06 |
| | | | Mid-Level | Between \$26.79 and \$28.70 |
| | | | Advanced-Level | Between \$28.66 and \$68.16 |
| Skilled Trades | Express Employment Professionals H-GAC Custom Price List @ 8.5% Discount (Evaluation Hire @ 680 Hours Worked) | 8.50% | Entri-Level (Apprentice) | Between \$24.80 and \$28.56 |
| | | | Mid-Level Skilled Level (Journeyman) | Between \$33.68 and \$44.39 |
| | | | Advanced/Expert-Level (Master) | Between \$48.02 and \$54.22 |
| Professional Personnel | Express Employment Professionals H-GAC Custom Price List @ 5% Discount (Evaluation Hire @960 Hours Worked) | 5.00% | Engineering & Technical | Between \$70.65 and \$86.35 |
| | | | Finance & Accounting | Between \$47.10 and \$94.20 |
| | | | Human Resources & Organizational Development | Between \$47.10 and \$94.20 |
| | | | Marketing, Sales & Business Development | Between \$86.35 and \$102.05 |
| | | | Legal & Compliance | Between \$70.65 and \$117.75 |
| *Discount already provided for in the Bill Rate Per Hour. Early transitions calculated based on proration of remaining hours on Markup only | | | | |
| Direct Hire Placements | Express Employment Professionals H-GAC Custom Price List @ 5% Discount on Fee % based on First Year Annaul Salary (2080 Hours) - Guarantee of 90 Calandar Days | 5.00% | Administrative Personnel | Between 14.3% and 19.0% |
| | | | Light Industrial | Between 14.3% and 19.0% |
| | | | Skilled Trades | Between 14.3% and 19.0% |
| | | | Professional Personnel | Between 19.0% and 23.8% |
| *Discount already provided for in the Markup %. | | | | |
| Onsite Training | Onsite Training / Workshops | 5.00% | Training conducted by Express' certified HR professionals, customized to address the specific needs and challenges that organizations are experiencing. | \$2,500 Half Day to \$5,000 Full day plus expenses/training materials |
| Frontline Training Solutions www.frontlineon.com | Training Solutions for Leadership Development, Human Resources, Team Development, Professional Development and Operations Training Programs. A list of some of the trainings and costs provided here with a more comprehensive list of available trainings provided @ www.frontlineon.com. | 5.00% | Purpose Driven Leadership Training (24 Hours) | \$2,000 Per Person |
| | | | Leadership Foundations (18 Hours) | \$1,600 Per Person |
| | | | Supervisor Boot Camp (16 Hours) | \$1,300 Per Person |
| | | | Developinbg Coaching Leaders | \$2,000 Per Person |
| | | | The Frontline Human Resource Manager (16 Hours) | \$1,300 Per Person |
| | | | Strategic Resources Leadership (20 Hours) | \$1,600 Per Person |
| | | | Preparing for Leadership (8 Hours) | \$600 Per Person + Travel |
| Leading Change (9 Hours) | \$600 Per Person + Travel | | | |