

HGACBuy Solicitation: TS06-25

Response Price List

Respondent:

Genius Road, LLC

Catalog Pricing			Other/Custom Pricing -Specific Services	
Type of Service(s) or Categories of Position(s)/Service(s)	List Price Book Name (e.g. Company Name and Catalog Version). List Price Book Shall be included in Response	Discount % Off List Price	Description of Service(s)/Position(s)	Pricing (clearly show pricing basis e.g. per hour, per month, per project)
*** This form shall be completed in its entirety and submitted in its original Excel format (no PDF) ***				
*** Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response ***				
*** Respondent may include additional pricing on this form in the designated cells (Other Pricing) ***				
*** Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) ***				
EXAMPLES			EXAMPLES	
Applications / Software Development	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	DevOps Engineer	\$79.97 - \$135.18
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Systems Analyst	\$76.21 - \$115.62
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Applications Architect	\$75.38 - \$125.23
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Business Analyst	\$66.56 - \$109.76
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Cloud Solutions Architect	\$102.99 - \$156.56
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Artificial Intelligence/Machine Learning Engineer	\$83.95 - \$127.65
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Developer/Programmer Analyst	\$61.60 - \$91.91
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Enterprise Architect	\$88.67 - \$130.14
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Enterprise Resource Planning (ERP) Business Analyst	\$86.52 - \$108.30
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	ERP Developer	\$70.95 - \$137.08
Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Mobile Applications Developer	\$89.64 - \$130.04	
Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Technical Writer	\$50.17 - \$90.98	
Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Digital Product Manager	\$92.67 - \$149.78	
Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Software Engineer	\$69.96 - \$120.73	
Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Software Developer	\$81.55 - \$133.55	
Data / Database Administration	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Database Administrator	\$85.74 - \$127.77
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Data Analyst/Report Writer	\$53.22 - \$115.37
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Data Architect	\$124.96 - \$159.86
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Data Modeler	\$67.91 - \$127.57
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Data Scientist (Big Data Engineer)	\$76.21 - \$123.31
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Business Intelligence Analyst	\$57.34 - \$100.48
Web Development	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Front-End Web Developer/Web Designer	\$51.30 - \$90.91
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Web Developer	\$59.08 - \$101.06
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Senior Web Developer	\$77.39 - \$111.76
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Web Administrator	\$76.82 - \$101.57
Quality Assurance & Testing	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	QA Engineer - Automated	\$58.28 - \$82.38
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	QA/Test Manager	\$71.81 - \$126.71
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	QA Associate/Analyst	\$47.49 - \$65.58

<b>Networking / Telecommunications</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Network Engineer	\$56.75 - \$103.77
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Wireless Network Engineer	\$51.22 - \$110.31
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Network Administrator	\$70.97 - \$103.24
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Telecommunications Manager	\$74.88 - \$105.45
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Telecommunications Technician	\$58.14 - \$87.09
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Network Operations Center (NOC) Technician	\$43.41 - \$78.39
<b>Security</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Data Security Analyst	\$89.03 - \$121.83
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Security Administrator	\$50.62 - \$100.74
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Network Security Analyst	\$81.55 - \$127.19
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Network Security Engineer	\$66.04 - \$125.03
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Information Security Manager	\$101.58 - \$152.37
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	IT Auditor	\$89.03 - \$114.56
<b>Project Management</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Project Manager	\$85.74 - \$127.77
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Project Lead	\$77.16 - \$123.70
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Program Manager	\$89.57 - \$136.00
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Agile Scrum Master	\$66.23 - \$128.08
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Agile Coach	\$73.97 - \$140.43
<b>Technical Services, Help Desk &amp; Operations</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Support Technician	\$34.54 - \$67.18
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Help Desk/Desktop Technician	\$37.91 - \$59.90
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Business Continuity Analyst	\$101.93 - \$112.13
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Product Support Analyst	\$44.74 - \$83.39
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Site Reliability Engineer	\$72.75 - \$87.63
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Instructor Trainer Technical Services, Help Desk	\$56.57 - \$80.00
<b>Service Management</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Change Management Manager	\$59.76 - \$118.38
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Process Improvement Manager	\$59.05 - \$102.52
<b>Contract Management</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	IT Contract Manager	\$67.92 - \$98.49
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	IT Contract Administrator/Technician	\$57.67 - \$71.68
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	IT Procurement Technician	\$65.38 - \$79.88
<b>Accounting</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Accounting Specialist	\$37.25 - \$46.56
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Accountant	\$49.66 - \$65.18
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Senior General Ledger Accountant	\$43.46 - \$62.08
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Auditor	\$42.29 - \$67.51
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Financial Clerk	\$34.14 - \$51.22
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Budget Analyst	\$41.52 - \$62.37
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Accounts Payable Manager	\$49.66 - \$66.74
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	AP/AR Specialist/Clerk	\$34.14 - \$43.46
<b>Marketing</b>	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Communication Coordinators	\$38.11 - \$52.20
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Corporate Communications Manager	\$50.93 - \$77.21

	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Customer Relationship Management (CRM)	\$47.31 - \$79.29
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Digital Marketing Analyst	\$44.58 - \$62.47
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Events Specialist	\$30.07 - \$50.93
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Web Content Technician/Manager	\$42.84 - \$106.19
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Product Manager	\$77.12 - \$102.24
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Director of Marketing	\$78.76 - \$108.16
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Public Relations Manager	\$55.78 - \$80.03
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Campaign Manager	\$62.95 - \$81.38
Human Resources and Administration	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HR Consultant	\$52.77 - \$76.05
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HR Associate	\$34.14 - \$53.09
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HR Benefits Specialist	\$37.05 - \$50.83
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HR Learning Consultant	\$56.26 - \$80.14
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HR Compensation Consultant	\$52.38 - \$87.36
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HRIS Project Manager	\$73.30 - \$111.74
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	HRIS Associate	\$47.26 - \$57.13
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Executive Administrative Assistant	\$41.13 - \$58.98
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Talent Consultant	\$48.02 - \$76.24
Customer Service	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Quality Manager	\$65.62 - \$86.72
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Sr. Performance Improvement Consultant	\$65.96 - \$88.03
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Manager Call Center	\$48.11 - \$77.41
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	Director Call Center	\$67.27 - \$108.35
Temporary to Permanent Conversion Fee (% of Annual Salary)	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	within 30 days	23%
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	between 31-60 days	20%
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	between 61-90 days	18%
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	between 91-120 days	14%
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	between 121-180 days	10%
	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	after 180 days	0%
Permanent Placement (% of Annual Salary)	Genius Road - Custom HGACBuy-specific Pricing List	3.00%	60 day placement guarantee	23%