

HGACBuy Solicitation: TS06-25

Response Price List

Respondent:Kforce

Catalog Pricing

Type of Service(s) or Categories of Position(s)/Service(s)

List Price Book Name (e.g. Company Name and Catalog Version). List Price Book Shall be included in Response

Discount % Off List Price

Other/Custom Pricing -Specific Services

Description of Service(s)/Position(s)

Pricing (clearly show pricing basis e.g. per hour, per month, per project)

\*\*\* This form shall be completed in its entirety and submitted in its original Excel format (no PDF) \*\*\*

\*\*\* Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response \*\*\*

\*\*\* Respondent may include additional pricing on this form in the designated cells (Other Pricing) \*\*\*

\*\*\* Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) \*\*\*

EXAMPLES

\* RATES BELOW ARE INCLUSIVE OF STATED DISCOUNT % IN COLUMN D

EXAMPLES

We pride ourselves on being very adaptive to our customers' business goals and thus, customize our pricing programs accordingly, inclusive of volume-based rebates and discounts on specific buying models. Our programs specifically focus on rewarding our customers when the partnership demands greater resource investment. Please see below for the the volume rebate we offer to HGACBuy

Spend Tier		Rebate
-	\$2,000,000	0.00%
\$2,000,001	\$3,000,000	0.50%
\$3,000,001	\$5,000,000	1.00%
\$5,000,001	\$10,000,000	1.50%
\$10,000,001+		2.00%

TECHNOLOGY ROLES

RATE RANGE

STANDARD MARKUP

DISCOUNT

FINAL MARKUP

Software Developer (Junior)

\$57.60 - \$64.00

65%

5%

60%

Software Developer (Mid)

\$64.00 - \$92.80

65%

5%

60%

Software Developer (Senior)

\$92.80 - \$115.20

65%

5%

60%

Business Analyst (Junior)

\$57.60 - \$67.20

65%

5%

60%

Business Analyst (Mid)

\$67.20 - \$80.00

65%

5%

60%

Business Analyst (Senior)

\$80.00 - \$104.00

65%

5%

60%

Data Analyst (Junior)

\$51.20 - \$56.00

65%

5%

60%

Data Analyst (Mid)

\$56.00 - \$80.00

65%

5%

60%

Data Analyst (Senior)

\$80.00 - \$104.00

65%

5%

60%

Systems Analyst (Junior)

\$48.00 - \$57.60

65%

5%

60%

Systems Analyst (Mid)

\$57.60 - \$83.20

65%

5%

60%

Systems Analyst (Senior)

\$72.00 - \$100.80

65%

5%

60%

Web Developer (Junior)

\$51.20 - \$64.00

65%

5%

60%

Web Developer (Mid)

\$64.00 - \$83.20

65%

5%

60%

Web Developer (Senior)

\$83.20 - \$120.00

65%

5%

60%

Mobile App Developer (Junior)

\$80.00 - \$88.00

65%

5%

60%

Mobile App Developer (Mid)

\$88.00 - \$100.80

65%

5%

60%

Mobile App Developer (Senior)

\$100.80 - \$112.00

65%

5%

60%

UX/UI Designer (Junior)

\$72.00 - \$88.00

65%

5%

60%

UX/UI Designer (Mid)

\$88.00 - \$104.00

65%

5%

60%

UX/UI Designer (Senior)

\$104.00 - \$120.00

65%

5%

60%

Front-End Developer (Junior)

\$72.00 - \$88.00

65%

5%

60%

Front-End Developer (Mid)

\$88.00 - \$104.00

65%

5%

60%

Front-End Developer (Senior)

\$104.00 - \$120.00

65%

5%

60%

Back-End Developer (Junior)

\$72.00 - \$80.00

65%

5%

60%

Back-End Developer (Mid)

\$80.00 - \$88.00

65%

5%

60%

Back-End Developer (Senior)

\$88.00 - \$96.00

65%

5%

60%

Full-Stack Developer (Junior)

\$64.00 - \$80.00

65%

5%

60%

Full-Stack Developer (Mid)

\$80.00 - \$96.00

65%

5%

60%

Full-Stack Developer (Senior)	\$96.00 - \$120.00	65%	5%	60%		
System Administrator (Level 1)	\$48.00 - \$57.60	65%	5%	60%		
System Administrator (Level 2)	\$57.50 - \$67.20	65%	5%	60%		
System Administrator (Level 3)	\$67.20 - \$76.80	65%	5%	60%		
Network Engineer (Level 1)	\$51.20 - \$57.60	65%	5%	60%		
Network Engineer (Level 2)	\$57.60 - \$67.20	65%	5%	60%		
Network Engineer (Level 3)	\$67.20 - \$96.00	65%	5%	60%		
Database Administrator (Level 1)	\$41.60 - \$51.20	65%	5%	60%		
Database Administrator (Level 2)	\$51.20 - \$80.00	65%	5%	60%		
Database Administrator (Level 3)	\$80.00 - \$120.00	65%	5%	60%		
Network Administrator (Level1)	\$48.00 - \$57.60	65%	5%	60%		
Network Administrator (Level 2)	\$57.60 - \$67.20	65%	5%	60%		
Network Administrator (Level 3)	\$67.20 - \$96.00	65%	5%	60%		
IT Support Specialist (Level 1)	\$32.00 - \$41.60	65%	5%	60%		
IT Support Specialist (Level 2)	\$41.60 - \$51.20	65%	5%	60%		
IT Support Specialist (Level 3)	\$51.20 - \$64.00	65%	5%	60%		
IT Security Specialist (Level 1)	\$32.00 - \$41.60	65%	5%	60%		
IT Security Specialist (Level 2)	\$41.60 - \$51.20	65%	5%	60%		
IT Security Specialist (Level 3)	\$51.20 - \$64.00	65%	5%	60%		
Cybersecurity Analyst	\$57.60 - \$80.00	65%	5%	60%		
IT Project Manager (Junior)	\$57.60 - \$67.20	65%	5%	60%		
IT Project Manager (Mid)	\$67.20 - \$76.80	65%	5%	60%		
IT Project Manager (Senior)	\$76.80 - \$96.00	65%	5%	60%		
DevOps Engineer	\$80.00 - \$120.00	65%	5%	60%		
Data Scientist	\$88.00 - \$128.00	65%	5%	60%		
IT Manager (Junior)	\$72.00 - \$88.00	65%	5%	60%		
IT Manager (Mid)	\$88.00 - \$104.00	65%	5%	60%		
IT Manager (Senior)	\$104.00 - \$120.00	65%	5%	60%		
Solutions Architect	\$72.00 - \$144.00	65%	5%	60%		
Artificial Intelligence Engineer	\$80.00 - \$136.00	65%	5%	60%		
Network Security Engineer	\$70.40 - \$136.00	65%	5%	60%		
IT Governance Specialist	\$56.00 - \$88.00	65%	5%	60%		
IT Change Manager	\$80.00 - \$120.00	65%	5%	60%		
IT Consultant	\$80.00 - \$312.00	65%	5%	60%		
<b>FINANCE &amp; ACCOUNTING ROLES</b>	<b>RATE RANGE</b>	<b>STANDARD MARKUP</b>	<b>DISCOUNT</b>	<b>FINAL MARKUP</b>		
Accounting Clerk	\$30.00 - \$41.00	70%	5%	65%		
Staff Accountant	\$46.00 - \$54.00	70%	5%	65%		
Accountant	\$54.00 - \$63.00	70%	5%	65%		
Sr. Accountant	\$63.00 - \$66.00	70%	5%	65%		
Accounting Manager	\$74.00 - \$86.00	70%	5%	65%		
Controller	\$96.00 - \$116.00	70%	5%	65%		
Tax Staff Acct	\$46.00 - \$54.00	70%	5%	65%		
Tax Accountant	\$54.00 - \$63.00	70%	5%	65%		
Tax Analyst	\$56.00 - \$66.00	70%	5%	65%		
Tax Manager	\$76.00 - \$84.00	70%	5%	65%		
Finance Associate	\$33.00 - \$41.00	70%	5%	65%		
Financial Analyst	\$50.00 - \$58.00	70%	5%	65%		
Sr. Financial Analyst	\$58.00 - \$66.00	70%	5%	65%		
Business/Operations Analyst	\$63.00 - \$69.00	70%	5%	65%		
Financial Reporting Analyst	\$63.00 - \$69.00	70%	5%	65%		

<b>Financial Data Analyst</b>	<b>\$58.00 - \$74.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Payroll (clerk/Admin/Processor)</b>	<b>\$30.00 - \$36.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Payroll Analyst</b>	<b>\$50.00 - \$58.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>AP (Clerk/Admin/Processor)</b>	<b>\$30.00 - \$36.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>AP Specialist/Coordinator</b>	<b>\$31.00 - \$41.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>AR (Clerk/Admin)</b>	<b>\$30.00 - \$33.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Billing/Collections (B2B)</b>	<b>\$30.00 - \$36.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Auditor i</b>	<b>\$50.00 - \$54.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Audotor ii</b>	<b>\$54.00 - \$61.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Procurement</b>	<b>\$33.00 - \$41.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Buyer</b>	<b>\$33.00 - \$41.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Purchasing</b>	<b>\$33.00 - \$41.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Pricing Analyst</b>	<b>\$46.00 - \$63.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Fund Accountant</b>	<b>\$43.00 - \$48.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Grant Accountant</b>	<b>\$43.00 - \$48.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Compensation Analyst</b>	<b>\$46.00 - \$56.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Compensation Specialist</b>	<b>\$40.00 - \$43.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Commision Analyst</b>	<b>\$46.00 - \$56.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Comissions Speicalist</b>	<b>\$40.00 - \$43.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Buget Analyst</b>	<b>\$50.00 - \$58.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>HR Generalist</b>	<b>\$36.00 - \$43.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>HR Manager</b>	<b>\$58.00 - \$74.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>HRIS Specialist</b>	<b>\$36.00 - \$43.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>HRIS Analyst</b>	<b>\$50.00 - \$56.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Office Assistant</b>	<b>\$26.00 - \$30.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Office Admin</b>	<b>\$30.00 - \$33.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		
<b>Office Manager</b>	<b>\$36.00 - \$45.00</b>	<b>70%</b>	<b>5%</b>	<b>65%</b>		