

HGACBuy Solicitation: TS06-25				
Response Price List				
Respondent:		LaneStaffing, Inc.		
Catalog Pricing			Other/Custom Pricing -Specific Services	
Type of Service(s) or Categories of Position(s)/Service(s)	List Price Book Name (e.g. Company Name and Catalog Version). List Price Book Shall be included in Response	Discount % Off List Price	Description of Service(s)/Position(s)	Pricing (clearly show pricing basis e.g. per hour, per month, per project)
*** This form shall be completed in its entirety and submitted in its original Excel format (no PDF) ***				
*** Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response ***				
*** Respondent may include additional pricing on this form in the designated cells (Other Pricing) ***				
*** Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) ***				
EXAMPLES			EXAMPLES	
			Accountant I	34.29/hour-41.15/hour - 10% discount
			Accountant II	43.74/hour-52.49/hour - 10% discount
			Accountant III	50.49/hour-60.59/hour - 10% discount
			Accountant III	57.24/hour-55.19/hour - 10% discount
			Accountant V	63.99/hour-76.79/hour - 10% discount
			Accounting Technician I	22.32/hour-23.13/hour - 10% discount
			Administrative Assistant I	22.32/hour-23.13/hour - 10% discount
			Administrative Assistant II	25.02/hour-25.83/hour - 10% discount
			Administrative Assistant III	27.72/hour-28.53/hour - 10% discount
			Administrative Assistant IV	30.42/hour-31.23/hour - 10% discount
			Administrative Specialist	25.02/hour-25.83/hour - 10% discount
			Animal Care Specialist	20.29/hour-21.11/hour - 10% discount
			Apprentice - Electrician	32.05/hour-32.86/hour - 10% discount
			Architect	51.52/hour-52.33/hour - 10% discount
			Budget Analyst	48.28/hour-49.09/hour - 10% discount
			CADD Technician	37.23/hour-38.04/hour - 10% discount
			Cafeteria Worker	16.47/hour-17.28/hour - 10% discount
			Call Taker	22.32/hour-23.13/hour - 10% discount
			Call Taker / CSR Coordinator	25.02/hour-25.83/hour - 10% discount
			Cashier	20.36/hour-21.17/hour - 10% discount
			Clerk	20.36/hour-21.17/hour - 10% discount
			Construction Inspector	38.19/hour-46.98/hour - 10% discount
			Contract Compliance Administrator	41.45/hour-51.80/hour - 10% discount
			Cook	20.98/hour-21.80/hour - 10% discount
			Coordinator I -General	32.51/hour-37.71/hour - 10% discount
			Coordinator II- General	35.92/hour-43.02/hour - 10% discount
			Coordinator III -General	41.45/hour-51.80/hour - 10% discount
			Coordinator IV -General	45.21/hour-57.66/hour - 10% discount
			Council Assistant	28.80/hour-29.51/hour - 10% discount
			Council Office Assistant	26.10/hour-26.91/hour - 10% discount
			Council Secretary	28.13/hour-28.94/hour - 10% discount

			Court Specialist I	28.80/hour-29.61/hour - 10% discount
			Court Specialist II	31.50/hour-32.31/hour - 10% discount
			Customer Service Representative	25.02/hour-25.83/hour - 10% discount
			Customer Service Representative II	22.32/hour-23.13/hour - 10% discount
			Economic Development Specialist	47.93/hour-61.11/hour - 10% discount
			Electronic Technician Assistant	37.00/hour-44.96/hour - 10% discount
			Engineer (Civil)	53.31/hour-69.31/hour - 10% discount
			Engineering Aide	30.81/hour-34.8/hour - 10% discount
			Environmental Specialist	47.93/hour-61.11/hour - 10% discount
			Executive Assistant	38.54/hour-39.35/hour - 10% discount
			Executive Secretary	39.89/hour-40.70/hour - 10% discount
			Financial Analyst	43.74/hour-52.49/hour - 10% discount
			Grant Specialist	37.00/hour-44.96/hour - 10% discount
			Graphic Design Specialist	37.00/hour-44.96/hour - 10% discount
			Human Resource Analyst	37.73/hour-38.54/hour - 10% discount
			Human Resource Analyst II	41.78/hour-42.59/hour - 10% discount
			Human Resource Analyst Senior	47.93/hour-61.11/hour - 10% discount
			Hydrologist	47.93/hour-61.11/hour - 10% discount
			Inspector	39.46/hour-49.33/hour - 10% discount
			Irrigation Technician	37.83/hour-45.952/hour - 10% discount
			Janitor	19.49/hour-20.31/hour - 10% discount
			Journeyman - Electrician	36.85/hour-37.67/hour -10% discount
			Journeyman - Plumber	39.66/hour-40.49/hour -10% discount
			Laborer	21.58/hour-22.41/hour -10% discount
			Librarian	35.29/hour-36.10/hour -10% discount
			Manager - General I	57.05/hour-74.17/hour -10% discount
			Manager - General II	61.05/hour-79.35/hour -10% discount
			Manager - General III	65.31/hour-84.92/hour -10% discount
			Mechanic	29.44/hour-30.26/hour -10% discount
			Office Assistant I	29.20/hour-32.12/hour -10% discount
			Office Assistant II	32.51/hour-37.71/hour -10% discount
			Office Sr. Architect	76.18/hour-99.04/hour 10% discount
			Operations Analyst	47.93/hour-61.11/hour - 10% discount
			Park Worker	20.29/hour-21.11/hour - 10% discount
			Plumber	32.76/hour-33.59/hour 10% discount
			Program Manager	58.01/hour-58.82/hour 10% discount
			Program Specialist	37.19/hour-38.00/hour 10% discount
			Project Coordinator	38.54/hour-39.35/hour - 10% discount
			Project Coordinator II	41.24/hour-42.05/hour 10% discount
			Project Coordinator III	43.94/hour-44.75/hour 10% discount
			Receptionist	20.36/hour-21.17/hour - 10% discount
			Research Assistant I	29.35/hour-30.16/hour 10% discount
			Research Assistant II	32.05/hour-32.86/hour 10% discount
			Risk Analyst	47.93/hour-61.11/hour - 10% discount
			Sanitation Worker	22.81/hour-23.64/hour - 10% discount
			Senior Accountant	50.80/hour-64.77/hour - 10% discount

			Senior Coordinator	45.21/hour-57.66/hour - 10% discount
			Senior Customer Service Representative	35.92/hour-43.02/hour - 10% discount
			Senior Human Resource Analyst	47.93/hour-61.11/hour - 10% discount
			Sr Project Coordinator	45.21/hour-57.66/hour - 10% discount
			Sr. Budget Analyst	53.31/hour-69.31/hour - 10% discount
			Sr. Case Worker	41.45/hour-51.80/hour - 10% discount
			Sr. Contract Compliance Administrator	45.21/hour-57.66/hour - 10% discount
			Sr. Court Specialist	39.46/hour-49.33/hour - 10% discount
			Sr. Office Assistant	32.51/hour-37.71/hour - 10% discount
			Sr. Risk Analyst	47.93/hour-61.11/hour - 10% discount
			Sr. Risk Analyst (Liability Adjuster)	47.93/hour-61.11/hour - 10% discount
			Store Keeper I	20.52/hour-21.33/hour 10% discount
			Systems Support Specialist	37.00/hour-44.96/hour - 10% discount
			Veterinarian	64.50/hour-65.31/hour 10% discount
			Veterinarian Tech	22.32/hour-23.13/hour - 10% discount
			Warehouse Worker	16.20/hour-24.30/hour - 10% discount
			Material Handler	17.55/hour-25.65/hour -10% discount
			Forklift Operator	18.90/hour-27.00/hour -10% discount
			Shipping & Receiving Clerk	17.55/hour-25.65/hour -10% discount
			Inventory Control Specialist	20.25/hour-29.70/hour - 10% discount
			Supply Chain Technician	21.60/hour-32.40/hour - 10% discount
			Groundskeeper/Landscaper	15.18/hour-22.08/hour - 10% discount
			Maintenance Technician	20.70/hour-31.74/hour - 10% discount
			Building Services Worker	16.56/hour-23.46/hour - 10% discount
			Utility Worker	17.94/hour-24.84/hour - 10% discount
			Painter	22.08/hour-33.12/hour - 10% discount
			HVAC Technician	19.32/hour-28.98/hour - 10% discount
			Light Equipment Operator	20.70/hour-30.36/hour - 10% discount
			Printer/Copy Technician	19.32/hour-27.60/hour - 10% discount
			Plumber Assistant	20.70/hour-30.36/hour - 10% discount
			Carpenter Helper	19.32/hour-28.98/hour - 10% discount
			Mailroom Clerk	16.56/hour-23.46/hour - 10% discount
			Recycling Technician	17.94/hour-24.84/hour - 10% discount
			Event Set-Up/Breakdown Crew	16.56/hour-23.46/hour - 10% discount
			Courier Driver (Non CDL)	17.94/hour-26.22/hour - 10% discount
			Driver (CDL)	30.36/hour-62.10/hour - 10% discount
			Security Screener (Non-armed)	19.32/hour-27.60/hour - 10% discount
			Medical Administrative Assistant	18.90/hour-28.35/hour - 10% discount
			Medical Receptionist	17.55/hour-25.65/hour -10% discount
			Medical Billing And Coding Specialist	21.6/hour-32.40/hour - 10% discount
			Medical Records Clerk	18.90/hour-27.00/hour -10% discount
			Patient Services Representative	20.25/hour-29.70/hour - 10% discount
			Health Information Technician	21.60/hour-31.05/hour - 10% discount
			Scheduler/Referral Coordinator	20.25/hour-29.70/hour - 10% discount
			Registered Nurse	40.50/hour-60.75/hour - 10% discount
			Licensed Vocational Nurse	29.70/hour-43.20/hour - 10% discount

			Licensed Practical Nurse	29.70/hour-43.20/hour - 10% discount
			Certified Nursing Assistant	16.20/hour-24.30/hour - 10% discount
			Nurse Practitioner	60.75/hour-87.75/hour - 10% discount
			Public Health Nurse	37.80/hour-56.70/hour - 10% discount
			School Nurse	33.75/hour-51.30/hour - 10% discount
			Case Manager (RN or LPN)	37.80/hour-54.00/hour - 10% discount
			Home Health Aide	14.85/hour-21.60/hour - 10% discount
			Medical Assistant	18.90/hour-27.00/hour -10% discount
			Phlebotomist	18.90/hour-27.00/hour -10% discount
			Radiology Technician	32.40/hour-48.60/hour - 10% discount
			Respiratory Therapist	33.75/hour-49.95/hour - 10% discount
			Physical Therapist	47.25/hour-67.50/hour - 10% discount
			Occupational Therapist	45.90/hour-64.80/hour - 10% discount
			Speech-Language Pathologist	48.60/hour-70.20/hour - 10% discount
			Laboratory Technician/Technologist	24.30/hour-35.10/hour - 10% discount
			Pharmacy Technician	20.25/hour-29.70/hour - 10% discount
			EMT/Paramedic	21.60/hour-32.40/hour - 10% discount
			Behavioral Health Specialist	27.00/hour-40.50/hour - 10% discount
			Mental Health Counselor	29.70/hour-43.20/hour - 10% discount
			Substance Abuse Counselor	25.65/hour-37.80/hour - 10% discount
			Social Worker (LMSW or LCSW)	32.40/hour-47.25/hour - 10% discount
			Community Health Worker	20.25/hour-29.70/hour - 10% discount
			Crisis Intervention Specialist	24.30/hour-36.45/hour - 10% discount
			Epidemiologist	37.80/hour-56.7/hour - 10% discount
			Public Health Analyst	35.10/hour-51.30/hour - 10% discount
			Disease Intervention Specialist	27.00/hour-40.50/hour - 10% discount
			Infection Control Specialist	37.80/hour-56.70/hour - 10% discount
			Health Educator	27.00/hour-40.50/hour - 10% discount
			Vaccination Specialist	33.75/hour-47.25/hour - 10% discount
			Medical Director	108.00/hour-162.00/hour - 10% discount
			Clinical Operations Manger	47.25/hour-67.50/hour - 10% discount
			Public Health Program Coordinator	33.75/hour-51.30/hour - 10% discount
			Health Services Manager	40.50/hour-60.75/hour - 10% discount
			Compliance Officer (Healthcare)	37.80/hour-56.70/hour - 10% discount
			Outreach Coordinator (Health Services)	27.00/hour-40.50/hour - 10% discount
			Patient Navigator	24.30/hour-35.10/hour - 10% discount
			Volunteer Coordinator (Health Programs)	24.30/hour-35.10/hour - 10% discount
			Grant Writer (Health Programs)	32.40/hour-48.60/hour - 10% discount
			Permanent Placement	25% of Annual Salary - 10% discount
			Executive Search	35% of Annual Salary - 10% discount
			Background Screening	35.00/employee - 10% discount
			Drug Testing	22.50/employee - 10% discount
			Administrative Skills Assessment	18.75/employee - 10% discount
			HR Policy and Handbook Development	\$2,500 - \$10,000 per handbook - 10% discount
			Onboarding and Orientation Program Facilitation	\$1,500 - \$5,000 per program - 10% discount
			Diversity Recruitment Initiatives	\$5,000 -\$20,000 per campaign - 10% discount

			Labor Market Analysis	\$2,500 -\$8,000 per analysis - 10% discount
			Outplacement Services	\$500 - \$1,000 per employee - 10% discount
			Internship and Apprenticeship Program Development	\$2,500 - \$10,000 per program - 10% discount
			Payrolling Services	2% markup on the employees hourly rate - 10% discount
			Event Staffing & Management	35% on the employees hourly rate - 10% discount
			Customer Service Call Center Support & Management	20.00/per hr - 10% discount
			IT Support Staffing	50.00/hr - 100/hr - 10% discount
			Vendor Management System (VMS) Support	\$1,000 - \$5,000 per month - 10% discount
			Volunteer Recruitment and Management	\$1,500 - \$5,000 per project - 10% discount
			Public Outreach Campaign Staffing	22.50/hr - 10% discount