

HGACBuy Solicitation: TS06-25				
Response Price List				
Respondent:		SOFTSAGES LLC		
Catalog Pricing			Other/Custom Pricing -Specific Services	
Type of Service(s) or Categories of Position(s)/Service(s)	List Price Book Name (e.g. Company Name and Catalog Version). List Price Book Shall be included in Response	Discount % Off List Price	Description of Service(s)/Position(s)	Pricing (clearly show pricing basis e.g. per hour, per month, per project)
*** This form shall be completed in its entirety and submitted in its original Excel format (no PDF) ***				
*** Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response ***				
*** Respondent may include additional pricing on this form in the designated cells (Other Pricing) ***				
*** Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) ***				
IT Staffing Positions				
Software Development		3.00%	Frontend Developer	\$75/hour
		3.00%	Backend Developer	\$70/hour
		3.00%	Full-Stack Developer	\$75/hour
		3.00%	Mobile App Developer	\$80/hour
Cloud & DevOps		3.00%	Cloud Engineer	\$80/hour
		3.00%	DevOps Engineer	\$75/hour
		3.00%	Kubernetes Administrator	\$75/hour
Network and Security		3.00%	Network Administrator	\$70/hour
		3.00%	Cybersecurity Analyst	\$75/hour
		3.00%	Security Architect	\$95/hour
Data Science & Analytics		3.00%	Data Scientist	\$105/hour
		3.00%	Data Engineer	\$95/hour
		3.00%	Business Intelligence Analyst	\$75/hour
QA and Testing		3.00%	Manual Tester	\$55/hour
		3.00%	Automation Tester	\$65/hour
		3.00%	Performance Tester	\$65/hour
Project Management		3.00%	IT Project Manager	\$85/hour
		3.00%	Technical Program Manager	\$95/hour
IT Support and Administration		3.00%	IT Support Specialist	\$65/hour
		3.00%	System Administrator	\$75/hour
		3.00%	IT Service Desk Analyst	\$55/hour
Non-IT Staffing Positions				
Administrative Roles		3.00%	Administrative Assistant	\$45/hour
		3.00%	Office Manager	\$55/hour
		3.00%	Receptionist	\$40/hour
Finance and Accounting		3.00%	Accountant	\$50/hour
		3.00%	Financial Analyst	\$65/hour
		3.00%	Payroll Specialist	\$50/hour
Marketing and Sales		3.00%	Digital Marketing Specialist	\$65/hour
		3.00%	Sales Executive	\$60/hour
		3.00%	Marketing Coordinator	\$50/hour

Operations		3.00%	Operations Manager	\$65/hour
		3.00%	Business Analyst	\$75/hour
		3.00%	Project Coordinator	\$75/hour
Healthcare Staffing Positions				
Nursing		N/A	Registered Nurse (RN)	\$60/hour
		N/A	Licensed Practical Nurse (LPN)	\$45/hour
		N/A	Nurse Practitioner (NP)	\$80/hour
Healthcare Administration		N/A	Medical Office Administrator	\$35/hour
		N/A	Health Information Manager	\$45/hour
		N/A	Billing and Coding Specialist	\$35/hour