

Attachment A
Austin Mac Haik Ford Lincoln, LTD
Current Model Cars, SUVs, and Light Duty Trucks
Contract No.: VE05-24

Manufacturer	Model	Item Description	Offered List Price	HGACBuy Discount
		Category A - Cars		
Ford	Mustang	(P8T) Two door, 2.3L EcoBoost Engine, Complete with all manufacturer's standard equipment.	\$ 32,515	3%
		Category B - SUVs and Crossovers		
Ford	Escape	(U0F) Base Trim Package, 1.5L EcoBoost engine, complete with all manufacturer's standard equipment.	\$ 29,495	3%
Ford	Edge	(K4G) SE Trim Package, four doors, 2.0L EcoBoost engine, complete with all manufacturer's standard equipment.	\$ 39,860	3%
Ford	Bronco Sport	(R9B) Big Bend Trim Package, 1.5L EcoBoost engine, complete with all manufacturer's standard equipment.	\$ 32,825	3%
Ford	Bronco Sport	(E7A) Big Bend Trim Package, Two Door, 2.3L EcoBoost I-4 engine, 10 speed automatic transmission,	\$ 41,025	3%
Ford	Explorer	(K7B) Base package; 2.3L EcoBoost I4 engine, complete with all manufacturer's standard equipment.	\$ 38,355	3%
Ford	Expedition	(U1F) XL Trim Package, 3.5L EcoBoost V6 engine, complete with all manufacturer's standard equipment.	\$ 56,450	3%
		Category C - Light Duty Trucks		
Ford	Ranger	(R4B) XL Package, 2.3L EcoBoost I4 Engine, complete with all manufacturer's standard equipment.	\$ 34,160	3%
Ford	Maverick	(W8A) XL Package, 2.5L Full Hybrid Engine (FHEV), complete with all manufacturer's standard equipment.	\$ 24,995	3%
Ford	F-150	(F1K) Regular Cab, 1/2-ton, regular cab, 4x2, 6.5' Bed, 3.3L Ti-VCT V6, complete with all manufacturer's standard equipment.	\$ 38,565	3%
Ford	F-250	(F2A) Regular Cab, 3/4-ton, regular cab, 4x2, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment.	\$ 46,965	3%
Ford	F-350	(F3A) Regular Cab, 1 ton, 6.2L V8 engine, automatic transmission, 4x2 SRW, TorqShift 10-Speed SelectShift Automatic, 8' Bed, complete with all manufacturer standard equipment.	\$ 48,010	3%
Ford	F-450	(F4C) 7.3L PFI V8, Regular Cab, 4x2 DRW, 145.3" wheelbase, TorqShift 10-Speed SelectShift Automatic, complete with all manufacturer's standard equipment.	\$ 61,450	3%
Ford	F-350 CC	(F3E) Regular Cab Chassis Cab, 1 ton, 6.8L V8 engine, 4x2, TorqShift 10-Speed SelectShift Automatic, transmission, complete with all manufacturer's standard equipment.	\$ 49,660	3%
Ford	F-450 CC	(F4G) Regular Cab Chassis Cab, 7.3L V8 engine, 4x2, TorqShift 10-Speed SelectShift Automatic, transmission, complete with all manufacturer's standard equipment.	\$ 54,740	3%
Ford	F-550 CC	(F5G) , Regular Cab Chassis Cab 7.3L V8 engine, 4x2 DRW, 145.3" wheelbase, TorqShift 10-Speed SelectShift Automatic, complete with all manufacturer's standard equipment.	\$ 55,840	3%
Ford	F-600 CC	(F6K) Regular Cab Chassis Cab 7.3L V8 engine, 4x2 DRW, 145.3" wheelbase, TorqShift 10-Speed SelectShift Automatic, complete with all manufacturer's standard equipment.	\$ 59,500	3%
		Category D - Vans		
Ford	T-150 Low	(E1Y) Transit Cargo Van (Low Roof) - 3.5L PFDi V6 engine, 8670lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ 48,510	3%
Ford	T-150 Mid	(E1C) Transit Cargo Van (Medium Roof) - 3.5L PFDi V6 engine, 8670lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ 50,430	3%
Ford	T-250 Low	(R1Y) Transit Cargo Van (Low Roof) - 3.5L PFDi V6 engine, 9070lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ 49,455	3%
Ford	T-250 Mid	(R1C) Transit Cargo Van (Medium Roof) - 3.5L PFDi V6 engine, 9070lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ 51,380	3%
Ford	T-250 High	(R2X) Transit Cargo Van (High Roof) - 3.5L PFDi V6 engine, 9070lbs GVWR, 148" wheelbase, complete with all manufacturer's standard equipment.	\$ 53,280	3%
Ford	T-350 Low	(W1Y) Transit Cargo Van (Low Roof) - 3.5L PFDi V6 engine, 9500lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ 50,710	3%
Ford	T-350 Mid	(W9C) Transit Cargo Van (Medium Roof) - 3.5L PFDi V6 engine, 9500lbs GVWR, 130" wheelbase, complete with all manufacturer's standard equipment.	\$ 52,630	3%
Ford	T-350 High	(W1X) Transit Cargo Van (High Roof) - 3.5L PFDi V6 engine, 9500lbs GVWR, 148" wheelbase, complete with all manufacturer's standard equipment.	\$ 54,530	3%
Ford	T-350 Low	(X2Y) Transit Passenger Van (Low Roof) - Seating for 12, 3.5L PDFI V6 engine, 9250lbs GVWR, 148" wheelbase, complete with all manufacturer's standard equipment.	\$ 55,240	3%
Ford	T-350 Mid	(X2C) Transit Passenger Van (Medium Roof) - Seating for 12, 3.5L PDFI V6 engine, 9250lbs GVWR, 148" wheelbase, complete with all manufacturer's standard equipment.	\$ 56,620	3%
Ford	T-350 High	(X2X) Transit Passenger Van (High Roof) - Seating for 12, 3.5L PDFI V6 engine, 9250lbs GVWR, 148" wheelbase, complete with all manufacturer's standard equipment.	\$ 57,815	3%

Ford	T-250 Cutaway	(R5P) Transit Cutaway Chassis - 3.5L V6 engine, 9070lbs GVWR, complete with all manufacturer's standard equipment.	\$ 45,080	3%
Ford	T-350HD Cutaway	(W5P) Transit Cutaway Chassis - 3.5L V6 engine, DRW, 9070lbs GVWR, complete with all manufacturer's standard equipment.	\$ 45,845	3%
Ford	T-250 CC	(R5Z) Transit Chassis Cab - 3.5L V6 engine, 9070lbs GVWR, complete with all manufacturer's standard equipment.	\$ 45,625	3%
Ford	T-350HD CC	(W5Z) Transit Chassis Cab - 3.5L V6 engine, DRW, 9070lbs GVWR, complete with all manufacturer's standard equipment.	\$ 46,410	3%
Ford	E-350 Cutaway	(E3F) Van Chassis - 7.3L V8 engine, DRW, 138" wheelbase, 10050lbs GVWR, complete with all manufacturer's standard equipment.	\$ 38,690	3%
Ford	E-450 Cutaway	(E4F) Van Chassis - 7.3L V8 engine, DRW, 138" wheelbase, 10050lbs GVWR, complete with all manufacturer's standard equipment.	\$ 41,165	3%
		Category E - Police Response Vehicles		
Ford	Police Responder F-150 W1P	Crew Cab, Four door, 3.5L EcoBoost V6 engine, complete with all manufacturer's standard equipment.	\$ 53,605	3%
Ford	Police Interceptor K8A	Sport Utility AWD, 3.3L HEV engine complete with all manufacturer's standard equipment.	\$ 48,760	3%
Ford	Expedition SSV U1F	3.5L EcoBoost V6 engine, complete with all manufacturer's standard equipment.	\$ 56,450	3%
		Category F - Electric/Alternative Fuel		
Ford	Mach E	(K1R) Two door, Electric engine, complete with all manufacturer's standard equipment.	\$ 45,390	3%
Ford	F-150 Lightnig Pro	(W1B) Crew Cab, Four door, Electric engine, complete with all manufacturer's standard equipment.	\$ 52,090	3%
Ford	E-Transit 350	(W1Y) Two door, Electric engine, complete with all manufacturer's standard equipment.	\$ 52,090	3%
Ford	E-Transit 350 Cutaway	(W5P) Two door, Electric engine, complete with all manufacturer's standard equipment.	\$ 48,090	3%
Ford	E-Transit 350 CC	(W5Z) Two door, Electric engine, complete with all manufacturer's standard equipment.	\$ 48,590	3%
		Category G - Service/Maintenance Plans		
Ford	ESP's	Extended Service Maintenance Agreements	N/A	10%
		Category H - Parts/Supplies		
Ford	Parts	Original Equipment Manufacturer (OEM) Parts +	N/A	25%