

Attachment A
Phil Long Ford of Denver, LLC
Current Model Cars, SUVs, and Light Duty Trucks
Contract No.: VE05-24

Manufacturer	Model	Item Description	Offered List Price	HGACBuy Discount
		Category A - Cars		
FORD	MUSTANG	2 DOOR FASTBACK	\$ 32,515	3%
		Category B - SUVs and Crossovers		
FORD	EXPLORER	BASE RWD	\$ 38,555	3%
FORD	ESCAPE	4 DR FWD BASE	\$ 29,495	3%
FORD	EXPEDITION	4 DR 4X2 XL	\$ 56,450	3%
FORD	EXPEDITION MAX	4 DR 4X2 XL	\$ 60,450	3%
FORD	BRONCO	2 DR 4X4 BIG BEND	\$ 41,025	3%
FORD	BRONCO	4 DR 4X4 BIG BEND	\$ 41,765	3%
FORD	BRONCO SPORT	4 DR 4X4 BIG BEND	\$ 32,825	3%
FORD	EDGE	4 DR AWD SE	\$ 39,860	3%
		Category C - Light Duty Trucks		
FORD	RANGER	4X2 SUPERCREW 5'BOX XL	\$ 34,160	3%
FORD	MAVERICK	FWD SUPERCREW 4.5' BOX XL	\$ 24,995	3%
FORD	F-150	4X2 REGULAR CAB 6.5' BOX XL	\$ 38,565	3%
FORD	F-250	4X2 SD REGULAR CAB 8' BOX SRW XL	\$ 45,510	3%
FORD	F-350	4X2 SD REGULAR CAB 8' BOX SRW XL	\$ 48,010	3%
FORD	F-350	4X2 SD REGULAR CAB 8' BOX DRW XL	\$ 52,300	3%
FORD	F-450	4X2 SD REGULAR CAB 8' BOX DRW XL	\$ 61,450	3%
FORD	F-350	CHASSIS 4X2 SD REGULAR CAB 145" WB SRW XL	\$ 49,660	3%
FORD	F-350	CHASSIS 4X2 SD REGULAR CAB 145" WB DRW XL	\$ 50,865	3%
FORD	F-450	CHASSIS 4X2 SD REGULAR CAB 145" WB DRW XL	\$ 54,740	3%
FORD	F-550	CHASSIS 4X2 SD REGULAR CAB 145" WB DRW XL	\$ 55,840	3%
FORD	F-600	CHASSIS 4X2 SD REGULAR CAB 145" WB DRW XL	\$ 59,500	3%
		Category D - Vans		
FORD	TRANSIT CARGO VAN	TRANSIT-150 CARGO RWD 130" WB	\$ 48,510	3%
FORD	E-350 CUTAWAY	ECONOLINE CUTAWAY CHASSIS	\$ 39,785	3%
FORD	UTILITY POLICE INTERCEPTOR	350 PASSENGER RWD LOW ROOF VAN 148" WB XL	\$ 55,240	3%
		Category E - Police Response Vehicles		
FORD	F-150	POLICE RESPONDER 4X4 5.5" BOX 145" WB XL	\$ 53,605	3%
FORD	UTILITY POLICE INTERCEPTOR	POLICE INTERCEPTOR UTILITY AWD BASE	\$ 48,760	3%
		Category F - Electric/Alternative Fuel		
FORD	MUSTANG MACH-E	MUSTANG MACH-E 4DR 4X2 SELECT	\$ 45,930	3%
FORD	CARGO VAN	E-TRANSIT CARGO VAN 130' WB	\$ 52,090	3%
FORD	F-150 LIGHTNING	LIGHTNING AWD SUPERCREW CAB 5.5' BOX 145"WB PRO	\$ 52,090	3%
		Category G - Service/Maintenance Plans		
FORD	ALL	5YROR 75K MILEAGE PLAN W/O DEDUCTIBLE OTHER PLANS AVAILABLE WITH THE SAME 5% DISCOUNT FROM MSRP ASK DEALER FOR DETAILS	\$ 3,800	3%
FORD	ALL	75000 MILES, EVERY 5000 MILES PER INTERVAL REGULARLY SCHEDULED MAINTENANCE AS PUBLISHED BY THE MANUFACTURER	\$ 4,800	3%
		Category H - Parts/Supplies		
FORD	ALL	ALL FORD PARTS AT MSRP LESS 10%	MSRP	10%