

05/09/2019

2020 MUSTANG PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D01

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
EcoBoost	P8T	EcoBoost Fastback	\$ 26,670
	P8U	EcoBoost Convertible	32,170
EcoBoost Premium	P8T	EcoBoost Fastback Premium	31,685
	P8U	EcoBoost Convertible Premium	37,185
GT	P8C	GT Fastback	35,630
GT Premium	P8C	GT Fastback Premium	39,630
	P8F	GT Convertible Premium	45,130
BULLITT	P8K	BULLITT	47,810
ALL MODELS	—	Destination and Delivery	1,095

TRIM SERIES	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
EcoBoost	100A	Equipment Group 100A	N/C
	101A	Equipment Group 101A	\$ 2,000
EcoBoost Premium	200A	Equipment Group 200A	N/C
	201A	Equipment Group 201A	2,200
GT	300A	Equipment Group 300A	N/C
	301A	Equipment Group 301A	2,000
GT Premium	400A	Equipment Group 400A	N/C
	401A	Equipment Group 401A	2,200
	500A	Equipment Group 500A	N/C

	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
TRANSMISSION	44U	10-Speed SelectShift Automatic Transmission	\$ 1,595
AXLE	455	3.55 Limited-slip Rear Axle (Requires Automatic Trans (44U))	795

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
All EcoBoost & GT	641	18 inch Low-Gloss Ebony Black-painted Aluminum w/Machined Face Wheels (Equip Group 100A,101A,300A,301A)	\$ 295
EcoBoost & GT Premiums	64P	19 inch Polished Aluminum Wheels (Equip Group 101A,200A,201A,400A,401A)	1,095
All EcoBoost	64L	19 inch Luster Nickel-painted Forged Aluminum Wheels (Equip Group 100A,101A,200A,201A)	795
All GT	647	19 inch X 9 inch (F) 19 inch X 9.5 inch Luster Nickel-painted Forged Aluminum Wheels (Equip Group 300A,301A,400A,401A)	795
EcoBoost & GT Premiums	649	20 inch Premium-painted Aluminum Wheels (Equip Group 200A,201A,400A,401A)	1,295

MODEL	TRIM TYPE	SEATS	SUGGESTED RETAIL
EcoBoost & GT Premium Fastbacks & BULLITT	3	Recaro® Cloth-trimmed Sport Seats (Equip Group 301A)	\$ 1,595
	S	Recaro® Leather-trimmed Sport Seats (Equip Group 200A,201A,400A,401A,500A)	1,595

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43S	Enhanced Security Package (Equip Group 101A,200A,201A,300A,301A,400A,401A)	\$ 395
	52B	Black Accent Package (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)	995
	60L	Wheel & Stripe Package (Equip Group 100A,101A,200A,201A)	895
	67E	2.3L High Performance Package (Equip Group 100A,101A,200A,201A)	4,995
	60H	EcoBoost® Handling Package (Equip Group 101A, 200A, 201A)	1,995
	54P	Pony Package (Convertible, Equip Group 200A,201A)	895
		Pony Package (Fastback, Equip Group 200A,201A)	995
	68C	Carbon Sport Interior Package (Equip Group 200A,400A)	1,195
	77S	Safe & Smart Package (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)	1,000

05/09/19 5:09 PM

- A -

Ford Division

05/09/2019

**2020 MUSTANG
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D01

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	673	Performance Package - Level 2 (Equip Group 301A,401A)	\$ 6,500
	67G	GT Performance Package (Equip Group 300A,301A,400A,401A)	3,995
	54C	California Special Package (Equip Group 400A,401A)	2,000
	67D	BULLITT Electronics Package	2,100
	47A	Over-the-Top Racing Stripe (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)	475
	66W	Spare Wheel and Tire (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)	405
	96B	MagneRide Dampening System (Equip Group 301A,400A,401A,500A)	1,695
	19B	Active Valve Performance Exhaust (Equip Group 101A,200A,201A,300A,301A,400A,401A)	895
	91N	Voice-Activated Navigation System (Equip Group 101A,200A,301A,400A)	995
	583	B&O Play Premium Audio System (Equip Group 200A,201A,400A,401A)	995
	13D	Spoiler Delete (Equip Group 101A,200A,201A,300A,301A,400A,401A)	N/C
	12A	Premium Floor Liners Front and Rear	170
	PCA	Twister Orange Metallic Tri-Coat	495
	PD4	Rapid Red Metallic Tinted Clearcoat Paint	395
	41H	Engine Block Heater	100

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket	N/C
	94C	Tonneau Caps (Convertible Only)	N/C

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21C	Full Vehicle Cover (Equip Group 500A)	\$ 395

05/15/2019

**2020 ESCAPE - GAS
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D03

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
S	FWD	U0F	S FWD 100A	\$ 24,885
	4WD	U9F	S AWD 100A	26,385
SE	FWD	U0G	SE FWD 200A	27,095
	4WD	U9G	SE AWD 200A	28,595
SEL	FWD	U0H	SEL FWD 301A	29,255
	4WD	U9H	SEL AWD 301A	30,755
		U9H	SEL AWD 2.0L 301A	33,040
SE	FWD	U0B	SE SPORT FWD 201A	28,255
	4WD	U9B	SE SPORT AWD 201A	29,755
Titanium	FWD	U0D	Titanium FWD Hybrid 400A	33,402
	4WD	U9D	Titanium AWD Hybrid 400A	34,900
Titanium	4WD	U9J	Titanium AWD 401A	36,685
ALL MODELS		—	Destination and Delivery	1,095

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
S		100A	Equipment Group 100A	N/C
SE		200A	Equipment Group 200A	N/C
SE Sport		201A	Equipment Group 201A	N/C
SEL		301A	Equipment Group 301A	N/C
Titanium Hybrid		400A	Equipment Group 400A	N/C
Titanium AWD Gas		401A	Equipment Group 401A	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		996	1.5L EcoBoost® with Auto-Start-Stop Technology, 8-Speed Automatic (Std S, SE, SEL)	Std
		99Z	2.5L iVCT Atkinson Cycle I-4 Hybrid, eCVT	Std
		999	2.0L EcoBoost® with SelectShift® Automatic Transmission and Auto-Start-Stop Technology, 8-Speed Automatic Transmission	Std
AREA		425	50 State Emissions System	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
S		64U	17 Wheel (S)	\$ 595
SEL		64H	19 Wheel (SEL)	395

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket	N/C
	68B	CoPilot360	\$ 695
	68D	Pano and CHUD	1,995
	68C	SE HEV Sport Premium Package	3,396
	43M	Power Panorama Roof	1,495
	PAZ	Tricoat Paint	595
	PD4	Tinted Clearcoat	395
	47B	VP(A) - Cargo Shade	135
	63C	VP (A) - Splash Guards	210
	51Q	VP (A) - Mini Spare	195
	63E	VP (A) - Remote Start	495
	61C	VP (A) - Cross Bars	145
	61X	VP (F) - Roof-Rail Cross Bars	145
	41H	Engine Block Heater	95
	50C	All-weather floor mats - set of 4 (VP)	125
	50Q	Cargo area protector (VP)	90

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lights (Fleet Option - S, SE)	\$ 45
	924	Privacy Glass (Fleet Option - S)	275
	60S	Reverse Sensing System (Fleet Option - S, SE, SE Sport)	245

05/15/19 1:05 PM

- A -

Ford Division

05/15/2019

2020 ESCAPE - GAS
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D03

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63D	Remote Start (VP)	\$ 485
	63S	Splash Guards (VP)	210
	87D	Wheel Locking Nuts (VP)	75

03/27/2019

**2020MY ECOSPORT
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D04

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
	S	4x2	S2F	S FWD 1.0L 4x2 100A	\$ 20,485
		4x4	S3F	S AWD 2.0L 4x4 100A	22,080
	SE	4x2	S2G	SE FWD 1.0L 4x2 200A	23,450
		4x4	S3G	SE AWD 2.0L 4x4 200A	24,950
	SES	4x4	S3J	SES AWD 2.0L 4x4 300A	27,380
	Titanium	4x2	S2K	Titanium FWD 1.0L 4x2 400A	26,265
		4x4	S3K	Titanium AWD 2.0L 4x4 400A	27,715
	All Models		—	Destination and Delivery	1,095

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
	S		100A	Equipment Group 100A	N/C
	SE		200A	Equipment Group 200A	N/C
	SES		300A	Equipment Group 300A	N/C
	Titanium		400A	Equipment Group 400A	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
TRANSMISSION		99E	FWD 1.0L EcoBoost® Engine with Auto Start-Stop Technology	Std
		99L	AWD 2.0L Ti-VCT GDI I-4 Engine with Auto Start-Stop Technology	Std
		447	FWD 6-Speed Automatic Transmission with SelectShift® Capability	Std
		446	AWD 6-Speed Automatic Transmission with SelectShift® Capability	Std
AREA		425	50-STATE EMISSION SYSTEM	N/C
		422	California Emissions System	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47B	SE Convenience Package	\$ 1,495
		SE Convenience Package Discount	(500)
		SE Convenience Package Discount - Net	995
	502	Interior Protection Package	195
	153	License Plate Bracket	N/C
	41H	Engine Block Heater	75
	47R	SES Appearance Package	395
	PUG	White Platinum Metallic Tri-Coat Paint	595
	PRR	Ruby Red Metallic Tinted Clearcoat	395
	PZ9	Blue Candy Metallic Tinted Clearcoat	395

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	503	Cargo Management System	\$ 110
	96F	Mud Flaps / Splash Guard, Front & Rear	200
	59K	Keyless Entry Keypad	110
	62R	Remote Start System	495

07/15/2019

**2020 FORD EDGE
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

Dob

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SE	K3G	SE FWD	\$ 31,100
	K4G	SE AWD	33,095
SEL	K3J	SEL FWD - 201A	34,355
	K4J	SEL AWD - 201A	36,350
Titanium	K3K	Titanium FWD	38,100
	K4K	Titanium AWD	40,095
ST	K4A	ST AWD	43,265
ALL MODELS	—	Destination and Delivery	1,095

TRIM SERIES	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
SE	100A	Equipment Group 100A	N/C
SEL	201A	Equipment Group 201A	N/C
		Equipment Group Discount 201A	N/C
		Equipment Group 201A Net	N/C
Titanium	300A	Equipment Group 300A	N/C
	301A	Equipment Group 301A	\$ 4,150
ST	400A	Equipment Group 400A	N/C
	401A	Equipment Group 401A	4,840

	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	999	Twin-Scroll 2.0L EcoBoost® Engine with Auto Start-Stop Technology	Std
	99P	2.7L V6 EcoBoost® Engine w/ Auto Start-Stop (ST)	Std
TRANSMISSION	448	8-Speed Automatic Transmission (w/ Active Transmission Warm-Up)	Std
	44F	8-Speed SelectShift® Automatic Transmission (w/ AWD Disconnect and ATWU) (ST)	Std

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
SEL	64M	18 in. Bright-Machined-Aluminum Wheel in Premium Dark Stainless Painted Pockets (req 201A)	\$ 895
Titanium	64M	18 in. Bright-Machined-Aluminum Wheel in Premium Dark Stainless Painted Pockets (Titanium - incl w/ TCM)	Incl
	64U	20 in. Bright-Machined Aluminum Wheels with Premium Dark Stainless-Painted Pockets (Titanium - Req 300A)	995
ST	642	21 in. Premium Gloss Black-Painted Aluminum Wheels (ST - Req 401A)	995
	TFP	265/40R21 All-Season (A/S) BSW Tires (Req 401A & Optional Wheel)	N/C
SE, SEL, Titanium	TCM	235/60R18 All-Season (A/S) Snow Chain Compatible Tires	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51G	Convenience Package (SEL - req 201A)	\$ 935
	55C	Cold Weather Package (SEL - req 201A; ST)	495
	43P	Panoramic Vista Roof (SEL - req 201A; Titanium - req 300A; ST - req 400A)	1,595
	67D	Ford Co-Pilot360 Assist Plus™ Package (SEL - req 201A, Titanium - req 300A, ST - req 400A)	795
	66P	ST Performance Brake Package (Req. ST - 401A)	2,695
	51E	Titanium Elite Package	1,595
	68B	Roof-Rack Side Rails - Black	165
	PAZ	Star White Metallic Tri-Coat	595
	PD4	Rapid Red Metallic Tinted Clearcoat	395
	PR3	Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; Titanium)	395
	53G	Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, Titanium)	435
	60A	Cargo Accessory Package (Custom Accessory, Pre-Installed)	290
	16W	All-Weather Floor Mats (Custom Accessory, Pre-Installed)	125
	41H	Engine Block Heater	90
	67P	Dual-Headrest DVD (Custom Accessory, Pre-Installed)	1,995

07/15/19 2:52 PM

- A -

Ford Division

07/15/2019

**2020 FORD EDGE
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D06

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	943	Daytime Running Lamps (Fleet Only)	\$ 45

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	65L	Locking Wheel Nuts	\$ 75

05/15/2019

2020 ESCAPE - GAS
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D07

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
S	FWD	U0F	S FWD 100A	\$ 24,885
	4WD	U9F	S AWD 100A	26,385
SE	FWD	U0G	SE FWD 200A	27,095
	4WD	U9G	SE AWD 200A	28,595
SEL	FWD	U0H	SEL FWD 301A	29,255
	4WD	U9H	SEL AWD 301A	30,755
		U9H	SEL AWD 2.0L 301A	33,040
SE	FWD	U0B	SE SPORT FWD 201A	28,255
	4WD	U9B	SE SPORT AWD 201A	29,755
Titanium	FWD	U0D	Titanium FWD Hybrid 400A	33,402
	4WD	U9D	Titanium AWD Hybrid 400A	34,900
Titanium	4WD	U9J	Titanium AWD 401A	36,685
ALL MODELS		—	Destination and Delivery	1,095

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
S		100A	Equipment Group 100A	N/C
SE		200A	Equipment Group 200A	N/C
SE Sport		201A	Equipment Group 201A	N/C
SEL		301A	Equipment Group 301A	N/C
Titanium Hybrid		400A	Equipment Group 400A	N/C
Titanium AWD Gas		401A	Equipment Group 401A	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		996	1.5L EcoBoost® with Auto-Start-Stop Technology, 8-Speed Automatic (Std S, SE, SEL)	Std
		99Z	2.5L iVCT Atkinson Cycle I-4 Hybrid, eCVT	Std
		999	2.0L EcoBoost® with SelectShift® Automatic Transmission and Auto-Start-Stop Technology, 8-Speed Automatic Transmission	Std
AREA		425	50 State Emissions System	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
S		64U	17 Wheel (S)	\$ 595
SEL		64H	19 Wheel (SEL)	395

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket	N/C
	68B	CoPilot360	\$ 695
	68D	Pano and CHUD	1,995
	68C	SE HEV Sport Premium Package	3,396
	43M	Power Panorama Roof	1,495
	PAZ	Tricoat Paint	595
	PD4	Tinted Clearcoat	395
	47B	VP(A) - Cargo Shade	135
	63C	VP (A) - Splash Guards	210
	51Q	VP (A) - Mini Spare	195
	63E	VP (A) - Remote Start	495
	61C	VP (A) - Cross Bars	145
	61X	VP (F) - Roof-Rail Cross Bars	145
	41H	Engine Block Heater	95
	50C	All-weather floor mats - set of 4 (VP)	125
	50Q	Cargo area protector (VP)	90

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lights (Fleet Option - S, SE)	\$ 45
	924	Privacy Glass (Fleet Option - S)	275
	60S	Reverse Sensing System (Fleet Option - S, SE, SE Sport)	245

05/15/2019

2020 ESCAPE - GAS
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D07

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63D	Remote Start (VP)	\$ 495
	63S	Splash Guards (VP)	210
	87D	Wheel Locking Nuts (VP)	75

02/08/2019

2020 EXPLORER PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D09

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Base	FWD	K7B	Base RWD	\$ 32,765
	4WD	K8B	Base 4WD	34,765
XLT	FWD	K7D	XLT RWD	36,675
	4WD	K8D	XLT 4WD	38,675
Limited	FWD	K7F	Limited RWD	48,130
	4WD	K8F	Limited 4WD	50,130
Limited HEV	FWD	K7F	Limited HEV RWD (310A)	52,280
	4WD	K8F	Limited HEV 4WD (310A)	54,475
Sport	4WD	K8G	ST 4WD	54,740
Platinum	4WD	K8H	Platinum 4WD	58,250
		—	Destination and Delivery	1,095

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
XLT		202A	Equipment Group 202A Equipment Group 202A Discount Equipment Group 202A Net	\$ 5,140 (1,000) 4,140

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
XLT		649	20 in Polished Aluminum Wheels (req 202A)	\$ 1,295
Limited		64U	20 in Hand Polished Aluminum Wheels	595
ST/Platinum		64Z	21 in Premium Aluminum Wheel	595
Limited/ST		TFS	20 in Self Sealing Tire	195

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52T	Trailer Tow Pkg - Class III (XLT, Limited)	\$ 710
	439	Dual-Panel Moonroof (XLT - req 202A; Limited; Sport)	1,695
	65W	Cold Weather Pkg (XLT)	715
	17U	2nd Row Bench	495
	68T	Track Package	1,595
	68S	Street Package	995
	65P	Premium Tech Package	995
	65S	CoPilot360 Assist+ (req. 202A)	795
	153	License Plate Bracket	N/C
	16N	All-Weather Floor Mats	120
	50S	DVD Headrests (XLT, Limited, Sport, Platinum)	1,995
	41H	Engine Block Heater	90
	PD4	Lucid Red Metallic Tinted Clearcoat	395
	PB6	Rich Copper Metallic Tinted Clearcoat	395
	PAZ	Star White Metallic Tri-Coat	595

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (Fleet Only)	\$ 45

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85W	Rear Cargo Well Protector	\$ 100
	60W	Wheel Lock Kit (XLT, Limited, Sport, Platinum)	75
	50N	Roof Rack Crossbars	325
	60X	Smokers Kit with Element	90
	50M	Splash Guards	205

02/08/19 1:49 PM

- A -

Ford Division

06/29/2018

2020 UTILITY POLICE INTERCEPT PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

009

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Police Intercept	AWD	K8A	Utility Police Intercept AWD	\$ 40,615
ALL MODELS			Destination and Delivery	995

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
Police Intercept		65U	Interior Upgrade Package	\$ 390
		66A	Front Headlamp Lighting Solution	895
		66T	Tail Lamp / Police Intercept Housing Only	60
		66B	Tail Lamp Lighting Solution	430
		66C	Rear Lighting Solution	455
		67H	Ready For the Road Package	3,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99W	3.3L V6 DI Hybrid Engine	Std
		99B	3.0L V6 DI Engine	\$ (3,530)
		99C	3.0L V6 EcoBoost Engine	790

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
Police Intercept		65L	Wheel Covers (18 in. Full Face Wheel Cover)	\$ 60
		64E	18 in. Painted Aluminum Wheel	475

	OPTION CODE	OTHER OPTIONS (C	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67U	Ultimate Wiring Package	\$ 560
	67V	Police Wire Harness Connector Kit - Front/Rear	185
	41H	Engine Block Heater	90
	153	License Plate Bracket - Front	NC
	43D	Dark Car Feature - Courtesy lamp disable when any door is opened	25
	942	Daytime Running Lamps	45
	17T	Dome Lamp - Red/White in Cargo Area	50
	21L	Front Warning Auxiliary Light	550
	96W	Front Interior Windshield Warning Lights	1,145
	60A	Pre-Wiring for grille LED lights, siren and speaker	50
	63L	Rear Quarter Glass Side Marker Lights	575
	96T	Rear Spoiler Traffic Warning Lights	1,495
	63B	Side Marker LED - Sideview Mirrors	290
	51P	Spot Lamp Prep Kit, Driver Side	140
	51W	Spot Lamp Prep Kit, Dual Side	280
	51R	Spot Lamp - LED Bulb, Driver Only (Unity)	395
	51T	Spot Lamp - LED Bulb, Driver Only (Whelen)	420
	51S	Spot Lamp - LED Bulb, Dual (driver and passenger) (Unity)	620
	51V	Spot Lamp - LED Bulb, Dual (driver and passenger) (Whelen)	665
	92G	Glass - Solar Tint 2nd Row, Rear Quarter and Liftgate Window (Deletes Privacy Glass)	120
	92R	Glass - Solar Tint 2nd Row Only, Privacy Glass on Rear Quarter and Liftgate Window	85
	76D	Deflector Plate	335
	87R	Rear View Camera (mirror display)	N/C
	19V	Rear Camera On-Demand	230
	52P	Hidden Door-Lock Plunger w/Rear-door controls inoperable	160
	68G	Rear-Door Handles Controls Inoperable / Locks Inoperable	75
	18D	Global Lock / Unlock feature	N/C
	55F	Remote Keyless-Entry Key FOB	340
	59E	Keyed Alike - 1435x	50
	59B	Keyed Alike - 1284x	50
	59D	Keyed Alike - 0135x	50
	59F	Keyed Alike - 0576x	50
	59J	Keyed Alike - 1111x	50
	59C	Keyed Alike - 1294x	50
	59G	Keyed Alike - 0151x	50
	16C	1st and 2nd row carpet floor covering (incl. floor mats, front and rear)	125
	88F	2nd Row Cloth Seats	60

06/29/18 7:29 PM

- A -

Ford Division

06/29/2018

**2020 UTILITY POLICE INTERCEPT
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

009

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		2nd Row Cloth Seats (incl w/ 65U)	Incl
	87P	Power Passenger Seat	325
	85D	Front Console Plate - Delete	N/C
	85S	Rear Center Seat Delete	N/C
	85R	Rear Console Plate	45
	90D	Ballistic Door Panels (LVL III) - Driver Front Door Only	1,585
	90E	Ballistic Door Panels (LVL III) - Driver & Pass Front Doors	3,170
	90F	Ballistic Door Panels (LVL 4+) - Driver Front Door Only	2,415
	90G	Ballistic Door Panels (LVL 4+) - Driver & Pass Front Doors	4,830
	55B	BLIS - Blind Spot Monitoring with Cross Traffic Alert	545
	68B	Perimeter Alert	675
	76P	Pre-Collision Assist with Pedestrian Detection	145
	549	Mirrors - Heated Sideview	60
	593	Perimeter Anti-Theft Alarm - Activated by Hood, Door, or Liftgate (req 595)	120
	47A	Police Engine Idle Feature	260
	76R	Reverse Sensing System	275
	17A	Aux Air Conditioning	610
	16D	Badge Delete	N/C
	63V	Cargo Storage Vault	245
	52T	Class III Trailer Tow Lighting Package	80
	19K	H8 AGM Battery	110
	60R	Noise Suppression Bonds (Ground Straps)	100
	18X	100 Watt Siren/Speaker (includes bracket and pigtail)	315

06/29/18 7:29 PM

- B -

Ford Division

12/09/2019

**2020MY EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D10

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
EXPEDITION	XL	4x2	U1F	4x2 Expedition XL	\$ 48,990
		4x4	U1G	4x4 Expedition XL	51,990
EXPEDITION - MAX	XL	4x2	K1F	4x2 Expedition MAX XL	53,025
		4x4	K1G	4x4 Expedition MAX XL	56,035
EXPEDITION	XLT	4x2	U1H	4x2 Expedition XLT	52,810
		4x4	U1J	4x4 Expedition XLT	55,820
EXPEDITION - MAX	XLT	4x2	K1H	4x2 Expedition MAX XLT	55,835
		4x4	K1J	4x4 Expedition MAX XLT	58,845
EXPEDITION	Limited	4x2	U1K	4x2 Expedition Limited	63,345
		4x4	U2A	4x4 Expedition Limited	66,470
EXPEDITION - MAX	Limited	4x2	K1K	4x2 Expedition MAX Limited	66,375
		4x4	K2A	4x4 Expedition MAX Limited	69,495
EXPEDITION	King Ranch	4x2	U1N	4x2 Expedition King Ranch	72,895
		4x4	U1P	4x4 Expedition King Ranch	76,025
EXPEDITION - MAX	King Ranch	4x2	K1N	4x2 Expedition MAX King Ranch	75,590
		4x4	K1P	4x4 Expedition MAX King Ranch	78,715
EXPEDITION	Platinum	4x2	U1L	4x2 Expedition Platinum	73,935
		4x4	U1M	4x4 Expedition Platinum	77,085
EXPEDITION - MAX	Platinum	4x2	K1L	4x2 Expedition MAX Platinum	76,965
		4x4	K1M	4x4 Expedition MAX Platinum	80,110
	All Models		---	Destination and Delivery	1,395

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
XL		100A	Equipment Group 100A	N/C
		101A	Equipment Group 101A	\$ 830
		102A	Equipment Group 102A (Fleet Only)	(2,080)
			Equipment Group 102A - EL (Fleet Only)	(3,255)
XLT		200A	Equipment Group 200A	N/C
		201A	Equipment Group 201A	1,485
		202A	Equipment Group 202A	5,110
Limited		300A	Equipment Group 300A	N/C
		301A	Equipment Group 301A	2,555
			Equipment Group 301A Discount	(590)
			Equipment Group 301A - Net	1,965
		302A	Equipment Group 302A	5,965
		303A	Equipment Group 303A	7,065
King Ranch		400A	Equipment Group 400A	N/C
Platinum		600A	Equipment Group 600A	N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99T	3.5L V6 EcoBoost Engine	Std
TRANSMISSION		44U	10-Speed Automatic Transmission with SelectShift®	Std
AREA		425	50-STATE EMISSION SYSTEM	N/C
		422	California Emissions System	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
XLT		64C	20 inch Luster Nickel-Painted Aluminum Wheels	\$ 995
		649	20 Polished Aluminum Wheels	995
		641	20 X 8.5 ALUMINUM WHEEL	995
Limited			*20 X 8.5 ALUMINUM WHEEL (when ordered with 300A or 301A)	595

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	536	Heavy-Duty Trailer Tow Package	\$ 1,570
		Heavy-Duty Trailer Tow Package (w/ FX4 Off-Road Package 17F)	1,195
	67B	Black Accent Package	1,895
	17T	Texas Edition Package	3,955
	50T	Special Edition Package	3,955
		Special Edition Package Discount	(1,060)
	17R	FX4 Off-Road Package (Available on 4x4 Only)	1,650
	17F	FX4 Off-Road Package with 360-Degree Camera (Available on 4x4 Only)	2,035

12/05/19 8:39 PM

- A -

Ford Division

12/09/2019

**2020MY EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D10

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	50A	Convenience Package	2,070
	68P	Enhanced Active Park Assist	400
	153	License Plate Bracket	N/C
	87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only)	815
	21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	110
	55R	Cargo Mat - Reversible	40
	18B	Running Boards, Platform - Black (XL Only)	405
	59N	Voice-Activated Touchscreen Navigation System	740
	21D	Seats, Second Row Buckets with Armrest - ActiveX™ Seating Material	595
		Seats, Second Row Buckets with Armrest - ActiveX™ Seating Material (included with Livery Package AC3BH)	N/C
	21E	Seats, Second Row - 40/20/40 CenterSlide® with Manual Recline and ActiveX™ Seating Material	N/C
	21F	Seats, Second Row - Power-Folding 40/20/40 with Tip-and-Slide with ActiveX™ Seating Material	N/C
	52R	2nd Row Rear Inflatable Seat Belts w/ Beltminder (incl. 3rd Row)	225
	90H	LED Headlamps and Fog Lamps	740
	43V	Panoramic Vista Roof®	1,475
	76A	Cargo Package	285
	91D	Dual-Headrest Rear Seat Entertainment System	1,995
	41H	Engine Block Heater	100
	66R	Reverse Sensing System	110
	47B	Floor Liners, First and Second Rows	160
	PR3	Burgundy Velvet Metallic Tinted Clearcoat	395
	PD4	Red Hot Metallic Tinted Clearcoat	395
	PAZ	Star White Metallic Tri-Coat	595
		Sun & Style Package	(995)
		Road Trip Package	(1,080)
		Ultimate Trip Package	(1,155)
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	50L	Livery Package	\$ 2,985
	18L	Running Boards, Power Deployable - Magnetic-Painted with Polished Stainless Accent	995
	942	Daytime Running Lamps	N/C
	41K	4x4 Skid Plates (Front, Transfer Case, and Fuel Tank)	100

12/05/19 8:39 PM

- B -

Ford Division

12/09/2019

**2020MY EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
EXPEDITION	XL	4x2	U1F	4x2 Expedition XL	\$ 48,990
		4x4	U1G	4x4 Expedition XL	51,990
EXPEDITION - MAX	XL	4x2	K1F	4x2 Expedition MAX XL	53,025
		4x4	K1G	4x4 Expedition MAX XL	56,035
EXPEDITION	XLT	4x2	U1H	4x2 Expedition XLT	52,810
		4x4	U1J	4x4 Expedition XLT	55,820
EXPEDITION - MAX	XLT	4x2	K1H	4x2 Expedition MAX XLT	55,835
		4x4	K1J	4x4 Expedition MAX XLT	58,845
EXPEDITION	Limited	4x2	U1K	4x2 Expedition Limited	63,345
		4x4	U2A	4x4 Expedition Limited	66,470
EXPEDITION - MAX	Limited	4x2	K1K	4x2 Expedition MAX Limited	66,375
		4x4	K2A	4x4 Expedition MAX Limited	69,495
EXPEDITION	King Ranch	4x2	U1N	4x2 Expedition King Ranch	72,895
		4x4	U1P	4x4 Expedition King Ranch	76,025
EXPEDITION - MAX	King Ranch	4x2	K1N	4x2 Expedition MAX King Ranch	75,590
		4x4	K1P	4x4 Expedition MAX King Ranch	78,715
EXPEDITION	Platinum	4x2	U1L	4x2 Expedition Platinum	73,935
		4x4	U1M	4x4 Expedition Platinum	77,085
EXPEDITION - MAX	Platinum	4x2	K1L	4x2 Expedition MAX Platinum	76,965
		4x4	K1M	4x4 Expedition MAX Platinum	80,110
	All Models		—	Destination and Delivery	1,395

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
XL		100A	Equipment Group 100A	N/C
		101A	Equipment Group 101A	\$ 830
		102A	Equipment Group 102A (Fleet Only) Equipment Group 102A - EL (Fleet Only)	(2,080) (3,255)
XLT		200A	Equipment Group 200A	N/C
		201A	Equipment Group 201A	1,485
		202A	Equipment Group 202A	5,110
Limited		300A	Equipment Group 300A	N/C
		301A	Equipment Group 301A Equipment Group 301A Discount Equipment Group 301A - Net	2,555 (590) 1,965
		302A	Equipment Group 302A	5,965
		303A	Equipment Group 303A	7,065
		400A	Equipment Group 400A	N/C
King Ranch		600A	Equipment Group 600A	N/C
Platinum				N/C

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		99T	3.5L V6 EcoBoost Engine	Std
TRANSMISSION		44U	10-Speed Automatic Transmission with SelectShift®	Std
AREA		425	50-STATE EMISSION SYSTEM	N/C
		422	California Emissions System	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
XLT		64C	20 inch Luster Nickel-Painted Aluminum Wheels	\$ 995
		649	20 Polished Aluminum Wheels	995
		641	20 X 8.5 ALUMINUM WHEEL	995
Limited			*20 X 8.5 ALUMINUM WHEEL (when ordered with 300A or 301A)	595

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	536	Heavy-Duty Trailer Tow Package	\$ 1,570
		Heavy-Duty Trailer Tow Package (w/ FX4 Off-Road Package 17F)	1,195
	67B	Black Accent Package	1,895
	17T	Texas Edition Package	3,955
	50T	Special Edition Package	3,955
		Special Edition Package Discount	(1,060)
	17R	FX4 Off-Road Package (Available on 4x4 Only)	1,650
	17F	FX4 Off-Road Package with 360-Degree Camera (Available on 4x4 Only)	2,035

12/05/19 8:39 PM

- A -

Ford Division

12/09/2019

**2020MY EXPEDITION
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D12

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	50A	Convenience Package	2,070
	68P	Enhanced Active Park Assist	400
	153	License Plate Bracket	N/C
	87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only)	815
	21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	110
	55R	Cargo Mat - Reversible	40
	18B	Running Boards, Platform - Black (XL Only)	405
	59N	Voice-Activated Touchscreen Navigation System	740
	21D	Seats, Second Row Buckets with Armrest - ActiveX™ Seating Material	595
		Seats, Second Row Buckets with Armrest - ActiveX™ Seating Material (included with Livery Package AC3BH)	N/C
	21E	Seats, Second Row - 40/20/40 CenterSlide® with Manual Recline and ActiveX™ Seating Material	N/C
	21F	Seats, Second Row - Power-Folding 40/20/40 with Tip-and-Slide with ActiveX™ Seating Material	N/C
	52R	2nd Row Rear Inflatable Seat Belts w/ Beltminder (incl. 3rd Row)	225
	90H	LED Headlamps and Fog Lamps	740
	43V	Panoramic Vista Roof®	1,475
	76A	Cargo Package	285
	91D	Dual-Headrest Rear Seat Entertainment System	1,995
	41H	Engine Block Heater	100
	66R	Reverse Sensing System	110
	47B	Floor Liners, First and Second Rows	160
	PR3	Burgundy Velvet Metallic Tinted Clearcoat	395
	PD4	Red Hot Metallic Tinted Clearcoat	395
	PAZ	Star White Metallic Tri-Coat	595
		Sun & Style Package	(995)
		Road Trip Package	(1,080)
		Ultimate Trip Package	(1,155)
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	50L	Livery Package	\$ 2,985
	18L	Running Boards, Power Deployable - Magnetic-Painted with Polished Stainless Accent	995
	942	Daytime Running Lamps	N/C
	41K	4x4 Skid Plates (Front, Transfer Case, and Fuel Tank)	100

12/05/19 8:39 PM

- B -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D16

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
REGULAR CAB	XL	4x2	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	\$ 28,495
			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	28,795
		4x4	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	33,140
			F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	33,440
	XLT	4x2	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	34,510
			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	34,810
		4x4	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	37,935
			F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	38,235
SUPERCAB	XL	4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	32,580
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	33,885
		4x4	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	36,010
			X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	38,265
	XLT	4x2	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	37,420
			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	38,725
		4x4	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	40,845
			X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	43,100
	Lariat	4x2	X1C	145 in. Wheelbase, Lariat 4x2 SC SS 6.5 Box	43,000
			X1E	145 in. Wheelbase, Lariat 4x4 SC SS 6.5 Box	46,425
		4x4	X1C	163 in. Wheelbase, Lariat 4x2 SC SS 8.0 Box	43,300
			X1E	163 in. Wheelbase, Lariat 4x4 SC SS 8.0 Box	47,675
SUPERCREW	XL	4x2	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	35,035
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	36,340
		4x4	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	38,545
			W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	40,800
	XLT	4x2	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	39,770
			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	41,075
		4x4	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	43,265
			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	45,520
	Lariat	4x2	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	45,360
			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	45,660
		4x4	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	48,785
			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	50,035
	King Ranch	4x2	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	52,740
			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	53,040
		4x4	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	56,165
			W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	56,465
	Platinum	4x2	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	55,270
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	55,570
		4x4	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	58,695
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	58,995
	Limited	4x2	W1C	145 in. Wheelbase-Limited, Lariat 4x2 SCrew SS 5.5 Box	67,485
		4x4	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	70,910
SUPERCAB	Raptor	4X4	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	53,205
SUPERCREW	Raptor	4X4	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	56,190
	ALL MODELS		—	Destination and Delivery	1,595

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
	XL	4x2/4x4	100A	Series Price	N/C
	XLT	4x2/4x4	300A	Series Price	N/C
	Lariat	4x2/4x4	500A	Series Price	N/C
	King Ranch	4x2/4x4	600A	Series Price	N/C
	Platinum	4x2/4x4	700A	Series Price	N/C
	Limited	4x2/4x4	900A	Series Price	N/C
	Raptor	4X4	800A	Series Price	N/C

07/13/19 7:48 PM

- A -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D16

XL	4x2/4x4	101A	Equipment Group 101A -- Regular Cab Equipment Group 101A Net	\$ 2,280 1,530
			Equipment Group 101A -- Super Cab/Crew Cab Equipment Group 101A Net	2,480 1,730
XLT	4x2/4x4	301A	Equipment Group 301A (Mid) -- Regular Cab Equipment Group 301A Net	2,100 1,100
			Equipment Group 301A (Mid) -- Super/Crew Cab Equipment Group 301A Net	2,150 1,150
		302A	Equipment Group 302A (Luxury) Equipment Group 302A Net	4,345 2,595
Lariat	4x2/4x4	501A	Equipment Group 501A (Mid)	1,300
		502A	Equipment Group 502A (Luxury) Equipment Group 502A Net	6,765 5,265
King Ranch	4x2/4x4	601A	Equipment Group 601A (Luxury) Equipment Group 601A Net	3,725 3,225
Platinum	4x2/4x4	701A	Equipment Group 701A (Luxury) Equipment Group 701A Net	2,340 1,840
Raptor	4X4	801A	Equipment Group 801A (Mid)	3,330
		802A	Equipment Group 802A (Luxury)	10,920

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99P	2.7L EcoBoost ilo 3.3L V6 PFD	\$ 995
		995	5.0L ilo 3.3L V6 PFD	1,995
			5.0L ilo 2.7L EcoBoost	1,000
		994	3.5L EcoBoost ilo 3.3L V6 PFD	2,595
			3.5L EcoBoost ilo 2.7L EcoBoost	1,600
			3.5L EcoBoost ilo 5.0L	600
		991	3.0L Diesel ilo 3.3L V6 PFD	4,995
			3.0L Diesel ilo 2.7L Ecobost	4,000
			3.0L Diesel ilo 5.0L	3,000
		44G	Electronic 10 speed automatic transmission	0
AXLE	4x2/4x4	X26	Optional Axle Ratio (where Optional)	80
		XL3	E-locking 3.31 axle	420
			E-locking 3.31 axle -- w/ 55A & 995 or 994 or 991	Incl.
		XL4	E-locking 4.10 axle	STD
	4x2/4x4	XL5	E-locking 3.15 axle	420
		XL6	E-locking 3.73 axle	570
			E-locking 3.73 axle -- w/ 55A & 995 or 994 or 991	150
			E-locking 3.73 axle -- w/ 55A & 99P	100
		XL9	E-locking 3.55 axle	470
			E-locking 3.55 axle w/ 900A	N/C
			E-locking 3.55 axle -- w/ 55A & 995 or 994 or 991	50
			E-locking 3.55 axle -- w/ 53C & 994	Incl.
			E-locking 3.55 axle -- w/ 55A & 99P	Incl.

SERIES CODE	GVW CODE	PAYLOAD PACKAGES	SUGGESTED RETAIL
	622	2.7L V6 EcoBoost Payload Package	\$ 750
Lariat/XLT	627	Heavy Duty Payload Package -- XLT	1,500
XL	627	Heavy Duty Payload Package -- XL	1,695

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	T7C	LT245/70R17E BSW A/T	\$ 295
	T8C	LT275/65R18C OWL A/T	295
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	1,895
	642	20 Machined-Aluminum Wheels -- XL STX	Incl.
	64G	20 Machined-Aluminum King Ranch Wheels	995
	64L	20 Chrome-like PVD Wheel	1,295
	64S	20 Six-Spoke Premium Painted Aluminum Wheel	1,295

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
Lariat		H	Leather Trimmed Bucket Seats with Flow-through Console & Floor Shifter	\$ 650
		H	Leather Trimmed Bucket Seats with Flow-through Console & Floor Shifter w/ 863	Incl.
STX		J	Sport Cloth 40/Console/40 Front Seats (STX)	295
XLT		U	Cloth 40/Console/40 Front Seat -- XLT	295
XL		W	Cloth 40/Console/40 Front Seat -- XL	295

07/13/19 7:48 PM

- B -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D16

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	68L	Lariat Bed Utility Package	\$ 205
	86A	XL Chrome Appearance Package	775
		XL Chrome Appearance Package Net	275
	861	XL Sport Appearance Package	775
	86B	XLT Chrome Appearance Package	1,695
		XLT Chrome Appearance Package Net	945
	862	XLT Sport Appearance Package -- w/ 301A	1,995
		XLT Sport Appearance Package Net	1,245
		XLT Sport Appearance Package -- w/ 302A	300
	61X	XLT Special Edition Package	1,995
	66N	XLT Special Edition Package - Graphic Delete	N/C
	86L	Lariat Chrome Package	1,695
		Lariat Chrome Package Net	945
	863	Lariat Sport Package -- w/ 501A	1,995
		Lariat Sport Package Net	1,245
		Lariat Sport Package -- w/ 502A	300
	61L	Lariat Special Edition Package	1,995
	86K	King Ranch Chrome Package	1,995
		King Ranch Chrome Package Net	1,245
	61M	King Ranch Monochromatic Package	N/C
	55A	Off-Road Package	905
	61S	STX Appearance Package	1,995
		STX Appearance Package Discount	(1,250)
	66A	STX Sport Special Edition	595
	153	Front License Plate Bracket (where available)	N/C
	168	Carpeting & Floor Mats	145
	188	Running Boards, Chrome Angular	780
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 100A/XLT+)	160
		Skid Plates -- with 55A	Incl.
	435	Power-sliding Rear Window -- XLT (Including 57Q)	350
	595	Fog Lamps -- XL	140
	655	Extended Range Fuel Tank	445
	763	360-degree Camera (reqs. BLIS® (17B))	375
	924	Rear Privacy Glass -- XL	100
	954	Two-Tone Paint -- XLT/Lariat	250
	16G	Vinyl Flooring Black	N/C
	17A	Inflatable Rear Safety Belts -- Crew Cab only	200
	17B	BLIS with Cross-Traffic Alert	590
	18B	Running Boards, Black Platform	250
	18C	Running Boards, Chrome Tubular	635
	18P	Running Boards, Power Deployable	995
	41H	Engine Block Heater	90
	43V	Moonroof (Twin Panel on SuperCrew)	1,495
	47E	Pro Trailer Backup Assist	Incl.
		Pro Trailer Backup Assist w/Raptor	395
	47R	All-Weather Rubber Floor Mats	160
		All-Weather Rubber Floor Mats w/ 55A	N/C
	50C	Adaptive Cruise Control w/ Stop-and-Go and Pre-Collision Assist	1,250
	53A	Trailer Tow Package	\$ 995
		Trailer Tow Package w/o TBA -- 100A only	595
	53C	Max Trailer Tow Package w/o TBA -- 100A only	895
		Max Trailer Tow Package w/ 627 w/o TBA -- 100A only	795
	53B	Class IV Trailer Hitch -- XL/XLT	150
	53C	Max Trailer Tow Package	1,295
		Max Trailer Tow Package -- w/ 627	1,195
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/LED Spot -- Raptor	365
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT	190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	275
	55B	BoxLink	80
	55G	Raptor Exterior Graphics Package	1,075
	55R	Raptor Hood Graphics Package	900

07/13/19 7:48 PM

- C -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D16

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	57Q	Rear Window Defroster -- XL / XLT	220
	59R	Remote Start System -- w/ 300A/301A/302A & 800A/801A	195
	59S	Super Puddle (LED Puddle/Side Mirror Light)	175
	60R	Interior Color Accent Package	2,395
	61C	Raptor Carbon Fiber Package	995
	61T	4.10 Front-Axle w/Torsen® Differential	500
	63E	Stowable Bed Extender	250
	63S	Pickup Box Access Step	325
	63T	Tailgate Step	375
	66D	Tailgate Appliqué Delete	0
	67T	Trailer Brake Controller	275
	68P	Snow Plow Prep	50
	68T	Technology Package	1,195
	68X	XLT Power Equipment Group Package	725
		XLT Power Equipment Group Package Discount	(250)
	76R	Reverse Sensing System	275
	85P	Pickup Box LED Lighting -- XLT & Raptor	125
	90B	Aluminum Crossbed Toolbox by Weather Guard	575
	90D	Bed Divider (req. 55B)	295
	90H	Second-row heated seats (SuperCrew® Only)	125
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	790
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	91A	Smoker's Package	95
	91V	110v/400w Outlet -- 1 Outlet	200
		110v/400w Outlet -- w/ 88W and 88U (2 Outlets)	250
	94K	Kicker Subwoofer	695
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	N/C
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	525
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	995
	98G	CNG/Propane Gaseous Engine Prep Pack	315
	61V	Black Package - XLT	1,195
	61W	Black Package - Lariat	1,195
	PD4	Tinted Clearcoat Paint	395
	PAZ	Tri-Coat Paint	595
	60M	SYNC Connect 60M	225
	582	Sirius -- w/ 100A/300A (Fleet Only) & 101A	195
	50N	Navigation	795
		Navigation Discount	(500)

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps	\$ 45
	17C	Front / Rear Chrome Bumper	175
	50S	Cruise Control	225
	52P	SYNC -- Fleet Only	420
	62R	Manual Regen Initiation with Active Regen Inhibitor	280
	66S	SSV (Special Services Vehicle) package	50
	85A	XL Power Group - Regular Cab	970
		XL Power Group - Super Cab / Crew Cab	1,170
	85H	Back Up Alarm System	125
	90L	Manual Driver Lumbar	40
	91P	8-Way Power Driver Seat	350
	94R	LED Warning Strobes by Sound Off Signal -- Red/Blue	725
	94S	LED Warning Strobes by Sound Off Signal -- Amber	675
	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	725
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

07/13/19 7:48 PM

- D -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D17

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
REGULAR CAB	XL	4x2	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	\$ 28,495
			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	28,795
		4x4	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	33,140
			F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	33,440
	XLT	4x2	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	34,510
			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	34,810
		4x4	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	37,935
			F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	38,235
		4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	32,580
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	33,885
SUPERCAB	XL	4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	32,580
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	33,885
		4x4	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	36,010
			X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	38,265
	XLT	4x2	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	37,420
			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	38,725
		4x4	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	40,845
			X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	43,100
	Lariat	4x2	X1C	145 in. Wheelbase, Lariat 4x2 SC SS 6.5 Box	43,000
			X1E	145 in. Wheelbase, Lariat 4x4 SC SS 6.5 Box	46,425
		4x4	X1C	163 in. Wheelbase, Lariat 4x2 SC SS 8.0 Box	43,300
			X1E	163 in. Wheelbase, Lariat 4x4 SC SS 8.0 Box	47,675
SUPERCREW	XL	4x2	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	35,035
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	36,340
		4x4	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	38,545
			W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	40,800
	XLT	4x2	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	39,770
			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	41,075
		4x4	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	43,265
			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	45,520
	Lariat	4x2	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	45,360
			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	45,660
		4x4	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	48,785
			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	50,035
	King Ranch	4x2	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	52,740
			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	53,040
		4x4	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	56,165
			W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	56,465
	Platinum	4x2	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	55,270
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	55,570
		4x4	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	58,695
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	58,995
	Limited	4x2	W1C	145 in. Wheelbase-Limited, Lariat 4x2 SCrew SS 5.5 Box	67,485
		4x4	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	70,910
SUPERCAB	Raptor	4X4	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	53,205
SUPERCREW	Raptor	4X4	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	56,190
	ALL MODELS		—	Destination and Delivery	1,595

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
XL	4x2/4x4	100A	Series Price	N/C
XLT	4x2/4x4	300A	Series Price	N/C
Lariat	4x2/4x4	500A	Series Price	N/C
King Ranch	4x2/4x4	600A	Series Price	N/C
Platinum	4x2/4x4	700A	Series Price	N/C
Limited	4x2/4x4	900A	Series Price	N/C
Raptor	4X4	800A	Series Price	N/C

07/13/19 7:48 PM

- A -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D17

XL	4x2/4x4	101A	Equipment Group 101A -- Regular Cab Equipment Group 101A Net Equipment Group 101A -- Super Cab/Crew Cab Equipment Group 101A Net	\$ 2,280 1,530 2,480 1,730
XLT	4x2/4x4	301A	Equipment Group 301A (Mid) -- Regular Cab Equipment Group 301A Net Equipment Group 301A (Mid) -- Super/Crew Cab Equipment Group 301A Net	2,100 1,100 2,150 1,150
		302A	Equipment Group 302A (Luxury) Equipment Group 302A Net	4,345 2,595
Lariat	4x2/4x4	501A	Equipment Group 501A (Mid)	1,300
		502A	Equipment Group 502A (Luxury) Equipment Group 502A Net	6,765 5,265
King Ranch	4x2/4x4	601A	Equipment Group 601A (Luxury) Equipment Group 601A Net	3,725 3,225
Platinum	4x2/4x4	701A	Equipment Group 701A (Luxury) Equipment Group 701A Net	2,340 1,840
Raptor	4X4	801A	Equipment Group 801A (Mid)	3,330
		802A	Equipment Group 802A (Luxury)	10,920

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99P 995 994 991 44G	2.7L EcoBoost ilo 3.3L V6 PFD 5.0L ilo 3.3L V6 PFD 5.0L ilo 2.7L EcoBoost 3.5L EcoBoost ilo 3.3L V6 PFD 3.5L EcoBoost ilo 2.7L EcoBoost 3.5L EcoBoost ilo 5.0L 3.0L Diesel ilo 3.3L V6 PFD 3.0L Diesel ilo 2.7L Ecoboost 3.0L Diesel ilo 5.0L Electronic 10 speed automatic transmission	\$ 995 1,995 1,000 2,595 1,600 600 4,995 4,000 3,000 0
AXLE	4x2/4x4	X26 XL3	Optional Axle Ratio (where Optional) E-locking 3.31 axle E-locking 3.31 axle -- w/ 55A & 995 or 994 or 991	80 420 Incl.
	4x2/4x4	XL4 XL5 XL6 XL9	E-locking 4.10 axle E-locking 3.15 axle E-locking 3.73 axle E-locking 3.73 axle -- w/ 55A & 995 or 994 or 991 E-locking 3.73 axle -- w/ 55A & 99P E-locking 3.55 axle E-locking 3.55 axle w/ 900A E-locking 3.55 axle -- w/ 55A & 995 or 994 or 991 E-locking 3.55 axle -- w/ 53C & 994 E-locking 3.55 axle -- w/ 55A & 99P	STD 420 570 150 100 470 N/C 50 Incl. Incl.

SERIES CODE	GVW CODE	PAYLOAD PACKAGES	SUGGESTED RETAIL
	622	2.7L V6 EcoBoost Payload Package	\$ 750
Lariat/XLT	627	Heavy Duty Payload Package -- XLT	1,500
XL	627	Heavy Duty Payload Package -- XL	1,695

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	T7C	LT245/70R17E BSW A/T	\$ 295
	T8C	LT275/65R18C OWL A/T	295
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	1,895
	642	20 Machined-Aluminum Wheels -- XL STX	Incl.
	64G	20 Machined-Aluminum King Ranch Wheels	995
	64L	20 Chrome-like PVD Wheel	1,295
	64S	20 Six-Spoke Premium Painted Aluminum Wheel	1,295

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
Lariat		H	Leather Trimmed Bucket Seats with Flow-through Console & Floor Shifter	\$ 650
		H	Leather Trimmed Bucket Seats with Flow-through Console & Floor Shifter w/ 863	Incl.
STX		J	Sport Cloth 40/Console/40 Front Seats (STX)	295
XLT		U	Cloth 40/Console/40 Front Seat -- XLT	295
XL		W	Cloth 40/Console/40 Front Seat -- XL	295

07/13/19 7:48 PM

- B -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D17

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	68L	Lariat Bed Utility Package	\$ 205
	86A	XL Chrome Appearance Package	775
		XL Chrome Appearance Package Net	275
	861	XL Sport Appearance Package	775
	86B	XLT Chrome Appearance Package	1,695
		XLT Chrome Appearance Package Net	945
	862	XLT Sport Appearance Package -- w/ 301A	1,995
		XLT Sport Appearance Package Net	1,245
		XLT Sport Appearance Package -- w/ 302A	300
	61X	XLT Special Edition Package	1,995
	66N	XLT Special Edition Package - Graphic Delete	N/C
	86L	Lariat Chrome Package	1,695
		Lariat Chrome Package Net	945
	863	Lariat Sport Package -- w/ 501A	1,995
		Lariat Sport Package Net	1,245
		Lariat Sport Package -- w/ 502A	300
	61L	Lariat Special Edition Package	1,995
	86K	King Ranch Chrome Package	1,995
		King Ranch Chrome Package Net	1,245
	61M	King Ranch Monochromatic Package	N/C
	55A	Off-Road Package	905
	61S	STX Appearance Package	1,995
		STX Appearance Package Discount	(1,250)
	66A	STX Sport Special Edition	595
	153	Front License Plate Bracket (where available)	N/C
	168	Carpeting & Floor Mats	145
	188	Running Boards, Chrome Angular	780
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 100A/XLT+)	160
		Skid Plates -- with 55A	Incl.
	435	Power-sliding Rear Window -- XLT (Including 57Q)	350
	595	Fog Lamps -- XL	140
	655	Extended Range Fuel Tank	445
	763	360-degree Camera (reqs. BLIS® (17B))	375
	924	Rear Privacy Glass -- XL	100
	954	Two-Tone Paint -- XLT/Lariat	250
	16G	Vinyl Flooring Black	N/C
	17A	Inflatable Rear Safety Belts -- Crew Cab only	200
	17B	BLIS with Cross-Traffic Alert	590
	18B	Running Boards, Black Platform	250
	18C	Running Boards, Chrome Tubular	635
	18P	Running Boards, Power Deployable	995
	41H	Engine Block Heater	90
	43V	Moonroof (Twin Panel on SuperCrew)	1,495
	47E	Pro Trailer Backup Assist	Incl.
		Pro Trailer Backup Assist w/Raptor	395
	47R	All-Weather Rubber Floor Mats	160
		All-Weather Rubber Floor Mats w/ 55A	N/C
	50C	Adaptive Cruise Control w/ Stop-and-Go and Pre-Collision Assist	1,250
	53A	Trailer Tow Package	\$ 995
		Trailer Tow Package w/o TBA -- 100A only	595
	53C	Max Trailer Tow Package w/o TBA -- 100A only	895
		Max Trailer Tow Package w/ 627 w/o TBA -- 100A only	795
	53B	Class IV Trailer Hitch -- XL/XLT	150
	53C	Max Trailer Tow Package	1,295
		Max Trailer Tow Package -- w/ 627	1,195
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/LED Spot -- Raptor	365
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT	190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	275
	55B	BoxLink	80
	55G	Raptor Exterior Graphics Package	1,075
	55R	Raptor Hood Graphics Package	900

07/13/19 7:48 PM

- C -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D17

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	57Q	Rear Window Defroster -- XL / XLT	220
	59R	Remote Start System -- w/ 300A/301A/302A & 800A/801A	195
	59S	Super Puddle (LED Puddle/Side Mirror Light)	175
	60R	Interior Color Accent Package	2,395
	61C	Raptor Carbon Fiber Package	995
	61T	4.10 Front-Axle w/Torsen® Differential	500
	63E	Stowable Bed Extender	250
	63S	Pickup Box Access Step	325
	63T	Tailgate Step	375
	66D	Tailgate Appliqué Delete	0
	67T	Trailer Brake Controller	275
	68P	Snow Plow Prep	50
	68T	Technology Package	1,195
	68X	XLT Power Equipment Group Package	725
		XLT Power Equipment Group Package Discount	(250)
	76R	Reverse Sensing System	275
	85P	Pickup Box LED Lighting -- XLT & Raptor	125
	90B	Aluminum Crossbed Toolbox by Weather Guard	575
	90D	Bed Divider (req. 55B)	295
	90H	Second-row heated seats (SuperCrew® Only)	125
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	790
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	91A	Smoker's Package	95
	91V	110v/400w Outlet -- 1 Outlet	200
		110v/400w Outlet -- w/ 88W and 88U (2 Outlets)	250
	94K	Kicker Subwoofer	695
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	N/C
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	525
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	995
	98G	CNG/Propane Gaseous Engine Prep Pack	315
	61V	Black Package - XLT	1,195
	61W	Black Package - Lariat	1,195
	PD4	Tinted Clearcoat Paint	395
	PAZ	Tri-Coat Paint	595
	60M	SYNC Connect 60M	225
	582	AUDIO	
	50N	Sirius -- w/ 100A/300A (Fleet Only) & 101A	195
		Navigation	795
		Navigation Discount	(500)

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps	\$ 45
	17C	Front / Rear Chrome Bumper	175
	50S	Cruise Control	225
	52P	SYNC -- Fleet Only	420
	62R	Manual Regen Initiation with Active Regen Inhibitor	280
	66S	SSV (Special Services Vehicle) package	50
	85A	XL Power Group - Regular Cab	970
		XL Power Group - Super Cab / Crew Cab	1,170
	85H	Back Up Alarm System	125
	90L	Manual Driver Lumbar	40
	91P	8-Way Power Driver Seat	350
	94R	LED Warning Strokes by Sound Off Signal -- Red/Blue	725
	94S	LED Warning Strokes by Sound Off Signal -- Amber	675
	94W	LED Warning Strokes by Sound Off Signal -- Amber/White	725
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

07/13/19 7:48 PM

- D -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D19

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
REGULAR CAB	XL	4x2	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	\$ 28,495
			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	28,795
		4x4	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	33,140
			F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	33,440
	XLT	4x2	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	34,510
			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	34,810
		4x4	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	37,935
			F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	38,235
SUPERCAB	XL	4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	32,580
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	33,885
		4x4	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	36,010
			X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	38,265
	XLT	4x2	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	37,420
			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	38,725
		4x4	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	40,845
			X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	43,100
	Lariat	4x2	X1C	145 in. Wheelbase, Lariat 4x2 SC SS 6.5 Box	43,000
			X1E	145 in. Wheelbase, Lariat 4x4 SC SS 6.5 Box	46,425
		4x4	X1C	163 in. Wheelbase, Lariat 4x2 SC SS 8.0 Box	43,300
			X1E	163 in. Wheelbase, Lariat 4x4 SC SS 8.0 Box	47,675
SUPERCREW	XL	4x2	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	35,035
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	36,340
		4x4	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	38,545
			W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	40,800
	XLT	4x2	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	39,770
			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	41,075
		4x4	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	43,265
			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	45,520
	Lariat	4x2	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	45,360
			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	45,660
		4x4	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	48,785
			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	50,035
	King Ranch	4x2	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	52,740
			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	53,040
		4x4	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	56,165
			W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	56,465
	Platinum	4x2	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	55,270
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	55,570
		4x4	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	58,695
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	58,995
	Limited	4x2	W1C	145 in. Wheelbase-Limited, Lariat 4x2 SCrew SS 5.5 Box	67,485
		4x4	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	70,910
SUPERCAB	Raptor	4X4	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	53,205
SUPERCREW	Raptor	4X4	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	56,190
	ALL MODELS		—	Destination and Delivery	1,595

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
	XL	4x2/4x4	100A	Series Price	N/C
	XLT	4x2/4x4	300A	Series Price	N/C
	Lariat	4x2/4x4	500A	Series Price	N/C
	King Ranch	4x2/4x4	600A	Series Price	N/C
	Platinum	4x2/4x4	700A	Series Price	N/C
	Limited	4x2/4x4	900A	Series Price	N/C
	Raptor	4X4	800A	Series Price	N/C

07/13/19 7:48 PM

- A -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D19

XL	4x2/4x4	101A	Equipment Group 101A -- Regular Cab	\$ 2,280
			Equipment Group 101A Net	1,530
			Equipment Group 101A -- Super Cab/Crew Cab	2,480
			Equipment Group 101A Net	1,730
XLT	4x2/4x4	301A	Equipment Group 301A (Mid) -- Regular Cab	2,100
			Equipment Group 301A Net	1,100
			Equipment Group 301A (Mid) -- Super/Crew Cab	2,150
			Equipment Group 301A Net	1,150
	4x2/4x4	302A	Equipment Group 302A (Luxury)	4,345
			Equipment Group 302A Net	2,595
Lariat	4x2/4x4	501A	Equipment Group 501A (Mid)	1,300
		502A	Equipment Group 502A (Luxury)	6,765
			Equipment Group 502A Net	5,265
King Ranch	4x2/4x4	601A	Equipment Group 601A (Luxury)	3,725
			Equipment Group 601A Net	3,225
Platinum	4x2/4x4	701A	Equipment Group 701A (Luxury)	2,340
			Equipment Group 701A Net	1,840
Raptor	4X4	801A	Equipment Group 801A (Mid)	3,330
		802A	Equipment Group 802A (Luxury)	10,920

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99P	2.7L EcoBoost ilo 3.3L V6 PFD	\$ 995
		995	5.0L ilo 3.3L V6 PFD	1,995
			5.0L ilo 2.7L EcoBoost	1,000
		994	3.5L EcoBoost ilo 3.3L V6 PFD	2,595
			3.5L EcoBoost ilo 2.7L EcoBoost	1,600
			3.5L EcoBoost ilo 5.0L	600
		991	3.0L Diesel ilo 3.3L V6 PFD	4,995
			3.0L Diesel ilo 2.7L Ecoboost	4,000
AXLE	4x2/4x4	44G	3.0L Diesel ilo 5.0L	3,000
			Electronic 10 speed automatic transmission	0
		X26	Optional Axle Ratio (where Optional)	80
		XL3	E-locking 3.31 axle	420
	4x2/4x4		E-locking 3.31 axle -- w/ 55A & 995 or 994 or 991	Incl.
		XL4	E-locking 4.10 axle	STD
		XL5	E-locking 3.15 axle	420
		XL6	E-locking 3.73 axle	570
			E-locking 3.73 axle -- w/ 55A & 995 or 994 or 991	150
			E-locking 3.73 axle -- w/ 55A & 99P	100
		XL9	E-locking 3.55 axle	470
			E-locking 3.55 axle w/ 900A	N/C
			E-locking 3.55 axle -- w/ 55A & 995 or 994 or 991	50
			E-locking 3.55 axle -- w/ 53C & 994	Incl.
			E-locking 3.55 axle -- w/ 55A & 99P	Incl.

SERIES CODE	GVW CODE	PAYLOAD PACKAGES	SUGGESTED RETAIL
	622	2.7L V6 EcoBoost Payload Package	\$ 750
Lariat/XLT	627	Heavy Duty Payload Package -- XLT	1,500
XL	627	Heavy Duty Payload Package -- XL	1,695

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	T7C	LT245/70R17E BSW A/T	\$ 295
	T8C	LT275/65R18C OWL A/T	295
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	1,895
	642	20 Machined-Aluminum Wheels -- XL STX	Incl.
	64G	20 Machined-Aluminum King Ranch Wheels	995
	64L	20 Chrome-like PVD Wheel	1,295
	64S	20 Six-Spoke Premium Painted Aluminum Wheel	1,295

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
Lariat		H	Leather Trimmed Bucket Seats with Flow-through Console & Floor Shifter	\$ 650
		H	Leather Trimmed Bucket Seats with Flow-through Console & Floor Shifter w/ 863	Incl.
STX		J	Sport Cloth 40/Console/40 Front Seats (STX)	295
XLT		U	Cloth 40/Console/40 Front Seat -- XLT	295
XL		W	Cloth 40/Console/40 Front Seat -- XL	295

07/13/19 7:48 PM

- B -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D19

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	68L	Lariat Bed Utility Package	\$ 205
	86A	XL Chrome Appearance Package	775
		XL Chrome Appearance Package Net	275
	861	XL Sport Appearance Package	775
	86B	XLT Chrome Appearance Package	1,695
		XLT Chrome Appearance Package Net	945
	862	XLT Sport Appearance Package -- w/ 301A	1,995
		XLT Sport Appearance Package Net	1,245
		XLT Sport Appearance Package -- w/ 302A	300
	61X	XLT Special Edition Package	1,995
	66N	XLT Special Edition Package - Graphic Delete	N/C
	86L	Lariat Chrome Package	1,695
		Lariat Chrome Package Net	945
	863	Lariat Sport Package -- w/ 501A	1,995
		Lariat Sport Package Net	1,245
		Lariat Sport Package -- w/ 502A	300
	61L	Lariat Special Edition Package	1,995
	86K	King Ranch Chrome Package	1,995
		King Ranch Chrome Package Net	1,245
	61M	King Ranch Monochromatic Package	N/C
	55A	Off-Road Package	905
	61S	STX Appearance Package	1,995
		STX Appearance Package Discount	(1,250)
	66A	STX Sport Special Edition	595
	153	Front License Plate Bracket (where available)	N/C
	168	Carpeting & Floor Mats	145
	188	Running Boards, Chrome Angular	780
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 100A/XLT+)	160
		Skid Plates -- with 55A	Incl.
	435	Power-sliding Rear Window -- XLT (Including 57Q)	350
	595	Fog Lamps -- XL	140
	655	Extended Range Fuel Tank	445
	763	360-degree Camera (reqs. BLIS® (17B)	375
	924	Rear Privacy Glass -- XL	100
	954	Two-Tone Paint -- XLT/Lariat	250
	16G	Vinyl Flooring Black	N/C
	17A	Inflatable Rear Safety Belts -- Crew Cab only	200
	17B	BLIS with Cross-Traffic Alert	590
	18B	Running Boards, Black Platform	250
	18C	Running Boards, Chrome Tubular	635
	18P	Running Boards, Power Deployable	995
	41H	Engine Block Heater	90
	43V	Moonroof (Twin Panel on SuperCrew)	1,495
	47E	Pro Trailer Backup Assist	Incl.
		Pro Trailer Backup Assist w/Raptor	395
	47R	All-Weather Rubber Floor Mats	160
		All-Weather Rubber Floor Mats w/ 55A	N/C
	50C	Adaptive Cruise Control w/ Stop-and-Go and Pre-Collision Assist	1,250
	53A	Trailer Tow Package	\$ 995
		Trailer Tow Package w/o TBA -- 100A only	595
	53C	Max Trailer Tow Package w/o TBA -- 100A only	895
		Max Trailer Tow Package w/ 627 w/o TBA -- 100A only	795
	53B	Class IV Trailer Hitch -- XL/XLT	150
	53C	Max Trailer Tow Package	1,295
		Max Trailer Tow Package -- w/ 627	1,195
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	305
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/LED Spot -- Raptor	365
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT	190
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	250
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	275
	55B	BoxLink	80
	55G	Raptor Exterior Graphics Package	1,075
	55R	Raptor Hood Graphics Package	900

07/13/19 7:48 PM

- C -

Ford Division

07/15/2019

**2020MY F150
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D19

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	57Q	Rear Window Defroster -- XL / XLT	220
	59R	Remote Start System -- w/ 300A/301A/302A & 800A/801A	195
	59S	Super Puddle (LED Puddle/Side Mirror Light)	175
	60R	Interior Color Accent Package	2,395
	61C	Raptor Carbon Fiber Package	995
	61T	4.10 Front-Axle w/Torsen® Differential	500
	63E	Stowable Bed Extender	250
	63S	Pickup Box Access Step	325
	63T	Tailgate Step	375
	66D	Tailgate Appliqué Delete	0
	67T	Trailer Brake Controller	275
	68P	Snow Plow Prep	50
	68T	Technology Package	1,195
	68X	XLT Power Equipment Group Package	725
		XLT Power Equipment Group Package Discount	(250)
	76R	Reverse Sensing System	275
	85P	Pickup Box LED Lighting -- XLT & Raptor	125
	90B	Aluminum Crossbed Toolbox by Weather Guard	575
	90D	Bed Divider (req. 55B)	295
	90H	Second-row heated seats (SuperCrew® Only)	125
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	790
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	91A	Smoker's Package	95
	91V	110v/400w Outlet -- 1 Outlet	200
		110v/400w Outlet -- w/ 88W and 88U (2 Outlets)	250
	94K	Kicker Subwoofer	695
	96L	Wheel Well Liner	180
		Wheel Well Liner w/ 900A	N/C
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	525
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard Folding	995
	98G	CNG/Propane Gaseous Engine Prep Pack	315
	61V	Black Package - XLT	1,195
	61W	Black Package - Lariat	1,195
	PD4	Tinted Clearcoat Paint	395
	PAZ	Tri-Coat Paint	595
	60M	SYNC Connect 60M	225
	582	AUDIO	
	50N	Sirius -- w/ 100A/300A (Fleet Only) & 101A	195
		Navigation	795
		Navigation Discount	(500)

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps	\$ 45
	17C	Front / Rear Chrome Bumper	175
	50S	Cruise Control	225
	52P	SYNC -- Fleet Only	420
	62R	Manual Regen Initiation with Active Regen Inhibitor	280
	66S	SSV (Special Services Vehicle) package	50
	85A	XL Power Group - Regular Cab	970
		XL Power Group - Super Cab / Crew Cab	1,170
	85H	Back Up Alarm System	125
	90L	Manual Driver Lumbar	40
	91P	8-Way Power Driver Seat	350
	94R	LED Warning Strokes by Sound Off Signal -- Red/Blue	725
	94S	LED Warning Strokes by Sound Off Signal -- Amber	675
	94W	LED Warning Strokes by Sound Off Signal -- Amber/White	725
	PGR	Paint, Green (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PB1	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

07/13/19 7:48 PM

- D -

Ford Division

07/15/2019

2020 F-150 POLICE RESPONSE
PRICE LIST
(PHICE LEVEL CODE 015)

PROPRIETARY

D21

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SUPERCREW	XL	4x4	W1P	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box (150A)	\$ 43,515
			----	Destination and Delivery	1,595

	TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	SUGGESTED RETAIL
	XL	4x4	150A	Equipment Group 150A	Std

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x4	994	3.5L EcoBoost	Std
		44G	Electronic 10 speed automatic transmission	Std
AXLE	4x4	XL9	E-locking 3.55 axle	Std

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket (where available)	N/C
	595	Fog Lamps -- XL	\$ 140
	924	Rear Privacy Glass -- XL	100
	942	Daytime Running Lamps	45
	17C	Front / Rear Chrome Bumper	175
	18B	Running Boards, Black Platform	250
	41H	Engine Block Heater	90
	53A	Trailer Tow Package	995
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL	305
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	395
	55B	BoxLink -- XL	80
	57Q	Rear Window Defroster -- XL	220
	59S	Super Puddle (LED Puddle/Side Mirror Light)	175
	43P	Pre-Collision Assist with Pedestrian Detection	145
	61P	Power Passenger Seat 10 Way	295
	63E	Foldable Pick Up Box Bed Extender	250
	63S	Pickup Box Access Step	325
	63T	Tailgate Step	375
	67T	Trailer Brake Controller	275
	76R	Reverse Sensing System	275
	85H	Back Up Alarm System	125
	90D	Bed Divider (req. 55B)	295
	90R	Bed Ramps (req. 55B) -- Late Availability	595
	91A	Smoker's Package	95
	94R	Red / Blue LED Warning Strokes	725
	94S	Amber Warning Strokes	675
	96P	Bedliner -- Plastic, Drop-In	350
	96T	Tonneau Pickup Box Cover - Soft Folding	525
	96W	Bedliner -- Spray-In	595
	96X	Tonneau Pickup Box Cover - Hard	995

07/15/19 8:14 PM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D22

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL	\$ 33,705
			F2A	142 in. Wheelbase - XLT	38,485
		4x4	F2B	142 in. Wheelbase - XL	36,495
			F2B	142 in. Wheelbase - XLT	41,285
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL	36,040
			X2A	148 in. Wheelbase - XLT	41,150
			X2A	148 in. Wheelbase - Lariat	46,600
			X2A	164 in. Wheelbase - XL	36,240
			X2A	164 in. Wheelbase - XLT	41,350
			X2A	164 in. Wheelbase - Lariat	46,800
		4x4	X2B	148 in. Wheelbase - XL	38,830
			X2B	148 in. Wheelbase - XLT	43,955
			X2B	148 in. Wheelbase - Lariat	49,785
			X2B	164 in. Wheelbase - XL	39,040
			X2B	164 in. Wheelbase - XLT	44,155
			X2B	164 in. Wheelbase - Lariat	49,990
		4x2	W2A	160 in. Wheelbase - XL	37,295
			W2A	160 in. Wheelbase - XLT	42,980
			W2A	160 in. Wheelbase - Lariat	48,930
			W2A	160 in. Wheelbase - King Ranch	57,500
			W2A	176 in. Wheelbase - XL	37,495
			W2A	176 in. Wheelbase - XLT	43,180
			W2A	176 in. Wheelbase - Lariat	49,130
			W2A	176 in. Wheelbase - King Ranch	57,700
		4x4	W2B	160 in. Wheelbase - XL	40,095
			W2B	160 in. Wheelbase - XLT	45,775
			W2B	160 in. Wheelbase - Lariat	52,115
			W2B	160 in. Wheelbase - King Ranch	60,695
			W2B	176 in. Wheelbase - XL	40,305
			W2B	176 in. Wheelbase - XLT	45,980
			W2B	176 in. Wheelbase - Lariat	52,320
			W2B	176 in. Wheelbase - King Ranch	60,895
			W2B	160 in. Wheelbase - Platinum	65,895
			W2B	176 in. Wheelbase - Platinum	66,095
			W2B	160 in. Wheelbase - Limited	83,600
			W2B	176 in. Wheelbase - Limited	83,800
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F250 Pick-up	2,045
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)	390
		X3J	Axle, Electronic-Locking (Ratio 3.55)	390
			Axle, Electronic-Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)	390
		X4M	Axle, Electronic-Locking (Ratio 4.30)	390
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	642	Wheels, 20 Inch Premium Polished	\$ 1,420
		643	Wheels, 20 Inch Premium Polished	1,420
		649	Wheels, 20 Inch Chrome PVD	1,340
		TBM	LT245/75R17E BSW AT (XL)	165
		TCD	LT265/70R17E OWL AT (XL/XLT)	455
		TCH	LT275/65R18E BSW AS	N/C
		TDX	LT275/70R18E BSW AT	265
		TDU	LT275/70R18E OWL AT	290
		TCW	LT275/65R20E OWL AT	N/C
		TD8	LT245/75R17E BSW A/S PLUS	N/C
		64U	Wheels, 20 Inch Polished Aluminum w/ 535	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355

08/14/19 1:45 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PRICE LIST

(PRICE LEVEL CODE 015)

PROPRIETARY

D22

REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	\$ 100
		4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
CREW CAB	XL	4	Cloth High Back Bucket (Crew Cab)	615
		1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
		17L	Lariat Sport Appearance Package	4,295
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete)	\$ 295
	62M	Adjustable Gas and Brake Pedals (Lariat)	N/C
	18B	Cab Steps (w/ Regular Cab XL)	320
		Cab Steps (w/ Super/Crew Cab XL)	445
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT/Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	592	Clearance Lights, Roof	95
	18C	6 inch Cab Steps, Chrome Angular (KR)	N/C
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/ 90L)	N/C
	17C	Chrome Package	1,125
		Chrome Package w/ XLT	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	17X	4X4 Off-Road Package	400
	85D	Universal Garage Door Opener	125
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	76R	Reverse Sensing System (XLT)	295
	85D	Universal Garage Door Opener (KR/PL/LTD)	N/C
	41P	Skid Plate Package	100
	473	Snow Plow Package	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	52B	TowCommand™ Integrated Trailer Brake Controller	270
	62R	Transmission Power Take-Off Provision	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	98R	Operator Commanded Regeneration (OCR)	250
	85S	Tough Bed® Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	61M	Wheel Well Liner	180
		Wheel Well Liner (KR/Plat/Ltd)	N/C
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	65A	Individual Trailer TPMS	55
	535	Trailer Tow Package - High Capacity	1,130
	76S	Remote Start System	250
		Remote Start System (w/Lariat Ultimate/Value)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front)	130
	62S	Splash Guards/Mud Flaps (Rear)	N/C
	68D	10K GVWR Package	N/C
	15J	Gooseneck Hitch Kit	250
	15L	5th Wheel Hitch Kit (18K)	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	96V	XL Value Package	725

08/14/19 1:45 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D22

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61L	Front Wheel Well Liners	\$ 180
	61N	Front & Rear Wheel Well Liners	325
	17V	XLT Value Package (Super & Crew Cabs)	1,600
	17P	XLT Premium Package	3,025
	17V	XLT Value Package (Regular Cab)	1,460
	87H	Hood Deflector - Black Molded	130
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	90L	Power Equip Group on XL (Reg & Super Cabs)	915
		Power Equip Group on XL (Crew Cabs)	1,125
		Power Equip Group (XLT/Lar)	N/C
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 882	N/C
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	60C	Audible Lane Departure Warning	115
	66L	Box Rail Lighting, LED Lighting system	60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)	N/C
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
		Extended Running Boards (w/ 17C)	440
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera (optional w/ 4.2 or 8 screen)	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (XL & XLT)	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,180
	86M	Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC 3	450
		SYNC 3 (XLT/Lar/KR/PL)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	94W	Wheel Locks	75
	18D	Extended Running Boards (w/ 17P)	440
	924	Privacy Glass (Regular Cab w/43B)	N/C
		Privacy Glass	30
	60A	Adaptive Steering (Platinum / Limited)	N/C
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	17Y	Tremor Package (FX4 Max)	3,975
	X35	Axle, Non Limited-Slip (Ratio 3.55)	NC
	96F	Fleet Driver Assistance Package	995
	53Q	F250 Trailer Tow Package w/ PTBA	1,600
	94P	Pre-Collision Assist (AEB)	115
	60W	Heated Wiper Park -- Pickup	165
	595	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595

08/14/19 1:45 AM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D22

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21N	AUDIO Navigation System Navigation System w/96U	\$ 570 N/C
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	18B	Cab Steps (w/ Regular Cab XLT)	320
		Cab Steps (w/ Super/Crew Cab XLT)	445
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	525	Cruise Control	235
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	17F	XL Décor Package (ordered w/o option 96V)	220
	91S	LED Warning Strokes - Amber	675
	91G	LED Warning Strokes - White	725
	63R	Suspension Package, Heavy Service w/66D	125
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

08/14/19 1:45 AM

- D -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D23

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL	\$ 33,705
			F2A	142 in. Wheelbase - XLT	38,485
		4x4	F2B	142 in. Wheelbase - XL	36,495
			F2B	142 in. Wheelbase - XLT	41,285
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL	36,040
			X2A	148 in. Wheelbase - XLT	41,150
			X2A	148 in. Wheelbase - Lariat	46,600
			X2A	164 in. Wheelbase - XL	36,240
			X2A	164 in. Wheelbase - XLT	41,350
			X2A	164 in. Wheelbase - Lariat	46,800
		4x4	X2B	148 in. Wheelbase - XL	38,830
			X2B	148 in. Wheelbase - XLT	43,955
			X2B	148 in. Wheelbase - Lariat	49,785
			X2B	164 in. Wheelbase - XL	39,040
			X2B	164 in. Wheelbase - XLT	44,155
			X2B	164 in. Wheelbase - Lariat	49,990
	CREW CAB	4x2	W2A	160 in. Wheelbase - XL	37,295
			W2A	160 in. Wheelbase - XLT	42,980
			W2A	160 in. Wheelbase - Lariat	48,930
			W2A	160 in. Wheelbase - King Ranch	57,500
			W2A	176 in. Wheelbase - XL	37,495
			W2A	176 in. Wheelbase - XLT	43,180
			W2A	176 in. Wheelbase - Lariat	49,130
			W2A	176 in. Wheelbase - King Ranch	57,700
		4x4	W2B	160 in. Wheelbase - XL	40,095
			W2B	160 in. Wheelbase - XLT	45,775
			W2B	160 in. Wheelbase - Lariat	52,115
			W2B	160 in. Wheelbase - King Ranch	60,695
			W2B	176 in. Wheelbase - XL	40,305
			W2B	176 in. Wheelbase - XLT	45,980
			W2B	176 in. Wheelbase - Lariat	52,320
			W2B	176 in. Wheelbase - King Ranch	60,895
			W2B	160 in. Wheelbase - Platinum	65,895
			W2B	176 in. Wheelbase - Platinum	66,095
			W2B	160 in. Wheelbase - Limited	83,600
			W2B	176 in. Wheelbase - Limited	83,800
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F250 Pick-up	2,045
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)	390
		X3J	Axle, Electronic-Locking (Ratio 3.55)	390
			Axle, Electronic-Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)	390
		X4M	Axle, Electronic-Locking (Ratio 4.30)	390
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	642	Wheels, 20 Inch Premium Polished	\$ 1,420
		643	Wheels, 20 Inch Premium Polished	1,420
		649	Wheels, 20 Inch Chrome PVD	1,340
		TBM	LT245/75Rx17E BSW AT (XL)	165
		TCD	LT265/70Rx17E OWL AT (XL/XLT)	455
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TDU	LT275/70Rx18E OWL AT	290
		TCW	LT275/65Rx20E OWL AT	N/C
		TD8	LT245/75Rx17E BSW A/S PLUS	N/C
		64U	Wheels, 20 Inch Polished Aluminum w/ 535	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355

08/14/19 1:45 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D23

REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	\$ 100
		4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
CREW CAB	XL	4	Cloth High Back Bucket (Crew Cab)	615
		1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
		17L	Lariat Sport Appearance Package	4,295
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete)	\$ 295
	62M	Adjustable Gas and Brake Pedals (Lariat)	N/C
	18B	Cab Steps (w/ Regular Cab XL)	320
		Cab Steps (w/ Super/Crew Cab XL)	445
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT/Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	592	Clearance Lights, Roof	95
	18C	6 inch Cab Steps, Chrome Angular (KR)	N/C
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/ 90L)	N/C
	17C	Chrome Package	1,125
		Chrome Package w/ XLT	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	17X	4X4 Off-Road Package	400
	85D	Universal Garage Door Opener	125
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	76R	Reverse Sensing System (XLT)	295
	85D	Universal Garage Door Opener (KR/PL/LTD)	N/C
	41P	Skid Plate Package	100
	473	Snow Plow Package	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	52B	TowCommand™ Integrated Trailer Brake Controller	270
	62R	Transmission Power Take-Off Provision	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	98R	Operator Commanded Regeneration (OCR)	250
	85S	Tough Bed® Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	61M	Wheel Well Liner	180
		Wheel Well Liner (KR/Plat/Ltd)	N/C
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	65A	Individual Trailer TPMS	55
	535	Trailer Tow Package - High Capacity	1,130
	76S	Remote Start System	250
		Remote Start System (w/Lariat Ultimate/Value)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front)	130
	62S	Splash Guards/Mud Flaps (Rear)	N/C
	68D	10K GVWR Package	N/C
	15J	Gooseneck Hitch Kit	250
	15L	5th Wheel Hitch Kit (18K)	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	96V	XL Value Package	725

08/14/19 1:45 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D23

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61L	Front Wheel Well Liners	\$ 180
	61N	Front & Rear Wheel Well Liners	325
	17V	XLT Value Package (Super & Crew Cabs)	1,600
	17P	XLT Premium Package	3,025
	17V	XLT Value Package (Regular Cab)	1,460
	87H	Hood Deflector - Black Molded	130
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	90L	Power Equip Group on XL (Reg & Super Cabs)	915
		Power Equip Group on XL (Crew Cabs)	1,125
		Power Equip Group (XLT/Lar)	N/C
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 882	N/C
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	60C	Audible Lane Departure Warning	115
	66L	Box Rail Lighting, LED Lighting system	60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)	N/C
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
		Extended Running Boards (w/ 17C)	440
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera (optional w/ 4.2 or 8 screen)	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (XL & XLT)	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,180
	86M	Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC 3	450
		SYNC 3 (XLT/Lar/KR/PL)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	94W	Wheel Locks	75
	18D	Extended Running Boards (w/ 17P)	440
	924	Privacy Glass (Regular Cab w/43B)	N/C
		Privacy Glass	30
	60A	Adaptive Steering (Platinum / Limited)	N/C
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	17Y	Tremor Package (FX4 Max)	3,975
	X35	Axle, Non Limited-Slip (Ratio 3.55)	NC
	96F	Fleet Driver Assistance Package	995
	53Q	F250 Trailer Tow Package w/ PTBA	1,600
	94P	Pre-Collision Assist (AEB)	115
	60W	Heated Wiper Park -- Pickup	165
	59S	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595

08/14/19 1:45 AM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D23

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21N	AUDIO Navigation System Navigation System w/96U	\$ 570 N/C
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	18B	Cab Steps (w/ Regular Cab XLT)	320
		Cab Steps (w/ Super/Crew Cab XLT)	445
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	525	Cruise Control	235
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	17F	XL Décor Package (ordered w/o option 96V)	220
	91S	LED Warning Strokes - Amber	675
	91G	LED Warning Strokes - White	725
	63R	Suspension Package, Heavy Service w/66D	125
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

08/14/19 1:45 AM

- D -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D24

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
ALL MODELS	REGULAR CAB	4x2	F2A	142 in. Wheelbase - XL	\$ 33,705	
			F2A	142 in. Wheelbase - XLT	38,485	
		4x4	F2B	142 in. Wheelbase - XL	36,495	
			F2B	142 in. Wheelbase - XLT	41,285	
	SUPERCAB	4x2	X2A	148 in. Wheelbase - XL	36,040	
			X2A	148 in. Wheelbase - XLT	41,150	
			X2A	148 in. Wheelbase - Lariat	46,600	
			X2A	164 in. Wheelbase - XL	36,240	
			X2A	164 in. Wheelbase - XLT	41,350	
			X2A	164 in. Wheelbase - Lariat	46,800	
		4x4	X2B	148 in. Wheelbase - XL	38,830	
			X2B	148 in. Wheelbase - XLT	43,955	
			X2B	148 in. Wheelbase - Lariat	49,785	
			X2B	164 in. Wheelbase - XL	39,040	
			X2B	164 in. Wheelbase - XLT	44,155	
			X2B	164 in. Wheelbase - Lariat	49,990	
		CREW CAB	4x2	W2A	160 in. Wheelbase - XL	37,295
				W2A	160 in. Wheelbase - XLT	42,980
				W2A	160 in. Wheelbase - Lariat	48,930
				W2A	160 in. Wheelbase - King Ranch	57,500
				W2A	176 in. Wheelbase - XL	37,495
				W2A	176 in. Wheelbase - XLT	43,180
	W2A			176 in. Wheelbase - Lariat	49,130	
	4x4		W2A	176 in. Wheelbase - King Ranch	57,700	
			W2B	160 in. Wheelbase - XL	40,095	
			W2B	160 in. Wheelbase - XLT	45,775	
			W2B	160 in. Wheelbase - Lariat	52,115	
			W2B	160 in. Wheelbase - King Ranch	60,695	
			W2B	176 in. Wheelbase - XL	40,305	
	</					

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F250 Pick-up	2,045
AXLE	4x2/4x4	X3H	Axle, Electronic-Locking (Ratio 3.31)	390
		X3J	Axle, Electronic-Locking (Ratio 3.55)	390
			Axle, Electronic-Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic-Locking (Ratio 3.73)	390
		X4M	Axle, Electronic-Locking (Ratio 4.30)	390
			Axle, Electronic-Locking (Ratio 4.30) W/ 17Y	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	642	Wheels, 20 Inch Premium Polished	\$ 1,420
		643	Wheels, 20 Inch Premium Polished	1,420
		649	Wheels, 20 Inch Chrome PVD	1,340
		TBM	LT245/75Rx17E BSW AT (XL)	165
		TCB	LT265/70Rx17E OWL AT (XL/XLT)	455
		TCH	LT275/65Rx18E BSW AS	N/C
		TDX	LT275/70Rx18E BSW AT	265
		TDU	LT275/70Rx18E OWL AT	290
		TCW	LT275/65Rx20E OWL AT	N/C
		TD8	LT245/75Rx17E BSW A/S PLUS	N/C
		64U	Wheels, 20 Inch Polished Aluminum w/ 535	N/C

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355

08/14/19 1:45 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D24

REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	\$ 100
		4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
CREW CAB	XL	4	Cloth High Back Bucket (Crew Cab)	615
		1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
SUPER CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
SUPER CAB/CREW CAB	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
		17L	Lariat Sport Appearance Package	4,295
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete)	\$ 295
	62M	Adjustable Gas and Brake Pedals (Lariat)	N/C
	18B	Cab Steps (w/ Regular Cab XL)	320
		Cab Steps (w/ Super/Crew Cab XL)	445
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT/Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	592	Clearance Lights, Roof	95
	18C	6 inch Cab Steps, Chrome Angular (KR)	N/C
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/ 90L)	N/C
	17C	Chrome Package	1,125
		Chrome Package w/ XLT	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	17X	4X4 Off-Road Package	400
	85D	Universal Garage Door Opener	125
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	76R	Reverse Sensing System (XLT)	295
	85D	Universal Garage Door Opener (KR/PL/LTD)	N/C
	41P	Skid Plate Package	100
	473	Snow Plow Package	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	52B	TowCommand™ Integrated Trailer Brake Controller	270
	62R	Transmission Power Take-Off Provision	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	98R	Operator Commanded Regeneration (OCR)	250
	85S	Tough Bed® Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	61M	Wheel Well Liner	180
		Wheel Well Liner (KR/Plat/Ltd)	N/C
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	65A	Individual Trailer TPMS	55
	535	Trailer Tow Package - High Capacity	1,130
	76S	Remote Start System	250
		Remote Start System (w/Lariat Ultimate/Value)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front)	130
	62S	Splash Guards/Mud Flaps (Rear)	N/C
	68D	10K GVWR Package	N/C
	15J	Gooseneck Hitch Kit	250
	15L	5th Wheel Hitch Kit (18K)	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	96V	XL Value Package	725

08/14/19 1:45 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D24

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61L	Front Wheel Well Liners	\$ 180
	61N	Front & Rear Wheel Well Liners	325
	17V	XLT Value Package (Super & Crew Cabs)	1,600
	17P	XLT Premium Package	3,025
	17V	XLT Value Package (Regular Cab)	1,460
	87H	Hood Deflector - Black Molded	130
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	90L	Power Equip Group on XL (Reg & Super Cabs)	915
		Power Equip Group on XL (Crew Cabs)	1,125
		Power Equip Group (XLT/Lar)	N/C
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 882	N/C
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	60C	Audible Lane Departure Warning	115
	66L	Box Rail Lighting, LED Lighting system	60
		Box Rail Lighting, LED Lighting system (KR/PL/LTD)	N/C
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
		Extended Running Boards (w/ 17C)	440
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera (optional w/ 4.2 or 8 screen)	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (XL & XLT)	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,180
	86M	Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC 3	450
		SYNC 3 (XLT/Lar/KR/PL)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	94W	Wheel Locks	75
	18D	Extended Running Boards (w/ 17P)	440
	924	Privacy Glass (Regular Cab w/43B)	N/C
		Privacy Glass	30
	60A	Adaptive Steering (Platinum / Limited)	N/C
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	17Y	Tremor Package (FX4 Max)	3,975
	X35	Axle, Non Limited-Slip (Ratio 3.55)	NC
	96F	Fleet Driver Assistance Package	995
	53Q	F250 Trailer Tow Package w/ PTBA	1,600
	94P	Pre-Collision Assist (AEB)	115
	60W	Heated Wiper Park -- Pickup	165
	59S	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595

08/14/19 1:45 AM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-250 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D24

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21N	AUDIO Navigation System Navigation System w/96U	\$ 570 N/C
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	18B	Cab Steps (w/ Regular Cab XLT)	320
		Cab Steps (w/ Super/Crew Cab XLT)	445
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	525	Cruise Control	235
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	17F	XL Décor Package (ordered w/o option 96V)	220
	91S	LED Warning Strokes - Amber	675
	91G	LED Warning Strokes - White	725
	63R	Suspension Package, Heavy Service w/66D	125
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

08/14/19 1:45 AM

- D -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D25

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	\$ 35,220
			F3A	142 in. Wheelbase - SRW XLT	40,010
		4x4	F3B	142 in. Wheelbase - SRW XL	38,020
			F3B	142 in. Wheelbase - SRW XLT	42,810
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	37,560
			X3A	148 in. Wheelbase - SRW XLT	42,670
			X3A	148 in. Wheelbase - SRW Lariat	48,120
			X3A	164 in. Wheelbase - SRW XL	37,760
			X3A	164 in. Wheelbase - SRW XLT	42,870
			X3A	164 in. Wheelbase - SRW Lariat	48,320
		4x4	X3B	148 in. Wheelbase - SRW XL	40,360
			X3B	148 in. Wheelbase - SRW XLT	45,475
			X3B	148 in. Wheelbase - SRW Lariat	51,310
			X3B	164 in. Wheelbase - SRW XL	40,560
			X3B	164 in. Wheelbase - SRW XLT	45,675
			X3B	164 in. Wheelbase - SRW Lariat	51,510
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	38,820
			W3A	160 in. Wheelbase - SRW XLT	44,505
			W3A	160 in. Wheelbase - SRW Lariat	50,450
			W3A	160 in. Wheelbase - SRW King Ranch	59,020
			W3A	176 in. Wheelbase - SRW XL	39,020
			W3A	176 in. Wheelbase - SRW XLT	44,700
			W3A	176 in. Wheelbase - SRW Lariat	50,650
		4x4	W3A	176 in. Wheelbase - SRW King Ranch	59,230
			W3B	160 in. Wheelbase - SRW XL	41,625
			W3B	160 in. Wheelbase - SRW XLT	47,305
			W3B	160 in. Wheelbase - SRW Lariat	53,640
			W3B	160 in. Wheelbase - SRW King Ranch	62,220
			W3B	176 in. Wheelbase - SRW XL	41,820
			W3B	176 in. Wheelbase - SRW XLT	47,500
			W3B	176 in. Wheelbase - SRW Lariat	53,840
			W3B	176 in. Wheelbase - SRW King Ranch	62,410
			W3B	160 in. Wheelbase - SRW Platinum	67,415
			W3B	176 in. Wheelbase - SRW Platinum	67,615
			W3B	160 in. Wheelbase - SRW Limited	84,775
			W3B	176 in. Wheelbase - SRW Limited	84,975
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	390
		X3J	Axle, Electronic Locking (Ratio 3.55)	390
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73) (6.2L)	390
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	390
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C
		X35	Axle, Non Limited-Slip (Ratio 3.55)	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	64F	Wheels, 18 Inch Argent Painted Steel w/XL	\$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
		643	Wheels, 20 Inch Premium Polished (King Ranch)	1,420
		TBM	LT245/75R17E BSW AT (Optional XL)	165
		TCH	LT275/65R18E BSW AS	N/C
		TCD	LT265/70R17E OWL AT (XL/XLT)	455
		TDX	LT275/70R18E BSW AT	265
		TDU	LT275/70R18E OWL AT	290
		TCW	LT275/65R20E OWL AT	N/C
		649	Wheels, 20 inch Chrome PVD	1,340

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355

08/14/19 2:59 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D25

REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	\$ 515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete; Std. all others)	\$ 295
	17L	Lariat Sport Appearance Package	4,295
	18B	Cab Steps (w/ Regular Cab XL)	320
		Cab Steps (w/ Super/Crew Cab XL)	445
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	592	Clearance Lights, Roof	95
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/ 90L)	N/C
	17C	Chrome Package	1,125
		Chrome Package w/ XLT 17P	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	17X	4X4 Off-Road Package	400
	85D	Universal Garage Door Opener	125
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	76R	Reverse Sensing System (XLT)	295
	41P	Skid Plate Package	100
	68D	10K GVWR Package	N/C
	68L	11.4K GVWR Package	N/C
	473	Snow Plow Package	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	52B	TowCommand Integrated Trailer Brake Controller	270
	62R	Transmission Power Take-Off Provision (Auto Trans)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	85S	Tough Bed Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	61M	Rear Wheel Well Liners	180
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	87H	Hood Deflector -- Black Molded	130
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front)	130
	15J	Gooseneck Hitch Kit	250
	98R	Operator Commanded Regeneration (OCR)	250
	15L	5th Wheel Hitch Kit (18K)	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	96V	XL Value Package	725
	61L	Front Wheel Well Liners	180
	61N	Front & Rear Wheel Well Liners	325
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Regular Cab)	1,460
	17P	XLT Premium Package	3,025

08/14/19 2:59 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
(PHASE CODE 015)

PROPRIETARY

D25

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	\$ (625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	18D	Extended Running Boards (w/ 17C)	440
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C
	18D	Extended Running Boards (w/ 17P)	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC® 3	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	94W	Wheel Locks	75
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
		Privacy Glass	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	17Y	Tremor Package (FX4 Max)	3,975
	94P	Pre-Collision Assist (AEB)	115
	96F	Fleet Driver Assistance Package	995
	60W	Heated Wiper Park -- Pickup	165
	59S	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595
	62S	Splash Guards/Mud Flaps (Rear)	NC
	60C	Audible Lane Departure Warning	115
	65A	Individual Trailer TPMS	55
		AUDIO	
	21N	Navigation System	570
		Navigation System w/ 96U	N/C

08/14/19 2:59 AM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D25

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	18B	Cab Steps (w/ Regular Cab XLT)	320
		Cab Steps (w/ Super/Crew Cab XLT)	445
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	525	Cruise Control (XL)	235
	91G	LED Warning Strokes - White	725
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	91S	LED Warning Strokes - Amber	675
	18L	TPMS Delete (optional F350 SRW over 10K GVWR only)	N/C
	17F	XL Décor Package (ordered w/o option 96V)	220
	63R	Suspension Package, Heavy Service w/66D	125
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

08/14/19 2:59 AM

- D -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PRICE LIST

(PRICE LEVEL CODE 015)

PROPRIETARY

D26

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	\$ 35,220
			F3A	142 in. Wheelbase - SRW XLT	40,010
		4x4	F3B	142 in. Wheelbase - SRW XL	38,020
			F3B	142 in. Wheelbase - SRW XLT	42,810
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	37,560
			X3A	148 in. Wheelbase - SRW XLT	42,670
			X3A	148 in. Wheelbase - SRW Lariat	48,120
			X3A	164 in. Wheelbase - SRW XL	37,760
			X3A	164 in. Wheelbase - SRW XLT	42,870
			X3A	164 in. Wheelbase - SRW Lariat	48,320
		4x4	X3B	148 in. Wheelbase - SRW XL	40,360
			X3B	148 in. Wheelbase - SRW XLT	45,475
			X3B	148 in. Wheelbase - SRW Lariat	51,310
			X3B	164 in. Wheelbase - SRW XL	40,560
			X3B	164 in. Wheelbase - SRW XLT	45,675
			X3B	164 in. Wheelbase - SRW Lariat	51,510
	CREW CAB	4x2	W3A	160 in. Wheelbase - SRW XL	38,820
			W3A	160 in. Wheelbase - SRW XLT	44,505
			W3A	160 in. Wheelbase - SRW Lariat	50,450
			W3A	160 in. Wheelbase - SRW King Ranch	59,020
			W3A	176 in. Wheelbase - SRW XL	39,020
			W3A	176 in. Wheelbase - SRW XLT	44,700
			W3A	176 in. Wheelbase - SRW Lariat	50,650
			W3A	176 in. Wheelbase - SRW King Ranch	59,230
		4x4	W3B	160 in. Wheelbase - SRW XL	41,625
			W3B	160 in. Wheelbase - SRW XLT	47,305
			W3B	160 in. Wheelbase - SRW Lariat	53,640
			W3B	160 in. Wheelbase - SRW King Ranch	62,220
			W3B	176 in. Wheelbase - SRW XL	41,820
			W3B	176 in. Wheelbase - SRW XLT	47,500
			W3B	176 in. Wheelbase - SRW Lariat	53,840
			W3B	176 in. Wheelbase - SRW King Ranch	62,410
			W3B	160 in. Wheelbase - SRW Platinum	67,415
			W3B	176 in. Wheelbase - SRW Platinum	67,615
			W3B	160 in. Wheelbase - SRW Limited	84,775
			W3B	176 in. Wheelbase - SRW Limited	84,975
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	390
		X3J	Axle, Electronic Locking (Ratio 3.55)	390
		X3E	Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
			Axle, Electronic Locking (Ratio 3.73) (6.2L)	390
		X4M	Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
			Axle, Electronic Locking (Ratio 4.30)	390
		X35	Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C
			Axle, Non Limited-Slip (Ratio 3.55)	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	64F	Wheels, 18 Inch Argent Painted Steel w/XL	\$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
		643	Wheels, 20 Inch Premium Polished (King Ranch)	1,420
		TBM	LT245/75Rx17E BSW AT (Optional XL)	165
		TCH	LT275/65Rx18E BSW AS	N/C
		TCD	LT265/70Rx17E OWL AT (XL/XLT)	455
		TDX	LT275/70Rx18E BSW AT	265
		TDU	LT275/70Rx18E OWL AT	290
		TCW	LT275/65Rx20E OWL AT	N/C
		649	Wheels, 20 inch Chrome PVD	1,340

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355

08/14/19 2:59 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D26

REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	\$ 515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete; Std. all others)	\$ 295
	17L	Lariat Sport Appearance Package	4,295
	18B	Cab Steps (w/ Regular Cab XL)	320
		Cab Steps (w/ Super/Crew Cab XL)	445
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	592	Clearance Lights, Roof	95
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/ 90L)	N/C
	17C	Chrome Package	1,125
		Chrome Package w/ XLT 17P	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	17X	4X4 Off-Road Package	400
	85D	Universal Garage Door Opener	125
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	76R	Reverse Sensing System (XLT)	295
	41P	Skid Plate Package	100
	68D	10K GVWR Package	N/C
	68L	11.4K GVWR Package	N/C
	473	Snow Plow Package	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	52B	TowCommand Integrated Trailer Brake Controller	270
	62R	Transmission Power Take-Off Provision (Auto Trans)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	85S	Tough Bed Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	61M	Rear Wheel Well Liners	180
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	87H	Hood Deflector -- Black Molded	130
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front)	130
	15J	Gooseneck Hitch Kit	250
	98R	Operator Commanded Regeneration (OCR)	250
	15L	5th Wheel Hitch Kit (18K)	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	96V	XL Value Package	725
	61L	Front Wheel Well Liners	180
	61N	Front & Rear Wheel Well Liners	325
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Regular Cab)	1,460
	17P	XLT Premium Package	3,025

08/14/19 2:59 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D26

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	\$ (625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	18D	Extended Running Boards (w/ 17C)	440
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C
	18D	Extended Running Boards (w/ 17P)	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC® 3	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	94W	Wheel Locks	75
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
		Privacy Glass	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	17Y	Tremor Package (FX4 Max)	3,975
	94P	Pre-Collision Assist (AEB)	115
	96F	Fleet Driver Assistance Package	995
	60W	Heated Wiper Park -- Pickup	165
	59S	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595
	62S	Splash Guards/Mud Flaps (Rear)	NC
	60C	Audible Lane Departure Warning	115
	65A	Individual Trailer TPMS	55
		AUDIO	
	21N	Navigation System	570
		Navigation System w/ 96U	N/C

08/14/19 2:59 AM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D26

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	18B	Cab Steps (w/ Regular Cab XLT)	320
		Cab Steps (w/ Super/Crew Cab XLT)	445
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	525	Cruise Control (XL)	235
	91G	LED Warning Strokes - White	725
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	91S	LED Warning Strokes - Amber	675
	18L	TPMS Delete (optional F350 SRW over 10K GVWR only)	N/C
	17F	XL Décor Package (ordered w/o option 96V)	220
	63R	Suspension Package, Heavy Service w/66D	125
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

08/14/19 2:59 AM

- D -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
(PHASE LEVEL CODE 015)

PROPRIETARY

D28

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	\$ 35,220
			F3A	142 in. Wheelbase - SRW XLT	40,010
		4x4	F3B	142 in. Wheelbase - SRW XL	38,020
			F3B	142 in. Wheelbase - SRW XLT	42,810
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	37,560
			X3A	148 in. Wheelbase - SRW XLT	42,670
			X3A	148 in. Wheelbase - SRW Lariat	48,120
			X3A	164 in. Wheelbase - SRW XL	37,760
			X3A	164 in. Wheelbase - SRW XLT	42,870
			X3A	164 in. Wheelbase - SRW Lariat	48,320
		4x4	X3B	148 in. Wheelbase - SRW XL	40,360
			X3B	148 in. Wheelbase - SRW XLT	45,475
			X3B	148 in. Wheelbase - SRW Lariat	51,310
			X3B	164 in. Wheelbase - SRW XL	40,560
			X3B	164 in. Wheelbase - SRW XLT	45,675
			X3B	164 in. Wheelbase - SRW Lariat	51,510
		4x2	W3A	160 in. Wheelbase - SRW XL	38,820
			W3A	160 in. Wheelbase - SRW XLT	44,505
			W3A	160 in. Wheelbase - SRW Lariat	50,450
			W3A	160 in. Wheelbase - SRW King Ranch	59,020
			W3A	176 in. Wheelbase - SRW XL	39,020
			W3A	176 in. Wheelbase - SRW XLT	44,700
			W3A	176 in. Wheelbase - SRW Lariat	50,650
			W3A	176 in. Wheelbase - SRW King Ranch	59,230
		4x4	W3B	160 in. Wheelbase - SRW XL	41,625
			W3B	160 in. Wheelbase - SRW XLT	47,305
			W3B	160 in. Wheelbase - SRW Lariat	53,640
			W3B	160 in. Wheelbase - SRW King Ranch	62,220
			W3B	176 in. Wheelbase - SRW XL	41,820
			W3B	176 in. Wheelbase - SRW XLT	47,500
			W3B	176 in. Wheelbase - SRW Lariat	53,840
			W3B	176 in. Wheelbase - SRW King Ranch	62,410
			W3B	160 in. Wheelbase - SRW Platinum	67,415
			W3B	176 in. Wheelbase - SRW Platinum	67,615
			W3B	160 in. Wheelbase - SRW Limited	84,775
			W3B	176 in. Wheelbase - SRW Limited	84,975
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	390
		X3J	Axle, Electronic Locking (Ratio 3.55)	390
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73) (6.2L)	390
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	390
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C
		X35	Axle, Non Limited-Slip (Ratio 3.55)	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
REGULAR/ SUPER/CREW CAB	4x2/4x4	64F	Wheels, 18 Inch Argent Painted Steel w/XL	\$ 455
		642	Wheels, 20 Inch Premium Polished	1,420
		643	Wheels, 20 Inch Premium Polished (King Ranch)	1,420
		TBM	LT245/75R17E BSW AT (Optional XL)	165
		TCH	LT275/65R18E BSW AS	N/C
		TCD	LT265/70R17E OWL AT (XL/XLT)	455
		TDX	LT275/70R18E BSW AT	265
		TDU	LT275/70R18E OWL AT	290
		TCW	LT275/65R20E OWL AT	N/C
		649	Wheels, 20 inch Chrome PVD	1,340

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355

08/14/19 2:59 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D28

REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	\$ 515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete; Std. all others)	\$ 295
	17L	Lariat Sport Appearance Package	4,295
	18B	Cab Steps (w/ Regular Cab XL)	320
		Cab Steps (w/ Super/Crew Cab XL)	445
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, Lariat, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	592	Clearance Lights, Roof	95
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/ 90L)	N/C
	17C	Chrome Package	1,125
		Chrome Package w/ XLT 17P	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	17X	4X4 Off-Road Package	400
	85D	Universal Garage Door Opener	125
	66S	Uplifter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	76R	Reverse Sensing System (XLT)	295
	41P	Skid Plate Package	100
	68D	10K GVWR Package	N/C
	68L	11.4K GVWR Package	N/C
	473	Snow Plow Package	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	52B	TowCommand Integrated Trailer Brake Controller	270
	62R	Transmission Power Take-Off Provision (Auto Trans)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	85S	Tough Bed Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	61M	Rear Wheel Well Liners	180
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	87H	Hood Deflector -- Black Molded	130
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat -- Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front)	130
	15J	Gooseneck Hitch Kit	250
	98R	Operator Commanded Regeneration (OCR)	250
	15L	5th Wheel Hitch Kit (18K)	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	96V	XL Value Package	725
	61L	Front Wheel Well Liners	180
	61N	Front & Rear Wheel Well Liners	325
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Regular Cab)	1,460
	17P	XLT Premium Package	3,025

08/14/19 2:59 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST **(PRICE LEVEL CODE 015)**

D28

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	\$ (625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	18D	Extended Running Boards (w/ 17C)	440
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C
	18D	Extended Running Boards (w/ 17P)	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC® 3	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	94W	Wheel Locks	75
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
		Privacy Glass	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	17Y	Tremor Package (FX4 Max)	3,975
	94P	Pre-Collision Assist (AEB)	115
	96F	Fleet Driver Assistance Package	995
	60W	Heated Wiper Park -- Pickup	165
	59S	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595
	62S	Splash Guards/Mud Flaps (Rear)	NC
	60C	Audible Lane Departure Warning	115
	65A	Individual Trailer TPMS	55
		AUDIO	
	21N	Navigation System	570
		Navigation System w/ 96U	N/C

08/14/19 2:59 AM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST
 (PRICE LEVEL CODE 015)

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	18B	Cab Steps (w/ Regular Cab XLT)	320
		Cab Steps (w/ Super/Crew Cab XLT)	445
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	525	Cruise Control (XL)	235
	91G	LED Warning Strokes - White	725
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	91S	LED Warning Strokes - Amber	675
	18L	TPMS Delete (optional F350 SRW over 10K GVWR only)	N/C
	17F	XL Décor Package (ordered w/o option 96V)	220
	63R	Suspension Package, Heavy Service w/66D	125
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

D29

08/14/19 2:59 AM

- D -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D30

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3C	142 in. Wheelbase - DRW XL	\$ 36,710
			F3C	142 in. Wheelbase - DRW XLT	41,285
		4x4	F3D	142 in. Wheelbase - DRW XL	39,505
			F3D	142 in. Wheelbase - DRW XLT	44,085
	SUPERCAB	4x2	X3C	164 in. Wheelbase - DRW XL	39,245
			X3C	164 in. Wheelbase - DRW XLT	44,145
			X3C	164 in. Wheelbase - DRW Lariat	49,805
			X3D	164 in. Wheelbase - DRW XL	42,040
		4x4	X3D	164 in. Wheelbase - DRW XLT	46,945
			X3D	164 in. Wheelbase - DRW Lariat	52,995
	CREW CAB	4x2	W3C	176 in. Wheelbase - DRW XL	40,505
			W3C	176 in. Wheelbase - DRW XLT	45,970
			W3C	176 in. Wheelbase - DRW Lariat	52,130
			W3C	176 in. Wheelbase - DRW King Ranch	60,705
		4x4	W3D	176 in. Wheelbase - DRW XL	43,305
			W3D	176 in. Wheelbase - DRW XLT	48,780
			W3D	176 in. Wheelbase - DRW Lariat	55,330
			W3D	176 in. Wheelbase - DRW King Ranch	63,895
		4x2	W3C	176 in. Wheelbase - DRW Platinum	65,905
		4x4	W3D	176 in. Wheelbase - DRW Platinum	69,645
			W3D	176 in. Wheelbase - DRW Limited	86,780
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X4L	Axle, Limited Slip (Ratio 4.30)	350
		X3L	Axle, Limited Slip (Ratio 4.30) W/ 996/44S	Std
		X4N	Axle, Limited Slip (Ratio 3.73)	Std
		X3K	Axle, Limited Slip (Ratio 4.10)	360
		X3K	Axle, Limited Slip (Ratio 3.55)	350

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum	\$ 600
ALL	4x2/4x4	TBM	LT245/75R17E BSW AT	165
		TBL	LT245/75R17E OWL AT	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth Luxury Captains Chairs w/ Console	945
	XLT	2	Cloth Luxury Captains Chairs w/ Console w/17P	300
			Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete; Std. all others)	\$ 295
	61L	Wheel Well Liner (Front)	180
	65A	Individual Trailer TPMS	55
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17X	4X4 Off-Road Package	400

08/14/19 4:54 PM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
(PHASE LEVEL CODE 015)

PROPRIETARY

D30

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	17C	Chrome Package	1,125
		Chrome Package w/ XLT 17P	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	85D	Universal Garage Door Opener	\$ 125
	68L	13K GVWR Package	N/C
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	255
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	41P	Skid Plate Package	100
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	473	Snow Plow Package	250
	525	Cruise Control	235
		Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	62R	Transmission Power Take-Off Provision (Auto Trans Only)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	85S	Tough Bed Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	87H	Hood Deflector - Black Molded	130
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	76R	Reverse Vehicle Aid Sensor (XLT)	295
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front) w/ 18E	N/C
	15J	Gooseneck Hitch Kit	250
	945	Stainless Steel Wheel Cover	380
	15K	5th Wheel Hitch Kit (25K)	1,495
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	98R	Operator Commanded Regeneration (OCR)	250
	96V	XL Value Package	725
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Reg Cab)	1,460
	17P	XLT Premium Package	3,025
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	18B	Cab Steps (w/ Regular Cab XL DRW Pick-Up)	N/C
		Cab Steps (w/ Super/Crew Cab XL DRW Pick-Up)	N/C
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	60C	Audible Lane Departure Warning	115
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera (optional w/ 4.2 or 8 screen)	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		Extra-Extra Heavy Duty Alternator w/ 66S & 473 & 47B or 43C (LAR, KR, PLT)	N/C

08/14/19 4:54 PM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D30

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	18D	Extended Running Boards (w/ 17C)	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	\$ 1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWFLOW/CAMPER PACKAGE	245
	913	SYNC® 3	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	924	Privacy Glass	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	18D	Extended Running Boards (w/ 17P)	440
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	96F	Fleet Driver Assistance Package	995
	96G	F-350 Heavy Duty Payload Package	215
	94P	Pre-Collision Assist (AEB)	115
	60W	Heated Wiper Park -- Pickup	165
	595	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595
	62S	Splash Guards/Mud Flaps (Rear)	NC
	21N	AUDIO	
		Navigation System	570
		Navigation System w/96U	N/C

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/90L)	N/C
	76R	Reverse Vehicle Aid Sensor (XL)	245
	91G	LED Warning Strokes - White	725
	91S	LED Warning Strokes - Amber	675
	17F	XL Décor Package (ordered w/o option 96V)	220
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295

08/14/19 4:54 PM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D32

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3C	142 in. Wheelbase - DRW XL	\$ 36,710
			F3C	142 in. Wheelbase - DRW XLT	41,285
		4x4	F3D	142 in. Wheelbase - DRW XL	39,505
			F3D	142 in. Wheelbase - DRW XLT	44,085
	SUPERCAB	4x2	X3C	164 in. Wheelbase - DRW XL	39,245
			X3C	164 in. Wheelbase - DRW XLT	44,145
			X3C	164 in. Wheelbase - DRW Lariat	49,805
			X3D	164 in. Wheelbase - DRW XL	42,040
		4x4	X3D	164 in. Wheelbase - DRW XLT	46,945
			X3D	164 in. Wheelbase - DRW Lariat	52,995
	CREW CAB	4x2	W3C	176 in. Wheelbase - DRW XL	40,505
			W3C	176 in. Wheelbase - DRW XLT	45,970
			W3C	176 in. Wheelbase - DRW Lariat	52,130
			W3C	176 in. Wheelbase - DRW King Ranch	60,705
		4x4	W3D	176 in. Wheelbase - DRW XL	43,305
			W3D	176 in. Wheelbase - DRW XLT	48,780
			W3D	176 in. Wheelbase - DRW Lariat	55,330
			W3D	176 in. Wheelbase - DRW King Ranch	63,895
		4x2	W3C	176 in. Wheelbase - DRW Platinum	65,905
		4x4	W3D	176 in. Wheelbase - DRW Platinum	69,645
			W3D	176 in. Wheelbase - DRW Limited	86,780
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X4L	Axle, Limited Slip (Ratio 4.30)	350
			Axle, Limited Slip (Ratio 4.30) W/ 996/44S	Std
		X3L	Axle, Limited Slip (Ratio 3.73)	Std
		X4N	Axle, Limited Slip (Ratio 4.10)	360
		X3K	Axle, Limited Slip (Ratio 3.55)	350

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum	\$ 600
ALL	4x2/4x4	TBM	LT245/75R17E BSW AT	165
		TBL	LT245/75R17E OWL AT	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete; Std. all others)	\$ 295
	61L	Wheel Well Liner (Front)	180
	65A	Individual Trailer TPMS	55
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17X	4X4 Off-Road Package	400

08/14/19 4:54 PM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D32

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	17C	Chrome Package	1,125
		Chrome Package w/ XLT 17P	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	85D	Universal Garage Door Opener	\$ 125
	68L	13K GVWR Package	N/C
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	255
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	41P	Skid Plate Package	100
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	473	Snow Plow Package	250
	525	Cruise Control	235
		Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	62R	Transmission Power Take-Off Provision (Auto Trans Only)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	85S	Tough Bed Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	87H	Hood Deflector - Black Molded	130
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	76R	Reverse Vehicle Aid Sensor (XLT)	295
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front) w/ 18E	N/C
	15J	Gooseneck Hitch Kit	250
	945	Stainless Steel Wheel Cover	380
	15K	5th Wheel Hitch Kit (25K)	1,495
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	98R	Operator Commanded Regeneration (OCR)	250
	96V	XL Value Package	725
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Reg Cab)	1,460
	17P	XLT Premium Package	3,025
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	18B	Cab Steps (w/ Regular Cab XL DRW Pick-Up)	N/C
		Cab Steps (w/ Super/Crew Cab XL DRW Pick-Up)	N/C
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	60C	Audible Lane Departure Warning	115
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera (optional w/ 4.2 or 8 screen)	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		Extra-Extra Heavy Duty Alternator w/ 66S & 473 & 47B or 43C (LAR, KR, PLT)	N/C

08/14/19 4:54 PM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D32

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	18D	Extended Running Boards (w/ 17C)	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	\$ 1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC® 3	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	924	Privacy Glass	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	18D	Extended Running Boards (w/ 17P)	440
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	96F	Fleet Driver Assistance Package	995
	96G	F-350 Heavy Duty Payload Package	215
	94P	Pre-Collision Assist (AEB)	115
	60W	Heated Wiper Park -- Pickup	165
	59S	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595
	62S	Splash Guards/Mud Flaps (Rear)	NC
		AUDIO	
	21N	Navigation System	570
		Navigation System w/96U	N/C
		FLEET OPTIONS	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/90L)	N/C
	76R	Reverse Vehicle Aid Sensor (XL)	245
	91G	LED Warning Strokes - White	725
	91S	LED Warning Strokes - Amber	675
	17F	XL Décor Package (ordered w/o option 96V)	220
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295

08/14/19 4:54 PM

- C -

Ford Division

PRICE LIST

(PRICE LEVEL CODE 015)

D33

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3C	142 in. Wheelbase - DRW XL	\$ 36,710
			F3C	142 in. Wheelbase - DRW XLT	41,285
		4x4	F3D	142 in. Wheelbase - DRW XL	39,505
			F3D	142 in. Wheelbase - DRW XLT	44,085
	SUPERCAB	4x2	X3C	164 in. Wheelbase - DRW XL	39,245
			X3C	164 in. Wheelbase - DRW XLT	44,145
			X3C	164 in. Wheelbase - DRW Lariat	49,805
		4x4	X3D	164 in. Wheelbase - DRW XL	42,040
			X3D	164 in. Wheelbase - DRW XLT	46,945
			X3D	164 in. Wheelbase - DRW Lariat	52,995
	CREW CAB	4x2	W3C	176 in. Wheelbase - DRW XL	40,505
			W3C	176 in. Wheelbase - DRW XLT	45,970
			W3C	176 in. Wheelbase - DRW Lariat	52,130
			W3C	176 in. Wheelbase - DRW King Ranch	60,705
		4x4	W3D	176 in. Wheelbase - DRW XL	43,305
			W3D	176 in. Wheelbase - DRW XLT	48,780
			W3D	176 in. Wheelbase - DRW Lariat	55,330
			W3D	176 in. Wheelbase - DRW King Ranch	63,895
		4x2	W3C	176 in. Wheelbase - DRW Platinum	65,905
		4x4	W3D	176 in. Wheelbase - DRW Platinum	69,645
			W3D	176 in. Wheelbase - DRW Limited	86,780
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,705
AXLE	4x2/4x4	X4L	Axle, Limited Slip (Ratio 4.30)	350
			Axle, Limited Slip (Ratio 4.30) W/ 996/44S	Std
		X3L	Axle, Limited Slip (Ratio 3.73)	Std
		X4N	Axle, Limited Slip (Ratio 4.10)	360
		X3K	Axle, Limited Slip (Ratio 3.55)	350

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum	\$ 600
ALL	4x2/4x4	TBM	LT245/75R17E BSW AT	165
		TBL	LT245/75R17E OWL AT	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	515
			Cloth High Back Bucket (Crew Cab)	615
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - Regular (XL Only)	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
			Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
	XLT	2	Cloth Luxury Captains Chairs w/ Console	945
			Cloth Luxury Captains Chairs w/ Console w/17P	300
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire and Wheel (with Box Delete; Std. all others)	\$ 295
	61L	Wheel Well Liner (Front)	180
	65A	Individual Trailer TPMS	55
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, SC, CC)	695
	471	Camper Package	160
	166	Carpet Delete (XLT/Lar)	(50)
	16S	All-Weather Floor Mats (SC/CC)	135
		All-Weather Floor Mats (RC)	90
	41H	Heater, Engine Block	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	280
	17X	4X4 Off-Road Package	400

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D33

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	17C	Chrome Package	1,125
		Chrome Package w/ XLT 17P	N/C
	96M	King Ranch Monochromatic Paint Package	N/C
	85D	Universal Garage Door Opener	\$ 125
	68L	13K GVWR Package	N/C
	66S	Upfitter Switches (6)	165
	954	Paint, Lower Accent Two-Tone (Lariat)	255
		Paint, Lower Accent Two-Tone (King Ranch)	N/C
	41P	Skid Plate Package	100
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	473	Snow Plow Package	250
	525	Cruise Control	235
		Cruise Control (XLT/Lar/KR/PL)	N/C
	67H	Suspension Package, Heavy Service	125
	62R	Transmission Power Take-Off Provision (Auto Trans Only)	280
	435	Window, Power Sliding Rear	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C
	85G	Tailgate Step	375
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	85S	Tough Bed Spray-in bedliner	595
	85L	Drop-in Bedliner	350
	87H	Hood Deflector - Black Molded	130
	96L	Lariat Interior Package	710
	96U	Lariat Ultimate Package	3,495
	76R	Reverse Vehicle Aid Sensor (XLT)	295
	76S	Remote Start System	250
		Remote Start System (Lariat Ultimate/Interior)	N/C
	85M	Bed Mat - Dealer Installed Accessory	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	61S	Splash Guards/Mud Flaps (Front) w/ 18E	N/C
	15J	Gooseneck Hitch Kit	250
	945	Stainless Steel Wheel Cover	380
	15K	5th Wheel Hitch Kit (25K)	1,495
	53W	5th Wheel/Gooseneck Hitch Prep Package	500
	76C	Exterior Back-up Chime	140
	98R	Operator Commanded Regeneration (OCR)	250
	96V	XL Value Package	725
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	250
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Reg Cab)	1,460
	17P	XLT Premium Package	3,025
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	425
	18B	Cab Steps (w/ Regular Cab XL DRW Pick-Up)	N/C
		Cab Steps (w/ Super/Crew Cab XL DRW Pick-Up)	N/C
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
	873	CHMSL Camera (w/ 4.2 or 8 screen)	200
	527	Adaptive Cruise Control	740
	96K	KR Ultimate Package	3,350
	43C	110V/400W Outlet	175
		110V/400W Outlet with 913	N/C
	60B	BLIS w/ Cross-Traffic Alert	540
	60C	Audible Lane Departure Warning	115
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
	66L	Box Rail Lighting, LED Lighting system (P552)	60
	66B	Box Link Cleats - Locking (XL)	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C
	18D	Extended Running Boards	740
	43V	Panoramic Moonroof	1,495
	18E	Power Running Boards (KR & LAR)	995
	65B	Trailer Camera (optional w/ 4.2 or 8 screen)	375
	43B	Defrost w/ Fixed & Privacy Glass	60
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	85
		Extra-Extra Heavy Duty Alternator w/ 66S & 473 & 47B or 43C (LAR, KR, PLT)	N/C

08/14/19 4:54 PM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (PICKUP)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D33

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	18D	Extended Running Boards (w/ 17C)	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	\$ 1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	210
	16P	Premium Vinyl Flooring - KR/PL/LTD	115
	52R	Bed Ramps	695
	17S	STX	1,825
	16F	Carpet Flooring w/ STX	60
	653	Trailer Camera & TPMS	725
	47B	SNOWPLOW/CAMPER PACKAGE	245
	913	SYNC® 3	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	60A	Adaptive Steering	1,000
	924	Privacy Glass	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	415
	21X	Vehicle Safe by Console Vault	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	575
	18D	Extended Running Boards (w/ 17P)	440
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	790
	96F	Fleet Driver Assistance Package	995
	96G	F-350 Heavy Duty Payload Package	215
	94P	Pre-Collision Assist (AEB)	115
	60W	Heated Wiper Park -- Pickup	165
	595	Halogen Fog Lamps	130
	53R	Ultimate Trailer Tow w/ PTBA	1,600
	21D	Tonneau Pickup Box Cover - Soft Folding	525
	21E	Tonneau Pickup Box Cover - Hard Folding	995
	21J	Tonneau Pickup Box Cover - Retractable	1,695
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	395
	PAZ	Paint, Star White Metallic Tri-Coat	595
	62S	Splash Guards/Mud Flaps (Rear)	NC
		AUDIO	
	21N	Navigation System	570
		Navigation System w/96U	N/C

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	51X	Spare Tire Delete (XL Fleet Only)	(85)
	54K	Manual Telescoping Trailer Tow Mirrors (XL w/90L)	N/C
	76R	Reverse Vehicle Aid Sensor (XL)	245
	91G	LED Warning Strokes - White	725
	91S	LED Warning Strokes - Amber	675
	17F	XL Décor Package (ordered w/o option 96V)	220
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	942	Daytime Running Lamps (Fleet only)	45
	18A	Upfitter Interface Module	295

08/14/19 4:54 PM

- C -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS C

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D34

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL MODELS	REGULAR CAB	4x2	F3G	145 in. Wheelbase - DRW XL	\$ 35,805
			F3G	145 in. Wheelbase - DRW XLT	39,265
			F3G	169 in. Wheelbase - DRW XL	35,980
			F3G	169 in. Wheelbase - DRW XLT	39,445
		4x4	F3H	145 in. Wheelbase - DRW XL	39,280
			F3H	145 in. Wheelbase - DRW XLT	42,750
			F3H	169 in. Wheelbase - DRW XL	39,460
			F3H	169 in. Wheelbase - DRW XLT	42,920
	SUPERCAB	4x2	X3G	168 in. Wheelbase - DRW XL	38,090
			X3G	168 in. Wheelbase - DRW XLT	41,825
			X3G	168 in. Wheelbase - DRW LARIAT	46,830
		4x4	X3H	168 in. Wheelbase - DRW XL	41,590
			X3H	168 in. Wheelbase - DRW XLT	45,330
			X3H	168 in. Wheelbase - DRW LARIAT	50,720
	CREW CAB	4x2	W3G	179 in. Wheelbase - DRW XL	38,955
			W3G	179 in. Wheelbase - DRW XLT	43,455
			W3G	179 in. Wheelbase - DRW LARIAT	48,435
		4x4	W3H	179 in. Wheelbase - DRW XL	42,455
			W3H	179 in. Wheelbase - DRW XLT	46,960
			W3H	179 in. Wheelbase - DRW LARIAT	52,300
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F350 Chassis Cab	1,705
AXLE	4x2/4x4	X4N	Axle, Limited Slip (Ratio 4.10)	360
		X4L	Axle, Limited Slip (Ratio 4.30)	350

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum	\$ 600
REGULAR/ SUPER/CREW CHASSIS CAB	4x2	TBM	LT245/75R17E BSW AT (Six) (XL/XLT/Lariat)	165
		TBL	LT245/75R17E OWL AT (Four) (XLT/Lariat)	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular	515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super	515
			Cloth High Back Bucket - Crew	615
	XLT	2	Cloth Luxury Captains Chairs w/ Console (XLT)	945
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire, Jack and Wheel	\$ 350
	62M	Adjustable Gas and Brake Pedals (Lariat)	N/C
	18B	Cab Steps (w/ Regular Chassis Cab)	320
		Cab Steps (w/ Super/Crew Chassis Cab)	445
	166	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16S	All-Weather Floor Mats (SC/CC)	135
	65M	Fuel Tank, 28.5 Gal. Midship	125
	65C	Fuel Tank, Dual Diesel (28.5 Gal.& 40 Gal.)	625
	41H	Heater, Engine Block	100
	54F	Mirrors, Power Telescope Power Glass T-Tow (w/XLT)	280
	473	Snow Plow Package	250
	52B	TowCommand Integrated Trailer Brake Controller	270
	61S	Splash Guards/Mud Flaps (Front only)	75

08/14/19 12:29 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS)
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D34

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	41P	Skid Plate Package	\$ 100
	67X	Suspension Package, Extra Heavy Service	125
	67H	Suspension Package, Heavy Service	125
	61J	Tire Jack	55
		Tire Jack (with spare tire)	N/C
	531	Trailer Towing Package (XL)	45
	62R	Transmission Power Take-Off Provision	280
		Transmission Power Take-Off Provision with 99T	Std
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	61L	Front Wheel Well Liners	180
	96L	Lariat Interior Package	710
	60C	Audible Lane Departure Warning -- Chassis Cab	115
	94P	Pre-Collision Assist (AEB)	115
	595	Halogen Fog Lamps	130
	60W	Heated Wiper Park -- Chassis	25
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	415
	76S	Remote Start System	250
		Remote Start System (w/ 96L)	N/C
	435	Window, Power Sliding Rear	405
	76C	Exterior Back-up Chime	140
	98R	Operator Commanded Regeneration (OCR)	250
	945	Stainless Steel Wheel Cover	380
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	96V	XL Value Package	725
	87H	Hood Deflector -- Black Molded	130
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
		Power Equip Group (XLT/Lar)	N/C
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Regular Cab)	1,460
	43C	110V/400W Outlet	175
	18A	Uplifter Interface Module	295
	63A	Utility Lighting System	160
		Utility Lighting System w/ 54F	N/C
	43B	Defrost w/ Fixed & Privacy Glass	60
		Defrost w/ Fixed & Privacy Glass (w/ 435)	N/C
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 473 (XL & XLT)	85
		Extra-Extra Heavy Duty Alternator - Lariat	Std
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
	86M	Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas	210
		Dual Batteries (78 Amp.) CC w/ 99N & 473	210
		Dual Batteries (78 Amp.) 43C W/ 7.3L on XL or XLT and Lariat W/ 7.3L	Std
	913	SYNC® 3 (XLT/Lariat)	Std
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL & XLT)	115
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	924	Privacy Glass	30
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)	200
	21X	Vehicle Safe by Console Vault	330
	90A	Driver Heated Seat	115
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	300
		AUDIO	
	21N	Navigation System	570

08/14/19 12:29 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS (

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	525	Cruise Control	235
		Cruise Control (XLT/Lar)	N/C
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	91G	LED Warning Strokes - White	725
	17F	XL Décor Package (ordered w/o option 96V)	220
	91S	LED Warning Strokes - Amber	675
	63G	Bright Grille	NC
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
	47A	Ambulance Prep. Pkg.	1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
	942	Daytime Running Lamps (Fleet only)	45
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

D34

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS (

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D35

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	
ALL MODELS	REGULAR CAB	4x2	F3G	145 in. Wheelbase - DRW XL	\$ 35,805	
			F3G	145 in. Wheelbase - DRW XLT	39,265	
			F3G	169 in. Wheelbase - DRW XL	35,980	
			F3G	169 in. Wheelbase - DRW XLT	39,445	
		4x4	F3H	145 in. Wheelbase - DRW XL	39,280	
			F3H	145 in. Wheelbase - DRW XLT	42,750	
			F3H	169 in. Wheelbase - DRW XL	39,460	
			F3H	169 in. Wheelbase - DRW XLT	42,920	
	SUPERCAB	4x2	X3G	168 in. Wheelbase - DRW XL	38,090	
			X3G	168 in. Wheelbase - DRW XLT	41,825	
			X3G	168 in. Wheelbase - DRW LARIAT	46,830	
		4x4	X3H	168 in. Wheelbase - DRW XL	41,590	
			X3H	168 in. Wheelbase - DRW XLT	45,330	
			X3H	168 in. Wheelbase - DRW LARIAT	50,720	
		CREW CAB	4x2	W3G	179 in. Wheelbase - DRW XL	38,955
				W3G	179 in. Wheelbase - DRW XLT	43,455
	W3G			179 in. Wheelbase - DRW LARIAT	48,435	
	4x4		W3H	179 in. Wheelbase - DRW XL	42,455	
			W3H	179 in. Wheelbase - DRW XLT	46,960	
			W3H	179 in. Wheelbase - DRW LARIAT	52,300	
			—	Destination and Delivery	1,595	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F350 Chassis Cab	1,705
AXLE	4x2/4x4	X4N	Axle, Limited Slip (Ratio 4.10)	360
		X4L	Axle, Limited Slip (Ratio 4.30)	350

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum	\$ 600
REGULAR/ SUPER/CREW CHASSIS CAB	4x2	TBM	LT245/75R17E BSW AT (Six) (XL/XLT/Lariat)	165
		TBL	LT245/75R17E OWL AT (Four) (XLT/Lariat)	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular	515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super	515
			Cloth High Back Bucket - Crew	615
REGULAR CHASSIS CAB	XL	2	Cloth Luxury Captains Chairs w/ Console (XLT)	945
		1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire, Jack and Wheel	\$ 350
	62M	Adjustable Gas and Brake Pedals (Lariat)	N/C
	18B	Cab Steps (w/ Regular Chassis Cab)	320
		Cab Steps (w/ Super/Crew Chassis Cab)	445
	166	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16S	All-Weather Floor Mats (SC/CC)	135
	65M	Fuel Tank, 28.5 Gal. Midship	125
	65C	Fuel Tank, Dual Diesel (28.5 Gal. & 40 Gal.)	625
	41H	Heater, Engine Block	100
	54F	Mirrors, Power Telescope Power Glass T-Tow (w/XLT)	280
	473	Snow Plow Package	250
	52B	TowCommand Integrated Trailer Brake Controller	270
	61S	Splash Guards/Mud Flaps (Front only)	75

08/14/19 12:29 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS C

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D35

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	41P	Skid Plate Package	\$ 100
	67X	Suspension Package, Extra Heavy Service	125
	67H	Suspension Package, Heavy Service	125
	61J	Tire Jack	55
		Tire Jack (with spare tire)	N/C
	531	Trailer Towing Package (XL)	45
	62R	Transmission Power Take-Off Provision	280
		Transmission Power Take-Off Provision with 99T	Std
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	61L	Front Wheel Well Liners	180
	96L	Lariat Interior Package	710
	60C	Audible Lane Departure Warning -- Chassis Cab	115
	94P	Pre-Collision Assist (AEB)	115
	59S	Halogen Fog Lamps	130
	60W	Heated Wiper Park -- Chassis	25
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	415
	76S	Remote Start System	250
		Remote Start System (w/ 96L)	N/C
	43S	Window, Power Sliding Rear	405
	76C	Exterior Back-up Chime	140
	98R	Operator Commanded Regeneration (OCR)	250
	94S	Stainless Steel Wheel Cover	380
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	96V	XL Value Package	725
	87H	Hood Deflector -- Black Molded	130
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
		Power Equip Group (XLT/Lar)	N/C
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Regular Cab)	1,460
	43C	110V/400W Outlet	175
	18A	Upfitter Interface Module	295
	63A	Utility Lighting System	160
		Utility Lighting System w/ 54F	N/C
	43B	Defrost w/ Fixed & Privacy Glass	60
		Defrost w/ Fixed & Privacy Glass (w/ 43S)	N/C
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 473 (XL & XLT)	85
		Extra-Extra Heavy Duty Alternator - Lariat	Std
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
	86M	Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas	210
		Dual Batteries (78 Amp.) CC w/ 99N & 473	210
		Dual Batteries (78 Amp.) 43C W/ 7.3L on XL or XLT and Lariat W/ 7.3L	Std
	913	SYNC® 3 (XLT/Lariat)	Std
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL & XLT)	115
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	924	Privacy Glass	30
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)	200
	21X	Vehicle Safe by Console Vault	330
	90A	Driver Heated Seat	115
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	300
		AUDIO	
	21N	Navigation System	570

08/14/19 12:29 AM

- B -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS (

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	525	Cruise Control	235
		Cruise Control (XLT/Lar)	N/C
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	91G	LED Warning Strobes - White	725
	17F	XL Décor Package (ordered w/o option 96V)	220
	91S	LED Warning Strobes - Amber	675
	63G	Bright Grille	NC
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
	47A	Ambulance Prep. Pkg.	1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
	942	Daytime Running Lamps (Fleet only)	45
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

D35

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS (
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D36

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
ALL M O D E L S	REGULAR CAB	4x2	F3G	145 in. Wheelbase - DRW XL	\$ 35,805
			F3G	145 in. Wheelbase - DRW XLT	39,265
			F3G	169 in. Wheelbase - DRW XL	35,980
			F3G	169 in. Wheelbase - DRW XLT	39,445
		4x4	F3H	145 in. Wheelbase - DRW XL	39,280
			F3H	145 in. Wheelbase - DRW XLT	42,750
			F3H	169 in. Wheelbase - DRW XL	39,460
			F3H	169 in. Wheelbase - DRW XLT	42,920
	SUPERCAB	4x2	X3G	168 in. Wheelbase - DRW XL	38,090
			X3G	168 in. Wheelbase - DRW XLT	41,825
			X3G	168 in. Wheelbase - DRW LARIAT	46,830
		4x4	X3H	168 in. Wheelbase - DRW XL	41,590
			X3H	168 in. Wheelbase - DRW XLT	45,330
			X3H	168 in. Wheelbase - DRW LARIAT	50,720
	CREW CAB	4x2	W3G	179 in. Wheelbase - DRW XL	38,955
			W3G	179 in. Wheelbase - DRW XLT	43,455
			W3G	179 in. Wheelbase - DRW LARIAT	48,435
		4x4	W3H	179 in. Wheelbase - DRW XL	42,455
			W3H	179 in. Wheelbase - DRW XLT	46,960
			W3H	179 in. Wheelbase - DRW LARIAT	52,300
			—	Destination and Delivery	1,595

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Powerstroke Diesel V-8	\$ 10,495
		99N	7.3L Engine Option on F350 Chassis Cab	1,705
AXLE	4x2/4x4	X4N	Axle, Limited Slip (Ratio 4.10)	360
		X4L	Axle, Limited Slip (Ratio 4.30)	350

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64J	Wheels, Forged Polished Aluminum	\$ 600
REGULAR/ SUPER/CREW CHASSIS CAB	4x2	TBM	LT245/75R17E BSW AT (Six) (XL/XLT/Lariat)	165
		TBL	LT245/75R17E OWL AT (Four) (XLT/Lariat)	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 355
REGULAR CHASSIS CAB	XL	4	Cloth High Back Bucket - Regular	515
SUPER & CREW CHASSIS CAB	XL	4	Cloth High Back Bucket - Super	515
			Cloth High Back Bucket - Crew	615
	XLT	2	Cloth Luxury Captains Chairs w/ Console (XLT)	945
REGULAR CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	100
SUPER & CREW CHASSIS CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	300

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	512	Spare Tire, Jack and Wheel	\$ 350
	62M	Adjustable Gas and Brake Pedals (Lariat)	N/C
	18B	Cab Steps (w/ Regular Chassis Cab)	320
		Cab Steps (w/ Super/Crew Chassis Cab)	445
	166	Carpet Delete (XLT/Lar)	(50)
		Carpet Delete (XL)	N/C
	16S	All-Weather Floor Mats (SC/CC)	135
	65M	Fuel Tank, 28.5 Gal. Midship	125
	65C	Fuel Tank, Dual Diesel (28.5 Gal.& 40 Gal.)	625
	41H	Heater, Engine Block	100
	54F	Mirrors, Power Telescope Power Glass T-Tow (w/XLT)	280
	473	Snow Plow Package	250
	52B	TowCommand Integrated Trailer Brake Controller	270
	61S	Splash Guards/Mud Flaps (Front only)	75

08/14/19 12:29 AM

- A -

Ford Division

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS)

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D3b

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	41P	Skid Plate Package	\$ 100
	67X	Suspension Package, Extra Heavy Service	125
	67H	Suspension Package, Heavy Service	125
	61J	Tire Jack	55
		Tire Jack (with spare tire)	N/C
	531	Trailer Towing Package (XL)	45
	62R	Transmission Power Take-Off Provision	280
		Transmission Power Take-Off Provision with 99T	Std
	41A	Rapid-Heat Supplemental Cab Heater	250
	86A	Engine Idle Shutdown - 5 Minutes	250
	86B	Engine Idle Shutdown - 10 Minutes	250
	86C	Engine Idle Shutdown - 15 Minutes	250
	86D	Engine Idle Shutdown - 20 Minutes	250
	61L	Front Wheel Well Liners	180
	96L	Lariat Interior Package	710
	60C	Audible Lane Departure Warning -- Chassis Cab	115
	94P	Pre-Collision Assist (AEB)	115
	59S	Halogen Fog Lamps	130
	60W	Heated Wiper Park -- Chassis	25
	59H	Center High Mount Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	415
	76S	Remote Start System	250
		Remote Start System (w/ 96L)	N/C
	435	Window, Power Sliding Rear	405
	76C	Exterior Back-up Chime	140
	98R	Operator Commanded Regeneration (OCR)	250
	94S	Stainless Steel Wheel Cover	380
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	315
	96V	XL Value Package	725
	87H	Hood Deflector -- Black Molded	130
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	915
		Power Equip Group on XL Only (Crew Cabs)	1,125
		Power Equip Group (XLT/Lar)	N/C
	17V	XLT Value Package (Super & Crew Cabs)	1,600
		XLT Value Package (Regular Cab)	1,460
	43C	110V/400W Outlet	175
	18A	Upfitter Interface Module	295
	63A	Utility Lighting System	160
		Utility Lighting System w/ 54F	N/C
	43B	Defrost w/ Fixed & Privacy Glass	60
		Defrost w/ Fixed & Privacy Glass (w/ 435)	N/C
	67E	Extra-Extra Heavy Duty Alternator	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 473 (XL & XLT)	85
		Extra-Extra Heavy Duty Alternator - Lariat	Std
	924	Privacy Glass (Regular Cab w/ 43B)	N/C
	86M	Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas	210
		Dual Batteries (78 Amp.) CC w/ 99N & 473	210
		Dual Batteries (78 Amp.) 43C W/ 7.3L on XL or XLT and Lariat W/ 7.3L	Std
	913	SYNC® 3 (XLT/Lariat)	Std
	67B	Dual Extra Heavy-Duty Alternator	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 473 (XL & XLT)	115
		Dual Extra Heavy-Duty Alternator w/ 47A, 47L, 47J or 41A	N/C
	39S	SiriusXM® Satellite Radio	185
	924	Privacy Glass	30
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat (Chassis Cabs)	200
	21X	Vehicle Safe by Console Vault	330
	90A	Driver Heated Seat	115
	PAZ	Paint, Star White Metallic Tri-Coat (Chassis Cabs)	300
		AUDIO	
	21N	Navigation System	570

08/14/2019

2020MY SUPER DUTY F-350 (CHASSIS (
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D36

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (Fleet XLT)	\$ 120
	525	Cruise Control	235
		Cruise Control (XLT/Lar)	N/C
	926	Customizable Speed Limit (65 mph)	80
	927	Customizable Speed Limit (75 mph)	80
	91G	LED Warning Strokes - White	725
	17F	XL Décor Package (ordered w/o option 96V)	220
	91S	LED Warning Strokes - Amber	675
	63G	Bright Grille	NC
	51D	Spare Tire Delete (Only available to Pool Accounts for sale to RI)	(85)
	47A	Ambulance Prep. Pkg.	1,205
	47L	Ambulance Prep. Pkg. (Special Emissions)	1,205
	47J	Fire Rescue Prep. Pkg. (Special Emissions)	1,205
	942	Daytime Running Lamps (Fleet only)	45
	PGR	Paint, Green (Fleet Only)	660
	PW6	Paint, Green Gem (Fleet Only)	660
	PMB	Paint, Orange (Fleet Only)	660
	PBY	Paint, School Bus Yellow (Fleet Only)	660
	PE4	Paint, Vermillion Red (Fleet Only)	660
	PAT	Paint, Yellow (Fleet Only)	660

08/14/19 12:29 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D37

	MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150	E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
		E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
		E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
		E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250	R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
		R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
		R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
		R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350	W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
		W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
W1Y		Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985	
W2Y		Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680	
MEDIUM ROOF	Transit 150	E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
		E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
		E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
		E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250	R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
		R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
		R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
		R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350	W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
		W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
		W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
		W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250	R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
		R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
		R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
		R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350	W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
		W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD	W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
		W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
		F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
		F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
		S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
		S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/19 8:47 AM

- A -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D37

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D37

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn - Dual-note	20
		Horn - Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) Incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) Incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) Incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) Incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Uptiter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Uptiter Package	610
		Uptiter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

D37

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D37

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW W/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

12/12/19 8:47 AM

- E -

Ford Division

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D380

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Low Roof	Transit 150		E1Z	Transit 150 Crew Van Low Roof 130 WB.Regular RWD	\$ 36,720
			E9Z	Transit 150 Crew Van Low Roof 130 WB.Regular AWD	41,415
			E1Z	Transit 150 Crew Van Low Roof 148 WB.long RWD	37,995
			E9Z	Transit 150 Crew Van Low Roof 148 WB.long AWD	42,690
	Transit 250		R1Z	Transit 250 Crew Van Low Roof 130 WB.Regular RWD	37,670
			R2Z	Transit 250 Crew Van Low Roof 130 WB.Regular AWD	42,365
			R1Z	Transit 250 Crew Van Low Roof 148 WB.long RWD	38,945
			R2Z	Transit 250 Crew Van Low Roof 148 WB.long AWD	43,640
	Transit 350		W1Z	Transit 350 Crew Van Low Roof 130 WB.Regular RWD	38,920
			W2Z	Transit 350 Crew Van Low Roof 130 WB.Regular AWD	43,615
			W1Z	Transit 350 Crew Van Low Roof 148 WB.long RWD	40,195
			W2Z	Transit 350 Crew Van Low Roof 148 WB.long AWD	44,890
Medium Roof	Transit 150		E1D	Transit 150 Crew Van Medium Roof 130 WB.Regular RWD	37,870
			E2D	Transit 150 Crew Van Medium Roof 130 WB.Regular AWD	42,565
			E1D	Transit 150 Crew Van Medium Roof 148 WB.long RWD	39,145
			E2D	Transit 150 Crew Van Medium Roof 148 WB.long AWD	43,840
	Transit 250		R1D	Transit 250 Crew Van Medium Roof 130 WB.Regular RWD	38,820
			R2D	Transit 250 Crew Van Medium Roof 130 WB.Regular AWD	43,515
			R1D	Transit 250 Crew Van Medium Roof 148 WB.long RWD	40,095
			R2D	Transit 250 Crew Van Medium Roof 148 WB.long AWD	44,790
	Transit 350		W1D	Transit 350 Crew Van Medium Roof 130 WB.Regular RWD	40,070
			W2D	Transit 350 Crew Van Medium Roof 130 WB.Regular AWD	44,765
			W1D	Transit 350 Crew Van Medium Roof 148 WB.long RWD	41,345
			W2D	Transit 350 Crew Van Medium Roof 148 WB.long AWD	46,040
High Roof	Transit 250		R1V	Transit 250 Crew Van High Roof 148 WB.long RWD	42,245
			R2V	Transit 250 Crew Van High Roof 148 WB.long AWD	46,940
	Transit 350		W1V	Transit 350 Crew Van High Roof 148 WB.long RWD	43,495
			W2V	Transit 350 Crew Van High Roof 148 WB.long AWD	48,190
			F4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,470
			F4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	50,165
			S4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,820
			S4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	52,230
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 - w/ S4W	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/11/19 11:42 PM

- A -

Ford Division

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D380

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G)	Std
		X31	3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	\$ 45
		X41	Standard Axle Ratio - w/ 3.5L V6 (998)	Std
		X4L	Limited Slip Axle - w/ 3.5L V6 (998)	325
			Limited Slip Axle - w/ 3.5L V6 (998) - w/ R2V, W2V & Extended length WB	Std
			Limited Slip Axle - w/ 3.5L V6 (998) - w/ R1V or W1V & 41E	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	Std
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ AWD	Std
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 99G & W48	Std
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 41E	N/C
AREA				
		425	50 State Emissions	N/C
		98B	Biodiesel Engine Prep Package Req 99A	315

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	\$ 940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel with Full Silver Wheel Cover	35
			Steel with Full Silver Wheel Cover w/18D	Std
		87B	Stainless Steel Wheel Liners	420
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	\$ 115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	1,025
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	1,025

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61C	Vehicle Maintenance Monitor	\$ 45
	63C	Dual Alternator (250 amps each)	845
		Dual Alternator (250 amps each) - Use with 67C	495
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C	N/C
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn - Dual-note	20
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat with 99G	Std
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/ AWD	STD
		Heavy-Duty Front Axle, Incl w/ 99G & W48	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Z, R1D, R1V	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155

12/11/19 11:42 PM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D38

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Enhanced Active Park Assist Includes 94A & 43R	\$ 895
		Enhanced Active Park Assist Includes 94A & 43R - Use with 61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power Manual-Folding	Std
	543	Long Arm Non Telescoping Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	Std
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
	16E	Vinyl Floor Covering - Front and Rear	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	53B	Heavy Duty Trailer Tow Package	485
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	55A	Uppfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	High Capacity Uppfitter Switches with High Spec Interface Connector	610
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 67C and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	68J	Extended Length Running Boards	345

12/11/19 11:42 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN

PROPRIETARY

PRICE LIST
 (PRICE LEVEL CODE 015)

D390

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66C	D-Pillar Assist Handles (Driver and Passenger-side)	\$ 60
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	91A	High-Intensity Discharge (HID) Headlamps	455
		AUDIO	
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ 61D	240
	584	28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation	1,220
		28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation w/ 61D	810
	58T	Radio Prep Package	N/C
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/11/19 11:42 PM

- D -

Ford Division

12/12/2019

**2020 TRANSIT PASSENGER VA
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D39

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD	\$ 40,180
	K2Y	Transit 150 XL Passenger Van Low Roof 130 WB AWD	44,875
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	41,035
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	45,730
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD	41,630
	K2C	Transit 150 XL Passenger Van Med Roof 130 WB AWD	46,325
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	42,485
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	47,180
	W4Z	Transit 350 XL Passenger Van Med Roof 148 WB RWD	46,535
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	43,935
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	48,630
	W4X	Transit 350 XL Passenger Van High Roof 148 WB RWD	47,985
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	45,160
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	52,455
	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD	42,060
	K2Y	Transit 150 XLT Passenger Van Low Roof 130 WB AWD	46,755
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	42,920
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	47,615
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD	43,510
	K2C	Transit 150 XLT Passenger Van Med Roof 130 WB AWD	48,205
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	44,370
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	49,065
	W4Z	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	48,420
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	45,820
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	50,515
	W4X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	49,870
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	47,040
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	54,340
ALL MODELS	—	Destination and Delivery	1,495

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
			3.5L EcoBoost V6 (Std w/ U5X)	Std
		99A	2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION			2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
		44U	10-Speed Automatic Overdrive with SelectShift	Std

12/09/19 1:00 PM

- A -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D39

AXLE		X73	3.73 Standard Axle Ratio	Std
		X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
		X7L	3.73 Optional Limited Slip Axle	325
			3.73 Standard Limited Slip Axle	Std
			3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
		X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
AREA			4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
		X3L	3.31 Limited Slip Axle	325
		425	50 State Emissions	N/C
MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
		87B	Stainless Steel Wheel Liners - DRW Only	420
		64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
		15C	VP - Wheel Well Liners - Black (Front Only)	295
		76E	Forged Alloy Wheels - DRW with standard front axle	940
		64G	Forged Alloy Wheels - SRW with HD front axle	695
		76G	Forged Alloy Wheels - DRW with HD front axle	940
		51A	Delete full-size spare tire & wheel, DRW Van only	(125)

12/09/19 1:00 PM

- B -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D39

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/alt/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/alt/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/alt/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)	1,445
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	(Less) 2-Passenger Seating - LWB	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)	N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)	(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
	87E	Dual Alternator - 250A each - Use with 67C	495
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) -- Use with 67C/63C	Incl.
	63E	Battery - Dual Heavy-Duty Batteries	295
		Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A	Std
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.

12/09/19 1:00 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D39

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat	\$ 125
		Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only	Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine	Std
		Engine Block Heater	75
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))	295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B	Incl.
	68H	Running Board	310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17F	Windows-All-Around, fixed	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	Incl.
	92E	Privacy Tint (All Around) incl Rear-Window Defogger - Use with XL/XLT Passenger Vans	675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package	65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	16G	Carpet, Front w/ Passenger Van XLT	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100
	90B	Rearview Mirror	Std
	67C	Upfitter Package - Incl High Capacity Upfitter Switches	610
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
	53B	Heavy Duty Trailer Tow Package	485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
	68L	Power Running Board	940
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans	30
		Front floor mat -- Use w/ XLT Passenger Vans	Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)	60
	52C	Keyless Entry Keypad	95
	43B	VP - Backup Alarm	125
	68B	VP - Remote Start	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	1,135
		Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	510

12/09/19 1:00 PM

- D -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
(PRECE LEVEL CODE 015)

PROPRIETARY

D39

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted	Std
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	65C	Power Sliding Door (Med/High Roof)	\$ 995
		Power Sliding Door with U5X	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps-Included in 43R and 61D	Incl.
	655	Extended Range Fuel Tank - 31 gallon	285
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van	160
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	17L	2nd Row Driver-side Egress Window	835
	85D	Horn - Dual Note	20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) incl with AWD, or 99A (except U4X)	Incl.
	61C	Vehicle Maintenance Monitor	45
	55A	Upfitter Interface Module (UIM)	255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van	455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)	595
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	895
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	550
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D	550
	94A	Side Sensing System (incl Reverse Sensing System (43R))	475
		Side Sensing System (incl Reverse Sensing System (43R)) Incl with 94B & 61D	Incl.
	98B	Biodiesel Engine Prep Package	315
	47E	Builders Prep Package - XL RWB	(595)
		Builders Prep Package - XL LWB	(960)
		Builders Prep Package - XL EL-LWB	(1,240)
		Builders Prep Package - XLT RWB	(640)
		Builders Prep Package - XLT LWB	(1,020)
		Builders Prep Package - XLT EL-LWB	(1,310)
		AUDIO	
	58V	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van	280
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT	Std
	58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	N/C
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT	370

12/09/19 1:00 PM

- E -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST
 (PRICE LEVEL CODE 015)

D39

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	584	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	\$ 240
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL	1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D	810
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	51E	(AB) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AD) Decal #3 - Up to 45 ft2	695
	51H	(AE) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/09/19 1:00 PM

- F -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D40

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985
			W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
		99A	3.5L EcoBoost V6 w/ S4U	Std
TRANSMISSION			2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/19 8:47 AM

- A -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D40

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D40

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn -- Dual-note	20
		Horn -- Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
	41H	Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
		Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D40

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Upfitter Package	610
		Upfitter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW W/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

D40

12/12/19 8:47 AM

- E -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D41

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Low Roof	Transit 150		E1Z	Transit 150 Crew Van Low Roof 130 WB.Regular RWD	\$ 36,720
			E9Z	Transit 150 Crew Van Low Roof 130 WB.Regular AWD	41,415
			E1Z	Transit 150 Crew Van Low Roof 148 WB.long RWD	37,995
			E9Z	Transit 150 Crew Van Low Roof 148 WB.long AWD	42,690
	Transit 250		R1Z	Transit 250 Crew Van Low Roof 130 WB.Regular RWD	37,670
			R2Z	Transit 250 Crew Van Low Roof 130 WB.Regular AWD	42,365
			R1Z	Transit 250 Crew Van Low Roof 148 WB.long RWD	38,945
			R2Z	Transit 250 Crew Van Low Roof 148 WB.long AWD	43,640
	Transit 350		W1Z	Transit 350 Crew Van Low Roof 130 WB.Regular RWD	38,920
			W2Z	Transit 350 Crew Van Low Roof 130 WB.Regular AWD	43,615
			W1Z	Transit 350 Crew Van Low Roof 148 WB.long RWD	40,195
			W2Z	Transit 350 Crew Van Low Roof 148 WB.long AWD	44,890
Medium Roof	Transit 150		E1D	Transit 150 Crew Van Medium Roof 130 WB.Regular RWD	37,870
			E2D	Transit 150 Crew Van Medium Roof 130 WB.Regular AWD	42,565
			E1D	Transit 150 Crew Van Medium Roof 148 WB.long RWD	39,145
			E2D	Transit 150 Crew Van Medium Roof 148 WB.long AWD	43,840
	Transit 250		R1D	Transit 250 Crew Van Medium Roof 130 WB.Regular RWD	38,820
			R2D	Transit 250 Crew Van Medium Roof 130 WB.Regular AWD	43,515
			R1D	Transit 250 Crew Van Medium Roof 148 WB.long RWD	40,095
			R2D	Transit 250 Crew Van Medium Roof 148 WB.long AWD	44,790
	Transit 350		W1D	Transit 350 Crew Van Medium Roof 130 WB.Regular RWD	40,070
			W2D	Transit 350 Crew Van Medium Roof 130 WB.Regular AWD	44,765
			W1D	Transit 350 Crew Van Medium Roof 148 WB.long RWD	41,345
			W2D	Transit 350 Crew Van Medium Roof 148 WB.long AWD	46,040
High Roof	Transit 250		R1V	Transit 250 Crew Van High Roof 148 WB.long RWD	42,245
			R2V	Transit 250 Crew Van High Roof 148 WB.long AWD	46,940
	Transit 350		W1V	Transit 350 Crew Van High Roof 148 WB.long RWD	43,495
			W2V	Transit 350 Crew Van High Roof 148 WB.long AWD	48,190
			F4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,470
			F4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	50,165
			S4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,820
			S4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	52,230
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 - w/ S4W	Std
		99A	2.0L EcoBlue® Bi-Turbo 14 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D41

AXLE	X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G)	Std
	X31	3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	\$ 45
	X41	Standard Axle Ratio - w/ 3.5L V6 (998)	Std
	X4L	Limited Slip Axle - w/ 3.5L V6 (998)	325
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R2V, W2V & Extended length WB	Std
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R1V or W1V & 41E	N/C
	X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
	X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
		3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ AWD	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 99G & W48	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 41E	N/C

AREA	425	50 State Emissions	N/C
	98B	Biodiesel Engine Prep Package Req 99A	315

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	\$ 940
	76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
	64G	16 inch Forged Aluminum Wheel	695
	64H	Steel with Full Silver Wheel Cover	35
		Steel with Full Silver Wheel Cover w/18D	Std
	87B	Stainless Steel Wheel Liners	420
	51D	Spare Tire and Wheel	Std
	51A	Delete full-size spare tire & wheel	(125)
	15C	Wheel Well liners - Black (Front only)	295
	64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	\$ 115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	1,025
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	1,025

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61C	Vehicle Maintenance Monitor	\$ 45
	63C	Dual Alternator (250 amps each)	845
		Dual Alternator (250 amps each) - Use with 67C	495
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C	N/C
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn - Dual-note	20
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat with 99G	Std
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/ AWD	STD
		Heavy-Duty Front Axle, Incl w/ 99G & W48	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Z, R1D, R1V	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155

12/11/19 11:42 PM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D41

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Enhanced Active Park Assist Includes 94A & 43R	\$ 895
		Enhanced Active Park Assist Includes 94A & 43R - Use with 61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power Manual-Folding	Std
	543	Long Arm Non Telescoping Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	Std
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
	16E	Vinyl Floor Covering - Front and Rear	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	53B	Heavy Duty Trailer Tow Package	485
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	55A	Uplifter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	High Capacity Uplifter Switches with High Spec Interface Connector	610
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 67C and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	68J	Extended Length Running Boards	345

12/11/19 11:42 PM

- C -

Ford Division

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D41

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66C	D-Pillar Assist Handles (Driver and Passenger-side)	\$ 60
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	91A	High-Intensity Discharge (HID) Headlamps	455
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ 61D	240
	58A	28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation	1,220
		28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation w/ 61D	810
	58T	Radio Prep Package	N/C
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D42

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
		W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985	
		W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680	
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D42

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D42

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn - Dual-note	20
		Horn - Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D42

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDI Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Upfitter Package	610
		Upfitter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D42

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
		AUDIO	
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW w/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

12/12/2019

**2020 TRANSIT PASSENGER VA
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D43

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD	\$ 40,180
	K2Y	Transit 150 XL Passenger Van Low Roof 130 WB AWD	44,875
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	41,035
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	45,730
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD	41,630
	K2C	Transit 150 XL Passenger Van Med Roof 130 WB AWD	46,325
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	42,485
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	47,180
	W4Z	Transit 350 XL Passenger Van Med Roof 148 WB RWD	46,535
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	43,935
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	48,630
	W4X	Transit 350 XL Passenger Van High Roof 148 WB RWD	47,985
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	45,160
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	52,455
Transit 150 XLT	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD	42,060
	K2Y	Transit 150 XLT Passenger Van Low Roof 130 WB AWD	46,755
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	42,920
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	47,615
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD	43,510
	K2C	Transit 150 XLT Passenger Van Med Roof 130 WB AWD	48,205
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	44,370
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	49,065
	W4Z	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	48,420
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	45,820
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	50,515
	W4X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	49,870
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	47,040
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	54,340
ALL MODELS	—	Destination and Delivery	1,495

ENGINE	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
		99A	3.5L EcoBoost V6 (Std w/ U5X)	Std
			2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION		44U	2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
			10-Speed Automatic Overdrive with SelectShift	Std

12/09/19 1:00 PM

- A -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

AXLE	X73	3.73 Standard Axle Ratio	Std
	X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
	X7L	3.73 Optional Limited Slip Axle	325
		3.73 Standard Limited Slip Axle	Std
		3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
	X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
		4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
	X3L	3.31 Limited Slip Axle	325
AREA	425	50 State Emissions	N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
	87B	Stainless Steel Wheel Liners - DRW Only	420
	64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
	15C	VP - Wheel Well Liners - Black (Front Only)	295
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	Forged Alloy Wheels - DRW with HD front axle	940
	51A	Delete full-size spare tire & wheel, DRW Van only	(125)

D43

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)	1,445
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	(Less) 2-Passenger Seating - LWB	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)	N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)	(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
		Dual Alternator - 250A each - Use with 67C	495
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) - Use with 67C/63C	Incl.
	63E	Battery - Dual Heavy-Duty Batteries	295
		Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A	Std
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.

D43

12/09/19 1:00 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

043

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat	\$ 125
		Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only	Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine	Std
		Engine Block Heater	75
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))	295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B	Incl.
	68H	Running Board	310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17F	Windows-All-Around, fixed	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	Incl.
	92E	Privacy Tint (All Around) Incl Rear-Window Defogger - Use with XL/XLT Passenger Vans	675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package	65
	60C	Cruise Control with Message Center - Incl Adjustable Speed Limiting Device (ASLD)	325
	16G	Carpet, Front w/ Passenger Van XLT	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100
	90B	Rearview Mirror	Std
	67C	Upfitter Package - Incl High Capacity Upfitter Switches	610
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
	53B	Heavy Duty Trailer Tow Package	485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
	68L	Power Running Board	940
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans	30
		Front floor mat -- Use w/ XLT Passenger Vans	Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)	60
	52C	Keyless Entry Keypad	95
	43B	VP - Backup Alarm	125
	68B	VP - Remote Start	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	1,135
		Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	510

12/09/19 1:00 PM

- D -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted	Std
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	65C	Power Sliding Door (Med/High Roof)	\$ 995
		Power Sliding Door with U5X	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps-Included in 43R and 61D	Incl.
	655	Extended Range Fuel Tank - 31 gallon	285
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van	160
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	17L	2nd Row Driver-side Egress Window	835
	85D	Horn - Dual Note	20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) incl with AWD, or 99A (except U4X)	Incl.
	61C	Vehicle Maintenance Monitor	45
	55A	Uplifter Interface Module (UIM)	255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van	455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)	595
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	895
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	550
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D	550
	94A	Side Sensing System (incl Reverse Sensing System (43R))	475
		Side Sensing System (incl Reverse Sensing System (43R)) Incl with 94B & 61D	Incl.
	98B	Biodiesel Engine Prep Package	315
	47E	Builders Prep Package - XL RWB	(595)
		Builders Prep Package - XL LWB	(960)
		Builders Prep Package - XL EL-LWB	(1,240)
		Builders Prep Package - XLT RWB	(640)
		Builders Prep Package - XLT LWB	(1,020)
		Builders Prep Package - XLT EL-LWB	(1,310)
		AUDIO	
	58V	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van	280
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT	Std
	58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	N/C
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT	370

D43

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D43

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	584	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	\$ 240
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL	1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D	810
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	51E	(AB) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AD) Decal #3 - Up to 45 ft2	695
	51H	(AE) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D44

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985
			W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D44

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn -- Dual-note	20
		Horn -- Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

D44

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDI Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Upfitter Package	610
		Upfitter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

D44

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW W/61D	810
	58T 91L	Radio Prep Package 6 Speakers (4 Front / 2 Rear)	Incl. 25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

D44

12/12/2019

**2020 TRANSIT PASSENGER VA
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD	\$ 40,180
	K2Y	Transit 150 XL Passenger Van Low Roof 130 WB AWD	44,875
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	41,035
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	45,730
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD	41,630
	K2C	Transit 150 XL Passenger Van Med Roof 130 WB AWD	46,325
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	42,485
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	47,180
	W4Z	Transit 350 XL Passenger Van Med Roof 148 WB RWD	46,535
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	43,935
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	48,630
	W4X	Transit 350 XL Passenger Van High Roof 148 WB RWD	47,985
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	45,160
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	52,455
Transit 150 XLT	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD	42,060
	K2Y	Transit 150 XLT Passenger Van Low Roof 130 WB AWD	46,755
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	42,920
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	47,615
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD	43,510
	K2C	Transit 150 XLT Passenger Van Med Roof 130 WB AWD	48,205
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	44,370
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	49,065
	W4Z	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	48,420
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	45,820
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	50,515
	W4X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	49,870
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	47,040
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	54,340
ALL MODELS	—	Destination and Delivery	1,495

ENGINE	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
		99A	3.5L EcoBoost V6 (Std w/ U5X)	Std
			2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION		44U	2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
			10-Speed Automatic Overdrive with SelectShift	Std

D45

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

AXLE		X73	3.73 Standard Axle Ratio	Std
		X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
		X7L	3.73 Optional Limited Slip Axle	325
			3.73 Standard Limited Slip Axle	Std
			3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
		X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
			4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
		X3L	3.31 Limited Slip Axle	325
AREA		425	50 State Emissions	N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
	87B	Stainless Steel Wheel Liners - DRW Only	420
	64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
	15C	VP - Wheel Well Liners - Black (Front Only)	295
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	Forged Alloy Wheels - DRW with HD front axle	940
	51A	Delete full-size spare tire & wheel, DRW Van only	(125)

D45

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)	1,445
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	(Less) 2-Passenger Seating - LWB	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)	N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)	(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
	87E	Dual Alternator - 250A each - Use with 67C	495
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) -- Use with 67C/63C	Incl.
	63E	Battery - Dual Heavy-Duty Batteries	295
	63E	Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A	Std
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.

12/09/19 1:00 PM

- C -

Ford Division

D45

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat	\$ 125
		Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only	Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine	Std
		Engine Block Heater	75
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))	295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B	Incl.
	68H	Running Board	310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17F	Windows-All-Around, fixed	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	Incl.
	92E	Privacy Tint (All Around) incl Rear-Window Defogger - Use with XL/XLT Passenger Vans	675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package	65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	16G	Carpet, Front w/ Passenger Van XLT	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100
	90B	Rearview Mirror	Std
	67C	Uprifter Package - Incl High Capacity Uprifter Switches	610
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
	53B	Heavy Duty Trailer Tow Package	485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
	68L	Power Running Board	940
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans	30
		Front floor mat -- Use w/ XLT Passenger Vans	Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)	60
	52C	Keyless Entry Keypad	95
	43B	VP - Backup Alarm	125
	68B	VP - Remote Start	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	1,135
		Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	510

D45

12/09/19 1:00 PM

- D -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D45

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted	Std
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	65C	Power Sliding Door (Med/High Roof)	\$ 995
		Power Sliding Door with U5X	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps-Included in 43R and 61D	Incl.
	655	Extended Range Fuel Tank - 31 gallon	285
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van	160
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	17L	2nd Row Driver-side Egress Window	835
	85D	Horn - Dual Note	20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) incl with AWD, or 99A (except U4X)	Incl.
	61C	Vehicle Maintenance Monitor	45
	55A	Upfitter Interface Module (UIM)	255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van	455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)	595
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	895
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	550
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D	550
	94A	Side Sensing System (incl Reverse Sensing System (43R))	475
		Side Sensing System (incl Reverse Sensing System (43R)) incl with 94B & 61D	Incl.
	98B	Biodiesel Engine Prep Package	315
	47E	Builders Prep Package - XL RWB	(595)
		Builders Prep Package - XL LWB	(960)
		Builders Prep Package - XL EL-LWB	(1,240)
		Builders Prep Package - XLT RWB	(640)
		Builders Prep Package - XLT LWB	(1,020)
		Builders Prep Package - XLT EL-LWB	(1,310)
	58V	AUDIO (19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van	280
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT	Std
	58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	N/C
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT	370

12/09/19 1:00 PM

- E -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D45

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	\$ 240
	584	(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL	1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D	810
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	51E	(AB) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AD) Decal #3 - Up to 45 ft2	695
	51H	(AE) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/09/19 1:00 PM

- F -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D46

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985
			W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

D46

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D46

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn - Dual-note	20
		Horn - Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Upfitter Package	610
		Upfitter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

D46

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D46

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW W/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

12/12/19 8:47 AM

- E -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D47

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Low Roof	Transit 150		E1Z	Transit 150 Crew Van Low Roof 130 WB.Regular RWD	\$ 36,720
			E9Z	Transit 150 Crew Van Low Roof 130 WB.Regular AWD	41,415
			E1Z	Transit 150 Crew Van Low Roof 148 WB.long RWD	37,995
			E9Z	Transit 150 Crew Van Low Roof 148 WB.long AWD	42,690
	Transit 250		R1Z	Transit 250 Crew Van Low Roof 130 WB.Regular RWD	37,670
			R2Z	Transit 250 Crew Van Low Roof 130 WB.Regular AWD	42,365
			R1Z	Transit 250 Crew Van Low Roof 148 WB.long RWD	38,945
			R2Z	Transit 250 Crew Van Low Roof 148 WB.long AWD	43,640
	Transit 350		W1Z	Transit 350 Crew Van Low Roof 130 WB.Regular RWD	38,920
			W2Z	Transit 350 Crew Van Low Roof 130 WB.Regular AWD	43,615
		W1Z	Transit 350 Crew Van Low Roof 148 WB.long RWD	40,195	
		W2Z	Transit 350 Crew Van Low Roof 148 WB.long AWD	44,890	
Medium Roof	Transit 150		E1D	Transit 150 Crew Van Medium Roof 130 WB.Regular RWD	37,870
			E2D	Transit 150 Crew Van Medium Roof 130 WB.Regular AWD	42,565
			E1D	Transit 150 Crew Van Medium Roof 148 WB.long RWD	39,145
			E2D	Transit 150 Crew Van Medium Roof 148 WB.long AWD	43,840
	Transit 250		R1D	Transit 250 Crew Van Medium Roof 130 WB.Regular RWD	38,820
			R2D	Transit 250 Crew Van Medium Roof 130 WB.Regular AWD	43,515
			R1D	Transit 250 Crew Van Medium Roof 148 WB.long RWD	40,095
			R2D	Transit 250 Crew Van Medium Roof 148 WB.long AWD	44,790
	Transit 350		W1D	Transit 350 Crew Van Medium Roof 130 WB.Regular RWD	40,070
			W2D	Transit 350 Crew Van Medium Roof 130 WB.Regular AWD	44,765
			W1D	Transit 350 Crew Van Medium Roof 148 WB.long RWD	41,345
			W2D	Transit 350 Crew Van Medium Roof 148 WB.long AWD	46,040
High Roof	Transit 250		R1V	Transit 250 Crew Van High Roof 148 WB.long RWD	42,245
			R2V	Transit 250 Crew Van High Roof 148 WB.long AWD	46,940
	Transit 350		W1V	Transit 350 Crew Van High Roof 148 WB.long RWD	43,495
			W2V	Transit 350 Crew Van High Roof 148 WB.long AWD	48,190
			F4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,470
			F4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	50,165
			S4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,820
			S4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	52,230
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 - w/ S4W	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D47

AXLE	X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G)	Std
	X31	3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	\$ 45
	X41	Standard Axle Ratio - w/ 3.5L V6 (998)	Std
	X4L	Limited Slip Axle - w/ 3.5L V6 (998)	325
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R2V, W2V & Extended length WB	Std
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R1V or W1V & 41E	N/C
	X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
	X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
		3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	Std
AREA		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ AWD	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 99G & W48	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 41E	N/C
	425	50 State Emissions	N/C
	98B	Biodiesel Engine Prep Package Req 99A	315

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	\$ 940
	76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
	64G	16 inch Forged Aluminum Wheel	695
	64H	Steel with Full Silver Wheel Cover	35
		Steel with Full Silver Wheel Cover w/18D	Std
	87B	Stainless Steel Wheel Liners	420
	51D	Spare Tire and Wheel	Std
	51A	Delete full-size spare tire & wheel	(125)
	15C	Wheel Well liners - Black (Front only)	295
	64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	\$ 115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	1,025
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	1,025

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61C	Vehicle Maintenance Monitor	\$ 45
	63C	Dual Alternator (250 amps each)	845
		Dual Alternator (250 amps each) - Use with 67C	495
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C	N/C
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn - Dual-note	20
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat with 99G	Std
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/ AWD	STD
		Heavy-Duty Front Axle, Incl w/ 99G & W48	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Z, R1D, R1V	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155

12/11/19 11:42 PM

- B -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

D47

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Enhanced Active Park Assist Includes 94A & 43R	\$ 895
		Enhanced Active Park Assist Includes 94A & 43R - Use with 61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power Manual-Folding	Std
	543	Long Arm Non Telescoping Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	Std
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
	16E	Vinyl Floor Covering - Front and Rear	Std
	85C	Vinyl Sunvisors with illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	53B	Heavy Duty Trailer Tow Package	485
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	High Capacity Upfitter Switches with High Spec Interface Connector	610
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 67C and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	68J	Extended Length Running Boards	345

12/11/19 11:42 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN
PRICE LIST
(PRECE LEVEL CODE 015)

PROPRIETARY

D47

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66C	D-Pillar Assist Handles (Driver and Passenger-side)	\$ 60
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	91A	High-Intensity Discharge (HID) Headlamps	455
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ 61D	240
	58A	28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation	1,220
		28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation w/ 61D	810
	58T	Radio Prep Package	N/C
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 -- Up to 15 ft2	350
	51F	(AC) Decal #2 -- Up to 25 ft2	495
	51G	(AE) Decal #3 -- Up to 45 ft2	695
	51H	(AF) Decal #4 -- Up to 70 ft2	995
	51J	(AF) Decal #5 -- Up to 95 ft2	1,395

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

	MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150	E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
		E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
		E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
		E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250	R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
		R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
		R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
		R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350	W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
		W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
W1Y		Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985	
W2Y		Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680	
MED ROOF	Transit 150	E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
		E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
		E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
		E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250	R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
		R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
		R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
		R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350	W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
		W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
		W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
		W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250	R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
		R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
		R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
		R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350	W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
		W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD	W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
		W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
		F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
		F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
		S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
		S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495

D490

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D490

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D490

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn -- Dual-note	20
		Horn -- Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D480

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Uplifter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Uplifter Package	610
		Uplifter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D48

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW W/61D	810
	58T 91L	Radio Prep Package 6 Speakers (4 Front / 2 Rear)	Incl. 25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D49

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Low Roof	Transit 150		E1Z	Transit 150 Crew Van Low Roof 130 WB.Regular RWD	\$ 36,720
			E9Z	Transit 150 Crew Van Low Roof 130 WB.Regular AWD	41,415
			E1Z	Transit 150 Crew Van Low Roof 148 WB.long RWD	37,995
			E9Z	Transit 150 Crew Van Low Roof 148 WB.long AWD	42,690
	Transit 250		R1Z	Transit 250 Crew Van Low Roof 130 WB.Regular RWD	37,670
			R2Z	Transit 250 Crew Van Low Roof 130 WB.Regular AWD	42,365
			R1Z	Transit 250 Crew Van Low Roof 148 WB.long RWD	38,945
			R2Z	Transit 250 Crew Van Low Roof 148 WB.long AWD	43,640
	Transit 350		W1Z	Transit 350 Crew Van Low Roof 130 WB.Regular RWD	38,920
			W2Z	Transit 350 Crew Van Low Roof 130 WB.Regular AWD	43,615
		W1Z	Transit 350 Crew Van Low Roof 148 WB.long RWD	40,195	
		W2Z	Transit 350 Crew Van Low Roof 148 WB.long AWD	44,890	
Medium Roof	Transit 150		E1D	Transit 150 Crew Van Medium Roof 130 WB.Regular RWD	37,870
			E2D	Transit 150 Crew Van Medium Roof 130 WB.Regular AWD	42,565
			E1D	Transit 150 Crew Van Medium Roof 148 WB.long RWD	39,145
			E2D	Transit 150 Crew Van Medium Roof 148 WB.long AWD	43,840
	Transit 250		R1D	Transit 250 Crew Van Medium Roof 130 WB.Regular RWD	38,820
			R2D	Transit 250 Crew Van Medium Roof 130 WB.Regular AWD	43,515
			R1D	Transit 250 Crew Van Medium Roof 148 WB.long RWD	40,095
			R2D	Transit 250 Crew Van Medium Roof 148 WB.long AWD	44,790
	Transit 350		W1D	Transit 350 Crew Van Medium Roof 130 WB.Regular RWD	40,070
			W2D	Transit 350 Crew Van Medium Roof 130 WB.Regular AWD	44,765
			W1D	Transit 350 Crew Van Medium Roof 148 WB.long RWD	41,345
			W2D	Transit 350 Crew Van Medium Roof 148 WB.long AWD	46,040
High Roof	Transit 250		R1V	Transit 250 Crew Van High Roof 148 WB.long RWD	42,245
			R2V	Transit 250 Crew Van High Roof 148 WB.long AWD	46,940
	Transit 350		W1V	Transit 350 Crew Van High Roof 148 WB.long RWD	43,495
			W2V	Transit 350 Crew Van High Roof 148 WB.long AWD	48,190
			F4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,470
			F4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	50,165
			S4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,820
			S4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	52,230
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
		99A	3.5L EcoBoost V6 - w/ S4W	Std
TRANSMISSION		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

049

AXLE	X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G)	Std
	X31	3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	\$ 45
	X41	Standard Axle Ratio - w/ 3.5L V6 (998)	Std
	X4L	Limited Slip Axle - w/ 3.5L V6 (998)	325
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R2V, W2V & Extended length WB	Std
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R1V or W1V & 41E	N/C
	X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
	X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
		3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	Std
AREA	425	50 State Emissions	N/C
	98B	Biodiesel Engine Prep Package Req 99A	315

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	\$ 940
	76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
	64G	16 inch Forged Aluminum Wheel	695
	64H	Steel with Full Silver Wheel Cover	35
		Steel with Full Silver Wheel Cover w/18D	Std
	87B	Stainless Steel Wheel Liners	420
	51D	Spare Tire and Wheel	Std
	51A	Delete full-size spare tire & wheel	(125)
	15C	Wheel Well liners - Black (Front only)	295
	64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	\$ 115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	1,025
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	1,025

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61C	Vehicle Maintenance Monitor	\$ 45
	63C	Dual Alternator (250 amps each)	845
		Dual Alternator (250 amps each) - Use with 67C	495
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C	N/C
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn - Dual-note	20
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat with 99G	Std
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/ AWD	STD
		Heavy-Duty Front Axle, Incl w/ 99G & W48	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Z, R1D, R1V	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155

12/11/19 11:42 PM

- B -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D49

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Enhanced Active Park Assist Includes 94A & 43R	\$ 895
		Enhanced Active Park Assist Includes 94A & 43R - Use with 61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power Manual-Folding	Std
	543	Long Arm Non Telescoping Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	Std
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
	16E	Vinyl Floor Covering - Front and Rear	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	53B	Heavy Duty Trailer Tow Package	485
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	High Capacity Upfitter Switches with High Spec Interface Connector	610
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 67C and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	68J	Extended Length Running Boards	345

12/11/19 11:42 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN
PRICE LIST
(PRECE LEVEL CODE 015)

PROPRIETARY

D49

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66C	D-Pillar Assist Handles (Driver and Passenger-side)	\$ 60
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	91A	High-Intensity Discharge (HID) Headlamps	455
		AUDIO	
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ 61D	240
	584	28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation	1,220
		28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation w/ 61D	810
	58T	Radio Prep Package	N/C
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/12/2019

**2020 TRANSIT PASSENGER VA
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D50

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD	\$ 40,180
	K2Y	Transit 150 XL Passenger Van Low Roof 130 WB AWD	44,875
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	41,035
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	45,730
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD	41,630
	K2C	Transit 150 XL Passenger Van Med Roof 130 WB AWD	46,325
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	42,485
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	47,180
	W4Z	Transit 350 XL Passenger Van Med Roof 148 WB RWD	46,535
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	43,935
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	48,630
	W4X	Transit 350 XL Passenger Van High Roof 148 WB RWD	47,985
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	45,160
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	52,455
Transit 150 XLT	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD	42,060
	K2Y	Transit 150 XLT Passenger Van Low Roof 130 WB AWD	46,755
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	42,920
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	47,615
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD	43,510
	K2C	Transit 150 XLT Passenger Van Med Roof 130 WB AWD	48,205
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	44,370
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	49,065
	W4Z	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	48,420
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	45,820
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	50,515
	W4X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	49,870
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	47,040
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	54,340
ALL MODELS	—	Destination and Delivery	1,495

ENGINE	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
		99A	3.5L EcoBoost V6 (Std w/ U5X)	Std
			2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION		44U	2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
			10-Speed Automatic Overdrive with SelectShift	Std

12/09/19 1:00 PM

- A -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

AXLE	X73	3.73 Standard Axle Ratio	Std
	X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
	X7L	3.73 Optional Limited Slip Axle	325
		3.73 Standard Limited Slip Axle	Std
		3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
	X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
		4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
	X3L	3.31 Limited Slip Axle	325
AREA	425	50 State Emissions	N/C

D50

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
	87B	Stainless Steel Wheel Liners - DRW Only	420
	64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
	15C	VP - Wheel Well Liners - Black (Front Only)	295
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	Forged Alloy Wheels - DRW with HD front axle	940
	51A	Delete full-size spare tire & wheel, DRW Van only	(125)

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D50

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/alt/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/alt/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/alt/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)	1,445
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	(Less) 2-Passenger Seating - LWB	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)	N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)	(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)	N/C
		OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
		87E	Dual Alternator - 250A each - Use with 67C	495
			Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
			Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) - Use with 67C/63C	Incl.
		63E	Battery - Dual Heavy-Duty Batteries	295
			Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A	Std
			Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.

12/09/19 1:00 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D50

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat	\$ 125
		Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only	Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine	Std
		Engine Block Heater	75
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))	295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B	Incl.
	68H	Running Board	310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17F	Windows-All-Around, fixed	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	Incl.
	92E	Privacy Tint (All Around) incl Rear-Window Defogger - Use with XL/XLT Passenger Vans	675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package	65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	16G	Carpet, Front w/ Passenger Van XLT	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100
	90B	Rearview Mirror	Std
	67C	Uplifter Package - Incl High Capacity Uplifter Switches	610
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
	53B	Heavy Duty Trailer Tow Package	485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
	68L	Power Running Board	940
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans	30
		Front floor mat -- Use w/ XLT Passenger Vans	Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)	60
	52C	Keyless Entry Keypad	95
	43B	VP - Backup Alarm	125
	68B	VP - Remote Start	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	1,135
		Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	510

12/09/19 1:00 PM

- D -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
(PHASE CODE 015)

PROPRIETARY

D50

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted	Std
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	65C	Power Sliding Door (Med/High Roof)	\$ 995
		Power Sliding Door with U5X	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps-Included in 43R and 61D	Incl.
	655	Extended Range Fuel Tank - 31 gallon	285
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van	160
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	17L	2nd Row Driver-side Egress Window	835
	85D	Horn - Dual Note	20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) incl with AWD, or 99A (except U4X)	Incl.
	61C	Vehicle Maintenance Monitor	45
	55A	Upfitter Interface Module (UIM)	255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van	455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)	595
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	895
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	550
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D	550
	94A	Side Sensing System (incl Reverse Sensing System (43R))	475
		Side Sensing System (incl Reverse Sensing System (43R)) Incl with 94B & 61D	Incl.
	98B	Bi-diesel Engine Prep Package	315
	47E	Builders Prep Package - XL RWB	(595)
		Builders Prep Package - XL LWB	(960)
		Builders Prep Package - XL EL-LWB	(1,240)
		Builders Prep Package - XLT RWB	(640)
		Builders Prep Package - XLT LWB	(1,020)
		Builders Prep Package - XLT EL-LWB	(1,310)
	58V	AUDIO (19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van	280
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT	Std
	58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	N/C
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT	370

12/09/19 1:00 PM

- E -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D50

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	584	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	\$ 240
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL	1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D	810

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	51E	(AB) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AD) Decal #3 - Up to 45 ft2	695
	51H	(AE) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D51

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985
			W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D51

AXLE	X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
	X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
		3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
		3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
	X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
		4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
	X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
	X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
		3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA	425	50 State Emissions	N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
	76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
	64G	16 inch Forged Aluminum Wheel	695
	64H	Steel wheel with Full Silver Wheel Cover	35
		Steel wheel with Full Silver Wheel Cover w/18D Spare Tire and Wheel	Std
	51D	Delete full-size spare tire & wheel	Std
	51A	Wheel Well liners - Black (Front only)	(125)
	15C	Wheel Well liners - Black (Front only)	295
	64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn - Dual-note	20
		Horn - Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

D51

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D51

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Uplifter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Uplifter Package	610
		Uplifter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D51

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
		AUDIO	
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW w/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D52

	MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150	E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
		E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
		E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
		E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250	R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
		R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
		R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
		R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350	W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
		W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
		W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985
		W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680
MED ROOF	Transit 150	E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
		E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
		E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
		E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250	R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
		R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
		R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
		R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350	W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
		W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
		W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
		W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250	R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
		R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
		R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
		R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350	W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
		W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD	W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
		W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
		F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
		F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
		S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
		S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

D52

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn -- Dual-note	20
		Horn -- Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

D52

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D52

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper - Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Uptfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Uptfitter Package	610
		Uptfitter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
		AUDIO	
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW W/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

D52

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D53

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Low Roof	Transit 150		E1Z	Transit 150 Crew Van Low Roof 130 WB.Regular RWD	\$ 36,720
			E9Z	Transit 150 Crew Van Low Roof 130 WB.Regular AWD	41,415
			E1Z	Transit 150 Crew Van Low Roof 148 WB.long RWD	37,995
			E9Z	Transit 150 Crew Van Low Roof 148 WB.long AWD	42,690
	Transit 250		R1Z	Transit 250 Crew Van Low Roof 130 WB.Regular RWD	37,670
			R2Z	Transit 250 Crew Van Low Roof 130 WB.Regular AWD	42,365
			R1Z	Transit 250 Crew Van Low Roof 148 WB.long RWD	38,945
			R2Z	Transit 250 Crew Van Low Roof 148 WB.long AWD	43,640
	Transit 350		W1Z	Transit 350 Crew Van Low Roof 130 WB.Regular RWD	38,920
			W2Z	Transit 350 Crew Van Low Roof 130 WB.Regular AWD	43,615
			W1Z	Transit 350 Crew Van Low Roof 148 WB.long RWD	40,195
			W2Z	Transit 350 Crew Van Low Roof 148 WB.long AWD	44,890
Medium Roof	Transit 150		E1D	Transit 150 Crew Van Medium Roof 130 WB.Regular RWD	37,870
			E2D	Transit 150 Crew Van Medium Roof 130 WB.Regular AWD	42,565
			E1D	Transit 150 Crew Van Medium Roof 148 WB.long RWD	39,145
			E2D	Transit 150 Crew Van Medium Roof 148 WB.long AWD	43,840
	Transit 250		R1D	Transit 250 Crew Van Medium Roof 130 WB.Regular RWD	38,820
			R2D	Transit 250 Crew Van Medium Roof 130 WB.Regular AWD	43,515
			R1D	Transit 250 Crew Van Medium Roof 148 WB.long RWD	40,095
			R2D	Transit 250 Crew Van Medium Roof 148 WB.long AWD	44,790
	Transit 350		W1D	Transit 350 Crew Van Medium Roof 130 WB.Regular RWD	40,070
			W2D	Transit 350 Crew Van Medium Roof 130 WB.Regular AWD	44,765
			W1D	Transit 350 Crew Van Medium Roof 148 WB.long RWD	41,345
			W2D	Transit 350 Crew Van Medium Roof 148 WB.long AWD	46,040
High Roof	Transit 250		R1V	Transit 250 Crew Van High Roof 148 WB.long RWD	42,245
			R2V	Transit 250 Crew Van High Roof 148 WB.long AWD	46,940
	Transit 350		W1V	Transit 350 Crew Van High Roof 148 WB.long RWD	43,495
			W2V	Transit 350 Crew Van High Roof 148 WB.long AWD	48,190
			F4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,470
			F4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	50,165
			S4V	Transit 350 Crew Van High Roof 148 WB.Extended length RWD	45,820
			S4W	Transit 350 Crew Van High Roof 148 WB.Extended length AWD	52,230
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 - w/ S4W	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CREW VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

AXLE	X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G)	Std
	X31	3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	\$ 45
	X41	Standard Axle Ratio - w/ 3.5L V6 (998)	Std
	X4L	Limited Slip Axle - w/ 3.5L V6 (998)	325
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R2V, W2V & Extended length WB	Std
		Limited Slip Axle - w/ 3.5L V6 (998) - w/ R1V or W1V & 41E	N/C
	X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
	X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
		3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ AWD	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 99G & W48	Std
		3.73 Limited Slip Axle - w/ 2.0L Eco Blue - w/ 41E	N/C

AREA	425	50 State Emissions	N/C
	98B	Biodiesel Engine Prep Package Req 99A	315

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	\$ 940
	76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
	64G	16 inch Forged Aluminum Wheel	695
	64H	Steel with Full Silver Wheel Cover	35
		Steel with Full Silver Wheel Cover w/18D	Std
	87B	Stainless Steel Wheel Liners	420
	51D	Spare Tire and Wheel	Std
	51A	Delete full-size spare tire & wheel	(125)
	15C	Wheel Well liners - Black (Front only)	295
	64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	\$ 115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	1,025
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	1,025

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61C	Vehicle Maintenance Monitor	\$ 45
	63C	Dual Alternator (250 amps each)	845
		Dual Alternator (250 amps each) - Use with 67C	495
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C	N/C
		Auxiliary Fuse Panel -- Use with 63C	Incl.
	85D	Horn - Dual-note	20
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat with 99G	Std
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/ AWD	STD
		Heavy-Duty Front Axle, Incl w/ 99G & W48	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Z, R1D, R1V	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155

D53

12/11/19 11:42 PM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D53

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	94B	Enhanced Active Park Assist Includes 94A & 43R	\$ 895
		Enhanced Active Park Assist Includes 94A & 43R - Use with 61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power Manual-Folding	Std
	543	Long Arm Non Telescoping Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D , 94A & 94B	Incl.
	68H	Running Board	Std
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
	16E	Vinyl Floor Covering - Front and Rear	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper - Black (Low roof)	N/C
	53B	Heavy Duty Trailer Tow Package	485
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	High Capacity Upfitter Switches with High Spec Interface Connector	610
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 67C and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	68J	Extended Length Running Boards	345

12/11/19 11:42 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 015)

PROPRIETARY

D53

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66C	D-Pillar Assist Handles (Driver and Passenger-side)	\$ 60
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345
	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	91A	High-Intensity Discharge (HID) Headlamps	455
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ 61D	240
	584	28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation	1,220
		28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation w/ 61D	810
	58T	Radio Prep Package	N/C
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD	\$ 40,180
	K2Y	Transit 150 XL Passenger Van Low Roof 130 WB AWD	44,875
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	41,035
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	45,730
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD	41,630
	K2C	Transit 150 XL Passenger Van Med Roof 130 WB AWD	46,325
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	42,485
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	47,180
	W4Z	Transit 350 XL Passenger Van Med Roof 148 WB RWD	46,535
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	43,935
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	48,630
	W4X	Transit 350 XL Passenger Van High Roof 148 WB RWD	47,985
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	45,160
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	52,455
Transit 150 XLT	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD	42,060
	K2Y	Transit 150 XLT Passenger Van Low Roof 130 WB AWD	46,755
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	42,920
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	47,615
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD	43,510
	K2C	Transit 150 XLT Passenger Van Med Roof 130 WB AWD	48,205
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	44,370
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	49,065
	W4Z	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	48,420
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	45,820
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	50,515
	W4X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	49,870
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	47,040
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	54,340
ALL MODELS	---	Destination and Delivery	1,495

ENGINE	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
		99A	3.5L EcoBoost V6 (Std w/ U5X)	Std
			2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION			2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
		44U	10-Speed Automatic Overdrive with SelectShift	Std

D54

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

AXLE	X73	3.73 Standard Axle Ratio	Std
	X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
	X7L	3.73 Optional Limited Slip Axle	325
		3.73 Standard Limited Slip Axle	Std
		3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
	X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
		4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
	X3L	3.31 Limited Slip Axle	325
AREA	425	50 State Emissions	N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
	87B	Stainless Steel Wheel Liners - DRW Only	420
	64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
	15C	VP - Wheel Well Liners - Black (Front Only)	295
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	Forged Alloy Wheels - DRW with HD front axle	940
	51A	Delete full-size spare tire & wheel, DRW Van only	(125)

D54

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)	1,445
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	(Less) 2-Passenger Seating - LWB	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)	N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)	(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
		Dual Alternator - 250A each - Use with 67C	495
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
		Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) - Use with 67C/63C	Incl.
	63E	Battery - Dual Heavy-Duty Batteries	295
		Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A	Std
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.

12/09/19 1:00 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat	\$ 125
		Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only	Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine	Std
		Engine Block Heater	75
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))	295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B	Incl.
	68H	Running Board	310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17F	Windows-All-Around, fixed	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	Incl.
	92E	Privacy Tint (All Around) incl Rear-Window Defogger - Use with XL/XLT Passenger Vans	675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package	65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	16G	Carpet, Front w/ Passenger Van XLT	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100
	90B	Rearview Mirror	Std
	67C	Upfitter Package - Incl High Capacity Upfitter Switches	610
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
	53B	Heavy Duty Trailer Tow Package	485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
	68L	Power Running Board	940
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans	30
		Front floor mat -- Use w/ XLT Passenger Vans	Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)	60
	52C	Keyless Entry Keypad	95
	43B	VP - Backup Alarm	125
	68B	VP - Remote Start	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	1,135
		Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	510

D54

12/09/19 1:00 PM

- D -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted	Std
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	65C	Power Sliding Door (Med/High Roof)	\$ 995
		Power Sliding Door with U5X	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps-Included in 43R and 61D	Incl.
	655	Extended Range Fuel Tank - 31 gallon	285
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van	160
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	17L	2nd Row Driver-side Egress Window	835
	85D	Horn - Dual Note	20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) incl with AWD, or 99A (except U4X)	Incl.
	61C	Vehicle Maintenance Monitor	45
	55A	Upfitter Interface Module (UIM)	255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van	455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)	595
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	895
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	550
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D	550
	94A	Side Sensing System (incl Reverse Sensing System (43R))	475
		Side Sensing System (incl Reverse Sensing System (43R)) Incl with 94B & 61D	Incl.
	98B	Biodiesel Engine Prep Package	315
	47E	Builders Prep Package - XL RWB	(595)
		Builders Prep Package - XL LWB	(960)
		Builders Prep Package - XL EL-LWB	(1,240)
		Builders Prep Package - XLT RWB	(640)
		Builders Prep Package - XLT LWB	(1,020)
		Builders Prep Package - XLT EL-LWB	(1,310)
	58V	AUDIO (19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van	280
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT	Std
	58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	N/C
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT	370

D54

12/09/19 1:00 PM

- E -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	584	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	\$ 240
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL	1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D	810
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	51E	(AB) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AD) Decal #3 - Up to 45 ft2	695
	51H	(AE) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

D54

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D55

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
			W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985
			W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

D55

AXLE				
		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D55

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn - Dual-note	20
		Horn - Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

2020 TRANSIT CARGO VAN

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Upfitter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Upfitter Package	610
		Upfitter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

D55

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D55

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW w/61D	810
	58T 91L	Radio Prep Package 6 Speakers (4 Front / 2 Rear)	Incl. 25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D56

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
LOW ROOF	Transit 150		E1Y	Transit 150 Cargo Van Low Roof 130 WB.Regular RWD	\$ 34,510
			E2Y	Transit 150 Cargo Van Low Roof 130 WB.Regular AWD	39,205
			E1Y	Transit 150 Cargo Van Low Roof 148 WB.long RWD	35,785
			E2Y	Transit 150 Cargo Van Low Roof 148 WB.long AWD	40,480
	Transit 250		R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	35,460
			R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	40,155
			R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	36,735
			R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	41,430
	Transit 350		W1Y	Transit 350 Cargo Van Low Roof 130 WB.Regular RWD	36,710
			W2Y	Transit 350 Cargo Van Low Roof 130 WB.Regular AWD	41,405
		W1Y	Transit 350 Cargo Van Low Roof 148 WB.long RWD	37,985	
		W2Y	Transit 350 Cargo Van Low Roof 148 WB.long AWD	42,680	
MED ROOF	Transit 150		E1C	Transit 150 Cargo Van Medium Roof 130 WB.Regular RWD	35,660
			E2C	Transit 150 Cargo Van Medium Roof 130 WB.Regular AWD	40,355
			E1C	Transit 150 Cargo Van Medium Roof 148 WB.long RWD	36,935
			E2C	Transit 150 Cargo Van Medium Roof 148 WB.long AWD	41,630
	Transit 250		R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	36,610
			R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	41,305
			R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	37,885
			R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	42,580
	Transit 350		W9C	Transit 350 Cargo Van Medium Roof 130 WB.Regular RWD	37,860
			W2C	Transit 350 Cargo Van Medium Roof 130 WB.Regular AWD	42,555
			W9C	Transit 350 Cargo Van Medium Roof 148 WB.long RWD	39,135
			W2C	Transit 350 Cargo Van Medium Roof 148 WB.long AWD	43,830
HIGH ROOF	Transit 250		R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	40,035
			R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	44,730
			R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	41,255
			R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	45,950
	Transit 350		W1X	Transit 350 Cargo Van High Roof 148 WB.long RWD	41,285
			W2X	Transit 350 Cargo Van High Roof 148 WB.long AWD	45,980
	Transit 350 HD		W3X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	42,505
			W3U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	47,200
			F4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,260
			F4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	48,840
			S4X	Transit 350 Cargo Van High Roof 148 WB.EL RWD	43,610
			S4U	Transit 350 Cargo Van High Roof 148 WB.EL AWD	50,905
ALL MODELS		—	Destination and Delivery	1,495	

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost V6 w/ S4U	Std
		99A	2.0L EcoBlue® Bi-Turbo I4 Diesel	3,995
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std

12/12/2019

2020 TRANSIT CARGO VAN PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

AXLE		X73	3.73 Standard Axle Ratio - w/ 3.5L V6 (998) & 3.5L Ecoboost (99G) & w/DRW	Std
		X31	Optional Axle Ratio - w/ 2.0L Eco Blue (99A)	\$ 45
			3.31 Non Ltd Standard Axle Ratio - w/ 2.0L Eco Blue (99A)	Std
			3.31 Non Ltd Optional Axle Ratio - w/ 3.5L Ecoboost (99G)	45
		X4L	4.10 Limited Slip optional Axle - w/ 3.5L V6 (998)	325
			4.10 Limited Slip standard Axle - w/ 3.5L V6 (998)	N/C
		X3L	3.31 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.31 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
		X7L	3.73 Limited Slip Axle - w/ 3.5L V6 (998)	325
			3.73 Limited Slip Axle - w/ 3.5L Ecoboost (99G)	325
			3.73 Limited Slip Axle - w/ 2.0L Eco Blue (99A)	325
			3.73 Limited Slip Axle - std w/ AWD & incl w/41E & 47B	N/C
AREA		425	50 State Emissions	N/C

D56

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940
		64G	16 inch Forged Aluminum Wheel	695
		64H	Steel wheel with Full Silver Wheel Cover	35
			Steel wheel with Full Silver Wheel Cover w/18D	Std
		51D	Spare Tire and Wheel	Std
		51A	Delete full-size spare tire & wheel	(125)
		15C	Wheel Well liners - Black (Front only)	295
		64S	Easy To Clean Styled Aluminum Wheels /Trim	425

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315

12/12/19 8:47 AM

- B -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	98B	Biodiesel Engine Prep Package Req 99A	\$ 315
	61C	Vehicle Maintenance Monitor	45
	63C	Dual Alternator (250 amps each)	\$ 845
		Dual Alternator - Heavy-Duty - Use with 67C	495
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	Incl.
	85D	Horn -- Dual-note	20
		Horn -- Dual-note - Use with 47B	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B and 99A	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 87E	Incl.
		Dual AGM Batteries. (70 amp-hr each)s w/ 90D	Incl.
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat w/99G	N/C
	41E	Heavy-Duty Front Axle	315
		Heavy-Duty Front Axle std w/AWD	N/C
		Heavy-Duty Front Axle Incl w/ F4X without 59B, S4X without 59B	N/C
		Heavy-Duty Front Axle Incl w/ W1Y with 47U, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W9C with 59B, 65C, 47T, 47U, 21T, or 99G	N/C
		Heavy-Duty Front Axle Incl w/ W1X with 59B, 65C, 47T, 21T, or 99G	N/C
		Heavy-Duty Front Axle, Incl w/ 99A & W48 on R1Y, R1C, R1X	N/C
	41H	Engine Block Heater	75
		Engine Block Heater - Standard with 99A Diesel Engine	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	94B	Enhanced Active Park Assist Includes 94A & 43R	895
		Enhanced Active Park Assist Includes 94A & 43R w/61D	550
	153	Front License Plate Bracket	N/C
	541	Short Arm - Power, Manual-Folding	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van	220
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160
	94A	Side Sensing System	475
		Side Sensing System Incl w/94B & 61D	Incl.
	43R	Reverse Sensing System	295
		Reverse Sensing System Incl w/ 61D, 94A & 94B	Incl.
	68H	Running Board	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	67D	Trailer Brake Controller (TBC)	405
		Trailer Brake Controller (TBC) - w/67C	230
	17A	Fixed rear-door glass	75
	17B	Fixed rear-door glass with fixed passenger-side door glass	250
	17D	Fixed rear-door glass with fixed driver and passenger-side door glass	380
	17F	Windows-All-Around, fixed	450
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	N/C
	92E	Privacy Tint (Rear Glass Only - w/ 17A) incl. Rear-Window Defrost	300
		Privacy Tint (Rear + 2nd Row Pass - w/17B) incl. Rear-Window Defrost	400
		Privacy Tint (Rear + 2nd Row Dual - w/17D) incl. Rear-Window Defrost	550
		Privacy Tint (All Around - w/17F) incl. Rear-Window Defrost	675
	57G	High Capacity Front/Rear Air Conditioning	860
	62A	Auxiliary Heater Prep Package	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	60C	Cruise Control with ASLD	325
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	455

D56

12/12/19 8:47 AM

- C -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D56

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	16E	Vinyl Floor Covering - Front and Rear	245
	16C	Vinyl Floor Covering - Front only	Std
	16G	Carpet, Front	35
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	96D	Load Area Protection - RWB	\$ 395
		Load Area Protection - LWB	485
		Load Area Protection - EL-LWB	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror use with 96C	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Outlet - 110V/150W	100
	90D	Power Outlet - 110V/400W	475
		Power Outlet - 110V/400W - Use with 67C, 87E, 99A	215
	87A	Powerpoint - 12V rear	15
	67E	Large Center Console with Integrated Shifter	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C
	66B	Smoker's Package	40
	47B	Ambulance Cargo Van Prep Package - use with 3.5L GTDi Engine(99G)	1,420
	47T	Bulkhead with Lockable Door (Med Roof / High Roof)	520
	47U	Bulkhead with Window (Low Roof / Med Roof)	495
	18D	Exterior Upgrade Package -- Van SRW	360
	18L	Exterior Upgrade Package -- Van DRW	275
	43E	Rear Bumper -- Black (Low roof)	N/C
	68L	Power Running Board	940
	96C	Interior Upgrade Package - Van	1,435
	53B	Heavy Duty Trailer Tow Package	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	59B	Dual Sliding Side Cargo Doors	740
	65A	Blind Spot Information System (BLIS®) with Cross-traffic Alert and Trailer Coverage Incl 541	595
	65C	Power Sliding Door	995
		Power Sliding Door w/ F4U/S4U	N/C
	55A	Uplifter Interface Module	255
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps (Included in 43R & 61D)	N/C
	655	Extended Range Fuel Tank	285
	67C	Uplifter Package	610
		Uplifter Package - w/47B	260
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.
	86B	Front floor mat	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	60
	52C	VP - Keyless Entry Keypad	95
	43B	Back Up Alarm	125
	68B	Remote Start. Not available with 99A	495
	PUM	Agate Black (Metallic) paint	200
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	295
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	745
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	795
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	895
	92A	High Strength Laminated Glass	1,135
	61B	Rear View Display in Rearview Mirror includes 58T Radio Prep Package	345

12/12/19 8:47 AM

- D -

Ford Division

12/12/2019

**2020 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61D	Front and Rear Split-View Camera Includes 94A & 43R	1,135
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	\$ 280
	58W	(20) AM/FM stereo, with HD/SiriusXM® capability, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	520
	58X	(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen	410
		(21) AM/FM stereo, Bluetooth, audio input jack, Dual USB ports, SYNC 3 and a 8.0 inch colored multi-function touch screen w/ 61D	Incl.
	58Y	(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio	650
		(22) AM/FM stereo, audio input jack, 8-in MFD, Message Center, SYNC 3, HD, and SiriusXM® Satellite Radio w/61D	240
	584	(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW	1,220
		(28) SYNC 3®, Nav, 8-in MFD, HD, SiriusXM® Satellite Radio, and LDW w/61D	810
	58T	Radio Prep Package	Incl.
	91L	6 Speakers (4 Front / 2 Rear)	25
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	54X	Exterior Mirror Delete	N/C
	76C	Orange Seat Belts	45
	55B	Smart Acceleration Truncation	190
	51E	(AC) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AE) Decal #3 - Up to 45 ft2	695
	51H	(AF) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420

D56

12/12/2019

2020 TRANSIT PASSENGER VA PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Transit 150 XL	K1Y	Transit 150 XL Passenger Van Low Roof 130 WB RWD	\$ 40,180
	K2Y	Transit 150 XL Passenger Van Low Roof 130 WB AWD	44,875
Transit 350 XL	X2Y	Transit 350 XL Passenger Van Low Roof 148 WB RWD	41,035
	X9Y	Transit 350 XL Passenger Van Low Roof 148 WB AWD	45,730
Transit 150 XL	K1C	Transit 150 XL Passenger Van Med Roof 130 WB RWD	41,630
	K2C	Transit 150 XL Passenger Van Med Roof 130 WB AWD	46,325
Transit 350 XL	X2C	Transit 350 XL Passenger Van Med Roof 148 WB RWD	42,485
	X9C	Transit 350 XL Passenger Van Med Roof 148 WB AWD	47,180
	W4Z	Transit 350 XL Passenger Van Med Roof 148 WB RWD	46,535
	X2X	Transit 350 XL Passenger Van High Roof 148 WB RWD	43,935
	X9X	Transit 350 XL Passenger Van High Roof 148 WB AWD	48,630
	W4X	Transit 350 XL Passenger Van High Roof 148 WB RWD	47,985
	U4X	Transit 350 XL Passenger Van High Roof 148EL RWD	45,160
	U5X	Transit 350 XL Passenger Van High Roof 148EL AWD	52,455
Transit 150 XLT	K1Y	Transit 150 XLT Passenger Van Low Roof 130 WB RWD	42,060
	K2Y	Transit 150 XLT Passenger Van Low Roof 130 WB AWD	46,755
Transit 350 XLT	X2Y	Transit 350 XLT Passenger Van Low Roof 148 WB RWD	42,920
	X9Y	Transit 350 XLT Passenger Van Low Roof 148 WB AWD	47,615
Transit 150 XLT	K1C	Transit 150 XLT Passenger Van Med Roof 130 WB RWD	43,510
	K2C	Transit 150 XLT Passenger Van Med Roof 130 WB AWD	48,205
Transit 350 XLT	X2C	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	44,370
	X9C	Transit 350 XLT Passenger Van Med Roof 148 WB AWD	49,065
	W4Z	Transit 350 XLT Passenger Van Med Roof 148 WB RWD	48,420
	X2X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	45,820
	X9X	Transit 350 XLT Passenger Van High Roof 148 WB AWD	50,515
	W4X	Transit 350 XLT Passenger Van High Roof 148 WB RWD	49,870
	U4X	Transit 350 XLT Passenger Van High Roof 148EL RWD	47,040
	U5X	Transit 350 XLT Passenger Van High Roof 148EL AWD	54,340
ALL MODELS	—	Destination and Delivery	1,495

ENGINE	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6 over Base 3.5L PFDi	\$ 1,495
		99A	3.5L EcoBoost V6 (Std w/ U5X)	Std
			2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
TRANSMISSION		44U	2.0L EcoBlue Bi-Turbo I4 Diesel (Std w/ W4X/W4Z)	Std
			10-Speed Automatic Overdrive with SelectShift	Std

D57

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

AXLE		X73	3.73 Standard Axle Ratio	Std
		X31	3.31 Optional Axle Ratio - w/ 3.5L EcoBoost V6 (99G)	\$ 45
		X7L	3.73 Optional Limited Slip Axle	325
			3.73 Standard Limited Slip Axle	Std
			3.73 Limited Slip Axle- Inc w/41E when 99A or 99G is ordered	Incl.
		X4L	4.10 Limited Slip Axle Optional- w/ 3.5L V6 (998)	325
			4.10 Limited Slip Axle Standard- w/ 3.5L V6 (998)	Std
		X3L	3.31 Limited Slip Axle	325
AREA		425	50 State Emissions	N/C

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	16 inch Black Steel Wheel with Full Silver Wheel Cover - SRW only	\$ 35
	87B	Stainless Steel Wheel Liners - DRW Only	420
	64S	16 inch Easy To Clean Styled Aluminum Wheel - SRW includes locking lug nuts	425
	15C	VP - Wheel Well Liners - Black (Front Only)	295
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	Forged Alloy Wheels - DRW with HD front axle	940
	51A	Delete full-size spare tire & wheel, DRW Van only	(125)

D57

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21G	Dark Palazzo Gray Vinyl, 2-way man (fore/aft/recline) drv & frt pass, drv-side armrest, drv & frt pass-side airbags -- Use w/ XL Passenger Vans	N/C
		21L	Dark Palazzo Gray Cloth, 2-way man (fore/aft/recline) drv & frt pass, drv & frt-pass-side airbags, inboard armrest & drv-side manual lumbar -- Use w/ XLT Passenger Vans	Std
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags (XLT Pass)	N/C
		21P	Dark Palazzo Gray Vinyl, 2-way manual (fore/aft/recline) driver and front-passenger, driver and passenger-side armrest	N/C
		21Q	Dark Palazzo Gray Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	\$ 875
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	875
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Pass with 47E or 96K)	1,160
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - RWB)	1,445
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB)	1,615
		21S	Ebony Leather Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags (XLT Passenger Van - LWB-EL)	1,785
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB)	(855)
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB with 96X)	N/C
		96K	(Less) 1-Passenger Seat or 2-Passenger Seats. (use on LWB-EL)	(1,110)
		96X	(Less) 2-Passenger Seating - LWB	(855)
		96M	(3) 8-Passenger Seats, Second row triple wide seat, Third row triple wide seat (RWB)	N/C
		96P	15-Passenger Seats, Second row triple seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96W	(13) 10-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat. Use with LWB-EL	(340)
		96T	(10) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB-EL	(340)
		96S	(9) 14-Passenger Seats, Second row dual seat, Third row single/double seat, Fourth row single/double seat and Fifth row bench seat. Use with LWB	1,495
		96U	(11) 5-Passenger Seats, Second row triple wide seat (RWB)	(340)
		96V	(12) 8-Passenger Seats, Second row triple narrow seat and Third row single/double seat (LWB)	(340)
		96L	(3) 8-Passenger Seats, Second row triple narrow seat, Third row triple wide seat (RWB)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	\$ 845
	87E	Dual Alternator - 250A each - Use with 67C	495
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K)	385
	87E	Auxiliary Fuse Panel incl Dual AGM Batteries (63E) and Modified Vehicle Wiring System (53K) - Use with 67C/63C	Incl.
	63E	Battery - Dual Heavy-Duty Batteries	295
	63E	Battery - Dual Heavy-Duty Batteries - w/ Diesel Engine 99A	Std
		Battery - Dual Heavy-Duty Batteries - Inc w/ 87E & with the combination of X9C, X9X or X9Y and 15-Passenger Seating (96P)	Incl.

D57

12/09/19 1:00 PM

- C -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
 (PRICE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63X	Battery - Single Absorbed Glass Mat	\$ 125
		Battery - Single Absorbed Glass Mat - 3.5L EcoBoost® V6 engine only	Std
	41H	Engine Block Heater -Standard on 99A Diesel Engine	Std
		Engine Block Heater	75
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	59D	Perimeter Anti-Theft Alarm	155
	153	Front License Plate Bracket	N/C
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - Van/Passenger Van	65
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Van/Passenger Van	220
	43R	Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))	295
		Reverse Sensing System (New Park Pack 2) (includes Front Fog Lamps (55D))-Incl with 61D, 94A & 94B	Incl.
	68H	Running Board	310
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17F	Windows-All-Around, fixed	Std
	57N	Rear-Window Defroster	175
		Rear-Window Defroster w/ 92E	Incl.
	92E	Privacy Tint (All Around) incl Rear-Window Defogger - Use with XL/XLT Passenger Vans	675
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package	65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	16G	Carpet, Front w/ Passenger Van XLT	Incl.
	16H	Carpet, Front and Rear w/ Passenger Van XL	125
	16E	Vinyl Floor Covering - Front and Rear - incl wheel well covers and rear/side scuff plates - Passenger Van XLT	N/C
		Vinyl Floor Covering - Front and Rear - Passenger Van XL	Std
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100
	90B	Rearview Mirror	Std
	67C	Upfitter Package - Incl High Capacity Upfitter Switches	610
	66B	Smoker's Package	40
	18D	Exterior Upgrade Package -- Use w/ Passenger Van XLT	Std
	53B	Heavy Duty Trailer Tow Package	485
	43E	Rear Bumper - Black with integral step. Optional on Low Roof	N/C
	68L	Power Running Board	940
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter-Inc with 67C & 67D	Incl.
	53K	Modified Vehicle Wiring System and Kit	75
		Modified Vehicle Wiring System and Kit w/ 47E and 87E	Incl.
	86B	Front floor mat -- Use w/ XL Passenger Vans	30
		Front floor mat -- Use w/ XLT Passenger Vans	Std
	86N	VP - Heavy Duty Tray Style Floor Mats (Front)	60
	52C	Keyless Entry Keypad	95
	43B	VP - Backup Alarm	125
	68B	VP - Remote Start	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
	68J	Extended Length Running Boards	655
	61D	Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	1,135
		Front and Rear Split-View Camera (incl side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	510

D57

12/09/19 1:00 PM

- D -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA
PRICE LIST
(PHASE LEVEL CODE 015)

PROPRIETARY

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	53G	Front Bumper - Painted	Std
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C
	65C	Power Sliding Door (Med/High Roof)	\$ 995
		Power Sliding Door with U5X	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps-Included in 43R and 61D	Incl.
	655	Extended Range Fuel Tank - 31 gallon	285
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - Passenger Van	160
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
	17L	2nd Row Driver-side Egress Window	835
	85D	Horn - Dual Note	20
	41E	Heavy Duty Front Axle (2,100 kg FGAWR Package) incl with AWD, or 99A (except U4X)	Incl.
	61C	Vehicle Maintenance Monitor	45
	55A	Upfitter Interface Module (UIM)	255
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) - XLT Passenger Van	455
	65A	Blind Spot Information System (BLIS) w/ Cross traffic Alert and Trailer Coverage (incl short arm power/folding, heated w/ turn signal mirrors)	595
	94B	Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van	895
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XLT Passenger Van	550
		Enhanced Active Park Assist (incl front sensing system, side sensing (94A), and reverse sensing (43R)) - Use with XL Passenger Van with 61D	550
	94A	Side Sensing System (incl Reverse Sensing System (43R))	475
		Side Sensing System (incl Reverse Sensing System (43R)) Incl with 94B & 61D	Incl.
	98B	Biodiesel Engine Prep Package	315
	47E	Builders Prep Package - XL RWB	(595)
		Builders Prep Package - XL LWB	(960)
		Builders Prep Package - XL EL-LWB	(1,240)
		Builders Prep Package - XLT RWB	(640)
		Builders Prep Package - XLT LWB	(1,020)
		Builders Prep Package - XLT EL-LWB	(1,310)
	58V	AUDIO (19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Use with XL Passenger Van	280
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Standard Passenger Van XLT	Std
	58W	(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - All XL	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - Passenger Van XLT	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Passenger Van XLT	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	N/C
	58Y	(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with XL Passenger Van	650
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with Passenger Van XLT	370

D57

12/09/19 1:00 PM

- E -

Ford Division

12/12/2019

2020 TRANSIT PASSENGER VA

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	\$ 240
	584	(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XL	1,220
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation -XLT	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-function display w/ Navigation - Use w/ 61D	810
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	51E	(AB) Decal #1 - Up to 15 ft2	350
	51F	(AC) Decal #2 - Up to 25 ft2	495
	51G	(AD) Decal #3 - Up to 45 ft2	695
	51H	(AE) Decal #4 - Up to 70 ft2	995
	51J	(AF) Decal #5 - Up to 95 ft2	1,395

D57

12/11/2019

2020 TRANSIT CUTAWAY / CHASSIS

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
C U T A W A Y	Cutaway-250	R5P	Cutaway-250 SRW-138 wb-XL	\$ 30,635
		R7P	Cutaway-250 SRW-138 wb-XL AWD	35,330
		R5P	Cutaway-250 SRW-156 wb-XL	31,130
		R7P	Cutaway-250 SRW-156 wb-XL AWD	35,825
	Cutaway-350	W5P	Cutaway-350 SRW-138 wb-XL	31,405
		W7P	Cutaway-350 SRW-138 wb-XL AWD	36,100
		W5P	Cutaway-350 SRW-156 wb-XL	31,905
		W7P	Cutaway-350 SRW-156 wb-XL AWD	36,600
	Cutaway-350 HD	F6P	Cutaway-350 HD DRW-138 wb-XL 9,950	32,430
		F8P	Cutaway-350 HD DRW-138 wb-XL 9,950 AWD	37,125
		F6P	Cutaway-350 HD DRW-156 wb-XL 9,950	33,180
		F8P	Cutaway-350 HD DRW-156 wb-XL 9,950 AWD	37,875
		F6P	Cutaway-350 HD DRW-178 wb-XL 9,950	33,930
		F8P	Cutaway-350 HD DRW-178 wb-XL 9,950 AWD	38,625
		S6P	Cutaway-350 HD DRW-138 wb-XL 10,360	36,735
		S8P	Cutaway-350 HD DRW-138 wb-XL 10,360 AWD	39,095
		S6P	Cutaway-350 HD DRW-156 wb-XL 10,360	37,480
		S8P	Cutaway-350 HD DRW-156 wb-XL 10,360 AWD	39,840
		S6P	Cutaway-350 HD DRW-178 wb-XL 10,360	38,230
		S8P	Cutaway-350 HD DRW-178 wb-XL 10,360 AWD	41,145
		U6P	Cutaway-350 HD 138 Dual Rear Wheel 11,000	34,955
		U8P	Cutaway-350 HD 138 Dual Rear Wheel 11,000 AWD	39,650
		U6P	Cutaway-350 HD 156 Dual Rear Wheel 11,000	35,700
		U8P	Cutaway-350 HD 156 Dual Rear Wheel 11,000 AWD	40,395
		U6P	Cutaway-350 HD 178 Dual Rear Wheel 11,000	36,450
		U8P	Cutaway-350 HD 178 Dual Rear Wheel 11,000 AWD	41,145
C H A S S I S C A B	Cab-250	R5Z	Cab-250 SRW-138 wb-XL	31,205
		R7Z	Cab-250 SRW-138 wb-XL AWD	35,900
		R5Z	Cab-250 SRW-156 wb-XL	31,705
		R7Z	Cab-250 SRW-156 wb-XL AWD	36,400
	Cab-350	W5Z	Cab-350 SRW-138 wb-XL	31,980
		W7Z	Cab-350 SRW-138 wb-XL AWD	36,675
		W5Z	Cab-350 SRW-156 wb-XL	32,480
		W7Z	Cab-350 SRW-156 wb-XL AWD	37,175
	Cab-350 HD	F6Z	Cab-350 HD DRW-138 wb-XL 9,950	33,005
		F8Z	Cab-350 HD DRW-138 wb-XL 9,950 AWD	37,700
		F6Z	Cab-350 HD DRW-156 wb-XL 9,950	33,755
		F8Z	Cab-350 HD DRW-156 wb-XL 9,950 AWD	38,450
		F6Z	Cab-350 HD DRW-178 wb-XL 9,950	34,505
		F8Z	Cab-350 HD DRW-178 wb-XL 9,950 AWD	39,200
		S6Z	Cab-350 HD DRW-138 wb-XL 10,360	37,305
		S8Z	Cab-350 HD DRW-138 wb-XL 10,360 AWD	39,665
		S6Z	Cab-350 HD DRW-156 wb-XL 10,360	38,060
		S8Z	Cab-350 HD DRW-156 wb-XL 10,360 AWD	40,420
		S6Z	Cab-350 HD DRW-178 wb-XL 10,360	38,805
		S8Z	Cab-350 HD DRW-178 wb-XL 10,360 AWD	41,165
		U6Z	Cab-350 HD 138 Dual Rear Wheel 11,000	35,525
		U8Z	Cab-350 HD 138 Dual Rear Wheel 11,000 AWD	40,220
		U6Z	Cab-350 HD 156 Dual Rear Wheel 11,000	36,280
		U8Z	Cab-350 HD 156 Dual Rear Wheel 11,000 AWD	40,975
		U6Z	Cab-350 HD 178 Dual Rear Wheel 11,000	37,025
		U8Z	Cab-350 HD 178 Dual Rear Wheel 11,000 AWD	41,720
	ALL MODELS	—	Destination and Delivery	1,495

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
ENGINE		998	3.5L V6 PFDi	Std
		99G	3.5L EcoBoost V6	\$ 1,495
			3.5L EcoBoost® V6. Standard on Cutaway (S8P/U6P/U8P) and Chassis Cab (S6Z/U6Z/U8Z)	Std
			3.5L EcoBoost V6 over 2.0L EcoBlue Bi-Turbo I4 Diesel - use with S6P or S6Z	(2,400)
		99A	2.0L EcoBlue Bi-Turbo I4 Diesel over Base 3.5L PFDi	3,995
			2.0L EcoBlue® Bi-Turbo I4 Diesel Standard on Cutaway (S6P) and Chassis Cab (S6Z)	Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift	Std

D590 - D65

12/11/2019

2020 TRANSIT CUTAWAY / CHASSIS

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

AXLE	X31	Optional Axle Ratio - 3.31 Ratio	\$ 45
	X3L	Limited Slip Axle	325
	X73	Standard Axle Ratio - w/ 3.5L I5	Std
	X4L	Limited Slip Axle - w/ 3.5L V6	Std
	X7L	Limited Slip Axle - w/ 3.5L I5	325
		Limited Slip Axle - Included with Heavy-Duty Front Axle (41E)	Incl.
AREA	425	Limited Slip Axle - with AWD, DRW body codes and 99A	Std
		50 State Emissions	N/C

D59 - D65

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
	64H	Steel with Full Silver Wheel Cover	\$ 35
		Steel with Full Silver Wheel Cover w/18D	N/C
	64S	Easy To Clean Styled Aluminum Includes Locking Lug Nuts	425
	51D	Spare Tire and Wheel -- SRW	300
		Spare Tire and Wheel -- DRW	250

MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL
		21C	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags	\$ 115
		21C	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A	N/C
		21L	Dark Palazzo Gray Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags	115
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags	115
		21D	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A	N/C
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags	115
		21M	Ebony Cloth Seat Trim, 2-way, drv/pass armrests, driver lumbar w/ Side and Curtain Airbags - use with 47A	N/C
		21J	Dark Palazzo Gray Vinyl Seat Trim, 2-Way, Driver armrest, Passenger delete, drv side airbags & curtain airbags	(250)
		21K	Dark Palazzo Gray Cloth Seat Trim, 2-Way, Driver armrest & lumbar, Passenger delete, drv side airbags & curtain airbags	(160)
		21P	Dark Palazzo Gray Vinyl Seat Trim, 2-way, Driver & Pass armrest w/ side and curtain airbags	45
		21Q	Dark Palazzo Gray Cloth Seat Trim, 10-Way Power Driver & Passenger, armrests, both heated, w/ Side and Curtain Airbags	990
		21R	Ebony Cloth 10-way power driver and front-passenger seats with front airbags and inboard armrests	990
		21S	Ebony Leather 10-way power driver and front-passenger seats	1,160
		21T	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side and curtain airbags	1,385
		218	Dark Palazzo Gray Cloth 4 way Swivel Seat w/ armrests driver & pass, driver lumbar, w/ side airbags (no curtain airbag)	1,315

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	90B	Rearview Mirror (Cutaway)	\$ 50
	61C	Vehicle Maintenance Monitor	45
	68C	Chassis Cab/Cutaway Running Boards	345
	63C	Dual Alternator - 250A each (incl Aux Fuse Panel w/ High Spec Interface Connector (87E))	845
		Dual Alternator - use with 47M, 47Q, 47S, 47C, 67C	495
		Dual Alternator - W/47F & 99G Combined	Incl.
	87E	Auxiliary Fuse Panel	385
		Auxiliary Fuse Panel -- Use with 67C, 63C	N/C
		Auxiliary Fuse Panel -- Use with 21J when 99A is ordered	N/C

12/11/2019

2020 TRANSIT CUTAWAY / CHASSIS

PROPRIETARY

PRICE LIST **(PRICE LEVEL CODE 015)**

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	63E	Battery - Dual Heavy-Duty Batteries	\$ 295
		Battery - Dual Heavy-Duty Batteries Incl with 99A	NC
		Battery - Dual Heavy-Duty Batteries Incl with 90D	NC
		Battery - Dual Heavy-Duty Batteries Incl with 87E	NC
	63X	Battery - Single Absorbed Glass Mat	125
		Battery - Single Absorbed Glass Mat with 99G	NC
	41H	Engine Block Heater	75
		Engine Block Heater - Included with 99A Diesel Engine No Charge	N/C
	98D	Manual Regen Initiation	250
	98E	Manual Regen Initiation with Active Regen Inhibitor	375
	18D	Exterior Upgrade Package	360
		Exterior Upgrade Package -- w/ 47M, 47S	N/C
	18A	Roof Marker Lamp Delete on cutaway	N/C
	153	Front License Plate Bracket	N/C
	541	Short Arm Power Adjust Aero Mirror w/o Turn Signals (All Self Color)	290
	60X	Right-Hand Door Delete	(200)
		Right-Hand Door Delete w/ 47C/47Q	NC
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455
	91B	Autolamp	35
	55D	Front Fog Lamps	105
		Front Fog Lamps W/61D and 53G	NC
	655	Extended Range Fuel Tank	285
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295
		Tow/Haul Mode with Trailer Wiring Provisions W/ 47M on Cutaway	NC
	64G	Forged Alloy Wheels - SRW with HD front axle	695
	76G	16 Heavy-Duty Forged Aluminum Wheel (AWD or 11,020 GVWR configurations only)	940
	65B	Safety Glass - Front & Side Windows - CA only	295
	41E	Heavy Duty Front Axle	315
		Heavy Duty Front Axle (Incl. with AWD, U6P, U6Z)	NC
		Heavy Duty Front Axle with 99A for F6P, F6Z, S6P & S6Z.	NC
	90D	Medium Power Outlets (100-500W)	475
		Medium Power Outlets (100-500W) - use with 47M, 47Q, 47S, 47C, 67C, 87E, 99A	215
	55A	Upfitter Interface Module (UIM) (CAN Interface prior)	255
	61A	Rear View Camera and Prep Kit (CA/CC)	445
	60D	Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD)	755
		Adaptive Cruise Control - incl Adjustable Speed Limiting Device (ASLD) use with 47A	455
	61D	Front and Rear Split-View Camera - Use with CA, & CC	1,135
	98B	Biodiesel Engine Prep Package	315
	18L	Exterior Upgrade Package -- CA/CC DRW	250
		Exterior Upgrade Package W/47M or 47S	NC
	47A	Interior Upgrade Package - CA/CC	730
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals - CA/CC	295
	PUM	Agate Black (Metallic) paint	200
	PFK	Diffused Silver (Metallic) paint	200
	PAW	Kapoor Red (Metallic) paint	200
	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - CA/CC	400
	67D	Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use without 67C	405
		Trailer Brake Controller (TBC) Incl Large Center Console with Integrated Shifter (67E) - use with 67C	230
	17A	Fixed rear glass - CC	Std
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100
	62A	Auxiliary Heater Prep Package (Not available with 57G)	65
	60C	Cruise Control with Message Center - incl Adjustable Speed Limiting Device (ASLD)	325
	16C	Vinyl, Front Only (Rear Vinyl Floor Covering Delete)	STD
	16G	Carpet, Front	35
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75
		Vinyl Sunvisors with Illuminated Vanity Mirror w/ 47A	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75
	62B	MyKey	5
	90C	Power Inverter - 12V to 110V	100

D58-D65

12/10/19 4:25 PM

- C -

Ford Division

12/11/2019

2020 TRANSIT CUTAWAY / CHASSIS

PROPRIETARY

PRICE LIST

(PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	66B	Smokers Package	\$ 40
	47M	Motorhome Prep Package - Gas	2,730
		Motorhome Prep Package - Diesel	2,850
	47S	Shuttle Bus Prep Package - SRW	930
		Shuttle Bus Prep Package - DRW	820
	47F	Ambulance Cutaway Prep Package - Use with 3.5L GTDI (99G)	1,900
	67C	Uplifter Package - Incl High Capacity Uplifter Switches, 67E, 87E - use without Package 47B, 47C, 47F, 47M, 47Q or 47S	610
		Uplifter Package - Incl High Capacity Uplifter Switches, 67E, 87E - use with Package 47B, 47C, 47F, 47M, 47Q or 47S	260
	53K	Modified Vehicle Wiring System and Kit	Std
	86N	All weather floor mat	60
	86B	Front floor mat	30
	52C	Keyless Entry Keypad	95
	43Q	Light-emitting Diode (LED) Tailamps	100
		Light-emitting Diode (LED) Tailamps (with 47F, 47C & 47Q on cutaway)	Incl.
	15C	Wheel Arch Moldings (Front only)	295
	67E	Console - Large Center Console with Integrated Shifter	195
		Console - Large Center Console with Integrated Shifter W/ 67C and 67D	NC
	43B	Backup Alarm	125
	68B	Remote Start (Non-PEPS)	495
	PN1	Blue Jeans (Metallic) paint	200
	PUX	Ingot Silver (Metallic) paint	200
	PW6	Green Gem (Metallic) paint	200
	PJ7	Magnetic (Metallic) paint	200
	59C	Programmable Battery Guard/Enhanced Cut-off Relay	260
	90G	Push Down Manual Parking Brake	195
		Push Down Manual Parking Brake - U6P, U8P, U6Z & U8Z	NC
	76E	Forged Alloy Wheels - DRW with standard front axle	940
	17N	Body Side Moldings - Body Colored 1 (white, black, silver, magnetic)	475
	53G	Front Bumper - Painted (Cutaway)	325
		Front Bumper - Painted (Cutaway) with 61D	250
	545	Short Arm Power Adjust, Manual-Folding Heated Mirror w/Turn Signals (All Self Color) - CA/CC	335
	85D	Horn - Dual Note	20
	15E	Enhanced Frontal Area Limitation 2 - 84 sqft	0
		AUDIO	
	58V	(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with 47A, 47M, or 47S	Incl.
		(19) AM/FM Stereo, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with CA, CC (without Package 47A, 47M, or 47S)	280
	58W	(20) AM/FM Stereo with HD and Sirius, BT, dual USB ports, SYNC3, and 4 inch multi-func disp - with CA, CC (without Package 47A, 47M, or 47S)	520
		(20) AM/FM Stereo with HD and Sirius, bluetooth, dual USB ports, SYNC3, and 4 inch multi-function display - with Package 47A, 47M, or 47S	240
	58X	(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with CA, & CC (without Package 47A, 47M, 47S, or 61D)	410
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inc multi-function display - with Package 47A, 47M, or 47S without 61D	130
		(21) AM/FM Stereo, bluetooth, audio input jack, dual USB ports, SYNC3, and 8 inch multi-function display - Use with 61D	NC
	58Y	(22) AM/FM stereo with HD and Sirius, BT, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-func disp - with CA, CC (without Pack 47A, 47M, 47S, or 61D)	650
		(22) AM/FM stereo with HD and Sirius, BT, audio input jack, Dual USB ports, SYNC3, and 8 inch multi-func disp - with Pack 47A, 47M, or 47S without 61D	370
		(22) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inc multi-function display - Use with 61D	240

D58-D65

12/10/19 4:25 PM

- D -

Ford Division

12/11/2019

2020 TRANSIT CUTAWAY / CHASSIS

PROPRIETARY

PRICE LIST
 (PRICE LEVEL CODE 015)

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	584	(28) AM/FM stereo with HD and Sirius, BT, audio input jack, Dual USB ports, SYNC3, and 8inc multi-func disp w/ Navi - with CA, CC (without Pack 47A, 47M, 47S, or 61D)	\$ 1,220
		(28) AM/FM stereo with HD and Sirius, BT audio input jack, Dual USB ports, SYNC3, and 8inc multi-func disp w/ Navi - with Package 47A, 47M, or 47S without 61D	940
		(28) AM/FM stereo with HD and Sirius, bluetooth, audio input jack, Dual USB ports, SYNC3, and 8 inc multi-function display w/ Navigation - Use with 61D	810
	58T	(17) Radio Prep Package	N/C
	91L	2 Rear speakers shipped in dunnage box - Cutaway only (avail w/ 58V, 58W, 58x, 58Y, 584, 58T)	25
	91M	4 Rear speakers shipped in dunnage box - Cutaway only (avail w/ 58V, 58W, 58x, 58Y, 584, 58T)	45
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	STD
	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80
	942	Daytime Running Lamps - Fleet only	45
	55B	Smart Acceleration Truncation	190
	54X	Exterior Mirror Delete	Std
		Exterior Mirror Delete w/ 47F	N/C
	76C	Orange Seat Belts	45
	47C	School Bus Prep Package	520
	47Q	MFSAB Prep Package	520
	OPTION CODE	FACTORY INVOICED ACCESSORIES	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners - DRW Only	\$ 420

D58-D65

PRICE LIST

(PRICE LEVEL CODE 015)

D66

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Cargo Van	S6E	Van XL SWB (180 Degree Swing-Out Rear Cargo Doors)	\$ 24,275
	E6E	Van XL SWB (Rear Liftgate)	24,275
	S7E	Van XL LWB (180 Degree Swing-Out Rear Cargo Doors)	25,275
	E7E	Van XL LWB (Rear Liftgate)	25,275
	S6F	Van XLT SWB (180 Degree Swing-Out Rear Cargo Doors)	26,700
	E6F	Van XLT SWB (Rear Liftgate)	26,700
	S7F	Van XLT LWB (180 Degree Swing-Out Rear Cargo Doors)	27,700
	E7F	Van XLT LWB (Rear Liftgate)	27,700
Wagon	S9E	Wagon XL LWB (180 Degree Swing-Out Rear Cargo Doors)	27,020
	E9E	Wagon XL LWB (Rear Liftgate)	27,020
	S9F	Wagon XLT LWB (180 Degree Swing-Out Rear Cargo Doors)	29,135
	E9F	Wagon XLT LWB (Rear Liftgate)	29,135
	E9G	Titanium LWB Wagon	32,250
ALL MODELS	—	Destination and Delivery	1,295

	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
AREA	98A	Flex Fuel Capability (FFV) w/ 2.0L GDI	\$ 165

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
XL WAGON, XLT, TITANIUM - GAS	64F	16 in. Five Spoke Alloy Wheels in Silver Sparkle (Use with XL Wagon, XLT)	\$ 395
XL / XLT Gas	648	16 in. Five Spoke Alloy Wheels in Luster Nickel (XL / XLT Gas)	495

MODEL	TRIM TYPE	SEATS	SUGGESTED RETAIL
XL CARGO VAN	90M	6-Way Manual Driver Seat & 4-Way Manual Passenger Seat	\$ 130
XLT WAGON	90P	6-Way Manual Driver Seat & 4-Way Manual Passenger Seat (Palazzo Grey Cloth)	N/C
	90H	6-Way Power Driver and 4-Way Manual Passenger Seat with Leather Seats	1,550

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47G	XLT Premium Package (Wagon - Gas)	\$ 1,990
	53A	Active Park Assist	895
	60M	Aircraft Style Mid-Vehicle Overhead Console	95
	85D	Blind Spot Information System (BLIS) with Cross Traffic Alert	575
	60V	Cargo Net Kit Vertical	50
	66A	Composite Bulkhead	495
	66E	Composite Bulkhead with Window	595
	94F	Cornering Fog Lamps	125
	525	Cruise Control	225
		Cruise Control (use with 87K, 58Y, or 58Z)	N/C
	942	Daytime Running Lights	N/C
	526	Adaptive Cruise Control (includes 53C)	795
	53C	Driver-Assist Package	350
		Driver-Assist Package (use with 526)	N/C
	576	Dual-Zone Electronic Automatic Temperature Control	275
	43D	Electric Rear-window Defroster	150
	41H	Engine Block Heater	100
	55A	Fixed Rear Glass	295
	59F	2nd Row Fixed Glass on Both Sides, LWB	190
	59C	2nd Row Fixed Glass on Both Sides, SWB	160
	59G	2nd Row Fixed Glass on Passenger's Side Only - LWB	95
	59D	2nd Row Fixed Glass on Passenger's Side Only - SWB	80
	76S	Forward and Reverse Sensing Systems (Vans)	495
		Forward and Reverse Sensing Systems (Wagons)	200
	943	Front Fog Lamps - LED	115
	18F	Front (and 2nd Row on Wagon) Vinyl Floor Cover	195
	96F	Front Splash Guards / Mud Flaps	140
		Front Splash Guards / Mud Flaps (use with 64G)	N/C
	51G	Heavy Duty Alternator	125
	51C	Heavy Duty Battery (use with 992)	N/C
	52D	HID (High Intensity Discharge) Headlamps	345
	87R	Key Fobs (2 Additional)	65
	67L	Keyless Entry - Pushbutton Start/Stop	375

PRICE LIST

(PRICE LEVEL CODE 015)

D66

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	60L	Large Exterior Mirrors (XL Van)	195
	87K	MyKey	\$ 5
		MyKey (Std on XLT and Titanium)	N/C
	68B	Optional Roof with Hole for Signage	425
	43M	Panoramic Fixed-Glass Vista Roof® includes roof rails	995
	65D	Perimeter Anti-Theft Alarm System	195
		Perimeter Anti-Theft Alarm System (incl. in Remote Start 66F)	N/C
	545	Power Adjust, Heated Exterior Mirrors with Manual Fold (XL)	130
		Power Adjust, Heated Exterior Mirrors with Manual Fold (XL with 43W)	N/C
	924	Privacy Glass	
		-- S6E, S7E, S6F, or S7F with 59D/G less 55A (One Pane)	125
		-- S6E, S7E, S6F, or S7F with 55A less 59D/G; E6E, E7E, E6F, or E7F (Two Panes)	190
		-- S6E, S7E, S6F, or S7F with 59D/G and 55A, E6E, E7E, E6F, or E7F with 59D/G (Three Panes)	250
		-- S6E, S7E, S6F or S7F with 55A, and 59C/F; E6E, E7E, E6F, or E7F with 59C/F (Four Panes)	315
		-- E9E or S9E -- XL Wagon (Six Panes)	435
	43W	Quickclear Windshield Defroster (XL)	375
		Quickclear Windshield Defroster (XLT, and Titanium)	300
	76D	Rear Cargo Area Light - LED	70
	18P	Rear Cargo Vinyl Floor Cover	95
	76R	Reverse Sensing System	295
		Reverse Sensing System (Use with 76S)	N/C
	61B	Roof Rails	195
		Roof Rails (Use with 43M)	N/C
	61X	Roof Rails including Crossbars	335
		Roof Rails including Crossbars (Use with 43M)	145
	21M	Second Row 60/40 Bench	N/C
	94B	Smokers Package (one ash cup in Van; two ash cups in Wagon)	25
	86T	Taxi Package	1,635
	51B	Tire Repair Kit (in place of full spare)	(70)
	53T	Trailer Tow Package	395
	86G	Upfitter Wiring Harness	65
	68M	Wide Body Side Molding - Body Color	175
	96B	Wireless Charging	150
	16V	Floor Mats - Molded All-Weather Front	95
	164	Floor Mats - Molded All-Weather Front & Rear	125
	66F	Remote Start & Perimeter Alarm	495
		AUDIO	
	58Y	SYNC3®, AM/FM, SiriusXM® Satellite Radio, HD Radio, Applink, Carplay, USB and Nav (XL Van/Wagon)	995
		SYNC3®, AM/FM, SiriusXM® Satellite Radio, HD Radio, Applink, Carplay, USB and Nav (XLT Van/Wagon)	495
	58Z	SYNC3®, AM/FM, SiriusXM® Satellite Radio, Applink, Carplay, and USB (XL Van/Wagon)	595
	96C	Single Slot CD Player	195

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	997	2.5L iVCT I-4 Gas Engine	N/C
	98G	CNG/Propane Gaseous Engine Prep Package	\$ 315
	916	Engine Governor - 65 MPH Speed Limiter	50
	917	Engine Governor - 75 MPH Speed Limiter	50
	51C	Heavy Duty Battery (use with 997)	85
	47H	Floor Cover - Carpet (all rows)	115
	476	Engine Governor - 65 MPH (Not available with 47F or 47G)	50
	477	Engine Governor - 75 MPH (Not available with 47F or 47G)	50
	87D	Third Row Delete	(155)
	PN8	Super Shuttle Blue Paint (fleet only)	865
	16B	Decal #1 C3AAB -- up to 15 sq. ft (fleet only)	325
	16C	Decal #2 C3AAB -- up to 25 sq. ft (fleet only)	525
	16D	Decal #3 C3AAB -- up to 45 sq. ft (fleet only)	675
	16E	Decal #4 C3AAB -- up to 70 sq. ft (fleet only)	975
	85S	Orange Driver & Passenger Seat Belts	45

06/21/2019

**2020 MY TRANSIT CONNECT
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D67

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
Cargo Van	S6E	Van XL SWB (180 Degree Swing-Out Rear Cargo Doors)	\$ 24,275
	E6E	Van XL SWB (Rear Liftgate)	24,275
	S7E	Van XL LWB (180 Degree Swing-Out Rear Cargo Doors)	25,275
	E7E	Van XL LWB (Rear Liftgate)	25,275
	S6F	Van XLT SWB (180 Degree Swing-Out Rear Cargo Doors)	26,700
	E6F	Van XLT SWB (Rear Liftgate)	26,700
	S7F	Van XLT LWB (180 Degree Swing-Out Rear Cargo Doors)	27,700
	E7F	Van XLT LWB (Rear Liftgate)	27,700
Wagon	S9E	Wagon XL LWB (180 Degree Swing-Out Rear Cargo Doors)	27,020
	E9E	Wagon XL LWB (Rear Liftgate)	27,020
	S9F	Wagon XLT LWB (180 Degree Swing-Out Rear Cargo Doors)	29,135
	E9F	Wagon XLT LWB (Rear Liftgate)	29,135
	E9G	Titanium LWB Wagon	32,250
ALL MODELS	—	Destination and Delivery	1,295

	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL
AREA	98A	Flex Fuel Capability (FFV) w/ 2.0L GDI	\$ 165

MODEL	OPTION CODE	TIRES	SUGGESTED RETAIL
XL WAGON, XLT, TITANIUM - GAS	64F	16 in. Five Spoke Alloy Wheels in Silver Sparkle (Use with XL Wagon, XLT)	\$ 395
XL / XLT Gas	648	16 in. Five Spoke Alloy Wheels in Luster Nickel (XL / XLT Gas)	495

MODEL	TRIM TYPE	SEATS	SUGGESTED RETAIL
XL CARGO VAN	90M	6-Way Manual Driver Seat & 4-Way Manual Passenger Seat	\$ 130
XLT WAGON	90P	6-Way Manual Driver Seat & 4-Way Manual Passenger Seat (Palazzo Grey Cloth)	N/C
	90H	6-Way Power Driver and 4-Way Manual Passenger Seat with Leather Seats	1,550

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	47G	XLT Premium Package (Wagon - Gas)	\$ 1,990
	53A	Active Park Assist	895
	60M	Aircraft Style Mid-Vehicle Overhead Console	95
	85D	Blind Spot Information System (BLIS) with Cross Traffic Alert	575
	60V	Cargo Net Kit Vertical	50
	66A	Composite Bulkhead	495
	66E	Composite Bulkhead with Window	595
	94F	Cornering Fog Lamps	125
	525	Cruise Control	225
		Cruise Control (use with 87K, 58Y, or 58Z)	N/C
	942	Daytime Running Lights	N/C
	528	Adaptive Cruise Control (includes 53C)	795
	53C	Driver-Assist Package	350
		Driver-Assist Package (use with 526)	N/C
	576	Dual-Zone Electronic Automatic Temperature Control	275
	43D	Electric Rear-window Defroster	150
	41H	Engine Block Heater	100
	55A	Fixed Rear Glass	295
	59F	2nd Row Fixed Glass on Both Sides, LWB	190
	59C	2nd Row Fixed Glass on Both Sides, SWB	160
	59G	2nd Row Fixed Glass on Passenger's Side Only - LWB	95
	59D	2nd Row Fixed Glass on Passenger's Side Only - SWB	80
	76S	Forward and Reverse Sensing Systems (Vans)	495
		Forward and Reverse Sensing Systems (Wagons)	200
	943	Front Fog Lamps - LED	115
	18F	Front (and 2nd Row on Wagon) Vinyl Floor Cover	195
	96F	Front Splash Guards / Mud Flaps	140
		Front Splash Guards / Mud Flaps (use with 64G)	N/C
	51G	Heavy Duty Alternator	125
	51C	Heavy Duty Battery (use with 992)	N/C
	52D	HID (High Intensity Discharge) Headlamps	345
	87R	Key Fobs (2 Additional)	65
	67L	Keyless Entry - Pushbutton Start/Stop	375

06/20/19 5:25 PM

- A -

Ford Division

PRICE LIST

(PRICE LEVEL CODE 015)

D67

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	60L	Large Exterior Mirrors (XL Van)	195
	87K	MyKey	\$ 5
		MyKey (Std on XLT and Titanium)	N/C
	68B	Optional Roof with Hole for Signage	425
	43M	Panoramic Fixed-Glass Vista Roof® includes roof rails	995
	65D	Perimeter Anti-Theft Alarm System	195
		Perimeter Anti-Theft Alarm System (incl. in Remote Start 66F)	N/C
	545	Power Adjust, Heated Exterior Mirrors with Manual Fold (XL)	130
		Power Adjust, Heated Exterior Mirrors with Manual Fold (XL with 43W)	N/C
	924	Privacy Glass	
		-- S6E, S7E, S6F, or S7F with 59D/G less 55A (One Pane)	125
		-- S6E, S7E, S6F, or S7F with 55A less 59D/G; E6E, E7E, E6F, or E7F (Two Panes)	190
		-- S6E, S7E, S6F, or S7F with 59D/G and 55A, E6E, E7E, E6F, or E7F with 59D/G (Three Panes)	250
		-- S6E, S7E, S6F or S7F with 55A, and 59C/F; E6E, E7E, E6F, or E7F with 59C/F (Four Panes)	315
		-- E9E or S9E -- XL Wagon (Six Panes)	435
	43W	Quickclear Windshield Defroster (XL)	375
		Quickclear Windshield Defroster (XLT, and Titanium)	300
	76D	Rear Cargo Area Light -- LED	70
	18P	Rear Cargo Vinyl Floor Cover	95
	76R	Reverse Sensing System	295
		Reverse Sensing System (Use with 76S)	N/C
	61B	Roof Rails	195
		Roof Rails (Use with 43M)	N/C
	61X	Roof Rails including Crossbars	335
		Roof Rails including Crossbars (Use with 43M)	145
	21M	Second Row 60/40 Bench	N/C
	94B	Smokers Package (one ash cup in Van; two ash cups in Wagon)	25
	86T	Taxi Package	1,635
	51B	Tire Repair Kit (in place of full spare)	(70)
	53T	Trailer Tow Package	395
	86G	Upfitter Wiring Harness	65
	68M	Wide Body Side Molding - Body Color	175
	96B	Wireless Charging	150
	16V	Floor Mats - Molded All-Weather Front	95
	164	Floor Mats - Molded All-Weather Front & Rear	125
	66F	Remote Start & Perimeter Alarm	495
	58Y	AUDIO SYNC3®, AM/FM, SiriusXM® Satellite Radio, HD Radio, Applink, Carplay, USB and Nav (XL Van/Wagon)	995
		SYNC3®, AM/FM, SiriusXM® Satellite Radio, HD Radio, Applink, Carplay, USB and Nav (XLT Van/Wagon)	495
	58Z	SYNC3®, AM/FM, SiriusXM® Satellite Radio, Applink, Carplay, and USB (XL Van/Wagon)	595
	96C	Single Slot CD Player	195

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	997	2.5L iVCT I-4 Gas Engine	N/C
	98G	CNG/Propane Gaseous Engine Prep Package	\$ 315
	916	Engine Governor -- 65 MPH Speed Limiter	50
	917	Engine Governor -- 75 MPH Speed Limiter	50
	51C	Heavy Duty Battery (use with 997)	85
	47H	Floor Cover - Carpet (all rows)	115
	476	Engine Governor -- 65 MPH (Not available with 47F or 47G)	50
	477	Engine Governor -- 75 MPH (Not available with 47F or 47G)	50
	87D	Third Row Delete	(155)
	PN8	Super Shuttle Blue Paint (fleet only)	865
	16B	Decal #1 C3AAB -- up to 15 sq. ft (fleet only)	325
	16C	Decal #2 C3AAB -- up to 25 sq. ft (fleet only)	525
	16D	Decal #3 C3AAB -- up to 45 sq. ft (fleet only)	675
	16E	Decal #4 C3AAB -- up to 70 sq. ft (fleet only)	975
	85S	Orange Driver & Passenger Seat Belts	45

08/13/2019

2020MY RANGER PRICE LIST (PRICE LEVEL CODE 015)

PROPRIETARY

D690

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SUPER CAB	XL	4X2	R1A	XL SC 4x2 (Pickup Box Delete)	\$ 24,110
		4x2	R1E	XL SC 4x2 6' Box	24,410
		4X4	R1F	XL SC 4x4 6' Box	28,570
CREW CAB	XL	4x2	R4E	XL CC 4x2 5' Box	26,810
		4X4	R4F	XL CC 4x4 5' Box	30,970
SUPER CAB	XLT	4x2	R1E	XLT SC 4x2 6' Box	28,460
		4X4	R1F	XLT SC 4x4 6' Box	32,460
CREW CAB	XLT	4x2	R4E	XLT CC 4x2 5' Box	30,635
		4X4	R4F	XLT CC 4x4 5' Box	34,635
SUPER CAB	Lariat	4x2	R1E	LARIAT SC 4x2 6' Box	32,500
		4X4	R1F	LARIAT SC 4x4 6' Box	36,500
CREW CAB	Lariat	4x2	R4E	LARIAT CC 4x2 5' Box	34,675
		4X4	R4F	LARIAT CC 4x4 5' Box	38,675
			—	Destination and Delivery	1,195

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
	XL	4x2/4x4	100A	Series Price	N/C
			101A	Equipment Group -101A	\$ 1,135
	XLT	4x2/4x4	300A	Series Price	N/C
			301A	Equipment Group -301A	1,670
				Discount for 301A	(500)
			302A	Equipment Group -302A	2,450
	LARIAT	4x2/4x4	500A	Series Price	N/C
			501A	Equipment Group -501A	2,005

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
	4x2/4x4	64F	18 Chrome Wheel	\$ 895
			18 Chrome Wheel (Included in Lariat Chrome Package)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76F	STX Package	\$ 995
	76G	Lariat Chrome	895
		XLT Chrome (301A)	N/C
		XLT Chrome (302A)	N/C
	76E	Lariat Sport	895
		XLT Sport	Incl
	53R	Trailer Tow Package	495
	914	FX4 Off-Road Package	1,295
	912	FX2 Off-Road Package	595
	94B	Pickup Box Extender (94B)	295
	86Q	Bed Utility Super Value Package	395
	67G	Co-Pilot 360 Protect	625
	76H	XL Chrome	365
	86S	Spray In Bedliner	495
	16E	Carpet Floor	145
	63C	SecuriCode	95
	64J	18 Machined Face Sport Wheel	895
	53N	Box Delete Rear Camera	365
	67J	Technology Package	995
		Lariat Technology Package	895
	76J	Black Appearance Package (Lariat)	1,995
		Black Appearance Package (301A & 302A)	1,090
	X73	Electronic Locking Rear Differential	420
	41H	Engine Block Heater	80
	17B	Splash Guards	130
	17C	All Weather Floor Mats	160
	87A	2nd Row Seat Delete - Super Cab Only	(240)
	TEW	L/T Tires	175
	50B	Remote Vehicle Start	195
	18Y	Rectangular Tube Steps (Black)	635
	18E	Rectangular Tube Steps (Chrome)	635
	PUG	White Platinum Paint	595
	PD4	Rapid Red Metallic Tinted Clearcoat	395
	43D	Manual Sliding Rear Window w/Defrost - XL	225
		Manual Sliding Rear Window - XLT	120

08/13/2019

**2020MY RANGER
PRICE LIST
(PRICE LEVEL CODE 015)**

PROPRIETARY

D68

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	153	Front License Plate Bracket	N/C
	94D	Tonneau Pickup Box Cover – Soft Folding (NA w/PU Box Delete (R1A))	525
	94E	Tonneau Pickup Box Cover – Hard Folding (NA w/PU Box Delete (R1A))	995
	94J	Tonneau Pickup Box Cover – Retractable (NA w/PU Box Delete (R1A))	1,695
	86C	Aluminum Crossbed Toolbox, Black	575

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67F	XL Power Equipment Group	\$ 355
	76H	XL Chrome (fleet only on 100A)	365
	52B	Cruise Control	225
	64Y	17 Silver Aluminum Alloy Wheel	435
		17 Silver Aluminum Alloy Wheel - XLT	std
	TEW	L/T Tires (100A, XL Chrome)	175
	58E	SYNC with Ford Pass Connect	870
	60H	Exterior Backup Alarm	140
	66F	LED Warning Strokes - Amber	625
	66G	LED Warning Strokes - Amber/White	675
	68B	Commercial Graphic - up to 6 sq ft coverage	250
	68C	Commercial Graphic - up to 10 sq ft coverage	300
	68D	Commercial Graphic - up to 18 sq ft coverage	400
	68E	Commercial Graphic - up to 25 sq ft coverage	525
	68F	Commercial Graphic - up to 40 sq ft coverage	675
	68G	Commercial Graphic - up to 55 sq ft coverage	825

08/12/19 1:22 PM

- B -

Ford Division

08/13/2019

2020MY RANGER
PRICE LIST
(PHASE LEVEL CODE 015)

PROPRIETARY

D69

	MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL
SUPER CAB	XL	4X2	R1A	XL SC 4x2 (Pickup Box Delete)	\$ 24,110
		4x2	R1E	XL SC 4x2 6' Box	24,410
		4X4	R1F	XL SC 4x4 6' Box	28,570
CREW CAB	XL	4x2	R4E	XL CC 4x2 5' Box	26,810
		4X4	R4F	XL CC 4x4 5' Box	30,970
SUPER CAB	XLT	4x2	R1E	XLT SC 4x2 6' Box	28,460
		4X4	R1F	XLT SC 4x4 6' Box	32,460
CREW CAB	XLT	4x2	R4E	XLT CC 4x2 5' Box	30,635
		4X4	R4F	XLT CC 4x4 5' Box	34,635
SUPER CAB	Lariat	4x2	R1E	LARIAT SC 4x2 6' Box	32,500
		4X4	R1F	LARIAT SC 4x4 6' Box	36,500
CREW CAB	Lariat	4x2	R4E	LARIAT CC 4x2 5' Box	34,675
		4X4	R4F	LARIAT CC 4x4 5' Box	38,675
			—	Destination and Delivery	1,195

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL
	XL	4x2/4x4	100A	Series Price	N/C
			101A	Equipment Group -101A	\$ 1,135
	XLT	4x2/4x4	300A	Series Price	N/C
			301A	Equipment Group -301A	1,670
				Discount for 301A	(500)
			302A	Equipment Group -302A	2,450
	LARIAT	4x2/4x4	500A	Series Price	N/C
			501A	Equipment Group -501A	2,005

MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL
	4x2/4x4	64F	18 Chrome Wheel	\$ 895
			18 Chrome Wheel (Included in Lariat Chrome Package)	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	76F	STX Package	\$ 995
	76G	Lariat Chrome	895
		XLT Chrome (301A)	N/C
		XLT Chrome (302A)	N/C
	76E	Lariat Sport	895
		XLT Sport	Incl
	53R	Trailer Tow Package	495
	914	FX4 Off-Road Package	1,295
	912	FX2 Off-Road Package	595
	94B	Pickup Box Extender (94B)	295
	86Q	Bed Utility Super Value Package	395
	67G	Co-Pilot 360 Protect	625
	76H	XL Chrome	365
	86S	Spray In Bedliner	495
	16E	Carpet Floor	145
	63C	SecuriCode	95
	64J	18 Machined Face Sport Wheel	895
	53N	Box Delete Rear Camera	365
	67J	Technology Package	995
		Lariat Technology Package	895
	76J	Black Appearance Package (Lariat)	1,995
		Black Appearance Package (301A & 302A)	1,090
	X73	Electronic Locking Rear Differential	420
	41H	Engine Block Heater	80
	17B	Splash Guards	130
	17C	All Weather Floor Mats	160
	87A	2nd Row Seat Delete - Super Cab Only	(240)
	TEW	L/T Tires	175
	50B	Remote Vehicle Start	195
	18Y	Rectangular Tube Steps (Black)	635
	18E	Rectangular Tube Steps (Chrome)	635
	PUG	White Platinum Paint	595
	PD4	Rapid Red Metallic Tinted Clearcoat	395
	43D	Manual Sliding Rear Window w/Defrost - XL	225
		Manual Sliding Rear Window - XLT	120

08/12/19 1:22 PM

- A -

Ford Division

08/13/2019

2020MY RANGER
PRICE LIST
(PRECE LEVEL CODE 015)

PROPRIETARY

D69

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL
	153	Front License Plate Bracket	N/C
	94D	Tonneau Pickup Box Cover – Soft Folding (NA w/PU Box Delete (R1A))	525
	94E	Tonneau Pickup Box Cover – Hard Folding (NA w/PU Box Delete (R1A))	995
	94J	Tonneau Pickup Box Cover – Retractable (NA w/PU Box Delete (R1A))	1,695
	86C	Aluminum Crossbed Toolbox, Black	575

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67F	XL Power Equipment Group	\$ 355
	76H	XL Chrome (fleet only on 100A)	365
	52B	Cruise Control	225
	64Y	17 Silver Aluminum Alloy Wheel	435
		17 Silver Aluminum Alloy Wheel - XLT	std
	TEW	L/T Tires (100A, XL Chrome)	175
	58E	SYNC with Ford Pass Connect	870
	60H	Exterior Backup Alarm	140
	66F	LED Warning Strokes - Amber	625
	66G	LED Warning Strokes - Amber/White	675
	68B	Commercial Graphic - up to 6 sq ft coverage	250
	68C	Commercial Graphic - up to 10 sq ft coverage	300
	68D	Commercial Graphic - up to 18 sq ft coverage	400
	68E	Commercial Graphic - up to 25 sq ft coverage	525
	68F	Commercial Graphic - up to 40 sq ft coverage	675
	68G	Commercial Graphic - up to 55 sq ft coverage	825