

RADIO COMMUNICATION/EMERGENCY RESPONSE AND MOBILE INTEROPERABILITY EQUIPMENT

Background

H-GAC received and opened fifteen competitive proposals for Radio Communication/Emergency Response and Mobile Interoperability Equipment on January 11, 2018. The following companies submitted proposals:

Avtec, Inc.	Lexington, SC
Bearcom Operating, LLC	Deer Park, TX
Communications – Applied Technology	Reston, VA
E. F. Johnson Company	Irving, TX
Icom America Inc.	Kirkland, WA
Information Station Specialists, Inc.	Zeeland, MI
IPKeys Technologies, LLC	Eatontown, NJ
Johnston Technical Services Inc. dba JTS	Dallas, TX
Microwave Networks Incorporated	Stafford, TX
Motorola Solutions, Inc.	Farmers Branch, TX
Nokia of America Corporation	Irving, TX
ReadyOp Communications, Inc.	Boca Raton, FL
Relm Wireless Corporation	West Melbourne, FL
Telflex Technologie Inc.	Levis, QC
Zetron, Inc. *	Redmond, WA

*Joint Bid

Current Situation

All proposals have been evaluated by H-GAC staff. Fifteen proposals (consisting of twenty-one vendors) are being recommended for award. Request authorization to negotiate contracts with each respondent listed in the Contract Award Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period.

Funding Source

Participating local government purchases

Budgeted

NA

Action Requested

Request authorization to negotiate contracts for Radio Communication/Emergency Response and Mobile Interoperability Equipment. (Staff Contact: Ronnie Barnes)

ATTACHMENTS:

	Description	Type
	RA05-18 Award Recommendation Table	Cover Memo

RA05-18 Award Recommendation Table

Proposal	Product Category
Avtec, Inc.	A. Radio Communication Equipment and Services D. Integration of Services
Bearcom Operating, LLC	A. Radio Communication Equipment and Services C. Mobile Command Interoperable Communication Equipment and Services D. Integration of Services
Communications – Applied Technology	B. Emergency Response Command and Control Equipment and Services
E. F. Johnson Company	A. Radio Communication Equipment and Services
Icom America Inc.	A. Radio Communication Equipment and Services
Information Station Specialists, Inc.	A. Radio Communication Equipment and Services
IPKeys Technologies, LLC	D. Integration of Services
Johnston Technical Services Inc. dba JTS	A. Radio Communication Equipment and Services D. Integration of Services
Microwave Networks Incorporated	A. Radio Communication Equipment and Services
Motorola Solutions, Inc.	A. Radio Communication Equipment and Services B. Emergency Response Command and Control Equipment and Services C. Mobile Command Interoperable Communication Equipment and Services D. Integration of Services
Nokia of America Corporation	A. Radio Communication Equipment and Services D. Integration of Services
ReadyOp Communications, Inc.	C. Mobile Command Interoperable Communication Equipment and Services

Relm Wireless Corporation	A. Radio Communication Equipment and Services
Telflex Technologie Inc.	B. Emergency Response Command and Control Equipment and Services
Zetron, Inc. DFW Communications dba Crosspoint Communications Huffman Communications Sales, Inc. Northwest Communications Inc. dba NW Radio Stolz Telecom Inc. Sun City Communications, LLC Tri-County Communications LTD	A. Radio Communication Equipment and Services D. Integration of Services